

Preferred series 2

Information folder May 2021

Segregated funds

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The Canada Life Assurance Company is the sole issuer of the individual variable annuity policy described in this information folder. This information folder is not an insurance or annuity contract.

This information folder is not complete without the applicable fund facts booklet. Both the information folder and fund facts booklet must be received.

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This information folder is not an insurance contract. The information in this folder is subject to change from time to time. If there is a difference between this information folder and your contract, your contract will apply.

In this information folder, “you” and “your” mean the potential or actual policyowner of a Canada Life segregated funds individual variable annuity policy. “We,” “us,” “our” and “Canada Life” means The Canada Life Assurance Company.

About Canada Life

The Canada Life Assurance Company, a subsidiary of Great-West Lifeco Inc. and a member of the Power Corporation group of companies, provides insurance and wealth management products and services. Founded in 1847, Canada Life is the country’s first domestic life insurance company. In January 2020, Canada Life along with The Great-West Life Assurance Company and London Life Insurance Company became one company – The Canada Life Assurance Company.

The terms and conditions of the policies issued by Canada Life and the distribution of the policies are governed by the insurance acts of the provinces and territories in Canada where Canada Life carries on business.

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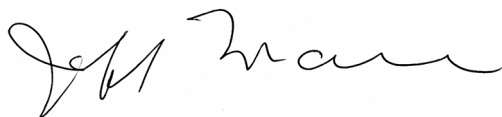
Winnipeg

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Certification

This information folder contains brief and plain disclosure of all material facts relating to the segregated fund option available in the Canada Life preferred series 2 segregated funds individual variable annuity policy issued by Canada Life.

March 31, 2021



Jeffrey F. Macoun
President and Chief Operating Officer, Canada



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Senior Vice-President and Associate General Counsel, Canada

Key facts about the Canada Life preferred series 2 segregated funds individual variable annuity policy

This summary provides a brief description of the basic things you should know before you apply for this individual variable insurance contract. This summary is not your contract. A full description of all the features and how they work is contained in this information folder and your contract. You should review these documents and discuss any questions you have with your advisor.

What am I getting?

You are getting an insurance contract between you and The Canada Life Assurance Company. It gives you a choice of segregated funds and provides certain guarantees.

You can:

- Choose a registered or non-registered contract
- Name a person to receive the death benefit
- Withdraw money from your contract
- Receive regular payments now or later

The choices you make may affect your taxes, see the section *Income tax considerations*. They could also affect the guarantees, see the section *Example of how redeeming units affects the guaranteed amount*. Ask your advisor to help you make these choices.

The value of your contract can go up or down subject to the guarantees.

What guarantees are available?

You get maturity and death benefit guarantees. These help protect your fund investments. You have a choice of three guarantee levels. You pay fees for this protection, which are included in the investment management fee, and the fees are different for each level. The guarantee levels are:

- 75/75 guarantee (75 per cent maturity and death benefit guarantees)
- 75/100 guarantee (75 per cent maturity guarantee and 100 per cent maximum death benefit guarantee)
- 100/100 guarantee (100 per cent maximum maturity guarantee and 100 per cent maximum death benefit guarantee)

Certain segregated funds may not be available under all guarantee levels. For details see the *Fund Facts* for each segregated fund, which can be found in the *Fund Facts* booklet.

For full details about each of the guarantee levels, see the *Guaranteed benefits* section. For details on the cost, see the *Fees and expenses* section.

You may also get added protection from reset options. There are extra fees for any options you select.

Any withdrawals you make will reduce your maturity and death guarantees. For full details, please see the *Example of how redeeming units affects the guaranteed amount* section.

Maturity guarantee

This protects the value of your investment at one or more specific dates in the future. These dates are explained in the *Guaranteed benefits* section.

On these dates, you will receive the greater of:

- The market value of the funds, or
- 75 per cent of the money you put in the funds

You can get up to a 100 per cent maturity guarantee. This will cost you more. For details about the 100 per cent maturity guarantee, see the *100/100 guarantee policy* section. For details about the costs, see the *Fees and expenses* section.

Death benefit guarantee

This protects the value of your investment if the insured person dies. It is paid to someone you name.

The death benefit applies if the insured person dies before the maturity date. It pays the greater of:

- The market value of the funds, or
- 75 per cent of the money you put in the funds

You can get up to a 100 per cent death benefit guarantee. This will cost you more. For details about the 100 per cent death benefit guarantee, see the *75/100 guarantee policy* and the *100/100 guarantee policy* sections. For details about the costs, see the *Fees and expenses* section.

Reset options

A death benefit guarantee reset option is available on the 75/100 guarantee policy and 100/100 guarantee policy. A maturity guarantee reset option is available on the 100/100 guarantee policy.

These options reset the amount of the death benefit and maturity guarantee amounts. These options cost extra.

For full details, see the *Guaranteed benefits* section. The fees are described in the *Fees and expenses* section.

What investments are available?

You can only invest in the funds described in the *Fund Facts* booklet which is provided with this information folder.

Other than any maturity and death benefit guarantees, Canada Life does not guarantee the performance of the segregated funds. Carefully consider your tolerance for risk when you select a fund.

How much will this cost?

Your costs will vary depending on the guarantee level, segregated fund(s) you select and the value of specific investment products approved by us including a Canada Life preferred series 2 policy. See the section, *Minimums to establish and maintain a policy*.

The funds are available on a front-end load basis. For full details, see the section *Sales charge option* and the *Fund Facts* for each fund which are found in the *Fund Facts* booklet provided with this information folder.

You will pay an investment management fee, operating expense fee and advisory and management service fee you agree to. The advisory and management service fee is negotiated with your advisor. These fees will be set out in the preferred series 2 fee agreement and are charged by redeeming units from the segregated funds in your policy.

If you select a reset option additional fees apply.

If you make certain transactions or other requests, you may be charged separately for them and this includes a short-term trading fee.

For full details, see the section *Fees and expenses* and the *Fund Facts* for each fund which can be found in the *Fund Facts* booklet.

What can I do after I purchase this contract?

If you wish, you can do any of the following:

Switches

You may switch from one fund to another however you are not permitted to switch into or out of the annuity set-up fund. See the section *How to switch segregated fund units*.

Withdrawals

You can withdraw money from your contract. If you decide to, this will affect your guarantees. You may also need to pay a fee or taxes. See the section *How to redeem segregated fund units*.

Premiums

You may make lump-sum or regular payments. See the section *How to allocate premiums to segregated fund units*.

Rebalancing service

The rebalancing service is an automatic portfolio rebalancing service. It allows you to choose specific target allocations in order to maintain a consistent balance of risk among different categories of segregated funds. We monitor and rebalance your chosen segregated funds based on the frequency and rebalancing range percentage you select. Only rebalancing eligible segregated funds may be included in the rebalancing service. For full details, see the *Rebalancing service* section.

Payout annuity

At a certain time, unless you select another option, we will start making payments to you. See the section *When your policy matures*.

Certain restrictions and other conditions may apply. Review the contract for your rights and obligations and discuss any questions with your advisor.

What information will I receive about my contract?

We will tell you at least once a year the value of your investment and any transactions you have made during the year.

You may request more detailed financial statements of the funds. These are updated at certain times during the year.

For full details, see the section *Administration of the segregated funds*.

Can I change my mind?

Yes, you can:

- Cancel the contract
- Cancel the initial pre-authorized chequing premium
- Cancel any additional lump-sum premium you make

To do any of these, you must tell us in writing within two business days of the earlier of:

- The day you receive the confirmation of your transaction, or
- Five business days after we mail the confirmation to you

The amount returned will be the lesser of the amount you invested or the current value of the units you acquired on the day we process your request. The amount returned will include a refund of any sales charges or other fees you paid. The transaction may generate a taxable result and you are responsible for any income tax reporting and payment that may be required.

If you change your mind about a specific additional premium, the right to cancel only applies to that transaction.

Where can I get more information?

You may call us at 1-888-252-1847 or send us an email to isp_customer_care@canadalife.com. Information about our company and the products and services we provide is on our website at canadalife.com.

For information about handling issues that you are unable to resolve with your insurer, contact the OmbudService for Life and Health Insurance at 1-800-268-8099 or on the Internet at olhi.ca. Additionally, if you are a resident of Quebec contact the Information Centre of the Autorité des marchés financiers (AMF) at 1-877-525-0337 or at lautorite.qc.ca.

For information about additional protection available for all life insurance policyowners, contact Assuris, a company established by the Canadian life insurance industry. See assuris.ca for details.

For information about how to contact the insurance regulator in your province, visit the Canadian Council of Insurance Regulators website at ccir-ccrra.org.

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How a Canada Life preferred series 2 segregated funds policy works

Introduction

The Canada Life preferred series 2 segregated funds policy is an individual variable insurance contract based on the life of the insured person(s), also known as the “annuitant” (or if two insured persons, the “joint annuitants”), which you name on the application form. Canada Life is the issuer of the policy and maintains the segregated funds.

The Canada Life preferred series 2 segregated funds policy is available to policyowners who have at least \$100,000 invested in Canada Life segregated funds policies and at least \$500,000 invested in investment products approved by us. For more information, see *Minimums to establish and maintain a policy*.

Under the preferred series 2 policy the policyowner is responsible for paying an investment management fee, operating expense fee and advisory and management service fee. These are calculated and accrued daily and will be charged by redeeming units from each segregated fund in the policy. For information on the investment management, operating expense and advisory and management service fees, see the *Fees and expenses* section.

When you complete an application for a preferred series 2 policy you must enter into a preferred series 2 fee agreement with respect to the investment management fee, operating expense fee and advisory and management service fee. If a preferred series 2 fee agreement and any other required documentation is not received with the application, we will set the investment management fee, operating expense fee and advisory and management service fee in accordance with our then-current administrative rules and this will apply until a preferred series 2 fee agreement and any other required documentation is received in good order at our administrative office or until the policy is terminated as set out below.

The policy may be purchased only through advisors who are life insurance licensed and who are authorized by us to offer it to you. The policy is available in four ways:

- Non-registered
- Registered retirement savings plan (RRSP)
- Registered retirement income fund (RRIF)
- Tax-free savings account (TFSA)

Spousal RRSPs, locked-in RRSPs (LRRSP), locked-in retirement accounts (LIRAs) and restricted locked-in savings plans (RLSP) are four specific types of RRSPs. Since all RRSPs work the same way, whether or not they are LRRSPs, LIRAs or RLSPs, we will simply refer to them as RRSPs throughout the rest of this information folder unless we say otherwise. Spousal RRIFs, prescribed retirement income funds (PRIF), life income funds (LIF), restricted life income funds (RLIF) and locked-in retirement income funds (LRIF) are five specific types of RRIFs. Unless we say otherwise, when we refer to features of a RRIF, they also apply to a PRIF, LIF, RLIF and LRIF.

A policy held as an investment in a trust arrangement that is registered externally (meaning not through Canada Life) under the *Income Tax Act* (Canada) (such as an RRSP, RRIF, TFSA, etc.) is a non-registered policy with Canada Life and in this information folder we refer to such a trust arrangement as a “trusteed registered plan”. The policyowner of a non-registered policy held in a trustee registered plan will be the trustee of the trustee registered plan.

The policy allows you to allocate premiums to the policy and the segregated funds we make available from time to time, subject to our then-current administrative rules. There are two categories of segregated funds; the annuity set-up segregated fund (“annuity set-up fund”) and all other segregated funds. Unless we say otherwise, when we refer to segregated funds we mean all segregated funds including the annuity set-up fund. Under each category a separate maturity and death benefit guarantee will be calculated.

The annuity set-up fund is a class of the Money Market (Portico) segregated fund. The fund is used to accumulate premiums to purchase an income annuity policy, at your request. A specific amount is required to purchase an income annuity policy. We reserve the right to change the minimum amount from time to time.

This information folder describes the risks and benefits of the segregated funds and the maturity and death benefit guarantees.

If your policy is a non-registered, RRSP or TFSA policy, it is a deferred annuity, which means annuity payments will commence, unless you choose otherwise, following the policy maturity date. If your policy is a RRIF policy, it is a payout annuity and you will receive annuity payments in accordance with the terms of the policy unless you choose otherwise. Any redemption when the funds are received by you will reduce the amount available for annuity payments. The performance of the segregated funds you select will affect the amount available for annuity payments. For more information, see *When your policy matures*.

This document is divided into two parts. The first part contains general information that applies to the policy. The second part provides specific information about the segregated funds.

A glossary of terms is located at the back of this information folder and provides an explanation of some of the terms used in the folder.

Minimums to establish and maintain a policy

Currently to invest in and maintain a preferred series 2 policy you must:

- Invest a minimum of \$100,000 in Canada Life segregated funds policies;
- Have met the minimum total holdings requirement of \$500,000 invested in specific investment products (See *Minimum total holdings* below); and
- Complete a preferred series 2 fee agreement

You must meet and maintain the minimums of both requirements. For more information, see *Failure to maintain a minimum investment amount and/or minimum total holdings*. We reserve the right to change the minimum and maximum amounts and the maximum number of policies from time to time.

If you do not enter into a preferred series 2 fee agreement or meet the minimum investment amount and/or minimum total holdings requirement within 30 days of your application being received by us, we have the right to terminate the contract and return to you the lesser of the amount of the premiums received or the value of the units acquired on the day we process the termination less any accrued investment management, operating expense and advisory and management service fees.

The above right is not affected by the fact that we may not have taken action within the 30 days to notify you that you have not met an applicable requirement. We may increase the period of time to receive a preferred series 2 fee agreement or meet either the minimum investment amount and/or minimum total holdings requirement at our sole discretion. We will give you written notice of our intent to terminate the contract and provide a time period for you to take action to either meet the requirements or request a transfer of the value to another policy or financial institution. Our notice to you will specify the period of time and will be sent to your most recent address on our records for the policy.

Where applicable, an accumulation of premiums in the annuity set-up fund and subsequent purchase of an income annuity policy can occur within a few business days. If a premium is held in the annuity set-up fund for a period of time greater than the time set out in our then-current administrative rules (currently three months but subject to change without notice) we may redeem the units of the annuity set-up fund and allocate their value to the Money Market (Portico) segregated fund.

Currently, the minimum amount that must be allocated to each segregated fund is \$25 and each additional premium is \$100. The minimum amount that must be allocated to the annuity set-up fund is \$1,000.

Minimum total holdings

To invest in a preferred series 2 policy you must hold at least \$500,000 in one or more approved investment products (“eligible product”). Eligible products can include Canada Life segregated fund policies and other investment products approved by us. Ask your advisor for details.

Eligible products must be held as follows:

1. In your name
2. In your spouse’s name
3. In joint names between you and your spouse
4. In the name of or in trust for dependent children (living in the same household as you)
5. In your parent’s name (when living in the same household as you)
6. In a corporate name if you own more than 50 per cent of the voting shares of the corporation
7. Individual Pension Plan where the investor is the sole annuitant
8. Trust as long as both the trustee and the beneficiary each qualify according to one of the criteria as listed in points 1-6 above

The eligible products used to access the minimum total holdings requirement are referred to as the “total holdings.” You must tell us which eligible products will be included in the total holdings.

Eligible products are aggregated within a household according to our current administrative practices

Failure to maintain a minimum investment amount and/or minimum total holdings

The market value of your segregated fund policy along with the total value of all eligible products are reviewed and updated on a regular basis. If you make any type of redemption from your total holdings, other than redemptions to pay fees as set out in the preferred series 2 fee agreement, and as a result:

- The market value of specific Canada Life preferred series 2 segregated fund policies drop below the current minimum threshold of \$100,000; and/or
- Your total holdings market value drops below the current minimum total holdings requirement of \$500,000;

We may change the applicable investment fee band to the Below Series 2 Threshold investment management fee rate band.

If this occurs, we will send a notice to you. The notice will be sent by regular mail to the most recent address on our records for the applicable Canada Life segregated fund policy. You should discuss your options during the notice period with your advisor.

If at the end of the notice period the values then meet all applicable requirements, the change to the Below Series 2 Threshold will not be made. If after the applicable notice period the requirements have not been met, we will change the investment management fee band rate to the Below Series 2 Threshold investment management fee rate band. You will continue to pay the operating expense fee and advisory and management service fee.

We will not process the above change where the decline in the value of the segregated fund policy and/or eligible product was the result solely of a decrease in the unit value of the segregated fund(s) held. If the market value of the applicable policies/products drops below the minimum threshold or total holding threshold (as shown above) as a result of a redemption(s), or a combination of a redemption(s) and a decline in the value of the segregated fund policy and/or eligible product, we may process the above change.

For example:

Let's assume that you establish your preferred series 2 policy with a premium of \$150,000 on April 5, 2021 and no further premiums are added.

You also have another eligible Canada Life segregated fund policy, which has a value of \$625,000 on April 5, 2021.

On Jan. 15, 2022, you redeem \$80,000 from your preferred series 2 policy leaving the policy with a value of \$70,000. This redemption reduced the initial premium below the required minimum of \$100,000 in this policy.

As the value is below the required minimum, a notice is sent to advise you the investment management fee band will be changed to the Below Series 2 Threshold investment management fee rate band unless an additional premium is added to the preferred series 2 policy.

After the notice period, we review your preferred series 2 policy and confirm sufficient premiums were added to meet the required minimum investment amount. As the value of the premiums added to the policy now equals an amount in excess of \$100,000 and the value of your other applicable eligible products are still greater than \$500,000, a change in the investment management fee band will not be made.

Alternatively, after the notice period, we review your preferred series 2 policy and confirm sufficient premiums were not added to meet the required minimum investment amount, we will change the investment management fee band. This change will occur even though the value of your other applicable eligible products is still greater than \$500,000 as you do not meet both requirements to hold preferred series 2 units.

Last age to establish or pay premiums to a policy

The last age to establish, pay premiums or transfer (as applicable) to a policy is dependent on the policy type and is based on the annuitant's age. The following table summarizes this information.

Policy type	Last age to establish a policy (based on annuitant's age)	Last age to allocate a premium to a policy
Non-registered TFSA	90	90
RRSP including LRRSP, LIRA and RLSP	71	71
RRIF including PRIF, LIF, RLIF and LRIF	<ul style="list-style-type: none">90 for 75/75 guarantee policy or 75/100 guarantee policy71 for 100/100 guarantee policy and must be a result of a transfer from a Canada Life segregated funds RRSP policy	90
Current as of the date of the information folder – subject to change		

Types of policies

Non-registered policies

A non-registered policy can be owned by a single individual or jointly by several individuals. The policy can either have a single annuitant, who can be the policyowner or someone else or joint annuitants as described below.

Legislation requires us to obtain specific information from you when you apply for or add an additional premium to a non-registered policy. In order to comply we obtain this information on the application for the policy and supplemental forms.

If the required information is not provided we will follow up for the information. If the information is not received in a timely manner we have the right to take actions we consider appropriate to obtain this information.

Until we receive the required information any premium will be handled in accordance with our then-current administrative rules which may include; declining to apply the premium received with the application; refusing to accept further premiums, switch and redemption requests; delay trades and suspend trading under the policy. We reserve the right to change our administrative practices or introduce new ones where we determine it is appropriate in order to obtain required information before transactions occur.

Joint policyowners

When a sole annuitant has been named on the application, ownership of the policy following the death of a joint policyowner depends on the type of joint policyowner selected on the application.

When joint policyowners apply for a joint policy on the application, the word “policyowner” and “you” in this folder will mean both joint policyowners.

A) With right of survivorship

When joint policyowners have been named on the application with right of survivorship on the death of a joint policyowner who is not the annuitant, the other joint policyowner will become the sole policyowner. Where Quebec law applies, rights of survivorship means accretion and in order to obtain the same legal effects as the rights of survivorship, joint policyowners must appoint each other as his/her subrogated policyowner. You are responsible for any income tax reporting and payments that may be required as a result of the change in ownership. If the deceased joint policyowner is the annuitant, the policy will terminate and the applicable death benefit will be paid. For more information, see *Guaranteed benefits and Income tax considerations*.

B) Tenants in common

When joint policyowners have been named on the application as tenants in common, on the death of a joint policyowner who is not the annuitant, if no contingent policyowner has been named, the estate of the deceased policyowner will take the place of the deceased joint policyowner. You are responsible for any income tax reporting and payments that may be required as a result of the change in ownership. If the deceased joint policyowner is the annuitant, the applicable death benefit will be paid. For more information, see *Guaranteed benefits and Income tax considerations*.

Joint annuitants

Joint annuitants are the persons upon whose life the policy is based. Joint annuitants must be either married, civil union spouses or in a common-law relationship with each other at the time of the application.

Except when the policy is owned by a corporation or other entity that is not an individual, the joint annuitants must also be joint policyowners with rights of survivorship (where Quebec law applies, rights of survivorship means accretion and in order to obtain the same legal effects as the rights of survivorship, joint policyowners must appoint and maintain each other as his/her subrogated policyowner).

When joint annuitants apply for a joint policy on the application, the word “policyowner” and “you” in this folder will mean both joint policyowners. The word “annuitant” in this information folder will include a joint annuitant, when applicable.

The death benefit will only be paid on the death of the last annuitant while the policy is in force. When joint annuitants are also joint policyowners, upon the death of the joint annuitant, the surviving annuitant will become the sole annuitant and policyowner.

When we refer to the age of an annuitant, we mean the age of the younger of the two joint annuitants. The policy maturity date will be determined at issue based on the age of the youngest annuitant. The policy maturity date will not change if the younger annuitant dies first.

Following the policy maturity date, if an annuitant is living and has not previously indicated an alternative preference, annuity payments will commence. If both annuitants are living, the annuity will be based on and be guaranteed for the life of both annuitants. Otherwise, the annuity will be based on and be guaranteed for the life of the surviving annuitant.

Contingent policyowner

If you are not the annuitant, you may name a contingent policyowner (subrogated policyowner in Quebec) and may revoke or change a contingent policyowner. In the event of your death, the contingent policyowner, if living, becomes the new policyowner. When joint policyowners were named on the application with right of survivorship (subrogated policyowner in Quebec), “your death” means the death of the last surviving policyowner. If you have not named a contingent policyowner, or if they are not living on your death, then your estate will become the policyowner.

Assignment

Subject to applicable laws, you may assign a non-registered policy. The rights of the assignee take precedence over the rights of any person claiming a death benefit. An assignment may restrict or delay certain transactions otherwise permitted.

An assignment is not recognized until the original or a true copy is received and recorded by us. An absolute assignment of a policy will make the assignee the policyowner: a collateral assignment or movable hypothec in Quebec will not.

The rights of any policyowner or revocable, designated beneficiary, or irrevocably designated beneficiary, who has consented, are subject to the rights of any assignee.

Registered policies

A registered policy can only be owned by a single individual who must also be the annuitant.

RRSPs, spousal RRSPs, LIRAs, LRRSPs and RLSPs

An RRSP is a policy registered under the *Income Tax Act* (Canada) as a registered retirement savings plan.

You can only open LRRSPs, LIRAs and RLSPs with money transferred directly from pension plans, where federal or provincial pension laws allow you to. Pension laws place certain restrictions on them.

Generally contributions that you make to your RRSP and spousal RRSPs are tax deductible and there is a maximum amount you can contribute each year under the *Income Tax Act* (Canada). You can also transfer money directly from an RRSP at another financial institution or from a pension plan, if federal or provincial pension laws allow you to. There are no limits on the amount of transfers from RRSPs. There are limits under the *Income Tax Act* (Canada) for transfers from defined benefit pension plans.

RRIFs, spousal RRIFs, PRIFs, LIFs, RLIFs and LRIFs

A RRIF is a policy that gives you regular income and is registered under the *Income Tax Act* (Canada) as a registered retirement income fund.

You can only open a RRIF with money transferred directly from an RRSP or another RRIF. You can only open PRIFs, LIFs, RLIFs and LRIFs with money transferred directly from a pension plan, from a LRRSP, LIRA and RLSP or from another PRIF, LIF, RLIF or LRIF, where federal or provincial pension laws allow you to. We currently offer RRIFs and LIFs across Canada and PRIFs in Saskatchewan and Manitoba. RLIFs are only available where the money transferred is administered under federal pension legislation.

Under the *Income Tax Act* (Canada), you must redeem a minimum amount each year from these policies. The minimum amount is determined at the beginning of each year based on the value of all segregated funds, including the annuity set-up fund held in your policy at that time. For LIFs, RLIFs and LRIFs there is also a maximum amount you may redeem each year.

You can name your spouse as the sole beneficiary and successor annuitant of your RRIF or spousal RRIF. On your death the policy will pass to your surviving spouse, and payments may continue to your surviving spouse. The only person who can be appointed as your successor annuitant is your spouse.

TFSAs

A TFSA is a policy registered under the *Income Tax Act* (Canada) as a tax-free savings account.

Premiums you allocate to your TFSA policy are not tax deductible and there is a maximum amount you can contribute each year under the *Income Tax Act* (Canada).

You can also transfer money directly from a TFSA at another financial institution. There are no limits on the amount of transfers from TFSAs.

You may assign a TFSA as security for a loan. The rights of the assignee take precedence over the rights of any person claiming a death benefit. An assignment may restrict or delay certain transactions otherwise permitted. An assignment is not recognized until the original or a true copy is received and recorded by us.

You can name your spouse as the successor holder of your TFSA. On your death your surviving spouse will become the annuitant and policyowner of the TFSA policy. The only person who can be appointed as your successor holder is your spouse.

Nominee plan

A nominee plan held as an investment in a trust arrangement that is registered externally (meaning not through Canada Life) under the *Income Tax Act* (such as an RRSP, RRIF, TFSA, etc.) (a “Trusteed Registered Plan”) is a non-registered policy with Canada Life. For registered nominee accounts the policyowner of the segregated fund policy is the trustee of the external Trusteed Registered Plan.

Also, with a nominee registered plan some features may not be available to you, such as but not limited to, the ability to designate a beneficiary.

If your policy is held in a nominee registered plan, the potential for creditor protection may not be available. Consult your legal advisor about your particular situation.

Beneficiaries

You may designate one or more beneficiaries to receive any death benefit payable under the policy. You may revoke or change the designation prior to the policy maturity date, subject to applicable law. If the designation is irrevocable, you cannot revoke or change it or exercise certain other specific rights without the written consent of the irrevocable beneficiary in accordance with applicable law.

Where a policy is held in a Trusteed Registered Plan a beneficiary may not be named; on death of the last annuitant any death benefit proceeds will be paid to the trustee of the Trusteed Registered Plan.

If the policy is a LIRA, LRSP, RLSP, PRIF, LIF, RLIF or LRIF, the interest of your spouse, civil union spouse or common-law partner can take priority over a beneficiary designated by you, depending on applicable pension legislation.

How our segregated funds work

Each of our segregated funds is a pool of investments that is kept separate, or *segregated*, from the general assets of Canada Life. Each segregated fund is divided into different classes with each class having an unlimited number of notional units of equal value.

You can select one of three guarantee levels: 75/75 guarantee, 75/100 guarantee or 100/100 guarantee. You can only hold one guarantee level in each policy. For more information on the guarantee levels, see *Guaranteed benefits*.

You can allocate premiums to the preferred series 2 front-end load option subject to our then-current administrative rules and applicable minimum and maximum amounts. For more information, see *Sales charge option*.

Certain segregated funds may not be available under all guarantee levels.

When you allocate money to segregated funds, units are allocated to your policy, but you do not actually own, buy or sell any part of the segregated funds or any units. Instead, we hold the assets of the segregated funds. This also means that you don't have any voting rights associated with the segregated funds. We calculate the value and the benefits to which you are entitled based on the value of the units allocated to your policy on a particular date less any applicable fees and charges.

Neither your policy nor your units give you an ownership interest in Canada Life or voting rights in connection with Canada Life. When you select a segregated fund that invests in units of a mutual fund, you will not be a unitholder of the mutual fund.

We have the right to subdivide or consolidate the units of a segregated fund. If we subdivide the units of a segregated fund, there will be a decrease in the unit value. If we consolidate the units of a segregated fund, there will be an increase in the unit value. If we subdivide or consolidate the units of a segregated fund, the market value of the segregated fund and the market value of your policy will not change. We will give you advance written notice if we have decided to do so.

We have the right to add, restrict and close the allocation of premiums or switches, to a guarantee level or segregated fund. If we do close a guarantee level or segregated fund, you cannot allocate a premium or switch to the guarantee level or segregated fund. If we do close a guarantee level or segregated fund, it may be re-opened for investment at our discretion.

We may terminate a segregated fund. We will notify you in writing 60 days before we terminate a segregated fund or make a material change to the fundamental investment objectives of a segregated fund. For more information, see *Fundamental changes to the segregated funds*.

If we terminate a segregated fund you have the right to switch the value of your units to another segregated fund. We may automatically switch the units in the terminated segregated fund to another segregated fund of our choosing. Our written notice to you will specify the segregated fund(s) that will be terminated, the proposed segregated fund that will receive the automatic switch and the date the automatic switch will occur if we do not receive other instructions from you five (5) business days prior to the date the segregated fund is to be terminated. A short-term trading fee will not apply. The redemption of units in a non-registered policy because of a termination may produce a taxable capital gain or loss.

We may change the investment strategies of a segregated fund without notice to you.

It's important to diversify, which means investing in segregated funds that have a variety of assets and investment styles. For more information about the risks involved in segregated funds, see *Fund risks*.

You can choose from different Canada Life segregated funds and this broad choice provides a good opportunity for you to diversify. In addition, there are asset allocation funds that are specially designed to increase diversification. All the segregated funds currently available are described in detail in the *Fund Facts* booklet which is provided with this information folder.

Asset and income allocation funds

Each allocation fund invests in a variety of other funds. They offer you an easy way to diversify your investments by investing in a single fund.

An asset and income allocation fund may offer you diversification among:

- Types of assets, such as shares, bonds, mortgages and real estate

- The entities that issue the assets, such as shares in large, small or resource-based companies, and bonds issued by governments or companies
- Assets in different countries
- Investment managers with different investment styles

We may review the composition of the asset and income allocation funds from time to time. When required, we may change:

- The funds the allocation fund holds
- The percentages of each fund the allocation fund intends to hold
- The number of funds the allocation fund may hold

How we value segregated fund units

Generally, the value of each class of the segregated fund is determined at the close of business on each day that The Toronto Stock Exchange is open for business and a value is available for any applicable underlying fund. We refer to any day that we value the segregated funds as a valuation day.

On each valuation day we calculate a separate unit value for each class of a segregated fund under each guarantee level. When we value units, we calculate the *unit value* by dividing the total market value of that segregated fund class by the number of units in that segregated fund class. The *market value* of a class of a segregated fund is the total market value of the assets of the segregated fund attributable to that class.

We have the right to change how often we value our segregated fund units. We will tell you in writing 60 days before we decrease the valuation frequency. For more information, see *Fundamental changes to the segregated funds*.

When we calculate the market value of an asset held in a segregated fund, we use the closing price of that asset. If a closing price is not available, we will determine the fair market value of the asset.

Any amount that is allocated to a segregated fund is invested at your risk and may increase or decrease in value.

Fundamental changes to the segregated funds

If we make any of the following changes to a segregated fund, we will notify you in writing 60 days before the change occurs. The notice will be sent by regular mail to the most recent address for this policy we have for you in our records.

- Increase an investment management fee.
- Material change to the fundamental investment objective of a segregated fund.
- Decrease in the frequency with which the fund is valued.
- If applicable, an increase by more than the greater of 0.50 per cent or 50 per cent of the current fee charged for the maturity guarantee reset option or the death benefit guarantee reset option. For more information, see the *Death benefit guarantee reset option fee* under the *75/100 guarantee policy* section and *100/100 guarantee policy* section and *Maturity guarantee reset fee* under the *100/100 guarantee policy* section.

During the notice period, you will have the right to switch the value of your units from the affected segregated fund to a similar segregated fund that is not subject to the fundamental change without charge provided you advise us at least five business days prior to the change happening. We will advise you of similar segregated funds that are available to you at that time. A similar fund is a fund within the same segregated fund category that has a comparable investment objective and the same or lower investment management fee. The switch of your units from one segregated fund to another in a non-registered policy may produce a taxable capital gain or loss. For information about tax implications, see *Income tax considerations*.

If we do not offer a similar segregated fund, you may have the right to redeem the segregated fund units without incurring a redemption charge or similar fee provided you advise us at least five business days prior to the change happening. We will advise you if this applies to you. You are responsible for any accrued investment management fee, operating expense fee and advisory and management service fee up to the day the switch or redemption occurs. Any switch or redemption of units from a non-registered policy may produce a taxable capital gain or loss. For information about tax implications, see *Income tax considerations*.

During the transition period between the announcement and the effective date of the fundamental change, you will not be permitted to allocate premiums to or switch into the affected segregated fund unless you agree to waive your rights under this fundamental change provision.

Allocating premiums, redeeming and switching segregated fund units

Although you do not own the segregated fund units, you are directing how we should allocate your premium amongst the segregated funds. You can allocate your premium to a segregated fund up to the earlier of the day prior to the annuitant attaining age 91, subject to applicable legislation, or the commencement of annuity payments. Premiums allocated to the policy are subject to such minimum and maximum amounts in accordance with our then-current administrative rules.

You can request to redeem or switch units prior to the commencement of annuity payments. Requests to redeem or switch segregated fund units may be delayed in unusual circumstances. For more information, see *When the redemption or switch of your units may be delayed*. We only process allocations, redemptions or switches on a valuation day and subject to our then-current administrative rules. We have the right to limit or refuse allocations and switches to, and redemptions from, segregated funds.

If we receive your request to allocate your premium to a segregated fund, redeem or switch units at our administrative office before 4 p.m. eastern time or before the Toronto Stock Exchange closes, whichever is earlier, on a valuation day (the “cut-off time”), we will process the request on that day using that day’s unit value. If we receive your request after that time, we will process it on the next valuation day using the next day’s unit value. For more information, see *How we value segregated fund units*.

When you ask us to allocate your premium to a segregated fund, redeem or switch units, your instructions must be complete and in a manner acceptable to us, otherwise we will not be able to complete the transaction for you.

On receipt of complete instructions or documentation, we will process the request on that day using that day’s unit value if received at our administrative office prior to the cut-off time. If we receive your request after that time, we will process it on the next valuation day using the next day’s unit value.

We have the right to change any minimum amounts that are given in this information folder.

How to allocate premiums to segregated fund units

When you apply a premium to a segregated fund, we allocate units to your policy. We determine the number of units to allocate to your policy by dividing the net amount of the premium by the appropriate unit value of the segregated fund. For more information, please see *How we value segregated fund units*.

If your advisor has placed an electronic order on your behalf, we will allocate units to your policy on the valuation day noted above. We may require all necessary and original documents be provided to us prior to the premium being allocated to a segregated fund.

If we have not received all the original documentation and the premium by the third valuation day after the order is placed, on the next valuation day we will reverse the order. If the amount redeemed exceeds what you would have paid, the segregated fund will keep the surplus. However, if the amount you should have paid exceeds the amount redeemed, you will have to pay the difference into the segregated fund.

If on receipt of the required original documentation, it is incomplete or does not match the electronic instructions, your policy will be restricted and you will not be able to switch units until the documentation is corrected to our satisfaction. Once we receive satisfactory documentation, the restriction will be removed.

Pre-authorized chequing (PAC)

You can also allocate premiums to a non-registered, RRSP or TFSA policy by having money transferred automatically from your bank account. The amount allocated to a segregated fund must be at least \$25. You can select the frequency of your contributions (i.e. weekly, bi-weekly, monthly, bi-monthly, semi-monthly, quarterly, semi-annually, or annually). Pre-authorized chequing is not available under LRRSPs, LIRAs or RLSPs policies.

If the selected redemption date falls on a non valuation day, the redemption will be processed on the next valuation day.

If any lump sum or PAC is not honoured for any reason, we reserve the right to recover any investment losses and charge you a returned cheque fee to cover our expenses. The recovery of any investment losses and returned cheque fee would be collected by redeeming units and you are responsible for any income tax reporting and payments that may be required. For information on the returned cheque fee, see *Returned cheque fee*.

Sales charge option

The preferred series 2 front-end load option is subject to a minimum investment amount and a minimum total holding requirement. You must meet and maintain the minimums of both requirements. For more information, see *Minimums to establish and maintain a policy*.

We may add or remove a segregated fund from a sales charge option. If you are a unitholder and we remove a segregated fund we will give you written notice. If a segregated fund is removed, you cannot allocate any additional premiums or make switches to a segregated fund under the applicable sales charge option. A segregated fund can be re-added at our discretion without notice to you.

You may have to pay a fee at the time you allocate the premium to the segregated fund. The fee will be deducted from the premium. The remaining amount will be allocated to units of the segregated fund you select. The front-end load fee is negotiable with your advisor up to the maximum of two per cent for all segregated funds except the annuity set-up fund. The front-end load fee is set at zero per cent for the annuity set-up fund. We may change the maximum front-end load fee for future premiums on written notice to you.

If you subsequently redeem units held under the front-end load option, you will not pay a redemption charge but you will have to pay any applicable short-term trading fee, withholding taxes and other charges.

How to redeem segregated fund units

You can redeem segregated fund units on any valuation day by sending appropriate documentation acceptable to us at our administrative office. Unscheduled redemptions are subject to minimum amounts, currently set at \$500. The value of your guarantees will be proportionally reduced when you redeem units. For more information, see *Examples of how redeeming units affects the guaranteed amount*.

If you make a redemption, which drops the value of specific preferred series 2 policies below the minimum investment amount and/or a redemption is made from an eligible product, which results in your total holdings falling below \$500,000, we will change the investment management fee band to the Below Series 2 Threshold investment management fee band. For more information, see *Failure to maintain a minimum investment and/or minimum total holdings*.

When you request money from your policy, we will redeem the number of units required to fulfill your redemption request. We will redeem units based upon the length of time the units have been held in the applicable segregated funds, with the oldest units being redeemed first.

A cheque for the proceeds, less any applicable withholding taxes, and accrued investment management, operating expense and advisory and management service fees or charges, will be mailed or the proceeds will be directly deposited to your bank account once all documentation required to process your request is received in a form acceptable to us.

If the request to transfer the value of segregated fund units to the annuity set-up fund or from the annuity set-up fund is approved, we will not forward a cheque for the proceeds and withholding taxes will not apply.

If we do not receive everything we require to process your request within ten valuation days after we receive your request, we will reverse the transaction based on the unit values on the day we process the reversal. If there is any loss incurred as a result of reversing the transaction, the amount of the loss will be charged to you.

Currently you may make two unscheduled redemptions in each calendar year without paying an administrative fee. This practice is subject to our then-current administrative rules. You cannot carry forward any unused unscheduled redemptions to another year. Additional redemptions are subject to an administrative fee. We may increase or decrease the allowed number of unscheduled redemptions without notice.

We will charge a short-term trading fee on any redemption where the units have not been held in the segregated fund for the applicable period of time. For more information, see *Short-term trading fee*.

Redemption requests involving transfers to or from registered plans may be delayed until all administrative procedures involved with registered plans are complete.

When you redeem segregated fund units, the value of those units is not guaranteed because it fluctuates with the market value of the assets in the segregated fund.

Under unusual circumstances, we may have to delay redemptions. For more information, see *When the redemption or switch of your units may be delayed*.

There may be income tax consequences if you redeem units. For more information, see *Income tax considerations*.

Automatic redemptions

You may request an automatic partial redemption (APR) in your non-registered or TFSA policy if you have a minimum policy value of \$7,500 or scheduled income redemptions in your RRIF, spousal RRIF, PRIF, LIF, RLIF or LRIF policy, subject to our then-current administrative rules and applicable legislation. Automatic partial redemptions and scheduled income redemptions cannot be made from the annuity set-up fund.

When the policy is non-registered or a TFSA, you may receive the proceeds of the APR or allocate the amount as a premium to another Canada Life policy.

If an automatic redemption drops the value of specific preferred series 2 policies below the minimum investment amount and/or an automatic redemption results in your total holdings falling below \$500,000, we will change the investment management fee band to the Below Series 2 Threshold investment management fee band. For more information, see *Failure to maintain a minimum investment and/or minimum total holdings*.

APR and scheduled income redemption requests must be received at least 30 days prior to the requested start date. You can choose when to redeem in accordance with our then-current administrative rules, how much to redeem each time and the segregated fund units to be redeemed. Regular redemptions will eventually deplete the market value of your policy and each redemption will reduce your death benefit guarantee and maturity guarantee. You may, subject to our then-current administrative rules and applicable legislation, change the amount or discontinue redemptions by advising us in writing.

If we cannot redeem sufficient units from a segregated fund or the segregated fund has been closed to redemptions under the suspension and postponement rights, we will redeem units in accordance with our then-current administrative rules. For more information, see *When the redemption or switch of your units may be delayed*.

If the selected redemption date falls on a non valuation day, the redemption will be processed on the next valuation day, unless the next valuation day occurs in the next calendar month in which case we will process the redemption on the valuation day before the selected redemption date.

There may be income tax consequences when units are redeemed to make your automatic redemption. For more information, see *Income tax considerations*.

When you redeem segregated fund units, the value of those units is not guaranteed because it fluctuates with the market value of the assets in the segregated fund.

How to switch segregated fund units

You can switch units of one segregated fund in your policy for units of another segregated fund, other than units of the annuity set-up fund (without our prior approval), on any valuation day by sending appropriate documentation acceptable to us at our administrative office. The annuity set-up fund is subject to special rules, as described below.

When you switch units, it is the oldest units of the segregated fund that are switched first. Units of the new segregated fund will be given the same issue date as the units of the old segregated fund for purposes of any guarantee. The value of the maturity and death benefit guarantees will not change when you switch units.

We will charge a short-term trading fee on any switch when the units to be redeemed have not been held in the segregated fund for the applicable period of time. For more information, see *Short-term trading fee*.

In a non-registered policy, the above switches will result in a capital gain or capital loss since the switch creates a taxable disposition. For more information, see *Income tax considerations*.

Normally, switches are not permitted into or out of the annuity set-up fund. Any request to transfer the value of segregated fund units to the annuity set-up fund or from the annuity set-up fund is subject to our approval. If your request is approved it will be treated as a redemption. The value of the applicable maturity and death benefit guarantees will change when a transfer occurs to or from the annuity set-up fund and other segregated funds.

Automatic switch program

Upon request and subject to our then-current administrative rules, you can establish a scheduled switch of a set amount from one segregated fund to another or multiple segregated funds in the policy. You cannot set up an automatic switch to or from the annuity set-up fund. The switch will occur in the amount and frequency specified by you subject to our then-current administrative rules. If the day selected by you is not a valuation day, then the switch will occur on the next valuation day. When the day specified is a month-end date and this day is not a valuation day, the switch will occur on the valuation day immediately prior to the specified date.

Please remember that the value of the segregated fund units held in your policy is only guaranteed at maturity and death. At other times, including when you switch segregated fund units, the value of those units is not guaranteed because it fluctuates with the market value of the underlying assets held in the segregated fund.

Under unusual circumstances, we may have to delay switches. For more information, please see *When the redemption or switch of your units may be delayed*.

Short-term trading

Using segregated funds to time the market or trading on a frequent basis is not consistent with a long-term investment approach based on financial planning principles. In order to limit such activities, we will charge a short-term trading fee of up to two percent of the amount switched or redeemed if you allocate premiums to a segregated fund for less than 90 consecutive days.

The short-term trading fee is retained in the segregated fund as compensation for the costs associated with the switch or redemption request.

We will take such additional actions as we consider appropriate to prevent further similar activity by you. These actions may include the delivery of a warning, placing you on a watch list to monitor activity, declining to accept allocations to and switch and redemption requests from the segregated funds, delay trades by one valuation day and suspend trading under the policy. We reserve the right to change our administrative practices or introduce new ones when we determine it is appropriate.

The fee is subject to change. This right is not affected by the fact that we may have waived it at any time previously. We reserve the right to increase the period of time a premium must remain in a segregated fund. We will give you written notice of our intent to increase the time period at least 60 days in advance. Our notice to you will specify the affected segregated fund(s) and the new period of time. We will send the notice to your most recent address on our records for this policy.

Rebalancing service

The rebalancing service is an automatic portfolio rebalancing service. This service allows you to invest in any number of segregated funds and choose specific fund target allocations. We will monitor your segregated funds and rebalance them based on the first rebalancing date, frequency and rebalancing range percentage you choose.

Currently, there are no separate fees for the rebalancing service and no minimum amount is required other than our current product minimums.

You can request the rebalancing service either at the time you complete the application or add it at a later date. When you elect this service you are authorizing us to monitor your policy and to rebalance it at the intervals you select. We will add the rebalancing service to your policy when documentation acceptable to us has been received at our administrative office.

We will monitor and review the segregated funds to be rebalanced against the target allocations on the rebalance date and on every applicable anniversary of the rebalance date, based on the rebalance frequency (quarterly, semi-annually or annually) and the rebalancing range percentage you select. The rebalancing range percentage is between two and 10 percent.

On each rebalancing date, if the weightings attributable to the selected segregated funds differ by an amount equal to or greater than the rebalancing range percentage you selected, the segregated funds will be rebalanced to a point within the range in accordance with our then-current administrative rules.

When a rebalancing occurs units of all eligible segregated funds held in your policy are taken into consideration.

Eligible segregated funds

Only rebalancing eligible segregated funds may be included in the rebalancing service. We can add or remove a segregated fund from the list of those available for the rebalancing service from time to time. If a segregated fund is not included or is removed from the list, you are not able to select it in your target allocation list. If we remove a segregated fund, it will not be included in your scheduled rebalancing and any subsequent rebalancing will occur in accordance with our then-current administrative guidelines.

Currently, the annuity set-up fund is the only fund not eligible for the rebalancing service.

You may also hold units of other segregated funds within the same policy, and not have them included in the rebalancing service.

You can use the Money Market Rebalancing Series (Portico) segregated fund to direct your premium to rebalancing eligible segregated funds.

When you direct a premium through the Money Market Rebalancing Series (Portico) segregated fund, we automatically switch the premium to the rebalancing eligible segregated funds you select. This transaction occurs on the next valuation day following receipt of the premium, along with completed and acceptable documentation, if received prior to the cut-off time at our administrative office. If received after the cut-off time, the switch occurs on the second valuation day following receipt. If the documentation is incomplete or your instructions are not clear to us, the premium will be held in accordance with our then-current administrative rules. For more information, see *Allocating premiums, redeeming and switching segregated fund units*.

If you allocate premiums to the Money Market Rebalancing Series (Portico) segregated fund and have not submitted instructions to us specifying your target fund allocations and rebalancing preferences within 30 days, we will redeem those units and allocate the value for units of the Money Market (Portico) segregated fund or another segregated fund as determined by our administrative rules with the same sales charge option. The Money Market Rebalancing Series (Portico) segregated fund is a class of the Money Market (Portico) segregated fund.

Changes to target fund allocation

You can change your target allocation, rebalancing ranges or rebalancing frequency by providing updated written instructions to us at our administrative office. You may also request a manual rebalancing of your segregated funds outside of the scheduled automatic rebalancing period at any time. A manual rebalancing may trigger short-term trading fees. For more information, see *Short-term trading*.

If you redeem all the units in a segregated fund that was part of your target allocation without providing us with amended instructions, we will rebalance the remaining segregated funds in your policy and proportionately reallocate the value of the units amongst the same segregated funds in your stated target allocation, including the redeemed segregated fund at the time of your next scheduled rebalancing.

We may terminate the rebalancing service at any time by providing notice to you.

In a non-registered policy, the rebalancing service will result in a capital gain or capital loss since the switch creates a taxable disposition. For more information, see *Income tax considerations*.

When the redemption or switch of your units may be delayed

Under unusual circumstances, we may have to delay redeeming units or postpone the date of a switch or payment.

This may happen if:

- Normal trading is suspended on a stock exchange where the segregated fund or underlying fund has a significant percentage of its assets, or
- We believe it's not practical to dispose of investments held in a segregated fund or underlying fund or that it would be unfair to other policyowners

During such a delay, we will administer the redemption of units according to the applicable rules and laws and in a manner that we consider fair. We may have to wait until there are enough assets in the fund that can be easily converted to cash. If there are more requests to redeem units than we can accommodate, we will redeem as many units as we think is appropriate and allocate the proceeds proportionally among the investors who asked to redeem units. We will redeem any remaining units as soon as we can.

When your policy matures

Policy maturity date

The policy maturity date is the date on which the policy matures and depends on the type of policy you have. For a policy which is a RRSP, spousal RRSP, LIRA, LRRSP or RLSP (subject to applicable pension legislation) payment will commence on a RRIF, spousal RRIF, PRIF, LIF or RLIF basis (as applicable) on or about the fourth last valuation day of the year you attain the maximum age, and the policy maturity date will be the policy maturity date for a RRIF, spousal RRIF, PRIF, LIF, RLIF or LRIF (as applicable). *Maximum age* means the date and the maximum age stipulated for a maturing RRSP as set out in the *Income Tax Act* (Canada) as amended from time to time. As of the date of this information folder, the date and the maximum age stipulated in the *Income Tax Act* (Canada) is Dec. 31 of the year the annuitant attains age 71.

The policy maturity date for a non-registered, a TFSA, a RRIF, spousal RRIF, PRIF, RLIF or LRIF policy is Dec. 28 of the year the annuitant attains age 105. If Dec. 28 is not a valuation day, then the policy maturity date will be the next valuation day after Dec. 28 in that year.

Policies, other than a TFSA policy, issued to Quebec residents may be annuitized at age 80 or 90 as set out in the policy, but no maturity guarantee will apply. If no election is made, the policy will annuitize on Dec. 28 of the year the annuitant attains age 105, and a maturity guarantee may apply.

If the policy is a LIF, the policy maturity date is dependent on the jurisdiction that regulates it. When applicable pension legislation requires that you receive payments from a life annuity, the policy maturity date will be Dec. 28 of the year in which you attain the age stipulated in the applicable pension legislation. Otherwise, the policy maturity date will be Dec. 28 of the year in which you attain age 105. If Dec. 28 is not a valuation day, then the policy maturity date will be the next valuation day after Dec. 28 in that year.

Over time, regulators may change the rules that govern LIFs.

We will change the terms of your LIF in accordance with any change in the regulations.

What happens to your policy on the policy maturity date

On the policy maturity date, unless you have provided alternative direction, we will redeem all segregated fund units allocated to your policy and annuity payments will commence. If your policy was a non-registered policy, you may have to pay tax as a result. For more information, see *Income tax considerations*.

Policies other than a TFSA

If you do not indicate a preference for another type of annuity offered by us, following the policy maturity date we will commence life annuity payments. The annuity payments are conditional on the annuitant being alive, and will be in equal annual or more frequent periodic amounts. We may require evidence that the annuitant is living when any payment becomes due.

Premiums will not be accepted under the policy after the annuity payments commence. The annuity payments will be paid for a guaranteed period of ten years and thereafter for the remaining life of the annuitant. If the annuitant dies within 10 years of when the annuity payments commenced, the remaining guaranteed payments will be paid to your beneficiary (subject to the right of your spouse, under pension legislation). If there is no beneficiary, we will make the payments to you (as the policyowner) or to your estate. You will have to pay tax on the annuity payments. Payments are not commutable during the annuitant's lifetime.

If on the issue date of the policy, the policyowner is not a resident of Quebec, the amount of the annuity payments will be determined using the annuity rate in effect and the age of the annuitant when the annuity payments commence.

If on the issue date of the policy, the policyowner is a resident of Quebec, the amount of the annuity payments will be determined by the greater of the annuity rate in effect and the age of the annuitant when the annuity payments commence and the rate established in the policy.

TFSA policies

If you do not indicate a preference for another type of annuity offered by us, following the policy maturity date we will commence annuity payments, which will be in equal monthly amounts for twelve (12) months. The annuity payments are conditional on the annuitant being alive. We may require evidence the annuitant is living when any payment becomes due.

Premiums will not be accepted under the policy after the annuity payments commence. When the annuitant dies, we will pay a death benefit in accordance with the contract provisions. While the annuitant is alive, the policy may be surrendered in accordance with the contract provisions.

If on the issue date of the policy, the policyowner is not a resident of Quebec, the amount of the annuity payments will be determined using the annuity rate for a one year term certain annuity in effect when the annuity payments commence.

If on the issue date of the policy, the policyowner is a resident of Quebec, the amount of the annuity payments will be determined by the greater of the annuity rate for a one year term certain annuity in effect when the annuity payments commence and the rate established in the policy.

Guaranteed benefits

The policy provides a choice of a 75/75 guarantee, 75/100 guarantee or 100/100 guarantee. The guarantee level applicable to your policy is the one you select in the application. Once the guarantee level is selected for a policy, it cannot be changed for that policy. Each guarantee level provides a death benefit guarantee and may provide a maturity guarantee.

These guarantees have specific dates upon which they become effective. Please read this section thoroughly so you understand your segregated fund guarantees.

“Category” means the annuity set-up fund or all other segregated funds, as applicable. “Holding fund” refers to the Money Market (Portico) Fund or another segregated fund as determined by our then-current administrative rules.

Before the maturity guarantee comes into effect or the date we receive notification of the death of the last annuitant, the value of units of a segregated fund is not guaranteed because it fluctuates with the market value of the assets in the segregated fund.

This table summarizes the guarantees and reset options available and described in detail in this section.

Guaranteed benefit	75/75 guarantee policy	75/100 guarantee policy	100/100 guarantee policy
Maturity guarantee (on the maturity guarantee date)	No less than 75% of the premiums allocated to each Category.		No less than the sum of: <ul style="list-style-type: none"> • 100% of the premiums allocated to each Category for 15 years or more; and • 75% of the premiums allocated to each Category for less than 15 years
Death benefit guarantee (on the death of the last annuitant)	No less than 75% of the premiums allocated to each Category.	No less than the sum of: <ul style="list-style-type: none"> • 100% of the premiums allocated to each Category when the annuitant is under age 80, and • Increasing from 75 per cent to 100 per cent over a six year period on premiums allocated to each Category when the annuitant is age 80 and older 	
Optional benefits			
Reset options (reset fee applicable)	Reset option is not available.	Death benefit guarantee reset option only (see Fees and expenses paid directly by you for applicable reset fees).	Death benefit guarantee and/or maturity guarantee reset options (see Fees and expenses paid directly by you for applicable reset fees).
All guarantees are reduced proportionally by any redemption. For details see section, <i>Example of how redeeming units affects the guaranteed amount.</i>			

A. 75/75 guarantee policy

A 75/75 guarantee policy provides a death benefit and maturity guarantee.

The maturity and death benefit guarantees applicable to the annuity set-up fund are calculated separately from the maturity and death benefit guarantees for all other segregated funds held in your policy. The same process applies to each calculation. The following describes how we determine the maturity and death benefit guarantees for each Category.

The maturity and death benefits no longer apply upon termination of your policy. This can occur:

- Once your policy matures, or
- When you redeem all units allocated to the policy

Maturity guarantee

On the maturity guarantee date (as defined in the next section), we will pay you the greater of:

- The market value of the Category; or
- 75 per cent of the premiums allocated to the Category reduced proportionally by any redemption from that Category (“maturity guarantee amount”)

If on the maturity guarantee date the market value of the Category is less than the maturity guarantee amount of the Category, we will top-up the market value to equal the maturity guarantee amount. The top-up payment is allocated to front-end load option units of the holding fund. If the market value of the Category is higher than the applicable maturity guarantee amount, we will not pay a top-up.

There may be tax consequences when a top-up is paid. For more information about tax implications, see *Income tax considerations*.

Maturity guarantee date

The maturity guarantee date is determined as follows:

A. When the policy is a RRSP and the valuation day when the first premium is allocated to the policy is:

- i. Prior to the annuitant attaining age 60, the maturity guarantee date will be Dec. 28 of the year the annuitant attains the maximum age (currently age 71); or
- ii. After the annuitant attains age 60, the maturity guarantee date is Dec. 28 of the year the annuitant attains age 80, subject to the policy commencing payment on a RRIF basis on or about the fourth last valuation day of the year the annuitant attains the maximum age (currently age 71)

B. When the policy is non-registered, a TFSA or a RRIF, the maturity guarantee date will be the same date as the policy maturity date (Dec. 28 of the year the annuitant turns 105)

C. If Dec. 28 is not a valuation day then the maturity guarantee date will be the next valuation day after Dec. 28

Death benefit

We make a one-time, lump-sum payment of the death benefit if the last annuitant dies on or before the policy maturity date. We make this payment to the beneficiary of the policy (subject to the rights of your spouse, under pension legislation). If there is no beneficiary, we make the payment to you (as the policyowner) or to your estate. This payment will be made following receipt by us of satisfactory proof of death of the last annuitant. Any automatic partial or scheduled income redemptions being made will cease.

Upon receipt of notification of the death of the last annuitant, on a valuation day prior to the cut-off time, we will switch all segregated fund units, including units allocated to the annuity set-up fund for front-end load option units of the holding fund. If we receive the notification after the cut-off time or the notification date is not a valuation day, we will process the switch on the next valuation day. Switches are subject to any accrued investment management fee, operating expense fee and advisory and management service fee, plus taxes.

If on the valuation day we process the switch, the market value of the Category is less than the death benefit guarantee amount (as defined in the next section), we will top-up the market value to equal the death benefit guarantee amount. This top-up payment will be allocated to the front-end load option units of the holding fund. If the market value of the Category is higher than the death benefit guarantee amount, we will not pay a top-up.

Once the above switch and top-up calculation have been completed, no further top-up payment under the 75/75 guarantee policy will be made.

The death benefit will be the value of the holding fund units allocated to the policy as of the valuation day we process the above switch plus any applicable top-up payment less any investment management fee, operating expense fee and advisory and management service fee, plus taxes up to the date we make payment to the beneficiary or your estate. Once we are in receipt of satisfactory proof of the last annuitant's death and the policyowner's estate or beneficiary's right to the proceeds, we will make the payment to the beneficiary or to the policyowner's estate, as applicable.

The death benefit may be adjusted for payments made between the date of death and the date our administrative office received notification of the death of the last annuitant.

There may be tax consequences when a top-up is paid. For more information about tax implications, see *Income tax considerations*.

No redemption charges are applied upon the payment of a death benefit.

Death benefit guarantee amount

The death benefit guarantee amount is 75 per cent of the premiums allocated to a Category reduced proportionally by any redemption from that Category.

B. 75/100 guarantee policy

A 75/100 guarantee policy provides a death benefit and maturity guarantee.

The maturity and death benefit guarantees applicable to the annuity set-up fund are calculated separately from the maturity and death benefit guarantees for all other segregated funds held in your policy. The same process applies to each calculation. The following describes how we determine the maturity and death benefit guarantees for each Category.

The maturity and death benefits no longer apply upon termination of your policy. This can occur:

- Once your policy matures, or
- When you redeem all units allocated to the policy

Maturity guarantee

On the maturity guarantee date (as defined in the next section), we will pay your policy the greater of:

- The market value of the Category; or
- 75 per cent of the premiums allocated to the Category reduced proportionally by any redemptions (“maturity guarantee amount”)

If on the maturity guarantee date the market value of the Category is less than the maturity guarantee amount of the Category, we will top-up the market value to equal the maturity guarantee amount. This top-up payment is allocated to front-end load option units of the holding fund. If the market value of the Category is higher than the applicable maturity guarantee amount, we will not pay a top-up.

There may be tax consequences when a top-up is paid. For more information about tax implications, see *Income tax considerations*.

Maturity guarantee date

The maturity guarantee date is determined as follows:

- A. When this policy is a RRSP and the valuation day when the first premium is allocated to the policy (“fund entry date”) is:
 - i. Prior to the annuitant attaining age 60, the maturity guarantee date will be Dec. 28 of the year the annuitant attains the maximum age (currently age 71); or
 - ii. After the annuitant attains age 60, the maturity guarantee date is Dec. 28 of the year the annuitant attains age 80, subject to the policy commencing payment on a RRIF basis on or about the fourth last valuation day of the year the annuitant attains the maximum age (currently age 71)
- B. When this policy is non-registered, a TFSA or a RRIF, the maturity guarantee date will be the same date as the policy maturity date (Dec. 28 of the year the annuitant turns 105)
- C. If Dec. 28 is not a valuation day then the maturity guarantee date will be the next valuation day after Dec. 28

Death benefit

We make a one-time, lump-sum payment of the death benefit if the last annuitant dies on or before the policy maturity date. We make this payment to the beneficiary of the policy (subject to the rights of your spouse, under pension legislation). If there is no beneficiary, we make the payment to you (as the policyowner) or to your estate. This payment will be made upon receipt by us of satisfactory proof of death of the last annuitant. Any automatic partial or scheduled income redemptions being made will cease.

Upon receipt of notification of the death of the last annuitant, on a valuation day prior to the cut-off time, we will switch all segregated fund units including units allocated to the annuity set-up fund, for front-end load option units of the holding fund. If we receive the notification after the cut-off time or the notification date is not a valuation day, we will process the switch on the next valuation day. Switches are subject to any accrued investment management fee, operating expense fee and advisory and management service fee, plus taxes.

If on the valuation day we process the switch the market value of the Category is less than the death benefit guarantee amount (as defined in the next section), we will top-up your policy to equal the death benefit guarantee amount. This top-up payment will be allocated to the front-end load option units of the holding fund. If the market value of the Category is higher than the death benefit guarantee amount, we will not pay a top-up.

Once the above switch and top-up calculation have been completed, no further top-up payment under the 75/100 guarantee policy will be made.

The death benefit will be the value of the holding fund units allocated to the policy as of the valuation day we process the above switch plus any applicable top-up payment less any investment management fee, operating expense fee and advisory and management service fee, plus taxes up to the date we make payment to the beneficiary or your estate.

Once we are in receipt of satisfactory proof of the last annuitant's death and the policyowner's estate or beneficiary's right to the proceeds, we will make the payment to the beneficiary or to the policyowner's estate, as applicable.

The death benefit may be adjusted for payments made between the date of death and the date our administrative office received notification of the death of the last annuitant.

There may be tax consequences when a top-up is paid. For more information about tax implications, see *Income tax considerations*.

No redemption charges are applied upon the payment of a death benefit.

Death benefit guarantee amount

The death benefit guarantee amount varies according to the age of the annuitant at the time a premium is allocated to a Category and the length of time the premium is in the Category.

The death benefit guarantee amount is the sum of:

- 100 per cent of the premiums allocated to a Category for all premium years when the annuitant is age 79 or younger at the start of the premium year, and
- The following percentages of the premiums allocated to a Category for each applicable premium year when the annuitant is age 80 or older at the start of the premium year:
 - 75 per cent during the premium year the premium is allocated
 - 80 per cent during the second premium year following the year the premium is allocated
 - 85 per cent during the third premium year following the year the premium is allocated
 - 90 per cent during the fourth premium year following the year the premium is allocated
 - 95 per cent during the fifth premium year following the year the premium is allocated
 - 100 per cent in sixth and subsequent premium years following the year the premium is allocated

The death benefit guarantee amount will be proportionally reduced by redemptions from a Category.

“Premium year” is the 12-month period between each anniversary of the fund entry date. “Anniversary of the fund entry date” refers to the calendar anniversary of the fund entry date. If the calendar anniversary of the fund entry date is not a valuation day, then the anniversary of the fund entry date will be the next valuation day. “Fund entry date” refers to the valuation day when the first premium is allocated to the policy.

Death benefit guarantee reset option

This option is only available if the youngest annuitant is 68 years of age or younger at the time you complete the application. If you apply for the death benefit guarantee reset option on the application, you must pay a reset fee. This fee is known as the death benefit guarantee reset fee (see below). Once selected this option cannot be terminated.

Annual resets

If, on the anniversary of the fund entry date, the market value of the segregated fund units allocated to a Category is greater than the death benefit guarantee amount, we will increase the death benefit guarantee amount to the market value. This is called an annual reset of the death benefit guarantee amount. These annual resets will occur up to and including the last anniversary of the fund entry date prior to the annuitant attaining the age of 70. After this date, no further annual resets will occur.

If the market value of the segregated fund units allocated to a Category on the anniversary of the fund entry date is less than the death benefit guarantee amount, the death benefit guarantee amount will not be changed.

Death benefit guarantee reset fee

The amount of the death benefit guarantee reset fee (“reset fee”) varies for each segregated fund and from time to time. The reset fee for each of the segregated funds is shown on each of the *Fund Facts*.

The reset fee is a percentage of the market value of the segregated fund units allocated to your policy. We calculate the reset fee for each segregated fund and deduct the reset fee as one amount by redeeming units once a year on each anniversary of the fund entry date. The reset fee will cease after the last anniversary of the fund entry date prior to the annuitant turning age 70. You may elect which segregated fund the reset fee is to be charged otherwise the reset fee will be taken from a fund based on our then-current administrative rules. Currently, the reset fee cannot be redeemed from units held in the annuity set-up fund. For a non-registered policy, any redemption, including the reset fee, may result in a taxable capital gain or loss. You are responsible for any income tax reporting and payments that may be required.

The reset fee will not proportionally reduce the maturity or death benefit guarantee amount.

We have the right to change the death benefit guarantee reset fee at any time. If we increase the reset fee by more than the greater of 0.50 per cent or 50 per cent of the current reset fee, it will be considered a fundamental change and you will have certain rights. If we increase the reset fee, we will notify you in writing before we make the change. For more information, see *Fundamental changes to the segregated funds*.

C. 100/100 guarantee policy

A 100/100 guarantee policy provides a death benefit guarantee and may provide a maturity guarantee.

A 100/100 guarantee policy is only available as a non-registered, TFSA or RRSP policy and only as a RRIF when the premium is received from a 100/100 guarantee RRSP policy.

For purpose of calculating the maturity guarantee amount and any applicable resets under the 100/100 guarantee policy, the maturity guarantee date will be the most recent maturity guarantee date as recorded at our administrative office.

The maturity and death benefit guarantees applicable to the annuity set-up fund are calculated separately from the maturity and death benefit guarantees for all other segregated funds held in your policy. The same process applies to each calculation. The following describes how we determine the maturity and death benefit guarantees for each Category.

The maturity and death benefits no longer apply upon termination of your policy. This can occur:

- Once your policy matures, or
- When you redeem all units allocated to the policy

Maturity guarantee

A 100/100 guarantee policy may provide a maturity guarantee on the maturity guarantee date. If there is no maturity guarantee date, there is no maturity guarantee.

On the maturity guarantee date the maturity guarantee is the greater of the:

- Market value of the Category; or
- The maturity guarantee amount

Maturity guarantee amount

The maturity guarantee amount on the maturity guarantee date is the sum of:

- A. 100 per cent of the premiums allocated to the Category at least 15 years prior to the maturity guarantee date; and
- B. 75 per cent of the premiums allocated to the Category less than 15 years prior to the maturity guarantee date

The maturity guarantee amount will be proportionally reduced by redemptions from that Category.

If on the maturity guarantee date the market value of the Category is less than the maturity guarantee amount of the Category, we will top-up the market value to equal the maturity guarantee amount. The top-up amount is allocated to front-end load option units of the holding fund. If the market value of the Category is higher than the applicable maturity guarantee amount, we will not pay a top-up.

There may be tax consequences when a top-up is paid. For more information about tax implications, see *Income tax considerations*.

Maturity guarantee date

A) Initial maturity guarantee date

You may select the initial maturity guarantee date provided:

- The date is at least 15 years after the fund entry date, and
- It does not exceed the policy maturity date

“Fund entry date” refers to the valuation day when the first premium is allocated to the policy. “Anniversary of the fund entry date” refers to the calendar anniversary of the fund entry date. If the calendar anniversary of the fund entry date is not a valuation day, then the anniversary of the fund entry date will be the next valuation day.

If an initial maturity guarantee date is not selected, the default initial maturity guarantee date will be 15 years from the fund entry date. If the initial maturity guarantee date is not a valuation day, then the date will be adjusted to the next valuation day following the maturity guarantee date.

When the policy is a RRSP and the initial maturity guarantee date is beyond the maximum age, the initial maturity guarantee date is subject to the policy commencing payment on a RRIF basis on or about the fourth last valuation day of the year the annuitant attains the maximum age (currently age 71).

If the policy maturity date is less than 15 years from the fund entry date, there will be no maturity guarantee.

You may change the initial maturity guarantee date by providing us with written notification to the administrative office, in a form acceptable to us.

The revised initial maturity guarantee date:

- Must be at least 15 years from the next anniversary of the fund entry date
- Can exceed the maximum age when the policy is a RRSP, subject to the policy commencing payment on a RRIF basis on or about the fourth last valuation day of the year the annuitant attains the maximum age (currently age 71)
- Cannot exceed the policy maturity date
- Complies with applicable legislation; and
- It has been at least 12 months since you selected it or last requested to change it

B) Subsequent maturity guarantee date

A subsequent maturity guarantee date is a maturity guarantee date that occurs after the initial maturity guarantee date.

You may, prior to or on a maturity guarantee date, select a subsequent maturity guarantee date provided:

- The date is at least 15 years from the next anniversary of the fund entry date that is on or after a maturity guarantee date
- It does not exceed the policy maturity date
- It complies with applicable legislation; and
- It has been at least 12 months since the last request to change it

When the policy is a RRSP and a subsequent maturity guarantee date is selected, which is beyond the maximum age, the subsequent maturity guarantee date is subject to the policy commencing payment on a RRIF basis on or about the fourth last valuation day of the year the annuitant attains the maximum age (currently age 71).

If the policy reaches a maturity guarantee date and the policy is a RRIF, you cannot select a subsequent maturity guarantee date and we will not establish one.

If no alternate direction is received prior to or on a maturity guarantee date, a subsequent maturity guarantee date will be established as follows:

I. When the policy is a RRSP or spousal RRSP, and:

- When the maturity guarantee date and the anniversary of the fund entry date are the same date, the subsequent maturity guarantee date will be 15 years from the maturity guarantee date; or
- When the maturity guarantee date is not the same date as the anniversary of the fund entry date, the subsequent maturity guarantee date will be 15 years from the next anniversary of the fund entry date that is after the maturity guarantee date

If the subsequent maturity guarantee date is beyond the maximum age, the subsequent maturity guarantee date is subject to the policy commencing payment on a RRIF or spousal RRIF basis (as applicable) on or about the fourth last valuation day of the year the annuitant attains the maximum age (currently age 71).

II. When the policy is a LRRSP, LIRA or RLSP and administered in accordance with applicable pension legislation:

- Which does not require you to receive payments from a life annuity at a specified age, and:
- When the maturity guarantee date and the anniversary of the fund entry date are the same date, the subsequent maturity guarantee date will be 15 years from the maturity guarantee date; or
- When the maturity guarantee date is not the same date as the anniversary of the fund entry date, the subsequent maturity guarantee date will be 15 years from the next anniversary of the fund entry date that is after the maturity guarantee date
- Which requires you to receive payments from a life annuity at a specified age, and:
- When the maturity guarantee date and the anniversary of the fund entry date are the same date and there are at least 15 years to the date when payments are required to commence from a life annuity, the subsequent maturity guarantee date will be 15 years from the maturity guarantee date; or
- When the maturity guarantee date is not the same date as the anniversary of the fund entry date and there are less than 15 years from the next anniversary of the fund entry date to the date when payments are required to commence from the life annuity, a subsequent maturity guarantee date will not be established and there will be no maturity guarantee

If the subsequent maturity guarantee date is beyond the maximum age, the subsequent maturity guarantee date is subject to the policy commencing payment on a PRIF, LIF, RLIF or LRIF basis (as applicable) on or about the fourth last valuation day of the year the annuitant attains the maximum age (currently age 71).

III. When the policy is a non-registered or a TFSA policy and:

- When the maturity guarantee date and the anniversary of the fund entry date are the same date and there are at least 15 years to the policy maturity date, the subsequent maturity guarantee date will be 15 years from the maturity guarantee date
- When the maturity guarantee date is not the same date as the anniversary of the fund entry date, the subsequent maturity guarantee date will be 15 years from the next anniversary of the fund entry date that is after the maturity guarantee date

If there are fewer than 15 years to the policy maturity date, a subsequent maturity guarantee date will not be established and there will be no maturity guarantee.

Maturity guarantee reset option

If you apply for the maturity guarantee reset option on the application, you must pay a reset fee. This fee is known as the maturity guarantee reset fee (see below). Once selected this option cannot be terminated.

When the initial, revised initial or subsequent maturity guarantee date is exactly 15 years from the fund entry date or anniversary of the fund entry date, as applicable, on the maturity guarantee date if the market value of the Category is greater than the maturity guarantee amount and there are 15 years or more to the policy maturity date, we will increase the maturity guarantee amount to equal the market value. If the market value of the Category is less than the maturity guarantee amount, the maturity guarantee amount will not change.

When the policy is a RRIF and reaches a maturity guarantee date, a subsequent maturity guarantee date cannot and will not be established. The maturity guarantee reset fee will cease at this point.

Annual resets

When the initial maturity guarantee date is more than 15 years from the fund entry date or a revised initial or subsequent maturity guarantee date is more than 15 years from the next anniversary of the fund entry date, on each anniversary of the fund entry date if the market value of the Category is greater than the maturity guarantee amount, we will increase the maturity guarantee amount to equal the market value. This is called an annual reset of the maturity guarantee amount. Annual resets only occur up to and including the last anniversary of the fund entry date that is 15 years prior to the maturity guarantee date.

If on the anniversary of the fund entry date the market value of the segregated fund units allocated to a Category is less than the maturity guarantee amount, the maturity guarantee amount will not change.

If the anniversary of the fund entry date is not a valuation day, the applicable processing will occur on the next valuation day.

Maturity guarantee reset fee

The amount of the maturity guarantee reset fee (“maturity reset fee”) varies for each segregated fund and from time to time. The maturity reset fee for each of the segregated funds is shown on each of the *Fund Facts*.

The maturity reset fee is a percentage of the market value of the segregated fund units allocated to your policy. We calculate the maturity reset fee for each segregated fund and deduct the maturity reset fee as one amount by redeeming units once a year on the anniversary of the fund entry date until the last anniversary of the fund entry date prior to the maturity guarantee date. The maturity reset fee is payable throughout the guarantee period even if resets are not occurring.

You may elect which segregated fund the maturity reset fee is to be charged otherwise the maturity reset fee will be taken from a segregated fund based on our then-current administrative rules. Currently, the maturity reset fee cannot be redeemed from units held in the annuity set-up fund. For a non-registered policy, these redemptions may result in a taxable capital gain or loss. You are responsible for any income tax reporting and payments that may be required.

The maturity reset fee will not proportionally reduce the maturity or death benefit guarantee amount.

We have the right to change the maturity reset fee at any time. If we increase the maturity reset fee by more than the greater of 0.50 per cent or 50 per cent of the current maturity reset fee, it will be considered a fundamental change and you will have certain rights. For more information, see *Fundamental changes to the segregated funds*. If we increase the maturity reset fee, we will tell you in writing before we make the change.

For example:

Let’s assume that you establish your 100/100 guarantee policy with a premium of \$145,000 allocated to the Core Bond (Portico) segregated fund on Feb. 5, 2021 and no further premiums are added. The annuitant of the policy is 40 years old. The date the first premium is allocated to the policy (“fund entry date”) is Feb. 5, 2021. You select June 1, 2040 as the maturity guarantee date. You have also selected the maturity guarantee reset option.

On the first anniversary of the fund entry date, Feb. 5, 2022, the market value of the segregated fund units allocated to your policy is compared to the existing maturity guarantee amount and the guarantee is reset to the market value of your segregated fund units, as it is higher, as shown below.

Anniversary of the fund entry date	Market value on the anniversary of the fund entry date	Existing maturity guarantee amount	New maturity guarantee amount
Feb. 5, 2022	\$150,500	\$145,000	\$150,500

On Feb. 5, 2022, we would also determine the amount of the maturity reset fee. The maturity reset fee is a percentage of the market value of the segregated fund units allocated to your policy. In this example, on Feb. 5, 2022, the market value of the Core Bond (Portico) segregated fund units allocated to your policy was \$150,500. Assume the maturity reset fee for the Core Bond (Portico) segregated fund is 0.25 per cent. The maturity reset fee equals \$376.25 ($\$150,500 \times 0.25$ per cent) and is deducted by redeeming units from the Core Bond (Portico) segregated fund on the anniversary of the fund entry date. Throughout the rest of this example, we will not show the calculation of the maturity reset fee on each anniversary of the fund entry date; however, the maturity reset fee is collected annually until the last anniversary of the fund entry date prior to the maturity guarantee date.

Continuing this example, on the next anniversary, Feb. 5, 2023, we find that the market value of the segregated fund units allocated to your policy is \$149,800, which is lower than the existing maturity guarantee amount of \$150,500. Since the maturity guarantee amount is higher than the market value, the maturity guarantee amount will not change and remains at \$150,500.

This annual comparison continues as indicated in the table below.

Anniversary of the fund entry date	Market value on the anniversary of the fund entry date	Existing maturity guarantee amount	New maturity guarantee amount
Feb. 5, 2023	\$149,800	\$150,500	\$150,500
Feb. 5, 2024	\$152,300	\$150,500	\$152,300
Feb. 5, 2025	\$154,100	\$152,300	\$154,100

On June 1, 2025, there are 15 years until the maturity guarantee date. This means that Feb. 5, 2025 was the last anniversary of the fund entry date when a reset could occur. During the next 15 year period, there will be no further resets of the maturity guarantee amount; however, the maturity reset fee is collected annually until the last anniversary of the fund entry date prior to the policy maturity date.

On June 1, 2040, the maturity guarantee date, the market value of the segregated fund units allocated to your policy is \$157,500 and the maturity guarantee amount is \$154,100. As the market value is greater than the maturity guarantee amount of \$154,100, we would not top up the policy.

Alternatively, if on June 1, 2040, the market value was \$153,750 and your maturity guarantee amount was \$154,100, we would top up the policy to \$154,100 by adding \$350 to it.

A subsequent maturity guarantee date of Feb. 5, 2056 will be established unless you select a later date which does not exceed Dec. 28, 2086, the policy maturity date.

Continuing this example, we assume the maturity guarantee date will be Feb. 5, 2056. So, on the next anniversary of the fund entry date, Feb. 5, 2041, there are 15 years until the maturity guarantee date. This means that Feb. 5, 2041 is the last anniversary of the fund entry date when a reset could occur.

On the anniversary date, Feb. 5, 2041, the market value is \$155,300, which is higher than the existing maturity guarantee amount of \$154,100. Since the maturity guarantee amount is lower than the market value, the maturity guarantee amount will increase to \$155,300.

During the 15 year period between Feb. 6, 2041 and the established maturity guarantee date, Feb. 5, 2056, no further resets of the maturity guarantee amount will be made. However, the maturity reset fee is collected annually until the last anniversary of the fund entry date prior to the maturity guarantee date.

On Feb. 5, 2056, the subsequent maturity guarantee date, we will once again compare the market value of the segregated fund units allocated to your policy to the maturity guarantee amount and will determine if a top-up or reset of the maturity guarantee amount is applicable.

Death benefit

We make a one-time, lump-sum payment of the death benefit if the last annuitant dies on or before the policy maturity date. We make this payment to the beneficiary of the policy (subject to the rights of your spouse, under pension legislation). If there is no beneficiary, we make the payment to you (as the policyowner) or to your estate. This payment will be made upon receipt by us of satisfactory proof of death of the last annuitant. Any automatic partial or scheduled income redemptions being made will cease.

Upon receipt of notification of the death of the last annuitant, on a valuation day prior to the cut-off time, we will switch all segregated fund units, including units allocated to the annuity set-up fund, for front-end load option units of the holding fund. If we receive the notification after the cut-off time or the notification date is not a valuation day, we will process the switch on the next valuation day. Switches are subject to any accrued investment management fee, operating expense fee and advisory and management service fee, plus taxes.

If on the valuation day we process the switch the market value of the Category is less than the death benefit guarantee amount (as defined in the next section), we will top-up your policy to equal the death benefit guarantee amount. This top-up payment will be allocated to the front-end load option units of the holding fund. If the market value of the Category is higher than the death benefit guarantee amount, we will not pay a top-up.

Once the above switch and top-up calculation have been completed, no further top-up payment under the 100/100 guarantee policy will be made.

The death benefit will be the value of the holding fund units allocated to the policy as of the valuation day we process the above switch plus any applicable top-up payment less any investment management fee, operating expense fee and advisory and management service fee, plus taxes up to the date we make payment to the beneficiary or your estate.

Once we are in receipt of satisfactory proof of the last annuitant's death and the policyowner's estate or beneficiary's right to the proceeds, we will make the payment to the beneficiary or to the policyowner's estate, as applicable.

The death benefit may be adjusted for payments made between the date of death and the date our administrative office received notification of the death of the last annuitant.

There may be tax consequences when a top-up is paid.

For more information about tax implications, see *Income tax considerations*.

No redemption charges are applied upon the payment of a death benefit.

Death benefit guarantee amount

The death benefit guarantee amount varies according to the age of the annuitant at the time a premium is allocated to a Category and the length of time the premium remains in the Category.

The death benefit guarantee amount is the sum of:

- 100 per cent of the premiums allocated to a Category for all premium years when the annuitant is age 79 or younger at the start of the premium year, and
- The following percentages of the premiums allocated to a Category for each applicable premium year when the annuitant is age 80 or older at the start of the premium year:
 - 75 per cent during the premium year the premium is allocated
 - 80 per cent during the second premium year following the year the premium is allocated
 - 85 per cent during the third premium year following the year the premium is allocated
 - 90 per cent during the fourth premium year following the year the premium is allocated
 - 95 per cent during the fifth premium year following the year the premium is allocated
 - 100 per cent in sixth and subsequent premium years following the year the premium is allocated

The death benefit guarantee amount will be proportionally reduced by redemptions from a Category.

“Premium year” is the 12-month period between each anniversary of the fund entry date. “Anniversary of the fund entry date” refers to the calendar anniversary of the fund entry date. If the calendar anniversary of the fund entry date is not a valuation day, then the anniversary of the fund entry date will be the next valuation day. “Fund entry date” refers to the valuation day when the first premium is allocated to the policy.

Death benefit guarantee reset option

This option is only available if the youngest annuitant is 68 years of age or younger at the time you complete the application. If you apply for the death benefit guarantee reset option on the application, you must pay a reset fee. This fee is known as the death benefit guarantee reset fee (see below). Once selected this option cannot be terminated.

Annual resets

If, on the anniversary of the fund entry date, the market value of the segregated fund units allocated to a Category is greater than the death benefit guarantee amount, we will increase the death benefit guarantee amount to the market value. This is called an annual reset of the death benefit guarantee amount. These annual resets will occur up to and including the last anniversary of the fund entry date prior to the annuitant attaining the age of 70. After this date, no further annual resets will occur.

If the market value of the segregated fund units allocated to a Category on the anniversary of the fund entry date is less than the death benefit guarantee amount, the death benefit guarantee amount will not be changed.

Death benefit guarantee reset fee

The amount of the death benefit guarantee reset fee (“reset fee”) varies for each segregated fund and from time to time. The reset fee for each of the segregated funds is shown on each of the *Fund Facts*.

The reset fee is a percentage of the market value of the segregated fund units allocated to your policy. We calculate the reset fee for each segregated fund and deduct the fee as one amount by redeeming units once a year on each anniversary of the fund entry date. The reset fee will cease after the last anniversary of the fund entry date prior to the annuitant turning age 70. You may elect which segregated fund the reset fee is to be charged to otherwise the reset fee will be taken from a fund based on our then-current administrative rules. Currently, the reset fee cannot be redeemed from units held in the annuity set-up fund. For a non-registered policy, these redemptions may result in a taxable capital gain or loss. You are responsible for any income tax reporting and payments that may be required.

The reset fee will not proportionally reduce the death benefit or maturity guarantee amount.

We have the right to change the death benefit guarantee reset fee at any time. If we increase the reset fee by more than the greater of 0.50 per cent or 50 per cent of the current reset fee, it will be considered a fundamental change and you will have certain rights. If we increase the reset fee, we will tell you in writing before we make the change. For more information, see *Fundamental changes to the segregated funds*.

For example:

Let’s assume that you establish your 100/100 guarantee policy with a premium of \$145,000 allocated to the Core Bond (Portico) segregated fund on Feb. 5, 2021 and no further premiums are added. The annuitant of the policy is 40 years old. The date the first premium is allocated to the policy (“fund entry date”) is Feb. 5, 2021. You have selected the death benefit guarantee reset option.

On the first anniversary of the fund entry date, Feb. 5, 2022, the market value of your segregated fund units allocated to your policy is compared to the existing death benefit guarantee amount and the guarantee is reset to the market value of your segregated fund units, as it is higher, as shown below.

Anniversary of the fund entry date	Market value on the anniversary of the fund entry date	Existing death benefit guarantee amount	New death benefit guarantee amount
Feb. 5, 2022	\$147,500	\$145,000	\$147,500

This annual comparison will occur up to and including the last anniversary of the fund entry date prior to the annuitant attaining the age of 70. After this date, no further annual resets will occur.

Also on Feb. 5, 2022, we will determine the amount of the annual reset fee. The reset fee is a percentage of the market value of the segregated fund units allocated to your policy. In this example, on Feb. 5, 2022 the market value of the Core Bond (Portico) segregated fund units allocated to your policy was \$147,500. Assume the reset fee for the Core Bond (Portico) segregated fund is 0.11 per cent. The reset fee equals \$162.25 ($\$147,500 \times 0.11$ per cent) and is deducted by redeeming units from the Core Bond (Portico) segregated fund on the anniversary of the fund entry date. The reset fee is collected on each anniversary of the fund entry date up to and including the last anniversary of the fund entry date prior to the annuitant attaining the age of 70. After this date, no further annual resets will occur and the reset fee is not collected.

Example of how redeeming units affects the guaranteed amount

When you make a redemption from a policy, it affects the amounts that are used to calculate any applicable death benefit guarantee or maturity guarantee amounts. Any applicable reset fees under a 75/100 guarantee or 100/100 guarantee policy nor do the investment management fee, operating expense fee and advisory and management service fee affect the death benefit guarantee or maturity guarantee amounts.

The following example explains how redemptions affect the guarantees under a 75/75 guarantee, 75/100 guarantee or 100/100 guarantee policy. It only applies to maturity and death benefit guarantee amounts when the policyowner has not paid any premiums to the policy on or after age 80 and has not selected a reset option under a 75/100 guarantee or 100/100 guarantee policy. For premiums paid on or after age 80, the death benefit guarantee amount percentage will change, see the *Death benefit guarantee* sections under *75/100 guarantee policy* and *100/100 guarantee policy*.

For example:

A 55 year old individual establishes a 75/100 guarantee policy on June 15, 2021 and has allocated a total of \$600,000 in premiums to two segregated funds but does not include a premium being applied to the annuity set-up fund. If a premium is applied to the annuity set-up fund a similar calculation would occur for that fund.

If the market value is less than the amount used to calculate maturity and death benefit guarantees

Assume the individual requests a redemption of \$14,000 on July 31, 2022 when the market value of all segregated funds units allocated to your policy is \$560,000. The redemption will reduce the market value of all segregated funds in the policy by 2.5 per cent (\$14,000 / \$560,000). The maturity and death benefit guarantee amounts will be reduced proportionately by the same 2.5 per cent, as shown in the following table.

Amount used to calculate the guarantees (G)	Maturity guarantee amount (75% x G)	Death benefit guarantee amount (100% x G)	Current market value of those premiums (M)	Redemption amount (R)	Redemption amount as a percentage of the current market value (P = R/M)	G reduced by this amount, a proportional reduction (D = PxG)	New amount used to calculate the guarantees (NA = G-D)	New maturity guarantee amount (75% x NA)	New death benefit guarantee amount (100% x NA)
\$600,000	\$450,000	\$600,000	\$560,000	\$14,000	2.5%	\$15,000	\$585,000	\$438,750	\$585,000

If the market value is greater than the amount used to calculate maturity and death benefit guarantees

Assume the individual requests a redemption of \$14,000 on July 31, 2022 when the market value of all segregated funds units allocated to your policy is \$700,000. The redemption will reduce the market value of all segregated funds in the policy by 2 per cent (\$14,000 / \$700,000). The maturity and death benefit guarantee amounts will be reduced proportionately by the same 2 per cent, as shown in the following table.

Amount used to calculate the guarantees (G)	Maturity guarantee amount (75% x G)	Death benefit guarantee amount (100% x G)	Current market value of those premiums (M)	Redemption amount (R)	Redemption amount as a percentage of the current market value (P = R/M)	G reduced by this amount, a proportional reduction (D = PxG)	New amount used to calculate the guarantees (NA = G-D)	New maturity guarantee amount (75% x NA)	New death benefit guarantee amount (100% x NA)
\$600,000	\$450,000	\$600,000	\$700,000	\$14,000	2%	\$12,000	\$588,000	\$441,000	\$588,000

Fees and expenses

Fees and expenses paid directly by you

This section explains the fees and expenses that you pay to us.

What you have to pay depends on the guarantee level you decide on – 75/75 guarantee, 75/100 guarantee or 100/100 guarantee – the segregated fund you hold, the market value of your total holdings and the amount of the advisory and management service (AMS) fee.

The total cost of investing in a segregated fund is the sum of the investment management fee, the operating expense fee and the AMS fee. These fees are described below. Each of these fees are calculated and accrued daily.

The fees plus applicable taxes will be charged by redeeming units from each segregated fund on or after each calendar quarter-end. The accrued fees will be collected prior to a switch being completed or a redemption, automatic partial redemption or scheduled income redemption being processed when the remaining market value of a segregated fund, in our sole discretion, will be less than the upcoming quarterly fee.

Currently the investment management fee and operating expense fee, while calculated separately, is redeemed as one amount from the segregated fund and shown as one amount on your statement. The AMS fee will be redeemed and shown as a separate amount.

Fees and expenses cannot be paid from the annuity set-up fund.

The investment management fee, operating expense fee and advisory and management service fee will not proportionally reduce the maturity or death benefit guarantee amounts.

If you decide to add one or more reset options to your 75/100 guarantee or 100/100 guarantee policy, you will have to pay an additional fee on top of the above fees.

For example: Let's assume you established your 100/100 guarantee policy with a premium of \$500,000 and hold units of the XYZ Fund. The total of the investment management fee and operating expense fee may be 1.30 per cent and the advisory and management service fee may be 0.75 per cent. So, your cost to hold this fund in your policy would be 2.05 per cent plus applicable taxes.

- If you selected the maturity guarantee reset option, you would be charged an additional fee of 0.05 per cent, resulting in a total annual cost of 2.10 per cent (2.05 per cent plus 0.05 per cent).
- If you selected the death benefit guarantee reset option, you would be charged an additional fee of 0.11 per cent, resulting in a total annual cost of 2.16 per cent (2.05 per cent plus 0.11 per cent).
- If you selected both the maturity guarantee reset option and the death benefit guarantee reset option, you would be charged a fee for each option, as shown above, resulting in a total cost of 2.21 per cent (2.05 per cent plus 0.05 per cent plus 0.11 per cent).

Investment management fee

For each segregated fund you hold in your policy you will pay an investment management fee plus applicable taxes. The investment management fee varies depending on the guarantee level, segregated fund chosen and the market value of your total holdings.

The investment management fee is calculated and accrued daily and is equal to the market value of the units of each segregated fund held in your policy multiplied by the applicable investment management fee rate band for that day plus applicable taxes.

The value of your total holdings is reviewed and updated on a regular basis. The frequency of this review may change from time to time and without notice.

The investment management fee bands will be set out in the preferred series 2 fee agreement.

- When you meet the minimum total holdings threshold there are currently six investment management fee rate bands and corresponding fee rates. You will automatically move between these investment management fee rates bands as the value of your total holdings fluctuates. Subject to our then-current administrative rules, when you make a redemption, which brings the value of your total holdings below the minimum threshold, you will become subject to the following paragraph.
- When you do not meet the minimum total holdings threshold as set out in our then-current administrative rules, we will apply the Below Series 2 Threshold investment management fee rate band. You will remain in the Below Series 2 Threshold investment management fee rate band until you meet the minimum total holdings threshold and we again receive your request to have the preferred series 2 investment management fee rate bands apply to your policy.

For more information on the minimum total holdings threshold, see *Failure to maintain a minimum investment and/or minimum total holdings*.

Operating expense fee

For each segregated fund you hold in your policy you are responsible for paying all respective operating expenses related to preferred series 2 plus applicable taxes. The current annualized operating expense fee for each segregated fund will be set out in the preferred series 2 fee agreement. As operating expenses change, we may change the operating expense fee rate, from time to time without notice to you.

The operating expense fee is calculated and accrued daily and is equal to the market value of the units of each segregated fund held in your policy multiplied by the applicable operating expense fee rate for the segregated fund for that day plus applicable taxes.

Operating expenses may include but are not limited to legal, audit, custodian, order processing, portfolio valuation and report preparation costs.

Advisory and management service (AMS) fee

For each segregated fund you hold in your policy you will pay an AMS fee plus applicable taxes. The AMS fee is negotiated between you and your advisor subject to our then-current administrative rules. The AMS fee must be between 0.50 per cent and 1.25 per cent and will be set out in the preferred series 2 fee agreement.

The AMS fee is calculated and accrued daily and is equal to the market value of the units of each segregated fund held in your policy multiplied by the AMS fee for that day plus applicable taxes.

The AMS fee and taxes will be charged by redeeming units from each segregated fund on or after each calendar quarter-end. The accrued fees will also be collected prior to a switch being completed or a redemption, automatic partial redemption or scheduled income redemption being processed when the remaining market value of a segregated fund, in our sole discretion, will be less than the upcoming quarterly fee. The AMS fee will be redeemed and shown as a separate amount on your quarterly statement.

Other fees and charges

You may also have to pay other fees and expenses as described below, but these are generally costs that depend on actions taken by you, and will not be imposed unless you do something specific (for example, redeeming units within 90 days of investing in the segregated fund), or request a specific additional service (for example, extra copies of annual statements).

We reserve the right to charge fees for additional services from time to time and to change the amount or the nature of the fees and expenses paid by you at any time.

Front-end load fee

When you allocate a premium to the policy, the front-end load fee you agree to pay will be deducted and paid to your advisor's firm. The remaining amount will be allocated to the segregated fund you select. The maximum front-end load fee payable by you is two per cent for all segregated funds except the annuity set-up fund. For the annuity set-up fund the front-end load fee is set at zero per cent and is not negotiable with your advisor. If you redeem units, you will not pay a redemption charge. You may have to pay a short-term trading fee and any applicable withholding taxes.

We may change the maximum front-end load fee applicable to subsequent premiums on notice to you.

For more information about redeeming units, see *How to redeem segregated fund units*.

Charge for duplicate RRSP receipts or tax slips

We will give you one duplicate RRSP receipt or tax slip for the current tax year without charge, if you ask for it. We may charge \$25 for duplicates of RRSP receipts and tax slips issued in all prior years.

Policy research fee

We may charge up to \$15 per year of policy history or \$35 per hour for researching your policy. You will be advised of the fee before the research begins.

Short-term trading fee

We will charge a short-term trading fee of up to two per cent of the amount switched or redeemed if you invest in a segregated fund for less than the applicable period. The fee is subject to change. For more information, see *Short-term trading*.

Returned cheque fee

If your scheduled pre-authorized cheque is returned by your financial institution, we may charge up to \$20 to cover the cost of our processing.

Charge for unscheduled redemptions and cheque processing and courier fee

You are allowed two unscheduled redemptions each calendar year without an administrative fee. For any additional requests within the same calendar year, we may charge up to \$50 per redemption request. If you request a cheque be sent by courier, we may charge a courier fee for this service.

Death benefit guarantee reset fee and maturity guarantee reset fee

If you choose to add the death benefit guarantee reset option under a 75/100 guarantee or 100/100 guarantee policy or the maturity guarantee reset option under a 100/100 guarantee policy, you must pay an additional fee for each option.

The applicable option must be selected on the application and once selected cannot be terminated. The amount of the reset fee under the applicable reset option varies for each segregated fund and from time to time. The reset fees for each of the segregated funds is shown on the *Fund Facts*, which is available in the *Fund Facts* booklet.

For more details about each option, see *Death benefit guarantee reset option* and *Maturity guarantee reset option* in the *Guaranteed benefits* section.

The reset fees will not proportionally reduce any maturity or death benefit guarantees.

We have the right to change the death benefit guarantee reset fee and maturity guarantee reset fee at any time. If we increase them, we will notify you in writing 60 days before we make the change. For more information, see *Fundamental changes to the segregated funds*.

Income tax considerations

This is a general summary of income tax considerations for Canadian residents. It is based on the current *Income Tax Act* (Canada) and does not take into account any provincial or territorial tax laws. The summary does not include all possible tax considerations.

The taxation of certain benefits available with these annuities is not certain at this time. You are responsible for the proper reporting of all taxable income and payment of all related taxes. This summary is not intended to offer you tax advice. You should consult your tax advisor about the tax treatment of these annuities for your personal circumstances.

Tax status of the segregated funds

The segregated funds are not separate legal entities. They fall under the definition of segregated funds in the *Income Tax Act* (Canada). For tax purposes, our segregated funds are deemed to be trusts that are separate entities from Canada Life. The assets of the segregated funds are kept separate from our general assets.

The segregated funds generally do not pay income tax because all their income and realized capital gains and losses are allocated to you and other segregated fund policyowners each year.

The segregated funds may have foreign tax withheld on income that is earned on their foreign investments.

Non-registered policies

For income tax purposes, you must report the following investment income that is allocated to you by the segregated funds:

- Interest
- Dividends from taxable Canadian companies
- Taxable capital gains or losses
- Foreign source income
- Any other investment income

When you redeem units of a segregated fund you may realize a capital gain or a capital loss, which you must report. A switch between funds will be treated the same as a redemption. Your capital gain (loss) generally will be the amount by which the value of the redemption exceeds (is less than) the adjusted cost base of the units being redeemed.

Death of the annuitant or transfer of the ownership of the policy may create a taxable disposition that will result in a capital gain or loss.

Once a year, we will send you tax reporting slips that show the amounts that must be reported in your tax return for income tax purposes. These slips will include the capital gain or loss on any redemption or switch of your units as well as allocations from the segregated funds. The slips will also include any capital gain or loss arising from the rebalancing of fund assets, fund discontinuance or underlying fund substitution.

The tax information we provide to you will not include adjustments for transactions that generate superficial losses under the *Income Tax Act* (Canada). To avoid the creation of superficial losses that will be denied for income tax purposes, we recommend that you avoid allocating premiums to a fund within 30 days before or after redeeming units of that same fund if the redemption produced a capital loss.

Any premiums allocated to a non-registered policy are not tax deductible.

The tax treatment of a top-up maturity or death benefit guarantee payment is not certain at this time. We recommend that you contact your tax advisor regarding the tax treatment of top-up payments in your particular circumstances.

We will report top-up guarantee payments based on our understanding of the tax legislation and the Canada Revenue Agency (CRA) assessing practices at that time. You are responsible for any tax liabilities arising from any change in law, interpretation or CRA assessing practices.

The CRA released a written interpretation indicating that fees paid by a client related to segregated fund policies, including the AMS fee, are not tax deductible under 20(1)(bb) of the Income Tax Act. We recommend obtaining professional tax advice in respect to your tax position.

A non-registered policy may or may not be a qualified investment to be held in a trustee registered plan. Before applying for a policy to be held in a trustee registered plan you should consult with your tax advisor.

RRSPs

An RRSP is registered under the *Income Tax Act* (Canada) as a registered retirement savings plan. Generally contributions you make to your RRSP are tax deductible up to an annual limit.

You do not have to report investment income that is allocated to you by the segregated funds in the year that the income is earned. Fees paid directly by you related to registered policies are not deductible. However, for income tax purposes, you must report any redemption you make, unless the money is transferred directly to another plan registered under the *Income Tax Act* (Canada). Tax will be withheld on redemptions.

Payment of top-up maturity or death benefit guarantees into the policy are not taxable. All amounts withdrawn from the registered policy are taxable except withdrawals under the Home Buyers' Plan or Lifelong Learning Plan.

RRIFs

A RRIF is registered under the *Income Tax Act* (Canada) as a registered retirement income fund. You can only open a RRIF with money transferred from another plan registered under the *Income Tax Act* (Canada).

You do not have to report investment income that is allocated to you by the segregated funds in the year that it's earned. Fees paid directly by you related to registered policies are not deductible. However, all redemptions are taxable each year and tax may be withheld on these payments. Current income tax regulations require us to withhold income tax on any amount redeemed that is in excess of the required minimum amount.

Generally transfers you make to a RRIF are not tax deductible.

Payment of top-up maturity or death benefit guarantees into the policy is not taxable. All amounts withdrawn from the registered policy are taxable.

TFSA

When you open a TFSA, if you ask us to file an election to register your policy, it will be registered as a tax-free savings account under the *Income Tax Act* (Canada).

Any premiums allocated to a TFSA policy are not tax deductible and you can make contributions up to an annual limit as determined under the *Income Tax Act* (Canada).

Generally you do not have to report investment income allocated to you by the segregated funds and redemptions and switches you make are generally not taxable. Fees paid directly by you related to registered policies are not deductible.

Amounts redeemed from a TFSA policy may not be eligible to be re-contributed until the following calendar year.

Generally, payment of top-up, maturity or death benefit guarantees into the policy are not taxable. The policy ceases to be a TFSA on the death of the last policyowner (referred to in the *Income Tax Act* (Canada) as the holder). In certain circumstances, an amount paid to a beneficiary may be taxable.

Administration of the segregated funds

Keeping you informed

A statement will be sent to you no less than semi-annually (end of June and December each year) and it will give you the following information:

- The total number of units, unit value and market value for all the segregated funds allocated to your policy on the statement date
- Dollar amount and number of units transferred to and from each segregated fund for the statement period
- Any fees for additional options that you have selected
- Any redemptions made to pay the AMS fee for the statement period

Any written communications will be sent to the most recent address in our records for this policy. Please tell us promptly if your address changes.

Please review your statement and advise your advisor or our administrative office, at the address located on the inside front cover, if they do not agree with your records. Any discrepancies must be reported in writing within 60 days of the statement date.

We may change the frequency or content of your statement, subject to applicable laws.

Requests for *Fund Facts*, financial statements and other documents

The most current *Fund Facts* for each segregated fund is available upon request to Canada Life at the address on the inside front cover or by visiting our website at canadalife.com.

The most recent annual audited financial statements and semi-annual unaudited financial statements for the segregated funds are available upon request from your advisor or by writing to our administrative office, at the address located on the inside front cover.

The annual audited financial statements for the current financial year will be made available to you after April 30 and the semi-annual unaudited financial statements will be available after Sept. 30 of each year.

In addition, copies of the simplified prospectus, annual information form, unaudited semi-annual financial statements, audited financial statements, and interim and annual management reports of fund performance of the underlying funds are available upon request from your advisor.

Material contracts

In the last two years, we haven't entered or amended any contracts that are material to policyowners who invest in our segregated funds.

There are no material facts of which Canada Life is aware which relate to the policy that are not disclosed in this information folder.

The auditor of the segregated funds is Deloitte & Touche LLP. Deloitte is located at 2300-360 Main St, Winnipeg MB R3C 3Z3.

Material transactions

In the last three years, no director, senior officer, associate or affiliate of Canada Life has had any material interest, direct or indirect, in any transaction or in any proposed transaction that would materially affect the segregated funds.

We don't retain a principal broker for buying or selling the underlying investments in the segregated funds. We usually arrange these investment transactions through many different brokerage houses.

Assuris protection

Assuris is a not-for-profit corporation, funded by the life insurance industry that protects Canadian policyowners against loss of benefits due to the financial failure of a member company. Details about the extent of Assuris's protection are available at assuris.ca or in its brochure, which can be obtained from your advisor, life insurance company, info@assuris.ca or by calling 1-866-878-1225.

Investment policy

We have established investment and lending policies in relation to our segregated funds that we believe are reasonable and prudent. The investment policies comply with:

- Federal and provincial pension benefit standards laws
- Canadian Life and Health Insurance Association Inc. (CLHIA) *Guideline on Individual Variable Insurance Contracts Relating to Segregated Funds*, as amended, and approved by the CHLIA Board of Directors and the Canadian Council of Insurance Regulators
- Autorité des marchés financiers (AMF) *Guideline on Individual Variable Insurance Contracts Relating to Segregated Funds*, as amended, and approved by Autorité des marchés financiers
- all as may be amended from time to time.

The segregated funds may achieve their investment objective and/or investment strategies by either investing directly in securities or in units of one or more underlying funds that have a similar investment objective of the segregated fund. If the underlying fund is a mutual fund, the fundamental investment objective of the mutual fund cannot be changed unless approved by the mutual fund unitholders. If such a change is approved, we will give you notice of the change.

The earnings of each segregated fund are reinvested in the same segregated fund according to its investment objectives and investment strategies. The segregated funds may lend securities in a manner that is prudent, in the interest of the segregated fund, and in compliance with any applicable laws.

The Real Estate (GWLRA) segregated fund is the only segregated fund that may borrow to buy assets. For more information, see the *Real Estate Fund (GWLRA)*. The other segregated funds do not borrow money except for the purpose of funding redemptions (and only to the extent permitted by applicable regulatory requirements).

For a summary of a segregated fund's investment policy, see the *Fund Facts* booklet. A detailed description of each segregated fund's investment objective and strategies is available upon request from Canada Life at the address on the inside of the front cover. In addition, you may request information about the underlying funds, including audited financial statements of the underlying funds by contacting your advisor.

The sum of a segregated fund's exposure to any one corporate entity will not exceed 10 per cent of the value of the segregated fund at the time of investment. Furthermore, the percentage of securities of any one corporate issue that may be acquired is limited to 10 per cent of each class of securities of any one corporate issuer, except for any corporate issue guaranteed by, any government authority in Canada. This limitation will not apply to a segregated fund that is an index fund. We will not, in respect of any segregated fund, invest in securities of an issuer for the purpose of exercising control or management.

Performance of segregated funds and underlying funds

The investment objectives and investment strategies of the segregated funds are in many cases similar to the objectives and strategies of a corresponding fund sponsored by the investment managers. Although the funds have these similar objectives and strategies, and in most cases will have investment portfolios managed by the same individuals, the performance of the underlying funds and the corresponding segregated funds will not be identical.

Investment managers

We have the right to appoint or change investment managers to provide investment management, investment advisory and related services necessary for the investment and management of segregated fund property. We will advise you of any change to an investment manager.

We currently retain the following investment managers for our segregated funds.

- AGF Investments Inc. located at PO Box 50, Suite 3100, Toronto-Dominion Bank Tower, Toronto ON M5K 1E9
- Aristotle Capital Management located at 1700-11100 Santa Monica Blvd, Los Angeles CA 90025
- Beutel, Goodman & Company Ltd. located at 2000-20 Eglinton Ave W, PO Box 2005, Toronto ON M4R 1K8
- Brandywine Global Investment Management located at 1800-1735 Market St, Philadelphia PA 19103
- C WorldWide Asset Management c/o Pier 21 Asset Management Inc. located at 2200-1751 Richardson St, Montréal QC H3K 1G6
- Canada Life Investment Management Ltd. located at 255 Dufferin Ave, London ON N6A 4K1
Canada Life Investment Management Ltd. manages their asset allocation mandates through Portfolio Solutions Group, a division of Canada Life Investment Management Ltd.
- Capital Group located at Brookfield Place, Bay Wellington Tower, 3730-181 Bay St, PO Box 807, Toronto ON M5J 2T3
- CI Global Asset Management located at 20-2 Queen St E, Toronto ON M5C 3G7
- Fidelity Investments Canada ULC located at 200-483 Bay St, Toronto ON M5G 2N7
- Galibier Capital Management Ltd. located at 1100-80 Richmond St W, Toronto ON M5H 2A4
- GWL Realty Advisors Inc. located at 830-33 Yonge St, Toronto ON M5E 1G4
- Invesco Canada Ltd., located at 900-5140 Yonge St, Toronto ON M2N 6X7
- Irish Life Investment Managers Limited, located at Beresford Court, Beresford Place, Dublin 1 Ireland
- JPMorgan Asset Management (Canada) Inc. located at Royal Bank Plaza, South Tower, 1800-200 Bay St, Toronto ON M5J 2J2 or 600-999 Hastings St W, Vancouver BC V6C 2W2
- Mackenzie Investments located at 180 Queen St W, Toronto ON M5V 3K1
Mackenzie Investments is the brand for investment management activities undertaken by Mackenzie Financial Corporation.
- Northcape Capital Pty Ltd. c/o Pier 21 Asset Management Inc. located at 2200-1751 Richardson St, Montréal QC H3K 1G6
- Putnam Investments Canada ULC c/o Legal Department located at 180 Queen St W, Toronto ON M5V 3K1 or One Post Office Square, Boston MA 02109
- Setanta Asset Management Limited located at College Park House, 20 Nassau St, Dublin 2 Ireland
- TD Greystone Asset Management Inc. located at 34-161 Bay St, Toronto ON M5J 2T2
- T. Rowe Price (Canada), Inc. located at 4240-77 King St W, Toronto ON M5K 2A1

GWL Realty Advisors Inc., Setanta Asset Management Ltd., Canada Life Asset Management, Irish Life Investment Managers Limited and Canada Life Investment Management Ltd. are wholly owned subsidiaries of The Canada Life Assurance Company. Putnam Investments Canada ULC is a wholly owned subsidiary of Great-West Lifeco Inc. The Canada Life Assurance Company and Mackenzie Investments are members of the Power Corporation group of companies. Policies are in place to avoid any potential conflicts of interest.

Investment manager review process

We offer a wide range of segregated funds diversified by investment management style, asset class, market capitalization and region. Canada Life employs a disciplined review process to select and monitor its investment managers.

Through our investment manager review process, we regularly review and monitor investment managers against our standards and established expectations.

These reviews include:

- A review of performance – absolute and risk-adjusted – and the consistency of this performance relative to their peer group and benchmark.
- A review of the investment policies and procedures of the fund to ensure that the fund objectives, risk tolerances and investment constraints are being met.
- A review of qualitative factors such as portfolio turnover and consistency of style.

Our review is carried out by our investment manager review committee. This committee consists of members of senior management with a wide variety of business and investment qualifications.

Fund risks

Segregated funds hold different types of investments – stocks, bonds, other funds, cash – depending on what the fund invests in. Different kinds of segregated funds are subject to different risks. The value of the segregated funds will vary from day to day because of various factors including changes in interest rates, economic conditions, and market and company news. As a result, the value of segregated fund units may go up and down and the value of your investment may have increased or decreased when you redeem it.

Although you can never eliminate risk, you can reduce the risk through diversification, which means investing in a variety of different investments. You can achieve diversification by investing in an asset allocation fund or investing in several segregated funds with different risks.

In certain circumstances, a segregated fund may suspend redemptions. For more information, see *When the redemption or switch of your units may be delayed*.

On each *Fund Facts* page the section *Who is this fund for?* can help you decide if the segregated fund might be suitable for you.

As well, on each *Fund Facts* page the segregated funds have been rated as to how risky they are – low to high – in the section *How risky is it?* This rating, where applicable, has been determined using historical volatility risk as measured by the standard deviation of fund performance. Other types of risk, both measurable and non-measurable, may exist and a segregated fund's historical volatility may not capture all potential risks or be indicative of its future volatility. For example, a fund with a low risk level would be more appropriate for an investor with a short time horizon and seeking capital preservation. A fund with a high-risk level would be more appropriate for a long-term investor seeking to grow their capital and can tolerate the up and downs of the stock market. These ratings are meant as a general guide only. You should consult with your advisor who can help you determine your appropriate risk level.

Below is a summary of the various types of risks that may apply to the segregated funds.

Commodity risk

A segregated fund that invests in energy and natural resource companies, such as oil, gas, mining and gold, will be affected by changes in commodity prices. Commodity prices tend to be cyclical and can move significantly in short periods of time which will have a direct or indirect impact on the value of the segregated fund. In addition, new discoveries or changes in government regulations can affect the price of commodities.

Credit risk

An issuer of a bond or other fixed-income investment may not be able to pay interest or to repay the principal at maturity. The risk of such a failure to pay is known as credit risk. Some issuers have more credit risk than others. Issuers with higher credit risk typically pay higher interest rates than interest rates paid by issuers with lower credit risk because higher credit risk companies expose investors to a greater risk of loss. Credit risk can increase or decline during the term of the fixed-income investment.

Companies, governments and other entities that borrow money, and the debt securities they issue, are assigned credit ratings by specialized rating agencies. The ratings are a measure of credit risk and take into account many factors, including the value of any collateral underlying a fixed income investment. Credit ratings are one factor used by the portfolio managers of the segregated funds in making investment decisions. A credit rating may prove to be wrong, which can lead to unanticipated losses on fixed-income investments. If the market perceives that a credit risk rating is too high, then the value of the investments may decrease substantially. A downgrade in an issuer's credit rating or other adverse news regarding an issuer can reduce a security's market value.

The difference in interest rates between an issuer's bond and a government-issued bond that are otherwise identical in all respects except for the credit rating is known as the credit spread. Credit spreads widen if the market determines that a higher return is necessary to compensate for the increased risk of owning a particular fixed-income investment. An increase in credit spread after the purchase of a fixed-income investment decreases the value of that investment.

Cyber security risk

Due to the widespread use of technology the segregated funds and their service providers' have become potentially more susceptible to operational risks through breaches in cyber security. Cyber security breaches, amongst other things, could allow an unauthorized party to gain access to proprietary information, customer data, or segregated fund assets, or cause the segregated fund and/or its service providers to suffer data corruption or lose operational functionality.

Derivative risk

A derivative security is a financial instrument that derives its value from an underlying security, such as a stock or bond, a currency, or a financial market. It is not a direct investment in the underlying security itself. They are used to reduce the risks associated with changes in interest rates and exchange rates and to enhance returns. The segregated funds can invest in derivatives for hedging purposes and for non-hedging purposes. “Hedging” means a transaction or a series of transactions designed to offset or reduce a specific risk associated with specific positions held by the Funds in certain investments or groups of investments. When derivatives are used for a non-hedging purpose, it allows the segregated funds to invest indirectly in the returns of one or more stocks or an entire index without actually buying the stock(s) or all the stocks in the index.

The segregated funds that invest directly in an underlying fund don’t invest directly in derivatives. Most of the other segregated funds may use derivatives for hedging or reducing risk. They may also use derivative instruments for non-hedging purposes in order to invest indirectly in securities or financial markets and gain exposure to other currencies provided that the use of derivative instruments is consistent with the segregated fund’s investment objectives. The segregated funds may not use derivatives for leverage.

The use of derivatives carries several risks:

- When a derivative is used for hedging, if a market assumption is wrong, the segregated fund could forego gains that it would have attained if it had not entered into the hedging arrangement. In addition, there is no guarantee that hedging will be effective and that it will eliminate or reduce a loss or exposure that it was designed to hedge.
- When a derivative is used for non-hedging purposes, it may expose the segregated fund to volatility and other risks that affect the underlying market. Any losses that the segregated fund may incur as a result of investing in derivatives may be greater than if the segregated fund had invested in the underlying security itself.
- A segregated fund may be unable to “close out” a position to achieve the intended result if trading in a derivative is halted, or if the market for it becomes illiquid or is subject to trading limits.
- The price of a derivative may not accurately reflect the value of the underlying security.
- Many types of derivative contracts involve contracts with third parties. The other party to a derivative contract may not be able to honour its obligations under the contract. In addition, if money has been deposited with a derivatives dealer, the dealer may go bankrupt and money deposited with the dealer will be lost.

Emerging markets risk

Emerging markets have the risks described under foreign currency risk and foreign investment risk. In addition, they are more likely to experience political, economic and social instability and may be subject to corruption or have lower business standards. Instability may result in the expropriation of assets or restrictions on payment of dividends, income or proceeds from the sale of a mutual fund’s securities. In addition, accounting and auditing standards and practices may be less stringent than those of developed countries resulting in limited availability of information relating to a mutual fund’s investments. Further, emerging market securities are often less liquid and custody and settlement mechanisms in emerging market countries may be less developed resulting in delays and the incurring of additional costs to execute trades of securities.

Extreme market disruptions risk

Certain extreme events, such as natural disasters, war, civil unrest, terrorist attacks, and public health crises like epidemics, pandemics or outbreaks of new infectious diseases or viruses (including, most recently, the novel coronavirus (COVID-19)) can materially adversely affect a segregated fund’s business, financial condition, liquidity or results of operations. The current COVID-19 pandemic is significantly impacting the global economy and commodity and financial markets. To date the COVID-19 pandemic has resulted in a slowdown in economic activity and extreme volatility in financial markets and commodity prices and has raised the prospect of a global recession. Governmental responses to COVID-19 have led to significant restrictions on travel, temporary business closures, quarantines, global stock market volatility, high unemployment and reduced consumer activity, globally. Public health crises, such as the COVID-19 outbreak, can also result in operating, supply chain and project development delays that can materially adversely affect the operations of third parties in which a segregated fund has an interest. These events could also cause elevated tracking error and increased premiums or discounts to the segregated fund’s net asset value. The duration of any business disruptions and related financial impact of the COVID-19 outbreak is unknown. It is difficult to predict how a segregated fund may be affected if a pandemic, such as the COVID-19 outbreak, persists for an extended period of time. Similarly, the effects of terrorist acts (or threats thereof), military action or similar unexpected disruptive events on the economies and securities markets of countries cannot be predicted. Natural disasters, war and civil unrest can also have materially adverse impacts on economic enterprises in the impacted countries. All such extreme events may impact the segregated fund performance.

Foreign currency risk

The net asset value of a segregated fund is calculated in Canadian dollars. Foreign investments are generally purchased in currencies other than Canadian dollars. When foreign investments are purchased in a currency other than Canadian dollars, the value of those foreign investments will be affected by changes in the value of the Canadian dollar relative to those currencies. If the Canadian dollar rises in value relative to the other currency but the value of the foreign investment otherwise remains constant, the value of the investment in Canadian dollars will have fallen. Similarly, if the Canadian dollar has fallen relative to the other currency, the value of an investment in Canadian dollars will have increased.

Foreign investment risk

Foreign investment risk is the risk of financial loss due to investing in foreign markets. The value of the securities of the segregated fund may be affected by general global economic conditions and specific economic conditions in a particular country. The regulatory environment may be less stringent than in North America and many of these companies and governments do not have the same accounting, auditing and reporting standards that apply in North America. The legal systems of some foreign countries may not adequately protect investors. Some foreign stock markets have less trading volume than North American markets, making it more difficult to buy or sell investments. Trading large orders in foreign countries may cause the price to fluctuate more than it would in North America. A country may impose withholding or other taxes that could reduce the return on the investment or it may have foreign investment or exchange laws that make it difficult to sell an investment. There may be political or social instability in the countries in which a segregated fund invests. Some or all of these factors could make a foreign investment more or less volatile than a Canadian investment.

Index risk

When any segregated fund indicates “index” in the fund name it is considered an index fund. The investment decisions for such a segregated fund are based on the segregated fund’s permitted index. As such, the segregated fund may have more of the net assets of the segregated fund invested in one or more issuers than is usually permitted for segregated funds. There is a possibility that this could lead to less diversification within the segregated fund, and in turn less liquidity of the segregated fund. It could also mean that the segregated fund volatility is higher than that of a more diversified segregated fund, while still tracking the volatility of the permitted index.

Interest rate risk

Interest rate risk is the risk of economic loss caused by changes in interest rates. The value of fixed income securities will change inversely with a corresponding change in interest rates: as interest rates decrease, the value of fixed income securities will increase, and as interest rates increase, the value of fixed income securities will decrease. Fixed income securities with longer terms-to-maturity are generally more sensitive to interest rate changes than those of shorter terms-to-maturity. Changing interest rates can also indirectly impact the share prices of equity securities. When interest rates are high, it may cost a company more to fund its operations or pay down existing debt. This can impair a company’s profitability and earnings growth potential, which can negatively impact its share price. Conversely, lower interest rates can make financing for a company cheaper, which can potentially increase its earnings growth potential. Interest rates can also impact the demand for goods and services that a company provides by impacting overall economic activity.

Large transaction risk

Units of the segregated funds may be held by large investors, including other segregated funds. These investors may purchase or redeem large numbers of units of a segregated fund at one time. The purchase or redemption of a substantial number of units of a segregated fund may require the portfolio manager of the segregated fund to change the composition of the portfolio of the fund significantly or may force the portfolio manager of the fund to buy or sell investments at unfavourable prices, which can affect segregated fund’s performance.

Legislation risk

Securities, tax, or other regulators may make changes to legislation, rules, and administrative practice. Those changes may have an adverse impact on the value of a segregated fund.

Liquidity risk

Liquidity refers to the speed and ease with which an investment can be sold and converted into cash at a reasonable price. If an investment cannot be quickly or easily sold, it is considered illiquid. Some investments are illiquid because of legal restrictions, the nature of the investment itself, settlement terms, a shortage of buyers or other reasons. In addition, in highly volatile markets, investments that were considered liquid may suddenly and unexpectedly become illiquid. Generally, investments with lower liquidity tend to have more dramatic price changes. Certain types of investments, such as high-yield bonds, securities of issuers located in emerging markets or equity securities of small capitalization issuers may be more susceptible to liquidity concerns. Difficulty in selling such investments may result in a loss, a reduced return or additional costs for a segregated fund.

Market risk

There are risks associated with being invested in the equity and fixed-income markets generally. The market value of a segregated fund's investments will rise and fall based on specific company developments and broader equity or fixed-income market conditions. Market value will also vary with changes in the general economic and financial conditions in countries where the investments are based.

Real estate risk

The Real Estate Fund (GWLRA) is the only segregated fund, which invests directly in real estate. Asset allocation funds invest in the Real Estate Fund (GWLRA). The Real Estate Fund (GWLRA) and segregated funds that invest in the Real Estate Fund (GWLRA) could experience a delay when a redemption request is made due to the relative illiquidity of its real estate holdings.

Real estate by nature is not a liquid asset. There is no formal market for trading in real property and very few records are available to the public which give terms and conditions of real property transactions. It may take time to sell real estate investments at a reasonable price. This could limit the fund's ability to respond quickly to changes in economic or investment conditions. It could also affect the fund's ability to pay policyowners who want to redeem their units.

The fund will keep enough cash on hand to be able to pay for the normal amount of redemption requests in a timely manner. However, redemptions may be suspended during any period that the segregated fund does not have sufficient cash or readily marketable securities to meet requests for redemptions. For more information, see *When the redemption or switch of your units may be delayed*.

The unit value of the Real Estate Fund (GWLRA) will vary with changes in the real estate market and in the appraised values of the properties the fund holds. The value of real estate investments can vary with competition, how attractive the property is to tenants and the level of maintenance. The timing of the annual appraisal may also affect the value of the fund units.

The Real Estate Fund (GWLRA) should be considered as a long-term investment and is not suitable for investors who may need to quickly convert their holdings to cash.

In the event the Real Estate Fund (GWLRA) is dissolved, policyowners may receive less than the unit value because the unit value is based on appraisals, which may be greater than the amounts received upon the sale of properties pursuant to a liquidation.

Securities lending, repurchase and reverse repurchase transaction risk

In securities lending transactions, the segregated fund lends its portfolio securities to another party (often called counterparty) in exchange for a fee and a form of acceptable collateral. In a repurchase transaction, the segregated fund sells its portfolio securities for cash while at the same time it assumes an obligation to repurchase the same securities for cash, usually at a lower cost, at a later date. In a reverse repurchase transaction, the segregated fund buys securities for cash while agreeing to resell the same securities for cash, usually at a higher price, at a later date. Below are some of the general risks associated with entering into securities lending, repurchase and reverse repurchase transactions:

- When entering into securities lending repurchase and reverse repurchase transactions, the segregated fund is subject to the credit risk that the counterparty may default under the agreement and the segregated fund would be forced to make a claim in order to recover the investment.
- When recovering its investment on a default, the segregated fund could incur a loss if the value of the securities loaned (in a securities lending transaction) or sold (in a repurchase transaction) has increased in value relative to the value of the collateral held by the segregated fund.
- Similarly, a segregated fund could incur a loss if the value of the portfolio securities it has purchased (in a reverse repurchase transaction) decreases below the amount of cash paid by the segregated fund to the counterparty.

Short selling risk

Certain funds may engage in a disciplined amount of short selling. A short sale is when a fund borrows securities from a lender and then sells the borrowed securities in the open market. At a later date, the segregated fund repurchases the securities in order to return them to the lender. In the interim, the segregated fund must pay compensation to the lender for the loan of the securities and provide collateral to the lender for the loan.

Short selling involves certain risks:

- There is no assurance that the borrowed securities will decline in value during the period of the short sale by more than the compensation paid to the lender, and securities sold short may instead increase in value.
- A segregated fund may experience difficulties in purchasing and returning borrowed securities if a liquid market for the securities does not exist at that time.
- A lender may require a segregated fund to return borrowed securities at any time. This may require the segregated fund to purchase such securities on the open market at an inopportune time.
- The lender from whom a segregated fund has borrowed securities, or the prime broker who is used to facilitate short selling, may become insolvent and the segregated fund may lose the collateral it has deposited with the lender and/or the prime broker.

Where a fund engages in short selling it adheres to controls and limits that are intended to offset these risks by selling short only securities of larger issuers for which a liquid market is expected to be maintained and by limiting the amount of exposure for short sales. The fund also deposits collateral only with lenders that meet certain criteria for creditworthiness and only up to certain limits. Although segregated funds may not themselves engage in short selling, they may be exposed to short selling risk because the underlying funds in which they invest may be engaged in short selling.

Smaller company risk

Investing in securities of smaller companies may be riskier than investing in larger, more established companies. Securities of smaller companies are usually traded less frequently and in smaller volumes than those of large companies. Smaller companies may have limited financial resources, and a less established market for their securities. Segregated funds that invest a significant portion of their assets in small companies are subject to smaller company risk and may find it more difficult to buy and sell securities and tend to be more volatile than segregated funds that focus on larger capitalization companies.

Sovereign risk

Sovereign risk is the risk that a foreign nation will either fail to meet debt repayments nor honour sovereign debt payments. This may be more prevalent in foreign markets that experience great political, social or economic instability. It also includes the risk that a foreign central bank will alter its foreign exchange regulations, significantly reducing or completely nullifying the value of its foreign exchange contracts.

Underlying fund risk

The asset allocation segregated funds and some of the other segregated funds use a fund-of-funds structure whereby the segregated fund invests all of its assets in a secondary or underlying fund. Depending on the size of the investment made by the segregated fund in an underlying fund and the timing of the redemption of this investment, an underlying fund could be forced to sell significant assets prematurely to accommodate a large redemption request. This may negatively affect the unit price of the underlying fund. In addition, the performance of the segregated fund is directly related to the investment performance of the underlying fund(s) held by it.

Fund Facts

Fund Facts provides detailed information for each segregated fund under the contract and are available to you in the Fund Facts booklet which is provided with this information folder. You can choose to invest in one or more of these funds.

The individual *Fund Facts* give you an idea of what each segregated fund invests in, how it has performed and what fees or charges may apply.

The description of each segregated fund in the individual *Fund Facts* is not complete without the following description of *What if I change my mind?* and *For more information*.

What if I change my mind?

You can change your mind and cancel the segregated fund policy, the initial pre-authorized chequing premium or any lump-sum premium you apply to the policy by telling us in writing within two business days of the earlier of the date you received confirmation of the transaction or five business days after it was mailed to you.

Your cancellation request has to be in writing, which can include email, fax or letter. The amount returned will be the lesser of the amount of the premium being cancelled or the value of the applicable units acquired on the day we process your request. The amount returned only applies to the specific transaction and will include a refund of any sales charges or other fees you paid.

For more information

The *Fund Facts* may not contain all the information you need. Please read the contract and the information folder or you may contact us at:

The Canada Life Assurance Company
255 Dufferin Ave
London ON N6A 4K1

Web: canadalife.com

Email address: isp_customer_care@canadalife.com

Phone: 1-888-252-1847

Fax: 1-888-252-1329

Glossary of terms

This section provides an understanding of some of the terms used in this information folder.

Annuitant

The annuitant is the individual on whose life the policy is based. The annuitant can be you, the policyowner, or an individual whom you designate and must be no older than 90 years of age at the issue date.

Annuity set-up fund

The annuity set-up fund is a class of the Money Market (Portico) segregated fund and is only available under the front-end load sales charge option. The fund is used to accumulate premiums to purchase an income annuity policy.

Beneficiary

The beneficiary is the person, persons or entity appointed to receive any amounts payable after the last annuitant's death. If there is no living beneficiary, we will pay the death benefit to the policyowner's estate.

Capital gains

The profit that results when units of a segregated fund is redeemed for more than its adjusted cost base.

Capital loss

The loss that results when units of a segregated fund is redeemed for less than its adjusted cost base.

Diversification

Investing in a number of different securities, companies, industries or geographic locations in an attempt to reduce the risks inherent in investing.

Death benefit guarantee amount

The minimum amount to be received by a beneficiary or, if there is no beneficiary, by the policyowner's estate upon the death of the last annuitant.

Fund Facts

Fund Facts provides detailed information about the fund. Fund Facts are provided in a separate booklet along with this information folder.

Guarantee level

Guarantee level means the 75/75 guarantee, 75/100 guarantee or 100/100 guarantee you selected on the application.

Holding fund

Holding fund refers to the Money Market Fund (Portico) or another segregated fund as determined by our then-current administrative rules.

Investment management fee

The amount charged for supervising a fund and administering its operations.

Life income fund (LIF) or restricted LIF

A LIF is established by the transfer from a pension plan, a locked-in RSP, a LIRA or a RLSP.

Locked-in plans

When used in reference to an RSP or pension plan, locked-in means a policy in which the monies come directly or indirectly from a pension plan and can only be used to purchase retirement income as specified by pension regulations.

Locked-in retirement account (LIRA)

A LIRA, also known as a locked-in RSP, is a registered retirement savings plan from which, generally, funds cannot be redeemed except for the purchase of a life annuity, LIF, PRIF (where available) or a LRIF (where available). A LIRA is only available until the end of the year in which you turn 71 (or such other age as the tax legislation then in effect may provide).

Locked-in retirement income fund (LRIF)

A plan available only in certain provinces for locked-in pension funds. These plans work the same way as a RIF, but there are maximum and minimum annual payment requirements. A LRIF may be converted to a life annuity at any age, but it is not necessary to do so.

Maturity guarantee

The maturity guarantee is the minimum value of the policy on a specified date (the maturity guarantee date).

Maximum age

Maximum age means the maximum age stipulated for a maturing RRSP as set out in the *Income Tax Act* (Canada) as amended from time to time. As of the date of this information folder, the date and the maximum age stipulated in the *Income Tax Act* (Canada) is Dec. 31 of the year the annuitant attains age 71.

Policyowner

The policyowner is the individual who is the legal owner of the policy. An individual or several individuals may own non-registered policies. Registered policies can only be owned by one individual. All policy information is sent to the policyowner.

Prospectus

A document that contains a wide variety of information about a mutual fund's investment objectives, the fund managers, how income is distributed, costs, rights, tax issues and risk factors. It is important to read the prospectus carefully to gain a thorough understanding of an underlying fund.

Policy maturity date

The contractual date the policy matures.

Prescribed retirement income fund (PRIF)

A PRIF is available in certain provinces and is a prescribed retirement arrangement that can be established with funds locked-in by pension legislation. These work the same way as a RIF, with a legislated minimum amount that must be redeemed each year.

Retirement income fund (RIF or RRIF)

A tax deferral vehicle available to RRSP holders. The policyowner invests the funds in the RRIF and must redeem at least a minimum amount each year. All amounts redeemed are taxable.

Retirement savings plan (RSP or RRSP)

A vehicle available to individuals to defer tax on a specified amount of money to be used for retirement. The policyowner invests money in one or more segregated funds in the annuity contract. Income tax on contributions and earnings within the plan is deferred until the money is redeemed. RRSPs can be transferred into registered retirement income funds. A RRSP is only available until the end of the year in which you turn 71 (or such other age as the tax legislation then in effect may provide).

Spouse

Spouse means the person recognized as your spouse or common-law partner by the Tax Act or is a civil-union spouse under Quebec legislation.

Tax-free savings account (TFSA)

A tax-free vehicle available to Canadian residents who are 18 years of age or older. Contributions to a TFSA are not deductible from income. Generally investment income is earned tax-free and amounts redeemed are also tax-free.

Trusteed registered plan

A trust arrangement that is registered externally (meaning not through Canada Life) under the *Income Tax Act* (Canada) (such as an RRSP, RRIF, TFSA, etc.).

Underlying fund

An underlying fund is a fund in which our segregated funds invest. You do not become an investor of the underlying fund.

Any amount that is allocated to a segregated fund is invested at the risk of the policyowner and may increase or decrease in value.



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