



Canada Life Freedom Funds and Marketwatch policies originally with London Life

Information folder addendum

Updates to the
Conservative Profile (PSG) Fund Facts

The Canada Life Assurance Company

Conservative Profile (PSG)

Effective October 2020 the target asset mix indicated in the “What does the fund invest in?” section of this Fund Fact changed from 75 percent fixed income and 25 per cent equities to an asset mix of 70 per cent fixed income and 30 per cent equities.

We believe the increase in the equity target allocation from 25% to 30% will align with other companies and provide greater flexibility with the opportunity to invest in a variety of assets and investment styles.

The Conservative Profile (PSG) Fund Facts, forming part of the Canada Life Freedom Funds and Marketwatch policies information folder originally with London Life, is amended to reflect the change in the “What does this fund invest in?” section. No other changes were made to the segregated fund.

This addendum forms part of your information folder containing important provisions that you should read prior to investing. The information folder contains general information about your policy and includes a summary of the various types of risks that may apply when you invest in a segregated fund. This addendum is not an insurance contract.

The Canada Life Assurance Company (“Canada Life”) is the sole issuer of the individual variable annuity policy described in the information folder.

You can contact us at:

The Canada Life Assurance Company
255 Dufferin Ave
London, ON N6A 4K1

Web: canadalife.com

Email: On our website please go to the ["Contact Us"](#) section.

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Conservative Profile (PSG)

Quick facts: Date fund available: October 18, 1999
 Date fund created: October 18, 1999
 Managed by: GLC Asset Management Group Ltd.

Total fund value: \$1,832,706,183
 Portfolio turnover rate: 2.20%

Guarantee option	MER (%) ¹	NAV (\$) ¹	Units outstanding
All options	2.65	20.17	6,838,489

¹ MER – Management expense ratio
 NAV – Net asset value

Minimum investment

- Non-registered and RRSP policies: Back-end load units - \$300 lump sum or \$25 plus pre-authorized payment agreement (PPA) of \$25, systematic redemption plan \$10,000; No-load units - \$100,000
- RRIF policies: Back-end load units - \$10,000

What does the fund invest in?

This segregated fund, through investments in other funds, invests primarily in fixed-income securities but includes Canadian and foreign equities. It targets an asset mix of 70 per cent fixed income and 30 per cent equities.

Top 10 investments

	Assets %
Core Bond (Portico)	17.99
Core Plus Bond (Portico)	17.99
Mortgage (Portico)	15.05
Corporate Bond (Portico)	7.01
Unconstrained Fixed Income (Mackenzie)	6.02
Real Estate (GWLRA)	5.28
Global Bond (Brandywine)	5.00
Canadian Value Equity (Laketon)	3.50
Dividend (GWLIM)	3.00
International Opportunity (JP Morgan)	2.99
Total	83.83

Total investments: 17

Investment segmentation

	Assets %
Fixed income	57.02
Cash and equivalents	23.29
Foreign equity	11.73
Canadian equity	7.54
Canadian real estate	0.23
Mutual funds	0.10
Other	0.06
Foreign real estate	0.02



How has the fund performed?

This section tells you how the fund has performed over the past 10 years. Returns are after the MER has been deducted.

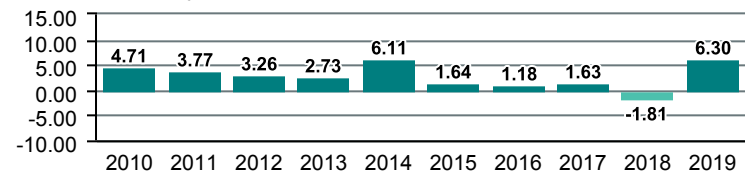
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee level you choose and on your personal tax situation.

Average return

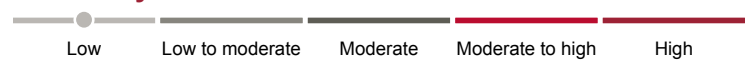
A person who invested \$1,000 in the fund on December 31, 2009 would have \$1,334.35 on December 31, 2019. This works out to an average of 2.93% a year.

Year-by-year returns (%)

This chart shows how the fund has performed in each of the past 10 years. In the past 10 years, the fund was up in value 9 years and down in value 1 year.



How risky is it?



The value of your investments can go down. Please see the *Fund risks* section of the information folder for further details.

Are there any guarantees?

This fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the guarantee. For details, please refer to the information folder and contract.

Who is this fund for?

A person who is investing for the medium to longer term, wants exposure to multi-managers in one fund with a target of no more than 25 per cent invested in equities and is comfortable with low risk.

Notes

Effective October 2020 the target asset mix changed from 75 per cent fixed income and 25 per cent equities to an asset mix of 70 per cent fixed income and 30 per cent equities.

Conservative Profile (PSG)

How much does it cost?

The following table shows the fees and expenses you could pay to invest in or redeem units of the fund and will depend on the sales charge option you choose.

1. Sales charges

Sales charge option	What you pay	How it works
Back-end load units	If you redeem units within: 1 year of investing, you pay 5.00% 2 years of investing, you pay 5.00% 3 years of investing, you pay 4.00% 4 years of investing, you pay 3.00% 5 years of investing, you pay 2.50% 6 years of investing, you pay 1.00% After 6 years, you pay 0.00%	<ul style="list-style-type: none"> Any early redemption fee you pay goes to Canada Life. The early redemption fee is a set rate. It is deducted from the amount you withdraw. The early redemption fee is based on the date you invested the premium. Where the policy is a systematic redemption plan or a RRIF you can schedule payments and receive up to 20% of all premiums without paying an early redemption fee. You can exchange to units of other funds under the contract at any time without paying an early redemption fee. When you invest, Canada Life pays a commission of up to 5%.
No-load units	There is no fee to invest or redeem units.	<ul style="list-style-type: none"> You, your financial security advisor and Canada Life must agree to the no-load option. You can redeem units without paying an early redemption fee. You can exchange to units of other funds under the contract at any time.

2. Ongoing expenses

The MER includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You do not pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

Guarantee option	MER (Annual rate as a % of the fund's value)
All options	2.65

Trailing commission

Canada Life pays a trailing commission for the services and advice provided to you. The trailing commission is paid out of the management fee for as long as you hold the fund. The rate depends on the sales charge option you choose.

Sales charge option	Trailing commission
Back-end load units	Up to 0.50% of the value of your investment each year.
No-load units	Up to 1% of the value of your investment each year.

3. Other fees

You may have to pay other fees when you redeem or switch units of the fund.

Fee	What you pay
Short-term trading fee	Up to 2% of the value of units you redeem or switch within 90 days of investing in the fund.

What if I change my mind?

You can change your mind and cancel the investment fund contract, the initial pre-authorized chequing premium or any lump-sum premium you apply to the policy by telling us in writing within two business days of the earlier of the date you received confirmation of the transaction or five business days after it is mailed to you.

Your cancellation request has to be in writing, which can include email or letter. The amount returned will be the lesser of the amount of the premium being cancelled or the value of the applicable units acquired on the day we process your request. The amount returned only applies to the specific transaction and will include a refund of any sales charges or other fees you paid.

For more information

The *Fund Facts* may not contain all the information you need. Please read the contract and the information folder or you may contact us at:

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