

# CANADA LIFE CANADIAN FOCUSED VALUE FUND

(Formerly Canada Life Canadian Equity Fund (Beutel Goodman))

---

## **Interim Unaudited Financial Statements**

*For the Six-Month Period Ended September 30, 2021*

*These Interim Unaudited Financial Statements do not contain the Interim Management Report of Fund Performance ("MRFP") of the investment fund. You may obtain a copy of the Interim MRFP, at no cost, by calling 1-888-532-3322, by writing us at 255 Dufferin Ave., London, Ontario, N6A 4K1 or by visiting our website at [www.canadalifeinvest.ca](http://www.canadalifeinvest.ca) or by visiting the SEDAR website at [www.sedar.com](http://www.sedar.com). Copies of the Annual Financial Statements or Annual MRFP may also be obtained, at no cost, using any of the methods outlined above.*

*Securityholders may also contact us using one of these methods to request a copy of the investment fund's proxy voting policies and procedures, proxy voting disclosure record or quarterly portfolio disclosure.*

### **NOTICE OF NO AUDITOR REVIEW OF THE INTERIM FINANCIAL STATEMENTS**

*Canada Life Investment Management Ltd., the Manager of the Fund, appoints independent auditors to audit the Fund's Annual Financial Statements. Under Canadian securities laws (National Instrument 81-106), if an auditor has not reviewed the Interim Financial Statements, this must be disclosed in an accompanying notice.*

*The Fund's independent auditors have not performed a review of these Interim Financial Statements in accordance with standards established by the Chartered Professional Accountants of Canada.*

# CANADA LIFE CANADIAN FOCUSED VALUE FUND

(Formerly Canada Life Canadian Equity Fund (Beutel Goodman))

INTERIM UNAUDITED FINANCIAL STATEMENTS | September 30, 2021

## STATEMENTS OF FINANCIAL POSITION

at (in \$ 000 except per security amounts)

	Sep. 30 2021	Mar. 31 2021 (Audited)
	\$	\$
<b>ASSETS</b>		
<b>Current assets</b>		
Investments at fair value	144,669	133,053
Cash and cash equivalents	4,987	3,483
Dividends receivable	273	296
Accounts receivable for investments sold	48	115
Accounts receivable for securities issued	131	41
Due from manager	–	1
<b>Total assets</b>	<b>150,108</b>	<b>136,989</b>
<b>LIABILITIES</b>		
<b>Current liabilities</b>		
Accounts payable for investments purchased	201	747
Accounts payable for securities redeemed	120	112
Due to manager	7	6
<b>Total liabilities</b>	<b>328</b>	<b>865</b>
<b>Net assets attributable to securityholders</b>	<b>149,780</b>	<b>136,124</b>

## STATEMENTS OF COMPREHENSIVE INCOME

for the periods ended September 30 (in \$ 000 except per security amounts)

	2021 \$	2020 \$
<b>Income</b>		
Dividends	1,896	899
Interest income	24	1
Other changes in fair value of investments and other net assets		
Net realized gain (loss)	5,380	870
Net unrealized gain (loss)	825	5,790
<b>Total income (loss)</b>	<b>8,125</b>	<b>7,560</b>
<b>Expenses (note 6)</b>		
Management fees	1,037	442
Management fee rebates	(23)	–
Administration fees	118	50
Commissions and other portfolio transaction costs	21	7
Independent Review Committee fees	2	–
<b>Expenses before amounts absorbed by Manager</b>	<b>1,155</b>	<b>499</b>
Expenses absorbed by Manager	–	–
<b>Net expenses</b>	<b>1,155</b>	<b>499</b>
<b>Increase (decrease) in net assets attributable to securityholders from operations before tax</b>	<b>6,970</b>	<b>7,061</b>
Foreign withholding taxes	62	23
Foreign income taxes paid (recovered)	–	–
<b>Increase (decrease) in net assets attributable to securityholders from operations</b>	<b>6,908</b>	<b>7,038</b>

### Net assets attributable to securityholders (note 3)

	per security		per series	
	Sep. 30 2021	Mar. 31 2021 (Audited)	Sep. 30 2021	Mar. 31 2021 (Audited)
A Series	13.61	13.02	56,655	54,038
F Series	13.82	13.14	3,524	3,319
FW Series	13.86	13.16	2,518	1,544
N Series	14.02	13.24	44,704	41,525
QF Series	13.80	13.13	10,470	9,458
QFW Series	13.86	13.16	3,481	1,703
Series S	14.02	13.24	896	873
W Series	13.69	13.07	27,532	23,664
			<b>149,780</b>	<b>136,124</b>

### Increase (decrease) in net assets attributable to securityholders from operations (note 3)

	per security		per series	
	2021	2020	2021	2020
A Series	0.59	0.82	2,453	2,805
F Series	0.70	0.87	180	168
FW Series	0.54	0.88	77	75
N Series	0.77	0.91	2,447	2,252
QF Series	0.66	0.85	489	475
QFW Series	0.52	0.85	108	70
Series S	0.79	0.90	51	45
W Series	0.58	0.82	1,103	1,148
			<b>6,908</b>	<b>7,038</b>

The accompanying notes are an integral part of these financial statements.

# CANADA LIFE CANADIAN FOCUSED VALUE FUND

(Formerly Canada Life Canadian Equity Fund (Beutel Goodman))

INTERIM UNAUDITED FINANCIAL STATEMENTS | September 30, 2021

## STATEMENTS OF CHANGES IN FINANCIAL POSITION

for the periods ended September 30 (in \$ 000 except per security amounts)

	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020
	A Series		F Series		FW Series		N Series		QF Series	
	\$		\$		\$		\$		\$	
<b>NET ASSETS ATTRIBUTABLE TO SECURITYHOLDERS</b>										
<b>Beginning of period</b>	54,038	–	3,319	–	1,544	–	41,525	–	9,458	–
Increase (decrease) in net assets from operations	2,453	2,805	180	168	77	75	2,447	2,252	489	475
Distributions paid to securityholders:										
Investment income	–	–	–	–	–	–	–	–	–	–
Capital gains	–	–	–	–	–	–	–	–	–	–
Management fee rebates	(17)	–	(2)	–	–	–	–	–	(4)	–
Total distributions paid to securityholders	(17)	–	(2)	–	–	–	–	–	(4)	–
Security transactions:										
Proceeds from securities issued	7,509	1,149	546	33	964	11	5,800	914	2,516	345
Proceeds from securities issued on merger	–	46,119	–	2,621	–	1,146	–	33,460	–	7,476
Reinvested distributions	17	–	2	–	–	–	–	–	4	–
Payments on redemption of securities	(7,345)	(2,736)	(521)	(189)	(67)	(50)	(5,068)	(2,353)	(1,993)	(513)
Total security transactions	181	44,532	27	2,465	897	1,107	732	32,021	527	7,308
<b>Total increase (decrease) in net assets</b>	<b>2,617</b>	<b>47,337</b>	<b>205</b>	<b>2,633</b>	<b>974</b>	<b>1,182</b>	<b>3,179</b>	<b>34,273</b>	<b>1,012</b>	<b>7,783</b>
<b>End of period</b>	<b>56,655</b>	<b>47,337</b>	<b>3,524</b>	<b>2,633</b>	<b>2,518</b>	<b>1,182</b>	<b>44,704</b>	<b>34,273</b>	<b>10,470</b>	<b>7,783</b>
<b>Increase (decrease) in fund securities (note 7):</b>										
<b>Securities outstanding – beginning of period</b>	<b>4,149</b>	–	<b>253</b>	–	<b>117</b>	–	<b>3,136</b>	–	<b>720</b>	–
Issued	551	112	40	3	70	1	416	88	183	32
Issued on merger	–	4,633	–	263	–	115	–	3,353	–	750
Reinvested distributions	1	–	–	–	–	–	–	–	–	–
Redeemed	(539)	(260)	(38)	(18)	(5)	(5)	(364)	(223)	(144)	(48)
<b>Securities outstanding – end of period</b>	<b>4,162</b>	<b>4,485</b>	<b>255</b>	<b>248</b>	<b>182</b>	<b>111</b>	<b>3,188</b>	<b>3,218</b>	<b>759</b>	<b>734</b>
<b>NET ASSETS ATTRIBUTABLE TO SECURITYHOLDERS</b>										
<b>Beginning of period</b>	1,703	–	873	–	23,664	–	136,124	–		
Increase (decrease) in net assets from operations	108	70	51	45	1,103	1,148	6,908	7,038		
Distributions paid to securityholders:										
Investment income	–	–	–	–	–	–	–	–		
Capital gains	–	–	–	–	–	–	–	–		
Management fee rebates	–	–	–	–	–	–	(23)	–		
Total distributions paid to securityholders	–	–	–	–	–	–	(23)	–		
Security transactions:										
Proceeds from securities issued	2,224	58	–	1	4,856	227	24,415	2,738		
Proceeds from securities issued on merger	–	1,088	–	657	–	18,856	–	111,423		
Reinvested distributions	–	–	–	–	–	–	23	–		
Payments on redemption of securities	(554)	(39)	(28)	–	(2,091)	(997)	(17,667)	(6,877)		
Total security transactions	1,670	1,107	(28)	658	2,765	18,086	6,771	107,284		
<b>Total increase (decrease) in net assets</b>	<b>1,778</b>	<b>1,177</b>	<b>23</b>	<b>703</b>	<b>3,868</b>	<b>19,234</b>	<b>13,656</b>	<b>114,322</b>		
<b>End of period</b>	<b>3,481</b>	<b>1,177</b>	<b>896</b>	<b>703</b>	<b>27,532</b>	<b>19,234</b>	<b>149,780</b>	<b>114,322</b>		
<b>Increase (decrease) in fund securities (note 7):</b>										
<b>Securities outstanding – beginning of period</b>	<b>129</b>	–	<b>66</b>	–	<b>1,811</b>	–				
Issued	161	6	–	–	355	21				
Issued on merger	–	109	–	66	–	1,893				
Reinvested distributions	–	–	–	–	–	–				
Redeemed	(39)	(4)	(2)	–	(154)	(95)				
<b>Securities outstanding – end of period</b>	<b>251</b>	<b>111</b>	<b>64</b>	<b>66</b>	<b>2,012</b>	<b>1,819</b>				

The accompanying notes are an integral part of these financial statements.

# CANADA LIFE CANADIAN FOCUSED VALUE FUND

(Formerly Canada Life Canadian Equity Fund (Beutel Goodman))

INTERIM UNAUDITED FINANCIAL STATEMENTS | September 30, 2021

## STATEMENTS OF CASH FLOWS

for the periods ended September 30 (in \$ 000 except per security amounts)

	2021	2020
	\$	\$
<b>Cash flows from operating activities</b>		
Net increase (decrease) in net assets attributable to securityholders from operations	6,908	7,038
Adjustments for:		
Net realized loss (gain) on investments	(5,408)	(876)
Change in net unrealized loss (gain) on investments	(825)	(5,790)
Purchase of investments	(23,585)	(4,634)
Proceeds from sale and maturity of investments	17,722	9,409
Change in dividends receivable	23	(222)
Change in due from manager	1	–
Change in due to manager	1	5
<b>Net cash from operating activities</b>	<b>(5,163)</b>	<b>4,930</b>
<b>Cash flows from financing activities</b>		
Proceeds from securities issued	22,201	4,438
Payments on redemption of securities	(15,535)	(6,737)
Distributions paid net of reinvestments	–	–
<b>Net cash from financing activities</b>	<b>6,666</b>	<b>(2,299)</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>1,503</b>	<b>2,631</b>
Cash and cash equivalents at beginning of period	3,483	–
Effect of exchange rate fluctuations on cash and cash equivalents	1	–
<b>Cash and cash equivalents at end of period</b>	<b>4,987</b>	<b>2,631</b>
Cash	733	454
Cash equivalents	4,254	2,177
<b>Cash and cash equivalents at end of period</b>	<b>4,987</b>	<b>2,631</b>
<b>Supplementary disclosures on cash flow from operating activities:</b>		
Dividends received	1,919	677
Foreign taxes paid	62	23
Interest received	24	1
Interest paid	–	–

The accompanying notes are an integral part of these financial statements.

# CANADA LIFE CANADIAN FOCUSED VALUE FUND

(Formerly Canada Life Canadian Equity Fund (Beutel Goodman))

INTERIM UNAUDITED FINANCIAL STATEMENTS | September 30, 2021

## SCHEDULE OF INVESTMENTS

As at September 30, 2021

	Country	Sector	Par Value/ No. of Shares/Units	Average Cost (\$ 000)	Fair Value (\$ 000)
<b>EQUITIES</b>					
Alimentation Couche-Tard Inc. Class B Sub. voting	Canada	Consumer Staples	89,840	3,598	4,354
Amdocs Ltd.	United States	Information Technology	22,925	2,030	2,197
American Express Co.	United States	Financials	5,017	681	1,064
Ameriprise Financial Inc.	United States	Financials	6,064	1,299	2,028
AmerisourceBergen Corp.	United States	Health Care	9,585	1,307	1,449
Amgen Inc.	United States	Health Care	7,629	2,328	2,054
AutoZone Inc.	United States	Consumer Discretionary	612	974	1,316
Bank of Montreal	Canada	Financials	20,495	1,498	2,592
The Bank of Nova Scotia	Canada	Financials	11,975	665	934
Biogen Inc.	United States	Health Care	3,000	1,133	1,075
Brookfield Asset Management Inc. Class A (CAD)	Canada	Financials	89,365	4,177	6,065
CAE Inc.	Canada	Industrials	50,907	1,218	1,926
Campbell Soup Co.	United States	Consumer Staples	35,715	2,211	1,890
Canadian National Railway Co.	Canada	Industrials	36,160	4,543	5,308
Canadian Pacific Railway Ltd.	Canada	Industrials	19,275	1,331	1,594
Canadian Tire Corp. Ltd. Class A non-voting	Canada	Consumer Discretionary	16,150	1,935	2,862
CCL Industries Inc. Class B non-voting	Canada	Materials	43,915	1,914	2,881
Comcast Corp. Class A	United States	Communication Services	18,095	1,022	1,281
Cummins Inc.	United States	Industrials	3,208	787	912
eBay Inc.	United States	Consumer Discretionary	25,590	1,700	2,257
Finning International Inc.	Canada	Industrials	50,055	953	1,564
Flowserve Corp.	United States	Industrials	33,589	1,349	1,474
Fortis Inc.	Canada	Utilities	41,990	2,304	2,359
Franco-Nevada Corp.	Canada	Materials	6,000	1,064	987
George Weston Ltd.	Canada	Consumer Staples	15,010	1,459	2,051
Harley-Davidson Inc.	United States	Consumer Discretionary	37,565	1,326	1,741
Herman Miller Inc.	United States	Industrials	23,800	1,297	1,135
Hydro One Inc.	Canada	Utilities	50,489	1,284	1,512
Ingersoll Rand Inc.	United States	Industrials	16,325	678	1,042
JPMorgan Chase & Co.	United States	Financials	1,865	253	386
Kellogg Co.	United States	Consumer Staples	25,880	2,173	2,094
Kimberly-Clark Corp.	United States	Consumer Staples	12,844	2,232	2,153
Loblaw Companies Ltd.	Canada	Consumer Staples	12,205	810	1,061
Magna International Inc.	Canada	Consumer Discretionary	32,705	2,090	3,117
Manulife Financial Corp.	Canada	Financials	117,890	2,611	2,874
Merck & Co. Inc.	United States	Health Care	23,394	2,337	2,224
Metro Inc.	Canada	Consumer Staples	53,257	2,969	3,296
NetApp Inc.	United States	Information Technology	2,440	237	277
NortonLifeLock Inc.	United States	Information Technology	51,010	1,361	1,634
Nutrien Ltd.	Canada	Materials	36,515	1,698	3,002
Omnicom Group Inc.	United States	Communication Services	25,086	1,874	2,301
Onex Corp. Sub. voting	Canada	Financials	30,530	1,875	2,734
Open Text Corp.	Canada	Information Technology	54,850	3,195	3,391
Oracle Corp.	United States	Information Technology	7,986	614	881
Parker Hannifin Corp.	United States	Industrials	1,244	364	440
Polaris Inc.	United States	Consumer Discretionary	10,070	1,641	1,525
PPG Industries Inc.	United States	Materials	2,020	300	366
Quebecor Inc. Class B Sub. voting	Canada	Communication Services	41,990	1,223	1,285
Restaurant Brands International Inc.	Canada	Consumer Discretionary	37,960	2,843	2,946
Ritchie Bros. Auctioneers Inc.	Canada	Industrials	6,570	515	514
Rogers Communications Inc. Class B non-voting	Canada	Communication Services	89,660	4,899	5,303

# CANADA LIFE CANADIAN FOCUSED VALUE FUND

(Formerly Canada Life Canadian Equity Fund (Beutel Goodman))

INTERIM UNAUDITED FINANCIAL STATEMENTS | September 30, 2021

## SCHEDULE OF INVESTMENTS (cont'd)

As at September 30, 2021

	Country	Sector	Par Value/ No. of Shares/Units	Average Cost (\$ 000)	Fair Value (\$ 000)
<b>EQUITIES (cont'd)</b>					
Royal Bank of Canada	Canada	Financials	52,045	4,825	6,559
Saputo Inc.	Canada	Consumer Staples	82,790	2,696	2,667
SEI Investments Co.	United States	Financials	15,467	1,082	1,161
Sun Life Financial Inc.	Canada	Financials	68,180	3,350	4,445
Suncor Energy Inc.	Canada	Energy	104,225	2,672	2,737
TC Energy Corp.	Canada	Energy	78,580	4,389	4,790
Teck Resources Ltd. Class B	Canada	Materials	38,335	534	1,209
TELUS Corp.	Canada	Communication Services	75,235	1,702	2,095
Thomson Reuters Corp.	Canada	Industrials	6,370	592	892
The Toronto-Dominion Bank	Canada	Financials	122,265	7,439	10,253
Verizon Communications Inc.	United States	Communication Services	29,270	2,137	2,001
Wabtec Corp.	United States	Industrials	19,721	1,672	2,152
<b>Total equities</b>				<b>119,269</b>	<b>144,669</b>
Transaction costs				(24)	—
<b>Total investments</b>				<b>119,245</b>	<b>144,669</b>
Cash and cash equivalents					4,987
Other assets less liabilities					124
<b>Net assets attributable to securityholders</b>					<b>149,780</b>

# CANADA LIFE CANADIAN FOCUSED VALUE FUND

(Formerly Canada Life Canadian Equity Fund (Beutel Goodman))

INTERIM UNAUDITED FINANCIAL STATEMENTS | September 30, 2021

## SUMMARY OF INVESTMENT PORTFOLIO

September 30, 2021		March 31, 2021	
Portfolio Allocation	% of NAV	Portfolio Allocation	% of NAV
Equities	96.6	Equities	97.7
Cash and short-term investments	3.3	Cash and short-term investments	2.6
Other assets (liabilities)	0.1	Other assets (liabilities)	(0.3)
Regional Allocation	% of NAV	Regional Allocation	% of NAV
Canada	68.2	Canada	69.0
United States	28.4	United States	28.7
Cash and short-term investments	3.3	Cash and short-term investments	2.6
Other assets (liabilities)	0.1	Other assets (liabilities)	(0.3)
Sector Allocation	% of NAV	Sector Allocation	% of NAV
Financials	27.5	Financials	29.6
Consumer staples	13.1	Consumer staples	12.8
Industrials	12.7	Industrials	11.5
Consumer discretionary	10.5	Communication services	9.8
Communication services	9.5	Consumer discretionary	9.5
Materials	5.6	Energy	6.2
Information technology	5.6	Materials	6.2
Energy	5.0	Information technology	6.2
Health care	4.5	Health care	4.5
Cash and short-term investments	3.3	Cash and short-term investments	2.6
Utilities	2.6	Utilities	1.4
Other assets (liabilities)	0.1	Other assets (liabilities)	(0.3)

# CANADA LIFE CANADIAN FOCUSED VALUE FUND

(Formerly Canada Life Canadian Equity Fund (Beutel Goodman))

INTERIM UNAUDITED FINANCIAL STATEMENTS | September 30, 2021

## NOTES TO FINANCIAL STATEMENTS

### 1. Fiscal Periods and General Information

The information provided in these financial statements and notes thereto is for the six-month periods ended or as at September 30, 2021 and 2020, except for the comparative information presented in the Statements of Financial Position and notes thereto, which is as at March 31, 2021, as applicable. In the year a Fund or series is established or reinstated, 'period' represents the period from inception or reinstatement. Where a series of a Fund was terminated during either period, the information for the series is provided up to close of business on the termination date. Refer to Note 10 for the formation date of the Fund and the inception date of each series.

The Fund is organized as an open-ended mutual fund trust established under the laws of the Province of Ontario pursuant to a Declaration of Trust as amended and restated from time to time. The address of the Fund's registered office is 255 Dufferin Avenue, London, Ontario, Canada. The Fund is authorized to issue an unlimited number of units (referred to as "security" or "securities") of multiple series. Series of the Fund are available for sale under Simplified Prospectus or exempt distribution options.

Canada Life Investment Management Ltd. ("CLIML") is the manager of the Fund and is wholly owned by The Canada Life Assurance Company ("Canada Life"), a subsidiary of Power Corporation of Canada. Prior to January 1, 2021, Mackenzie Financial Corporation ("Mackenzie") was the manager of the Fund. Effective January 1, 2021, the Fund's manager and trustee changed from Mackenzie to CLIML. Mackenzie is also a subsidiary of Power Corporation of Canada. CLIML has entered into a fund administration agreement with Mackenzie. Investments in companies within the Power Group of companies held by the Fund are identified in the Schedule of Investments.

### 2. Basis of Preparation and Presentation

These unaudited interim financial statements ("financial statements") have been prepared in accordance with International Financial Reporting Standards ("IFRS"), including International Accounting Standard ("IAS") 34, *Interim Financial Reporting*, as issued by the International Accounting Standards Board ("IASB"). These financial statements were prepared using the same accounting policies, critical accounting judgements and estimates as applied in the Fund's most recent audited annual financial statements for the year ended March 31, 2021. A summary of the Fund's significant accounting policies under IFRS is presented in Note 3.

These financial statements are presented in Canadian dollars, which is the Fund's functional and presentation currency, and rounded to the nearest thousand unless otherwise indicated. These financial statements are prepared on a going concern basis using the historical cost basis, except for financial assets and liabilities that have been measured at fair value.

These financial statements were authorized for issue by the Board of Directors of CLIML on November 16, 2021.

### 3. Significant Accounting Policies

#### (a) Financial instruments

Financial instruments include financial assets and liabilities such as debt and equity securities, open-ended investment funds and derivatives. The Fund classifies and measures financial instruments in accordance with IFRS 9, *Financial Instruments*. Upon initial recognition, financial instruments are classified as fair value through profit or loss ("FVTPL"). All financial instruments are recognized in the Statement of Financial Position when the Fund becomes a party to the contractual requirements of the instrument. Financial assets are derecognized when the right to receive cash flows from the instrument has expired or the Fund has transferred substantially all risks and rewards of ownership. Financial liabilities are derecognized when the obligation is discharged, cancelled or expires. As such, investment purchase and sale transactions are recorded as of the trade date.

Financial instruments are subsequently measured at FVTPL with changes in fair value recognized in the Statement of Comprehensive Income – Other changes in fair value of investments and other net assets – Net unrealized gain (loss).

The cost of investments is determined on a weighted average cost basis.

Realized and unrealized gains and losses on investments are calculated based on the weighted average cost of investments and exclude commissions and other portfolio transaction costs, which are separately reported in the Statement of Comprehensive Income – Commissions and other portfolio transaction costs.

Gains and losses arising from changes in the fair value of the investments are included in the Statement of Comprehensive Income for the period in which they arise.

The Fund accounts for its holdings in unlisted open-ended investment funds and exchange-traded funds, if any, at FVTPL. CLIML has concluded that any unlisted open-ended investment funds and exchange-traded funds in which the Fund invests, do not meet either the definition of a structured entity or the definition of an associate.

The Fund's redeemable securities entitle securityholders the right to redeem their interest in the Fund for cash equal to their proportionate share of the net asset value of the Fund, amongst other contractual rights. The Fund's redeemable securities meet the criteria for classification as financial liabilities under IAS 32, *Financial Instruments: Presentation*. The Fund's obligation for net assets attributable to securityholders is presented at the redemption amount.



# CANADA LIFE CANADIAN FOCUSED VALUE FUND

(Formerly Canada Life Canadian Equity Fund (Beutel Goodman))

INTERIM UNAUDITED FINANCIAL STATEMENTS | September 30, 2021

## NOTES TO FINANCIAL STATEMENTS

### 3. Significant Accounting Policies (cont'd)

#### (a) Financial instruments (cont'd)

IAS 7, *Statement of Cash Flows*, requires disclosures related to changes in liabilities and assets, such as the securities of the Fund, arising from financing activities. Changes in securities of the Fund, including both changes from cash flows and non-cash changes, are included in the Statement of Changes in Financial Position. Any changes in the securities not settled in cash as at the end of the period are presented as either Accounts receivable for securities issued or Accounts payable for securities redeemed in the Statement of Financial Position. These accounts receivable and accounts payable amounts typically settle shortly after period-end.

#### (b) Fair value measurement

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Investments listed on a public securities exchange or traded on an over-the-counter market are valued on the basis of the last traded market price or close price recorded by the security exchange on which the security is principally traded, where this price falls within the quoted bid-ask spread for the investment. In circumstances where this price is not within the bid-ask spread, CLIML determines the point within the bid-ask spread that is most representative of fair value based on the specific facts and circumstances. Mutual fund securities of an underlying fund are valued on a business day at the price calculated by the manager of such underlying fund in accordance with the constating documents of such underlying fund. Unlisted or non-exchange traded investments, or investments where a last sale or close price is unavailable or investments for which market quotations are, in CLIML's opinion, inaccurate, unreliable, or not reflective of all available material information, are valued at their fair value as determined by CLIML using appropriate and accepted industry valuation techniques including valuation models. The fair value determined using valuation models requires the use of inputs and assumptions based on observable market data including volatility and other applicable rates or prices. In limited circumstances, the fair value may be determined using valuation techniques that are not supported by observable market data.

Cash and cash equivalents which includes cash on deposit with financial institutions and short-term investments that are readily convertible to cash, are subject to an insignificant risk of changes in value, and are used by the Fund in the management of short-term commitments. Cash and cash equivalents are reported at fair value which closely approximates their amortized cost due to their nature of being highly liquid and having short terms to maturity. Bank overdraft positions are presented under current liabilities as bank indebtedness in the Statement of Financial Position.

The Fund may use derivatives (such as written options, futures, forward contracts, swaps or customized derivatives) to hedge against losses caused by changes in securities prices, interest rates or exchange rates. The Fund may also use derivatives for non-hedging purposes in order to invest indirectly in securities or financial markets, to gain exposure to other currencies, to seek to generate additional income, and/or for any other purpose considered appropriate by the Fund's portfolio manager(s), provided that the use of the derivative is consistent with the Fund's investment objectives. Any use of derivatives will comply with Canadian mutual fund laws, subject to the regulatory exemptions granted to the Fund, as applicable. Refer to "Exemptions from National Instrument 81-102" in the Annual Information Form of the Fund for further details, including the complete conditions of these exemptions, as applicable.

Valuations of derivative instruments are carried out daily, using normal exchange reporting sources for exchange-traded derivatives and specific broker enquiry for over-the-counter derivatives.

The value of forward contracts is the gain or loss that would be realized if, on the valuation date, the positions were to be closed out. The change in value of forward contracts is included in the Statement of Comprehensive Income – Other changes in fair value of investments and other net assets – Net unrealized gain (loss).

The value of futures contracts or swaps fluctuates daily, and cash settlements made daily, where applicable, by the Fund are equal to the change in unrealized gains or losses that are best determined at the settlement price. These unrealized gains or losses are recorded and reported as such until the Fund closes out the contract or the contract expires. Margin paid or deposited in respect of futures contracts or swaps is reflected as a receivable in the Statement of Financial Position – Margin on derivatives. Any change in the variation margin requirement is settled daily.

Premiums paid for purchasing an option are recorded in the Statement of Financial Position – Investments at fair value.

Premiums received from writing options are included in the Statement of Financial Position as a liability and subsequently adjusted daily to fair value. If a written option expires unexercised, the premium received is recognized as a realized gain. If a written call option is exercised, the difference between the proceeds of the sale plus the value of the premium, and the cost of the security is recognized as a realized gain or loss. If a written put option is exercised, the cost of the security acquired is the exercise price of the option less the premium received.

Refer to the Schedule of Derivative Instruments and Schedule of Options Purchased/Written, as applicable, included in the Schedule of Investments for a listing of derivative and options positions as at September 30, 2021.

# CANADA LIFE CANADIAN FOCUSED VALUE FUND

(Formerly Canada Life Canadian Equity Fund (Beutel Goodman))

INTERIM UNAUDITED FINANCIAL STATEMENTS | September 30, 2021

## NOTES TO FINANCIAL STATEMENTS

### 3. Significant Accounting Policies (cont'd)

#### (b) Fair value measurement (cont'd)

The Fund categorizes the fair value of its assets and liabilities into three categories, which are differentiated based on the observable nature of the inputs and extent of estimation required.

Level 1 – Unadjusted quoted prices in active markets for identical assets or liabilities;

Level 2 – Inputs other than quoted prices that are observable for the asset or liability either directly or indirectly. Examples of Level 2 valuations include quoted prices for similar securities, quoted prices on inactive markets and from recognized investment dealers, and the application of factors derived from observable data to non-North American quoted prices in order to estimate the impact of differences in market closing times.

Financial instruments classified as Level 2 investments are valued based on the prices provided by an independent reputable pricing services company who prices the securities based on recent transactions and quotes received from market participants and through incorporating observable market data and using standard market convention practices. Short-term investments classified as Level 2 investments are valued based on amortized cost plus accrued interest which closely approximates fair value.

The estimated fair values for these securities may be different from the values that would have been used had a ready market for the investment existed; and

Level 3 – Inputs that are not based on observable market data.

The inputs are considered observable if they are developed using market data, such as publicly available information about actual events or transactions, and that reflect the assumption that market participants would use when pricing the asset or liability.

See Note 10 for the fair value classifications of the Fund.

#### (c) Income recognition

Interest income from interest bearing investments is recognized using the effective interest method. Dividends are accrued as of the ex-dividend date. Realized gains or losses on the sale of investments, including foreign exchange gains or losses on such investments, are calculated on an average cost basis. Distributions received from an underlying fund are included in interest income, dividend income, realized gains (losses) on sale of investments or fee rebate income, as appropriate, on the ex-dividend or distribution date.

Income, realized gains (losses) and unrealized gains (losses) are allocated daily among the series on a pro-rata basis.

#### (d) Commissions and other portfolio transaction costs

Commissions and other portfolio transaction costs are costs incurred to acquire, issue or dispose of financial assets or liabilities. They include fees and commissions paid to agents, exchanges, brokers, dealers and other intermediaries. The total brokerage commissions incurred by the Fund in connection with portfolio transactions for the periods, together with other transaction charges, is disclosed in the Statements of Comprehensive Income. Brokerage business is allocated to brokers based on the best net result for the Fund. Subject to this criteria, commissions may be paid to brokerage firms which provide (or pay for) certain services, other than order execution, which may include investment research, analysis and reports, and databases or software in support of these services. Where applicable and ascertainable, the value of third-party services that were paid for by brokers during the periods is disclosed in Note 10. The value of certain proprietary services provided by brokers cannot be reasonably estimated.

#### (e) Securities lending, repurchase and reverse repurchase transactions

The Fund is permitted to enter into securities lending, repurchase and reverse repurchase transactions as set out in the Fund's Simplified Prospectus. These transactions involve the temporary exchange of securities for collateral with a commitment to redeliver the same securities on a future date.

Income is earned from these transactions in the form of fees paid by the counterparty and, in certain circumstances, interest paid on cash or securities held as collateral. Income earned from these transactions included in the Statement of Comprehensive Income and recognized when earned. Securities lending transactions are administered by The Bank of New York Mellon (the "Securities Lending Agent"). The value of cash or securities held as collateral must be at least 102% of the fair value of the securities loaned, sold or purchased.

Note 10 summarizes the details of securities loaned and collateral received, as well as a reconciliation of securities lending income, if applicable. Collateral received is comprised of debt obligations of the Government of Canada and other countries, Canadian provincial and municipal governments, and financial institutions.

# CANADA LIFE CANADIAN FOCUSED VALUE FUND

(Formerly Canada Life Canadian Equity Fund (Beutel Goodman))

INTERIM UNAUDITED FINANCIAL STATEMENTS | September 30, 2021

---

## NOTES TO FINANCIAL STATEMENTS

### 3. Significant Accounting Policies (cont'd)

#### (f) Offsetting

Financial assets and liabilities are offset and the net amount reported in the Statement of Financial Position only when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. In the normal course of business, the Fund enters into various master netting agreements or similar agreements that do not meet the criteria for offsetting in the Statement of Financial Position but still allow for the related amounts to be set off in certain circumstances, such as bankruptcy or termination of the contracts. Note 10 summarizes the details of such offsetting, if applicable, subject to master netting arrangements or other similar agreements and the net impact to the Statements of Financial Position if all such rights were exercised.

Income and expenses are not offset in the Statement of Comprehensive Income unless required or permitted to by an accounting standard, as specifically disclosed in the IFRS policies of the Fund.

#### (g) Currency

The functional and presentation currency of the Fund is Canadian dollars. Foreign currency purchases and sales of investments and foreign currency dividend and interest income and expenses are translated to Canadian dollars at the rate of exchange prevailing at the time of the transactions.

Foreign exchange gains (losses) on purchases and sales of foreign currencies are included in the Statement of Comprehensive Income – Other changes in fair value of investments and other net assets – Net realized gain (loss).

The fair value of investments and other assets and liabilities, denominated in foreign currencies, are translated to Canadian dollars at the rate of exchange prevailing on each business day.

#### (h) Net assets attributable to securityholders per security

Net assets attributable to securityholders per security is computed by dividing the net assets attributable to securityholders of a series of securities on a business day by the total number of securities of the series outstanding on that day.

#### (i) Net asset value per security

The daily Net Asset Value (“NAV”) of an investment fund may be calculated without reference to IFRS as per the Canadian Securities Administrators’ (“CSA”) regulations. The difference between NAV and Net assets attributable to securityholders (as reported in the financial statements), if any, is mainly due to differences in fair value of investments and other financial assets and liabilities and is disclosed in Note 10.

#### (j) Increase (decrease) in net assets attributable to securityholders from operations per security

Increase (decrease) in net assets attributable to securityholders from operations per security in the Statement of Comprehensive Income represents the increase (decrease) in net assets attributable to securityholders from operations for the period, divided by the weighted average number of securities outstanding during the period.

#### (k) Mergers

In a fund merger, the Fund acquires all of the assets and assumes all of the liabilities of the terminating fund at fair value in exchange for securities of the Fund on the effective date of the merger.

#### (l) Future accounting changes

The Fund has determined there are no material implications to the Fund’s financial statements arising from IFRS issued but not yet effective.

### 4. Critical Accounting Estimates and Judgments

The preparation of these financial statements requires management to make estimates and assumptions that primarily affect the valuation of investments. Estimates and assumptions are reviewed on an ongoing basis. Actual results may differ from these estimates.

The ongoing international mutation and transmission of COVID-19 continued to negatively impact the global economy and caused volatility in financial markets. The COVID-19 pandemic may continue to adversely affect global markets and the Fund’s performance.

# CANADA LIFE CANADIAN FOCUSED VALUE FUND

(Formerly Canada Life Canadian Equity Fund (Beutel Goodman))

INTERIM UNAUDITED FINANCIAL STATEMENTS | September 30, 2021

---

## NOTES TO FINANCIAL STATEMENTS

### 4. Critical Accounting Estimates and Judgments (cont'd)

The following discusses the most significant accounting judgments and estimates made in preparing the financial statements:

#### Use of Estimates

##### *Fair value of securities not quoted in an active market*

The Fund may hold financial instruments that are not quoted in active markets and are valued using valuation techniques that make use of observable data, to the extent practicable. Various valuation techniques are utilized, depending on a number of factors, including comparison with similar instruments for which observable market prices exist and recent arm's length market transactions. Key inputs and assumptions used are company specific and may include estimated discount rates and expected price volatilities. Changes in key inputs, could affect the reported fair value of these financial instruments held by the Fund.

#### Use of Judgments

##### *Classification and measurement of investments and application of the fair value option*

In classifying and measuring financial instruments held by the Fund, CLIML is required to make significant judgments in order to determine the most appropriate classification in accordance with IFRS 9. CLIML has assessed the Fund's business model, the manner in which all financial instruments are managed and performance evaluated as a group on a fair value basis, and concluded that FVTPL in accordance with IFRS 9 provides the most appropriate measurement and presentation of the Fund's financial instruments.

##### *Functional currency*

The Fund's functional and presentation currency is the Canadian dollar, which is the currency considered to best represent the economic effects of the Fund's underlying transactions, events and conditions taking into consideration the manner in which securities are issued and redeemed and how returns and performance by the Fund are measured.

##### *Structured entities and associates*

In determining whether an unlisted open-ended investment fund or an exchange-traded fund in which the Fund invests, but that it does not consolidate, meets the definitions of either a structured entity or of an associate, CLIML is required to make significant judgments about whether these underlying funds have the typical characteristics of a structured entity or of an associate. CLIML has assessed the characteristics of these underlying funds and has concluded that they do not meet the definition of either a structured entity or of an associate because the Fund does not have contracts or financing arrangements with these underlying funds and the Fund does not have an ability to influence the activities of these underlying funds or the returns it receives from investing in these underlying funds.

### 5. Income Taxes

The Fund qualifies as a mutual fund trust under the provisions of the Income Tax Act (Canada) and, accordingly, is subject to tax on its income including net realized capital gains in the taxation year, which is not paid or payable to its securityholders as at the end of the taxation year. The Fund maintains a December year-end for tax purposes. It is the intention of the Fund to distribute all of its net income and sufficient net realized capital gains so that the Fund will not be subject to income taxes other than foreign withholding taxes, if applicable.

Losses of the Fund cannot be allocated to investors and are retained in the Fund for use in future years. Non-capital losses may be carried forward up to 20 years to reduce taxable income and realized capital gains of future years. Capital losses may be carried forward indefinitely to reduce future realized capital gains. Refer to Note 10 for the Fund's loss carryforwards.

### 6. Management Fees and Operating Expenses

For each applicable series, the Fund paid management fees and administration fees ("Administration Fee") to Mackenzie for the period from April 1, 2020 to December 31, 2020 ("the pre-manager change period"), and to CLIML thereafter at the annual rates specified under *Fund Formation and Series Information* in this report and as more fully described in the Prospectus.

The management fees were used by Mackenzie in the pre-manager change period, and used by CLIML after the pre-manager change period, for managing the investment portfolio, providing investment analysis and recommendations, making investment decisions, making brokerage arrangements relating to the purchase and sale of the investment portfolio and making arrangements with registered dealers for the purchase and sale of securities of the Fund by investors. The management fee is calculated on each series of securities of the Fund as a fixed annual percentage of the daily net asset value of the series.

# CANADA LIFE CANADIAN FOCUSED VALUE FUND

(Formerly Canada Life Canadian Equity Fund (Beutel Goodman))

INTERIM UNAUDITED FINANCIAL STATEMENTS | September 30, 2021

---

## NOTES TO FINANCIAL STATEMENTS

### 6. Management Fees and Operating Expenses (cont'd)

After the pre-manager change period, CLIML paid the administration fee to Mackenzie for providing day-to-day administration services, including, financial reporting, communications to investors and securityholder reporting, maintaining the books and records of the Fund, NAV calculations, and processing orders for securities of the Funds. In addition, Mackenzie pays all costs and expenses (other than certain specified fund costs) required to operate the Fund that are not included in the management fee. The Administration Fee is calculated on each series of securities of the Fund as a fixed annual percentage of the daily net asset value of the series.

Other fund costs include taxes (including, but not limited to GST/HST and income tax), interest and borrowing costs, all fees and expenses of the CLIML Funds' Independent Review Committee (IRC), costs of complying with the regulatory requirement to produce Fund Facts, fees paid to external service providers associated with tax reclaims, refunds or the preparation of foreign tax reports on behalf of the Funds, new fees related to external services that were not commonly charged in the Canadian mutual fund industry and introduced after the date of the most recently filed simplified prospectus, and the costs of complying with any new regulatory requirements, including, without limitation, any new fees introduced after the date of the most recently filed simplified prospectus.

CLIML may waive or absorb management fees and/or Administration Fees at its discretion and stop waiving or absorbing such fees at any time without notice. Refer to Note 10 for the management fee and Administration Fee rates charged to each series of securities.

### 7. Fund's Capital

The capital of the Fund, which is comprised of the net assets attributable to securityholders, is divided into different series with each series having an unlimited number of securities. The securities outstanding for the Fund as at September 30, 2021 and 2020 and securities issued, reinvested and redeemed for the periods are presented in the Statement of Changes in Financial Position. CLIML manages the capital of the Fund in accordance with the investment objectives as discussed in Note 10.

### 8. Financial Instruments Risk

#### i. Risk exposure and management

The Fund's investment activities expose it to a variety of financial risks, as defined in IFRS 7, *Financial Instruments: Disclosures*. The Fund's exposure to financial risks is concentrated in its investments, which are presented in the Schedule of Investments, as at September 30, 2021, grouped by asset type, with geographic and sector information.

CLIML seeks to minimize potential adverse effects of financial risks on the Fund's performance by employing professional, experienced portfolio advisors, by monitoring the Fund's positions and market events daily, by diversifying the investment portfolio within the constraints of the Fund's investment objectives, and where applicable, by using derivatives to hedge certain risk exposures. To assist in managing risks, CLIML also maintains a governance structure that oversees the Fund's investment activities and monitors compliance with the Fund's stated investment strategy, internal guidelines, and securities regulations.

#### ii. Liquidity risk

Liquidity risk arises when the Fund encounters difficulty in meeting its financial obligations as they come due. The Fund is exposed to liquidity risk due to potential daily cash redemptions of redeemable securities. In order to monitor the liquidity of its assets, the Fund utilizes a liquidity risk management program that calculates the number of days to convert the investments held by the Fund into cash using a multi-day liquidation approach. This liquidity risk analysis assesses the Fund's liquidity against predetermined minimum liquidity percentages established for different time periods and is monitored quarterly. In addition, the Fund has the ability to borrow up to 5% of its net assets for the purposes of funding redemptions.

In order to comply with securities regulations, the Fund must maintain at least 85% of its assets in liquid investments (i.e., investments that can be readily sold).

#### iii. Currency risk

Currency risk is the risk that financial instruments which are denominated or exchanged in a currency other than the Canadian dollar, which is the Fund's functional currency, will fluctuate due to changes in exchange rates. Generally, foreign denominated investments increase in value when the value of the Canadian dollar (relative to foreign currencies) falls. Conversely, when the value of the Canadian dollar rises relative to foreign currencies, the values of foreign denominated investments fall.

# CANADA LIFE CANADIAN FOCUSED VALUE FUND

(Formerly Canada Life Canadian Equity Fund (Beutel Goodman))

INTERIM UNAUDITED FINANCIAL STATEMENTS | September 30, 2021

## NOTES TO FINANCIAL STATEMENTS

### 8. Financial Instruments Risk (cont'd)

#### iii. Currency risk (cont'd)

Note 10 indicates the foreign currencies, if applicable, to which the Fund had significant exposure, including both monetary and non-monetary financial instruments, and illustrates the potential impact, in Canadian dollar terms, to the Fund's net assets had the Canadian dollar strengthened or weakened by 5% relative to all foreign currencies, all other variables held constant. In practice, the actual trading results may differ and the difference could be material.

The Fund's sensitivity to currency risk illustrated in Note 10 includes potential indirect impacts from underlying funds and Exchange Traded Funds ("ETFs") in which the Fund invests, and/or derivative contracts including forward currency contracts. Other financial assets and liabilities (including dividends and interest receivable, and receivables/payables for investments sold/purchased) that are denominated in foreign currencies do not expose the Fund to significant currency risk.

#### iv. Interest rate risk

Interest rate risk arises on interest-bearing financial instruments. The Fund is exposed to the risk that the value of interest-bearing financial instruments will fluctuate due to changes in the prevailing levels of market interest rates. Generally, these securities increase in value when interest rates fall and decrease in value when interest rates rise.

If significant, Note 10 summarizes the Fund's interest-bearing financial instruments by remaining term to maturity and illustrates the potential impact to the Fund's net assets had prevailing interest rates increased or decreased by 1%, assuming a parallel shift in the yield curve, all other variables held constant. In practice, the actual trading results may differ and the difference could be material.

The Fund's sensitivity to interest rate risk illustrated in Note 10 includes potential indirect impacts from underlying funds and ETFs in which the Fund invests, and/or derivative contracts. Cash and cash equivalents and other money market instruments are short term in nature and are not generally subject to significant amounts of interest rate risk.

#### v. Other price risk

Other price risk is the risk that the value of financial instruments will fluctuate as a result of changes in market prices (other than those arising from interest rate risk or currency risk), whether caused by factors specific to an individual investment, its issuer, or all factors affecting all instruments traded in a market or market segment. All investments present a risk of loss of capital. This risk is managed through a careful selection of investments and other financial instruments within the parameters of the investment strategies. Except for certain derivative contracts, the maximum risk resulting from financial instruments is equivalent to their fair value. The maximum risk of loss on certain derivative contracts such as forwards, swaps, and futures contracts is equal to their notional values. In the case of written call (put) options and short futures contracts, the loss to the Fund continues to increase, theoretically without limit, as the fair value of the underlying interest increases (decreases). However, these instruments are generally used within the overall investment management process to manage the risk from the underlying investments and do not typically increase the overall risk of loss to the Fund. This risk is mitigated by ensuring that the Fund holds a combination of the underlying interest, cash cover and/or margin that is equal to or greater than the value of the derivative contract.

Other price risk typically arises from exposure to equity and commodity securities. If significant, Note 10 illustrates the potential increase or decrease in the Fund's net assets, had the prices on the respective exchanges for these securities increased or decreased by 10%, all other variables held constant. In practice, the actual trading results may differ and the difference could be material.

The Fund's sensitivity to other price risk illustrated in Note 10 includes potential indirect impacts from underlying funds and ETFs in which the Fund invests, and/or derivative contracts.

#### vi. Credit risk

Credit risk is the risk that a counterparty to a financial instrument will fail to discharge an obligation or commitment that it has entered into with the Fund. Note 10 summarizes the Fund's exposure, if applicable and significant, to credit risk.

If presented, credit ratings and rating categories are based on ratings issued by a designated rating organization. Indirect exposure to credit risk may arise from fixed-income securities, such as bonds, held by underlying funds and ETFs, if any. The fair value of debt securities includes consideration of the creditworthiness of the debt issuer.

To minimize the possibility of settlement default, securities are exchanged for payment simultaneously, where market practices permit, through the facilities of a central depository and/or clearing agency where customary.

The carrying amount of investments and other assets represents the maximum credit risk exposure as at the date of the Statement of Financial Position. The Fund may enter into securities lending transactions with counterparties and it may also be exposed to credit risk from the counterparties to the derivative instruments it may use. Credit risk associated with these transactions is considered minimal as all counterparties have a rating equivalent to a designated rating organization's credit rating of not less than A-1 (low) on their short-term debt and of A on their long-term debt, as applicable.

# CANADA LIFE CANADIAN FOCUSED VALUE FUND

(Formerly Canada Life Canadian Equity Fund (Beutel Goodman))

INTERIM UNAUDITED FINANCIAL STATEMENTS | September 30, 2021

## NOTES TO FINANCIAL STATEMENTS

### 8. Financial Instruments Risk (cont'd)

#### vii. Underlying funds

The Fund may invest in underlying funds and may be indirectly exposed to currency risk, interest rate risk, other price risk and credit risk from fluctuations in the value of financial instruments held by the underlying funds. Note 10 summarizes the Fund's exposure, if applicable and significant, to these risks from underlying funds.

### 9. Other Information

#### Abbreviations

Foreign currencies, if any, are presented in these financial statements using the following abbreviated currency codes:

Currency Code	Description	Currency Code	Description	Currency Code	Description
AUD	Australian dollars	HKD	Hong Kong dollars	PKR	Pakistani rupee
AED	United Arab Emirates Dirham	HUF	Hungarian forint	PLN	Polish zloty
BRL	Brazilian real	IDR	Indonesian rupiah	QAR	Qatar Rial
CAD	Canadian dollars	ILS	Israeli shekel	RON	Romanian leu
CHF	Swiss franc	INR	Indian rupee	RUB	Russian ruble
CKZ	Czech koruna	JPY	Japanese yen	SAR	Saudi riyal
CLP	Chilean peso	KOR	South Korean won	SEK	Swedish krona
CNY	Chinese yuan	MXN	Mexican peso	SGD	Singapore dollars
COP	Colombian peso	MYR	Malaysian ringgit	THB	Thailand baht
CZK	Czech koruna	NGN	Nigerian naira	TRL	Turkish lira
DKK	Danish krone	NOK	Norwegian krona	USD	United States dollars
EGP	Egyptian pound	NTD	New Taiwan dollar	VND	Vietnamese dong
EUR	Euro	NZD	New Zealand dollars	ZAR	South African rand
GBP	United Kingdom pounds	PEN	Peruvian nuevo sol	ZMW	Zambian kwacha
GHS	Ghana Cedi	PHP	Philippine peso		

# CANADA LIFE CANADIAN FOCUSED VALUE FUND

(Formerly Canada Life Canadian Equity Fund (Beutel Goodman))

INTERIM UNAUDITED FINANCIAL STATEMENTS | September 30, 2021

## NOTES TO FINANCIAL STATEMENTS

### 10. Fund Specific Information (in '000, except for (a))

#### (a) Fund Formation and Series Information

Date of Formation May 15, 2020

The Fund may issue an unlimited number of securities of each series. The number of issued and outstanding securities of each series is disclosed in the Statements of Changes in Financial Position.

**Series Distributed by Quadrus Investment Services Ltd.** (255 Dufferin Ave., London, Ontario, N6A 4K1; 1-888-532-3322; www.canadalifeinvest.ca)

A Series securities are offered to investors investing a minimum of \$500. Before August 19, 2021, A Series securities were known as Q Series.

F Series securities are offered to investors investing a minimum of \$500, who are enrolled in a Quadrus-sponsored fee-for-service or wrap program and who are subject to an asset-based fee. Before August 19, 2021, F Series securities were known as H Series.

FW Series securities are offered to high net worth investors investing a minimum of \$100,000 and who have eligible minimum total holdings of \$500,000, who are enrolled in a Quadrus-sponsored fee-for-service or wrap program and who are subject to an asset-based fee. Before August 19, 2021, FW Series securities were known as HW Series.

N Series securities are offered to investors investing a minimum of \$100,000, who have eligible minimum total holdings of \$500,000, and who have entered into an N Series Account Agreement with CLIML and Quadrus.

QF Series securities are offered to retail investors investing a minimum of \$500. Investors are required to negotiate their advisor service fee, which cannot exceed 1.25%, with their financial advisor.

QFW Series securities are offered to high net worth investors investing a minimum of \$100,000 and who have eligible minimum total holdings of \$500,000.

Series S securities are offered to The Canada Life Assurance Company and certain other mutual funds, but may be sold to other investors as determined by CLIML.

W Series securities are offered to investors investing a minimum of \$100,000 and who have eligible minimum total holdings of \$500,000. Before August 19, 2021, W Series securities were known as L Series.

An investor in the Fund may choose among different purchase options that are available under each series. These purchase options are a sales charge purchase option, a redemption charge purchase option,<sup>†</sup> a low-load purchase option<sup>†</sup> and a no-load purchase option. The charges under the sales charge purchase option are negotiated by investors with their dealers. The charges under the redemption charge and low-load purchase options are paid to CLIML if an investor redeems securities of the Fund during specific periods. Not all purchase options are available under each series of the Fund, and the charges for each purchase option may vary among the different series. For further details on these purchase options, please refer to the Fund's Simplified Prospectus and Fund Facts.

Series	Inception/ Reinstatement Date	Management Fees	Administration Fees
A Series <sup>(3)</sup>	May 25, 2020	2.10%	0.24%
F Series <sup>(3)</sup>	May 25, 2020	1.10%	0.15%
FW Series <sup>(3)</sup>	May 25, 2020	0.85%	0.15%
N Series	May 25, 2020	— <sup>(1)</sup>	— <sup>(1)</sup>
QF Series	May 25, 2020	1.10%	0.24%
QFW Series	May 25, 2020	0.85%	0.15%
Series S	May 25, 2020	— <sup>(2)</sup>	0.025%
W Series <sup>(3)</sup>	May 25, 2020	1.85%	0.15%

<sup>†</sup> Effective August 19, 2021, the redemption charge purchase option and the low-load purchase option are no longer available for purchase, including those made through systematic purchase plans such as pre-authorized contribution plans. Switching from securities of a Canada Life Fund previously purchased under the redemption charge or low-load purchase options to securities of another Canada Life Fund, under the same purchase option, will continue to be available.

(1) This fee is negotiable and payable directly to CLIML by investors in this series through redemptions of their securities.

(2) This fee is negotiable and payable directly to CLIML by investors in this series.

(3) Before August 19, 2021, A Series, F Series, FW Series and W Series securities were known as Q Series, H Series, HW Series and L Series respectively.



# CANADA LIFE CANADIAN FOCUSED VALUE FUND

(Formerly Canada Life Canadian Equity Fund (Beutel Goodman))

INTERIM UNAUDITED FINANCIAL STATEMENTS | September 30, 2021

## NOTES TO FINANCIAL STATEMENTS

### 10. Fund Specific Information (in '000, except for (a)) (cont'd)

#### (b) Investments by Canada Life, CLIML and Affiliates

As at September 30, 2021, Canada Life and segregated funds managed by Canada Life had an investment of \$694 and \$896 (March 31, 2021 – \$663 and \$873), respectively, in the Fund.

#### (c) Loss Carryforwards

As at the last taxation year-end, there were no capital and non-capital losses available to carry forward for tax purposes.

#### (d) Securities Lending

As at September 30, 2021 and March 31, 2021, the Fund did not have any open securities lending, repurchase or reverse repurchase transactions.

#### (e) Commissions

	(\$)
September 30, 2021	4
September 30, 2020	–

#### (f) Fund Merger

Following the approval of the Mackenzie Funds' Independent Review Committee, Focused Canadian Equity Class (Beutel Goodman) (the "Terminating Fund") merged into the Fund on June 26, 2020. The merger was effective after the close of business on June 26, 2020. The merger was effected by transferring the net assets of the Terminating Fund in exchange for the securities of the Fund at fair market value. A Series, F Series, FW Series, W Series, N Series, QF Series, QFW Series and Series S of the Terminating Fund were issued 4,633 A Series securities, 263 F Series securities, 115 FW Series securities, 1,893 W Series securities, 3,353 N Series securities, 750 QF Series securities, 109 QFW Series securities and 66 Series S securities of the Fund in exchange for net assets of \$111,423, which was the fair value on June 26, 2020.

Following the merger, the Terminating Fund was terminated. Mackenzie paid the expenses incurred to effect the merger.

#### (g) Name Change

Effective August 19, 2021, the Fund was renamed Canada Life Canadian Focused Value Fund.

#### (h) Offsetting of Financial Assets and Liabilities

As at September 30, 2021 and March 31, 2021, there were no amounts subject to offsetting.

#### (i) Risks Associated with Financial Instruments

##### *i. Risk exposure and management*

The Fund seeks above-average long-term capital growth by investing primarily in Canadian equities, either directly or through other investment funds. It may hold up to 49% of its assets in foreign investments.

##### *ii. Currency risk*

The table below summarizes the Fund's exposure to currency risk.

Currency	September 30, 2021			
	Investments (\$)	Cash and Short-Term Investments (\$)	Derivative Instruments (\$)	Net Exposure* (\$)
USD	42,510	6	–	42,516
Total	42,510	6	–	42,516
% of Net Assets	28.4	–	–	28.4

# CANADA LIFE CANADIAN FOCUSED VALUE FUND

(Formerly Canada Life Canadian Equity Fund (Beutel Goodman))

INTERIM UNAUDITED FINANCIAL STATEMENTS | September 30, 2021

## NOTES TO FINANCIAL STATEMENTS

### 10. Fund Specific Information (in '000, except for (a)) (cont'd)

#### (i) Risks Associated with Financial Instruments (cont'd)

##### ii. Currency risk (cont'd)

Currency	March 31, 2021			
	Investments (\$)	Cash and Short-Term Investments (\$)	Derivative Instruments (\$)	Net Exposure* (\$)
USD	39,128	(50)	–	39,078
EUR	–	29	–	29
Total	39,128	(21)	–	39,107
% of Net Assets	28.7	–	–	28.7

\* Includes both monetary and non-monetary financial instruments

As at September 30, 2021, had the Canadian dollar increased or decreased by 5% relative to all foreign currencies, with all other variables held constant, net assets would have decreased or increased by approximately \$2,126 or 1.4% (March 31, 2021 – \$1,955 or 1.4%) of total net assets. In practice, the actual trading results may differ and the difference could be material.

##### iii. Interest rate risk

As at September 30, 2021 and March 31, 2021, the Fund did not have a significant exposure to interest rate risk.

##### iv. Other price risk

The table below summarizes the Fund's exposure to other price risk.

Impact on net assets	Increased by 10%		Decreased by 10%	
	(\$)	(%)	(\$)	(%)
September 30, 2021	14,467	9.7	(14,467)	(9.7)
March 31, 2021	13,305	9.8	(13,305)	(9.8)

##### v. Credit risk

As at September 30, 2021 and March 31, 2021, the Fund did not have a significant exposure to credit risk.

#### (j) Fair Value Classification

The table below summarizes the fair value of the Fund's financial instruments using the fair value hierarchy described in note 3.

	September 30, 2021				March 31, 2021			
	Level 1 (\$)	Level 2 (\$)	Level 3 (\$)	Total (\$)	Level 1 (\$)	Level 2 (\$)	Level 3 (\$)	Total (\$)
Equities	144,669	–	–	144,669	133,053	–	–	133,053
Short-term investments	–	4,254	–	4,254	–	3,367	–	3,367
Total	144,669	4,254	–	148,923	133,053	3,367	–	136,420

The Fund's policy is to recognize transfers into and transfers out of fair value hierarchy levels as of the date of the event or change in circumstances that caused the transfer.

During the period, there were no transfers between Level 1 and Level 2.