

## The Canada Life Assurance Company

# 2022 Annual report



## **Basis of Presentation and Summary of Accounting Policies**

The consolidated financial statements of Canada Life, which are the basis for data presented in this report, have been prepared in accordance with International Financial Reporting Standards (IFRS) unless otherwise noted and are presented in millions of Canadian dollars unless otherwise indicated.

## **Cautionary Note Regarding Forward-Looking Information**

This report contains forward-looking information. Forward-looking information includes statements that are predictive in nature, depend upon or refer to future events or conditions, or include words such as "will," "may," "expects," "anticipates," "intends," "plans," "believes," "estimates," "objective,", "target," "potential" and other similar expressions or negative versions thereof. Forward-looking information includes, without limitation, statements about the Company's operations, business (including business mix), financial condition, expected financial performance (including revenues, earnings or growth rates), ongoing business strategies or prospects, climate-related and diversity-related measures, objectives and targets, anticipated global economic conditions and possible future actions by the Company, including statements made with respect to the expected cost (including deferred consideration), benefits, timing of integration activities and timing and extent of revenue and expense synergies of acquisitions and divestitures, expected capital management activities and use of capital, estimates of risk sensitivities affecting capital adequacy ratios, expected dividend levels, expected cost reductions and savings, expected expenditures or investments (including but not limited to investment in technology infrastructure and digital capabilities and solutions), the impact of regulatory developments on the Company's business strategy and growth objectives, the expected impact of the ongoing pandemic health event resulting from the coronavirus (COVID-19) and related economic and market impacts on the Company's business operations, financial results and financial condition. Forward-looking information also includes, without limitation, statements about the expected impact of IFRS 17, Insurance Contracts and IFRS 9, Financial Instruments on the Company's business strategy, financial strength, deployable capital, Life Insurance Capital Adequacy Test (LICAT) ratio, base and net earnings, shareholders' equity, rat

Forward-looking statements are based on expectations, forecasts, estimates, predictions, projections and conclusions about future events that were current at the time of the statements and are inherently subject to, among other things, risks, uncertainties and assumptions about the Company, economic factors and the financial services industry generally, including the insurance, mutual fund and retirement solutions industries. They are not guarantees of future performance, and the reader is cautioned that actual events and results could differ materially from those expressed or implied by forward-looking statements. Many of these assumptions are based on factors and events that are not within the control of the Company and there is no assurance that they will prove to be correct. In particular, statements about the expected impact of IFRS 17 on the Company (including statements about the impact on net earnings and the LICAT Ratio) are based on the Company's expected 2023 earnings mix and composition as at the start of 2023, including the reflection of insurance contract earnings on an IFRS 17 basis, and on current market and economic conditions. In all cases, whether or not actual results differ from forward-looking information may depend on numerous factors, developments and assumptions, including, without limitation, the severity, magnitude and impact of the COVID-19 pandemic (including the effects of the COVID-19 pandemic and the effects of governments' and other businesses' responses to the COVID-19 pandemic on the economy and the Company's financial results, financial condition and operations), the duration of COVID-19 impacts and the availability and adoption of vaccines, the effectiveness of vaccines, the emergence of COVID-19 variants, geopolitical tensions and related economic impacts, assumptions around sales, fee rates, asset breakdowns, lapses, plan contributions, redemptions and market returns, customer behaviour (including customer response to new products), the Company's reputation, market prices for products provided, sales levels, premium income, fee income, expense levels, mortality experience, morbidity experience, policy lapse rates, reinsurance arrangements, liquidity requirements, capital requirements, credit ratings, taxes, inflation, interest and foreign exchange rates, investment values, hedging activities, global equity and capital markets (including continued access to equity and debt markets), industry sector and individual debt issuers' financial conditions (including developments and volatility arising from the COVID-19 pandemic, particularly in certain industries that may comprise part of the Company's ability to execute strategic plans and changes to strategic plans, technological changes, breaches or failure of information systems and security (including cyber attacks), payments required under investment products, changes in local and international laws and regulations, changes in accounting policies and the effect of applying future accounting policy changes, changes in actuarial standards, unexpected judicial or regulatory proceedings, catastrophic events, continuity and availability of personnel and third party service providers, the Company's ability to complete strategic transactions and integrate acquisitions, unplanned material changes to the Company's facilities, customer and employee relations or credit arrangements, levels of administrative and operational efficiencies, changes in trade organizations, and other general economic, political and market factors in North America and internationally.

The reader is cautioned that the foregoing list of assumptions and factors is not exhaustive, and there may be other factors listed in filings with securities regulators, including factors set out in the Company's Management's Discussion and Analysis for the year ended December 31, 2022 under "Risk Management and Control Practices" and "Summary of Critical Accounting Estimates," which, along with other filings, is available for review at www.sedar.com. The reader is also cautioned to consider these and other factors, uncertainties and potential events carefully and not to place undue reliance on forward-looking information. Other than as specifically required by applicable law, the Company does not intend to update any forward-looking information whether as a result of new information, future events or otherwise.

#### Important Note Regarding Sustainability Disclosure

Certain forward-looking statements in this report relate to the Company's climate-related and diversity-related measures, objectives, priorities, strategies and commitments or actions that will be taken to achieve them. The climate-related statements include statements with respect to reducing the Company's greenhouse gas (GHG) emissions related to its own activities and energy consumption and achieving net-zero GHG emissions for its operating and financing activities by 2050, the causes and potential impacts of climate change globally, and the Company's approach to identifying and managing climate-related risks and opportunities. The diversity-related statements include statements with respect to growing representation of women and underepresented minorities in management. The forward-looking climate-related and diversity-related information in this report is presented for the purpose of assisting our stakeholders in understanding how we intend to address climate-related governance, strategy, risks, opportunities, and objectives, and may not be appropriate for other purposes.

Any commitments, goals or targets discussed in this report, including but not limited to the Company's net-zero related commitments and diversity-related measures, are aspirational and may need to be changed or recalibrated as data improve and as climate science, regulatory requirements and market practices regarding standards, methodologies, metrics and measurements evolve. Our climate risk analysis and net-zero strategy remain under development, and the data underlying our analysis and strategy remain subject to evolution over time. We are also continuing to develop our diversity-related data. There is a strong possibility that our expectations, forecasts, estimates, predictions and conclusions may not prove to be accurate and our assumptions may prove to be incorrect, and there is a material risk we will not achieve our climate-related and diversity-related objectives, priorities, strategies and commitments. In addition, many of the assumptions, standards, metrics and measurements used in preparing these forward-looking statements are not audited or independently verified, have limited comparability and continue to evolve.

There are limitations and uncertainties inherent in climate science, climate risk analysis and reporting. There are many factors that are the subject of ongoing climate science and that we cannot foresee or accurately predict, which will impact the Company's ability to achieve its climate-related objectives, priorities, strategies and commitments. There are also many factors which will impact the Company's ability to achieve its climate-related objectives, priorities, strategies and commitments. These factors include, without limitation, the transition to a low-carbon economy, the need for more and better climate data and standardization of climate-related measurement methodologies, our ability to gather and verify data, our ability to develop indicators to effectively monitor our advancements and assess and manage climate-related risks, the need for active and continued action by stakeholders (including governmental and non-governmental organizations, our counterparties and other businesses and individuals), compliance with our policies and procedures, our ability to recruit and retain key personnel in a competitive environment for talent, technological advancements, the evolution of consumer behaviour, varying decarbonization efforts across economies, the challenges of balancing emission reduction objectives with an orderly, just and inclusive transition and geopolitical factors that impact global energy needs, the legal and regulatory environment, and regulatory compliance considerations.

#### **Cautionary Note Regarding Non-GAAP Financial Measures**

This report contains some non-Generally Accepted Accounting Principles (GAAP) financial measures as defined in National Instrument 52-112 "Non-GAAP and Other Financial Measures Disclosure", "Terms by which non-GAAP financial measures are identified include, but are not limited to, "premiums and deposits", "assets under management" and "assets under administration". Non-GAAP financial measures are used to provide management and investors with additional measures of performance to help assess results where no comparable GAAP (IFRS) measure exists. However, non-GAAP financial measures do not have standard meanings prescribed by GAAP (IFRS) and are not directly comparable to similar measures used by other companies. Refer to the "Non-GAAP Financial Measures" section in the Company's Management's Discussion and Analysis for the year ended December 31, 2022 for the appropriate reconciliations of these non-GAAP financial measures to measures prescribed by GAAP and details on each measure.

## **Table of Contents**

- 1 About The Canada Life Assurance Company
- 2 Directors' Report to Policyholders
- 4 Financial Highlights
- 5 Financial Reporting Responsibility
- 6 Consolidated Financial Statements
- 83 Independent Auditor's Report
- 85 Appointed Actuary's Report
- 86 Participating Policyholder Dividend Policy
- 87 Participating Account Financial Disclosure
- 90 Participating Account Management Policy
- 93 Sources of Earnings
- 95 Subsidiaries of The Canada Life Assurance Company
- 96 Five-Year Summary
- 97 Directors and Senior Officers
  - 98 Company Information



The Canada Life Assurance Company is an international company providing insurance, wealth management, and healthcare benefit products and services in Canada, the United Kingdom, Isle of Man and Germany, and in Ireland through Irish Life. Founded in 1847, we were Canada's first domestic life insurance company. Since then, our customers have trusted us to provide for their financial security needs and to deliver on the promises we have made.

#### In Canada

We have been helping improve the financial, physical, and mental well-being of Canadians for over 175 years. We are an industry leader providing Canadians options for personal insurance solutions, including life, health and dental, disability, critical illness, and creditor insurance. As a leading provider of group workplace benefit plans, we help employers and associations provide valuable benefits to their employees and members. In addition, Canada Life offers investments, retirement and wealth management solutions including annuities and segregated funds.

#### In 2022 our company in Canada:

- Helped families cope with loss, paying out more than \$6.6 billion in life and health insurance benefits.
- Made \$949 million in annuity payments, helping Canadians fund their retirement with a secure income stream.
- Helped over 28,000 employers provide benefits plans and more than 11,400 employers offer retirement savings plans for their employees.

#### We are a leading international insurer

Canada Life began operations in the United Kingdom in 1903. Our subsidiaries in the U.K. and Isle of Man, Germany, and in Ireland provide a variety of insurance, benefit and wealth solutions. These include life, disability, and group insurance, as well as retirement, wealth, and asset management solutions.

Canada Life Reinsurance, as a division of The Canada Life Assurance Company, offers a range of innovative risk and capital management solutions. These cover mortality, longevity, health and lapse risks for insurers, reinsurers and pension funds across the U.S., Europe, Middle East, and Asia.

#### **Community Support**

Supporting charitable organizations and initiatives is one of the ways our companies gives back, yet it's more to us than simply writing a cheque. We also engage our employees and advisors in volunteering opportunities, workplace campaigns, and corporate donations so we're all connected by a shared sense of responsibility to give back and help build stronger communities.

In January 2020, Great-West Life, London Life, and Canada Life became one company – Canada Life. Today, we proudly serve over 17 million customer relationships in Canada and Europe.

The Canada Life Assurance Company is a subsidiary of Great-West Lifeco Inc. and a member of the Power Corporation group of Companies.



Jeffrey Orr Chair of the Board

Paul Mahon President and Chief Executive Officer

Canada Life's performance is guided by a commitment to helping improve the financial, physical, and mental well-being of our customers, clients, and communities.

By responding to the unique needs and challenges of customers, advisors, and communities, we're delivering on our commitments and earning our customers, policyholders,' and stakeholders' trust. This focus helped drive both our continued momentum in 2022 and strong business results.

2022 was a challenging year for so many. Our colleagues, customers, and communities grappled with rising inflation and interest rates, the effects of climate change, and the lingering COVID-19 pandemic. The ongoing war in Ukraine, supply chain disruptions, and global energy market prices have also had a tangible impact on people's everyday lives.

Throughout these challenges, Canada Life has stayed focused on supporting our stakeholders by living up to our commitments – demonstrating strength, resilience, and positive momentum.

We delivered for our customers by improving access to advice, solutions, and service. We made disciplined choices through our investments to enable our long-term growth and stability and create lasting value for policyholders and other stakeholders.

Taken together, we're contributing to a better tomorrow and having a positive impact on the world around us.

#### **Delivering for customers**

We believe in the fundamental value of advice.

We provide guidance and solutions that empower our customers through all of life's moments. Over our 175-year history, we've earned a trusted reputation by continuously striving to deliver solutions in a responsible way.

Our belief in the value of advice informs how we've made investments across our businesses to generate success over the long term.

Through our leading workplace benefits and retirement solutions, we connect with millions of customers each year. The addition of new digital experiences and capabilities are making advice and solutions available to more people than ever before. In Canada, our new Freedom Experience better meets the unique needs of customers, beyond their workplace benefit plans. We also launched a new customer site called My Canada Life in early 2022. It provides customers with easy access to insurance and investments information in one spot. More than 80% of our customers are choosing to enroll in e-documents rather than receiving printed statements.

These platforms are providing the tools and insights customers need to achieve better outcomes over the course of their lifetime.

#### Disciplined choices that enable growth

Our ability to deliver customer centred advice and solutions across multiple channels is grounded in the financial strength of our company and the deep expertise of our people. Across our business segments, we are positioned for continued strong performance, bolstered by the diversification of our portfolio, and supported by a disciplined, deliberate approach to growing stakeholder value.

We continue to deliver strong results that reflect organic growth, the benefits of recent strategic acquisitions, and disciplined capital deployment.

We continue to deploy capital where we see promising opportunities. Our launch of SecurePak through ClaimSecure is a great example of how we've enhanced our ability to provide client-focused workplace benefit solutions to Canadians. In the U.K., an updated home finance adviser portal was created to provide advisors with a hassle-free user experience, giving them the tools to help their clients find the best solution for their unique needs.

Canada Life Reinsurance expanded its international presence in targeted new markets, including Asia, while continuing to focus on core markets through product expansion in Europe and the U.S.

Across our segments, we are driving responsible growth by expanding access to advice-enabled insurance, wealth, retirement and wellness solutions for our diverse customers – now and into the future.

## Striving for a better tomorrow

We've been focused on what we can do to build a stronger, more inclusive, and diverse company today - with a view to an even better tomorrow.

We have been hard at work thoughtfully developing and implementing strategies in support of sustainability, including equity, diversity, and inclusion, across our company.

In 2022, we established an Executive Steering group to drive coordination, collaboration and performance around a clear sustainability and impact strategy. We have set goals to achieve carbon neutrality and net zero greenhouse gas emissions, for our operations and investments by 2050, and we are on track to grow representation of women in management roles to 50% by 2030. We are also working to increase representation of underrepresented minorities in management roles to 25% by 2030.

The importance of helping more people achieve financial, physical, and mental well-being is clearer than ever before. Community support has long been an integral part of this work and our group of companies play a critical role in our local communities.

Through targeted funding, we've helped create quality career paths for diverse talent in the BIPOC community, including through the James W. Burns Leadership Institute in Manitoba, and a new BIPOC Legacy Award at Western University. We've contributed to greater financial security for underserved populations, made investments in arts and education, and helped ensure the delivery of aid in the wake of global crises, including to Ukrainian refugees.

As Canada's longest operating insurance company, we recognize our responsibility to Canada's First Peoples and our defining role in the commitment to Truth and Reconciliation. We continue to take steps to promote Indigenous ways of knowing and education. This year, we responded to Canada's Truth and Reconciliation Commission's Call to Action #92, by providing a paid day away from work for all employees to engage meaningfully in truth and reconciliation. We're supporting our employees in their journeys by providing curated learning resources and enabling them to participate in Indigenous-led activities.

#### Stable and effective governance

Effective governance is key to creating consistently strong long-term performance and for developing positive outcomes for all our stakeholders.

We sincerely thank our Board of Directors, who lead our companies with strong governance and management oversight. At our 2022 Annual Meeting we announced the retirement of one of our directors, Elizabeth C. Lempres. We thank Ms. Lempres for her dedicated service and valuable contributions to Canada Life.

#### The year ahead

In an increasingly complex and uncertain world, our people, our customers, and our communities look to us to be a partner to guide and support them during times of challenge and opportunity. Whether it be advice and solutions to support customers' changing needs, career opportunities and growth for our people, or investments that build communities, we will continue to focus our efforts on delivering solutions that last – with impact today, tomorrow and for the generations that follow.

As we enter 2023, our business is well-positioned to deliver on our commitments and create even greater value for policyholders and other stakeholders. We will pursue our growth plans with discipline and purpose, by leveraging our strengths and navigating challenges, as we seize new opportunities.

## Thank you

We would like to extend our sincere thanks to our customers, advisors, and policyholders for your confidence in us, and to our employees and associates for your hard work and dedication. We look forward to continuing our work together delivering advice and solutions that individuals, families and businesses can count on, for life.

Jeffrey Orr Chair of the Board

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Paul Mahon President and Chief Executive Officer

## Financial Highlights (unaudited)

#### (in Canadian \$ millions except per share amounts)

As at and for the years ended December 31	2022	2021
Summary of net earnings attributable to:		
Participating account		
Net earnings before policyholder dividend	\$ 1,809	\$ 1,708
Policyholder dividends	1,625	1,405
Net earnings – participating account	184	303
Common shareholder	2,995	2,868
Net earnings	\$ 3,179	\$ 3,171
Total net premiums	\$ 54,322	\$ 50,609
Total premiums and deposits <sup>1</sup>	98,025	94,160
Fee and other income	3,325	3,414
Net policyholder benefits, dividends and experience refunds	48,246	42,319
Total assets	\$ 393,982	\$ 426,404
Proprietary mutual funds and institutional assets <sup>2</sup>	65,410	77,019
Total assets under management <sup>1</sup>	459,392	503,423
Other assets under administration <sup>3</sup>	37,689	41,975
Total assets under administration <sup>1, 3</sup>	\$ 497,081	\$ 545,398
Participating account surplus	\$ 3,147	\$ 3,126
Non-controlling interests	51	26
Shareholders' equity	22,312	21,277
Total equity	\$ 25,510	\$ 24,429
Book value per common share <sup>4</sup>	\$ 9,268	\$ 8,838
LICAT Ratio <sup>5</sup>	120%	124%

1 This metric is a non-GAAP financial measure, does not have standard meanings prescribed by GAAP and is not directly comparable to similar measures used by other companies. Additional information regarding this non-GAAP financial measure, including a reconciliation of such non-GAAP financial measure to a measure prescribed by GAAP, is incorporated by reference herein and can be found in the Non-GAAP Financial Measures section of the Company's 2022 Annual MD&A, available for review under the Company's profile on SEDAR at www.sedar.com.

2 Additional information regarding the composition of this financial measure has been incorporated by reference herein and can be found in the Glossary section of the Company's 2022 Annual MD&A, available for review under the Company's profile on SEDAR at www.sedar.com.

3 2021 comparative figures have been restated to include Financial Horizons Group and Excel Private Wealth Inc. assets under administration.

4 This measure is calculated by dividing the Company's common shareholder's equity by the number of common shares outstanding at the end of the period.

5 The Life Insurance Capital Adequacy Test (LICAT) Ratio is calculated in accordance with the Office of Superintendent of Financial Institutions' guideline – Life Insurance Capital Adequacy Test. Additional information regarding this financial measure has been incorporated by reference herein and can be found in the Capital Management and Adequacy section of the Company's 2022 Annual MD&A, available for review under the Company's profile on SEDAR at www.sedar.com.

## Financial Reporting Responsibility

The consolidated financial statements of The Canada Life Assurance Company are the responsibility of management and are prepared in accordance with International Financial Reporting Standards (IFRS), including the accounting requirements of the Office of the Superintendent of Financial Institutions Canada. The financial information contained elsewhere in the annual report is consistent with that in the consolidated financial statements. The consolidated financial statements necessarily include amounts that are based on management's best estimates. These estimates are based on careful judgments and have been properly reflected in the consolidated financial statements. In the opinion of management, the accounting practices utilized are appropriate in the circumstances and the consolidated financial statements present fairly, in all material respects, the financial position of the Company and its segregated funds and the results of its operations and its cash flows and the changes in assets of its segregated funds in accordance with IFRS, including the requirements of the Office of the Superintendent of Financial Institutions Canada.

In carrying out its responsibilities, management maintains appropriate internal control over financial reporting designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements in accordance with IFRS, including the requirements of the Office of the Superintendent of Financial Institutions Canada.

The consolidated financial statements were approved by the Board of Directors, which has oversight responsibilities with respect to financial reporting. The Board of Directors carries out this responsibility principally through the Audit Committee, which comprises non-management directors. The Audit Committee is charged with, among other things, the responsibility to:

- Review the interim and annual consolidated financial statements and report thereon to the Board of Directors.
- Review internal control procedures.
- Review the independence of the external auditors and the terms of their engagement and recommend the appointment and compensation of the external auditors to the Board of Directors.
- Review other audit, accounting and financial reporting matters as required.

In carrying out the above responsibilities, this Committee meets regularly with management, and with both the Company's external and internal auditors to review their respective audit plans and to review their audit findings. The Committee is readily accessible to external and internal auditors and to the Appointed Actuary.

The Board of Directors of the Company, pursuant to the Insurance Companies Act (Canada), appoints an Actuary who is a Fellow of the Canadian Institute of Actuaries. The Actuary:

- Ensures that the assumptions and methods used in the valuation of policy liabilities are in accordance with accepted actuarial practice, applicable legislation and associated regulations and directives.
- Provides an opinion regarding the appropriateness of the policy liabilities at the balance sheet date to meet all policyholder obligations. Examination of supporting data for accuracy and completeness and analysis of assets for their ability to support the policy liabilities are important elements of the work required to form this opinion.
- Annually analyzes the financial condition of the Company and prepares a report for the Risk Committee of the Board of Directors. The analysis covers a five year period, and tests the projected capital adequacy of the Company, under adverse economic and business conditions.

Deloitte LLP Chartered Professional Accountants, as the Company's external auditors, have audited the consolidated financial statements. The Independent Auditor's Report to the Policyholders and Shareholder is presented following the consolidated financial statements. Their opinion is based upon an examination conducted in accordance with Canadian generally accepted auditing standards, performing such tests and other procedures as they consider necessary in order to obtain reasonable assurance that the consolidated financial statements present fairly, in all material respects, the financial position of the Company and its segregated funds and the results of its operations and its cash flows and the changes in assets of its segregated funds in accordance with IFRS.

**Paul Mahon** President and Chief Executive Officer

Toronto, Ontario February 8, 2023

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**Garry MacNicholas** Executive Vice-President and Chief Financial Officer

## Consolidated Statements of Earnings

(in Canadian \$ millions)

For the years ended December 31	2022	2021
Income		
Premium income		
Gross premiums written	\$ 58,060	\$ 54,340
Ceded premiums	(3,738)	(3,731)
Total net premiums	54,322	50,609
Net investment income (note 6)		
Regular net investment income	4,898	4,502
Changes in fair value through profit or loss	(16,011)	(1,240)
Total net investment income (loss)	(11,113)	3,262
Fee and other income	3,325	3,414
	46,534	57,285
Benefits and expenses		
Policyholder benefits		
Gross	48,611	43,401
Ceded	(2,537)	(2,505)
Total net policyholder benefits	46,074	40,896
Changes in insurance and investment contract liabilities		
Gross	(12,410)	4,394
Ceded	1,169	1,081
Total net changes in insurance and investment contract liabilities	(11,241)	5,475
Policyholder dividends and experience refunds	2,172	1,423
Total paid or credited to policyholders	37,005	47,794
Commissions	2,148	2,107
Operating and administrative expenses (note 27)	3,249	3,175
Premium taxes	474	486
Financing charges (note 16)	109	110
Amortization of finite life intangible assets (note 10)	168	165
Earnings before income taxes	3,381	3,448
Income taxes (note 26)	199	274
Net earnings before non-controlling interests	3,182	3,174
Attributable to non-controlling interests (note 19)	3	3
Net earnings	3,179	3,171
Net earnings – participating account (note 18)	184	303
Net earnings – common shareholder	\$ 2,995	\$ 2,868

## Consolidated Statements of Comprehensive Income

#### (in Canadian \$ millions)

For the years ended December 31	2022	2021
Net earnings	\$ 3,179	\$ 3,171
Other comprehensive income (loss)		
Items that may be reclassified subsequently to Consolidated Statements of Earnings		
Unrealized foreign exchange gains (losses) on translation of foreign operations	12	(403)
Unrealized gains (losses) on hedges of the net investment in foreign operations	(97)	(11)
Income tax (expense) benefit	27	3
Unrealized gains (losses) on available-for-sale assets	(829)	(231)
Income tax (expense) benefit	151	45
Realized (gains) losses on available-for-sale assets	69	(16)
Income tax expense (benefit)	(8)	2
Non-controlling interests	(1)	2
Total items that may be reclassified	(676)	(609)
Items that will not be reclassified to Consolidated Statements of Earnings		
Re-measurements on defined benefit pension and other post-employment benefit plans (note 23)	422	620
Income tax (expense) benefit	(113)	(170)
Total items that will not be reclassified	309	450
Total other comprehensive income (loss)	(367)	(159)
Comprehensive income	\$ 2,812	\$ 3,012

## Consolidated Balance Sheets

(in Canadian \$ millions)

December 31	2022	2021
Assets		
Cash and cash equivalents (note 5)	\$ 3,761	\$ 3,271
Bonds (note 6)	87,814	101,329
Mortgage loans (note 6)	24,012	23,113
Stocks (note 6)	12,663	13,252
Investment properties (note 6)	8,315	7,759
Loans to policyholders	3,660	3,480
	140,225	152,204
Funds held by ceding insurers (note 7)	7,041	7,555
Reinsurance assets (note 13)	6,877	8,794
Goodwill (note 10)	6,372	6,382
Intangible assets (note 10)	2,450	2,362
Derivative financial instruments (note 28)	1,120	582
Owner occupied properties (note 11)	532	552
Fixed assets (note 11)	257	288
Other assets (note 12)	2,091	1,836
Premiums in course of collection, accounts and interest receivable	4,825	4,841
Current income taxes	254	242
Deferred tax assets (note 26)	315	266
Investments on account of segregated fund policyholders (note 14)	221,623	240,500
Total assets	\$ 393,982	\$ 426,404
Liabilities		
Insurance contract liabilities (note 13)	\$ 134,389	\$ 148,884
Investment contract liabilities (note 13)	1,568	1,646
Debentures and other debt instruments (note 15)	747	745
Preferred shares (note 20)	1,000	1,000
Funds held under reinsurance contracts	1,646	2,006
Derivative financial instruments (note 28)	1,575	1,005
Accounts payable	2,047	1,945
Other liabilities (note 17)	2,935	3,162
Current income taxes	50	160
Deferred tax liabilities (note 26)	892	922
Investment and insurance contracts on account of segregated fund policyholders (note 14)	221,623	240,500
Total liabilities	368,472	401,975
Equity		
Participating account surplus (note 18)	3,147	3,126
Non-controlling interests (note 19)	51	26
Shareholders' equity		
Share capital (note 20)		
Common shares	7,884	7,884
Accumulated surplus	14,258	13,025
Accumulated other comprehensive loss (note 24)	(255)	(51
Contributed surplus	425	419
Total equity	25,510	24,429
Total liabilities and equity	\$ 393,982	\$ 426,404
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Approved by the Board of Directors:

Jeffrey Orr Chair of the Board

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Paul Mahon President and Chief Executive Officer

## Consolidated Statements of Changes in Equity

#### (in Canadian \$ millions)

								December	31, 20	)22					
		Share capital				Accumulated surplus		Accumulated other comprehensive loss		Total shareholders' equity		on- rolling erests	Participating account surplus		Total equity
Balance, beginning of year	\$	7,884	\$	419	\$	13,025	\$	(51)	\$	21,277	\$	26	\$	3,126	\$ 24,429
Net earnings		-		-		2,995		-		2,995		3		184	3,182
Other comprehensive															
income (loss)		-		-		-		(204)		(204)		1		(163)	(366)
		7,884		419		16,020		(255)		24,068		30		3,147	27,245
Dividends to common															
shareholder		-		-		(1,770)		-		(1,770)		-		-	(1,770)
Share-based payments															
(note 22)		-		6		-		-		6		-		-	6
Recognition of															
non-controlling interest		-		-		-		-		-		15		-	15
Disposal of investment in															
subsidiary		-		-		8		-		8		6		-	14
Balance, end of year	\$	7,884	\$	425	\$	14,258	\$	(255)	\$	22,312	\$	51	\$	3,147	\$ 25,510

					December	31, 20	21					
	 Share capital	tributed urplus	cumulated surplus	comp	umulated other orehensive me (loss)	shi	Total areholders' equity	con	lon- trolling erests	a	ticipating Iccount Surplus	Total equity
Balance, beginning of year	\$ 7,884	\$ 415	\$ 11,802	\$	73	\$	20,174	\$	25	\$	2,858	\$ 23,057
Net earnings Other comprehensive	-	-	2,868		-		2,868		3		303	3,174
income (loss)	 -	-	-		(124)		(124)		(2)		(35)	(161)
Dividends to common shareholder	7,884	415	14,670 (1,645)		(51)		22,918 (1,645)		26		3,126	26,070 (1,645)
Share-based payments (note 22)	_	4	-		_		4		-		_	4
Balance, end of year	\$ 7,884	\$ 419	\$ 13,025	\$	(51)	\$	21,277	\$	26	\$	3,126	\$ 24,429

## Consolidated Statements of Cash Flows

(in Canadian \$ millions)

For the years ended December 31	2022	2021
Operations		
Earnings before income taxes	\$ 3,381	\$ 3,44
Income taxes paid, net of refunds received	(326)	(36
Adjustments:		
Change in insurance and investment contract liabilities	(12,992)	3,57
Change in funds held by ceding insurers	(491)	55
Change in funds held under reinsurance contracts	(354)	(14
Change in reinsurance assets	1,972	1,05
Changes in fair value through profit or loss	16,011	1,24
Other	(860)	(12
	6,341	9,24
Financing Activities		
Dividends paid on common shares	(1,770)	(1,59
Investment Activities		
Bond sales and maturities	15,714	19,38
Mortgage loan repayments	2,398	2,65
Stock sales	4,129	6,22
Investment property sales	55	4
Change in loans to policyholders	(156)	(3
Business acquisitions, net of cash and cash equivalents acquired (note 3)	(6)	(38
Investment in bonds	(17,493)	(23,79
Investment in mortgage loans	(4,018)	(3,72
Investment in stocks	(3,980)	(6,81
Investment in investment properties	(710)	(97
	(4,067)	(7,41
Effect of changes in exchange rates on cash and cash equivalents	(14)	(7
Increase in cash and cash equivalents	490	16
Cash and cash equivalents, beginning of year	3,271	3,10
Cash and cash equivalents, end of year	\$ 3,761	\$ 3,27
Supplementary cash flow information		
Interest income received	\$ 3,661	\$ 3,66
Interest paid	116	11
Dividend income received	352	34

(in Canadian \$ millions except per share amounts)

## 1. Corporate Information

The Canada Life Assurance Company (Canada Life) is incorporated and domiciled in Canada. The registered address of the Company is 100 Osborne Street North, Winnipeg, Manitoba, Canada, R3C 1V3. Canada Life is wholly-owned by Great-West Lifeco Inc. (Lifeco). Lifeco is a member of the Power Corporation of Canada (Power Corporation) group of companies and is a subsidiary of Power Corporation.

Canada Life is a leading Canadian insurer, with interests in the life insurance, health insurance, investment, savings and retirement income and reinsurance businesses, primarily in Canada and Europe through its subsidiaries including The Canada Life Group (U.K.) Limited, Canada Life Limited, Irish Life Group Limited (Irish Life), Canada Life Capital Corporation Inc., Toronto College Park Ltd., Quadrus Investment Services Ltd. and GWL Realty Advisors Inc.

The consolidated financial statements (financial statements) of the Company as at and for the year ended December 31, 2022 were approved by the Board of Directors on February 8, 2023.

## 2. Basis of Presentation and Summary of Accounting Policies

The consolidated financial statements of the Company have been prepared in compliance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB). Consistent accounting policies were applied in the preparation of the consolidated financial statements of the subsidiaries of the Company.

#### **Changes in Accounting Policies**

The Company adopted the amendments to IFRS for IAS 37, *Provisions, Contingent Liabilities and Contingent Assets* and *Annual Improvements* 2018-2020 Cycle for the amendment to IFRS 16, *Leases* effective January 1, 2022. The adoption of these amendments did not have a significant impact on the Company's financial statements.

#### **Basis of Consolidation**

The consolidated financial statements of the Company were prepared as at and for the year ended December 31, 2022 with comparative information as at and for the year ended December 31, 2021. Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Company obtains control, and continue to be consolidated until the date that such control ceases. The Company has control when it has the power to direct the relevant activities, has significant exposure to variable returns from these activities and has the ability to use its power to affect the variable returns. All intercompany balances and transactions, including income and expenses, profits or losses and dividends, are eliminated on consolidation.

#### Impact of COVID-19 and the Conflict Between Russia and Ukraine on Significant Judgments, Estimates and Assumptions

The COVID-19 pandemic has continued to result in uncertainty in global financial markets and the economic environment in which the Company operates. The duration and impact of the COVID-19 pandemic continues to be unknown at this time, as is the efficacy of the associated fiscal and monetary interventions by governments and central banks.

Global financial markets continued to be volatile during 2022, in part due to Russia's military invasion of Ukraine and the related sanctions and economic fallout. The Company continues to monitor potential impacts of the conflict, including financial impacts, heightened cyber risks, and risks related to the global supply chain.

The results of the Company reflect management's judgments regarding the impact of prevailing market conditions related to global credit, equities, investment properties, foreign exchange and inflation, as well as prevailing health and mortality experience.

The provision for future credit losses within the Company's insurance contract liabilities relies upon investment credit ratings. In addition to its own credit assessments, the Company's practice is to use third party independent credit ratings where available. Management judgment is required when setting credit ratings for instruments that do not have a third party credit rating. Given rapid market changes, third party credit rating changes may lag developments in the current environment.

The fair value of portfolio investments (note 6), the valuation of goodwill and other intangible assets (note 10), the valuation of insurance contract liabilities (note 13) and the recoverability of deferred tax asset carrying values (note 26) reflect management's judgment.

Given the uncertainty surrounding the current environment, the actual financial results could differ from the estimates made in preparation of these financial statements.

#### 2. Basis of Presentation and Summary of Accounting Policies (cont'd)

#### Use of Significant Judgments, Estimates and Assumptions

In preparation of these consolidated financial statements, management is required to make significant judgments, estimates and assumptions that affect the reported amounts of assets, liabilities, net earnings and related disclosures. Although some uncertainty is inherent in these judgments and estimates, management believes that the amounts recorded are reasonable. Key sources of estimation uncertainty and areas where significant judgments have been made are listed below and discussed throughout the notes to these consolidated financial statements including:

- Management uses judgment to determine the fair value of assets acquired and liabilities assumed in a business combination.
- Management uses independent qualified appraisal services to determine the fair value of investment properties, which utilize judgments and estimates. These appraisals are adjusted by applying management judgments and estimates for material changes in property cash flows, capital expenditures or general market conditions (note 6).
- Management uses internal valuation models which utilize judgments and estimates to determine the fair value of equity release mortgages. These valuations are adjusted by applying management judgments and estimates for material changes in projected asset cash flows, and discount rates (note 6).
- In the determination of the fair value of financial instruments, the Company's management exercises judgment in the determination of fair value inputs, particularly those items categorized within level 3 of the fair value hierarchy (note 9).
- Cash generating units for intangible assets and cash generating unit groupings for goodwill have been determined by management as the lowest level that the assets are monitored for internal reporting purposes, which requires management judgment in the determination of the lowest level of monitoring (note 10).
- Management evaluates the future benefit for initial recognition and measurement of goodwill and intangible assets as well as testing the recoverable amounts. The determination of the carrying value and recoverable amounts of the cash generating unit groupings for goodwill and cash generating units for intangible assets relies upon the determination of fair value or value-in-use using valuation methodologies (note 10).
- Judgments are used by management in determining whether deferred acquisition costs and deferred income reserves can be recognized on the Consolidated Balance Sheets. Deferred acquisition costs are recognized if management determines the costs meet the definition of an asset and are incremental and related to the issuance of the investment contract. Deferred income reserves are amortized on a straight-line basis over the term of the policy (notes 12 and 17).
- Management uses judgment to evaluate the classification of insurance and reinsurance contracts to determine whether these arrangements should be accounted for as insurance, investment or service contracts.
- The actuarial assumptions, such as interest rates, inflation, policyholder behaviour, mortality and morbidity of policyholders, used in the valuation of insurance and certain investment contract liabilities under the Canadian Asset Liability Method require significant judgment and estimation (note 13).
- The actuarial assumptions used in determining the expense and benefit obligations for the Company's defined benefit pension plans and other post-employment benefits requires significant judgment and estimation. Management reviews previous experience of its plan members and market conditions including interest rates and inflation rates in evaluating the assumptions used in determining the expense for the current year (note 23).
- The Company operates within various tax jurisdictions where significant management judgments and estimates are required when interpreting the relevant tax laws, regulations and legislation in the determination of the Company's tax provisions and the carrying amounts of its tax assets and liabilities (note 26).
- Management applies judgment in assessing the recoverability of the deferred income tax asset carrying values based on future years' taxable income projections (note 26).
- Legal and other provisions are recognized resulting from a past event which, in the judgment of management, has resulted in a probable outflow of economic resources which would be passed to a third-party to settle the obligation. Management uses judgment to evaluate the possible outcomes and risks in determining the best estimate of the provision at the balance sheet date (note 29).
- The operating segments of the Company are the segments reviewed by the Company's Chief Executive Officer to assess performance and allocate resources within the Company. Management applies judgment in the aggregation of the business units into the Company's operating segments (note 31).
- The Company consolidates all subsidiaries and entities which management determines that the Company controls. Control is evaluated on the ability of the Company to direct the activities of the subsidiary or entity to derive variable returns and management uses judgment in determining whether control exists. Judgment is exercised in the evaluation of the variable returns and in determining the extent to which the Company has the ability to exercise its power to generate variable returns.
- Management uses judgments, such as the determination of whether the Company retains the primary obligation with a client in sub-advisor arrangements. Where the Company retains the primary obligation to the client, revenue and expenses are recorded on a gross basis.
- Within the Consolidated Statements of Cash Flows, purchases and sales of portfolio investments are recorded within investment activities due to management's judgment that these investing activities are long-term in nature.
- The results of the Company reflect management's judgments regarding the impact of prevailing global credit, equity and foreign exchange market conditions. The provision for future credit losses within the Company's insurance contract liabilities relies upon investment credit ratings. The Company's practice is to use third-party independent credit ratings where available. Management judgment is required when setting credit ratings for instruments that do not have a third-party rating.

The significant accounting policies are as follows:

#### (a) Portfolio Investments

Portfolio investments include bonds, mortgage loans, stocks and investment properties. Portfolio investments are classified as fair value through profit or loss, available-for-sale, held-to-maturity, loans and receivables, equity-method investments or as non-financial instruments based on management's intention relating to the purpose and nature of the instrument or characteristics of the investment. The Company has not classified any investments as held-to-maturity.

Investments in bonds and stocks normally actively traded on a public market or where fair value can be reliably measured are either designated or classified as fair value through profit or loss or classified as available-for-sale on a trade date basis. Equity release mortgages are designated as fair value through profit or loss or classified as available-for-sale. A financial asset is designated as fair value through profit or loss or significantly reduces an accounting mismatch. Changes in the fair value of financial assets designated as fair value through profit or loss are generally offset by changes in insurance contract liabilities, since the measurement of insurance contract liabilities is determined with reference to the assets supporting the liabilities. A financial asset is classified as fair value through profit or loss investments are recognized at fair value on the Consolidated Balance Sheets with realized and unrealized gains and losses reported in the Consolidated Statements of Earnings. Available-for-sale investments are recognized at fair value on the Consolidated Balance Sheets with unrealized gains and losses recorded in other comprehensive income. Realized gains and losses on available-for-sale investments are reclassified from other comprehensive income and recorded in the Consolidated Statements of Earnings when the investment is sold. Interest income earned on both fair value through profit or loss and available-for-sale bonds is calculated using the effective interest method and is recorded as net investment income in the Consolidated Statements of Earnings.

Investments in stocks where a fair value cannot be measured reliably are classified as available-for-sale and carried at cost. Investments in stocks for which the Company exerts significant influence over but does not control are accounted for using the equity method of accounting. Investments in stocks over which the Company exerts significant influence but does not control include the Company's investment in an affiliated company, IGM Financial Inc. (IGM), a member of the Power Corporation group of companies.

Investments in mortgages and bonds not normally actively traded on a public market are classified as loans and receivables and are carried at amortized cost net of any allowance for credit losses. Interest income earned and realized gains and losses on the sale of investments classified as loans and receivables are recorded in the Consolidated Statements of Earnings and included in net investment income.

Investment properties are real estate held to earn rental income or for capital appreciation. Investment properties are initially measured at cost and subsequently carried at fair value on the Consolidated Balance Sheets. All changes in fair value are recorded as net investment income in the Consolidated Statements of Earnings. Properties held to earn rental income or for capital appreciation that have an insignificant portion that is owner occupied or where there is no intent to occupy on a long-term basis are classified as investment properties. Properties that do not meet these criteria are classified as owner occupied properties. Property that is leased that would otherwise be classified as investment property if owned by the Company is also included within investment properties.

#### **Fair Value Measurement**

Financial instrument carrying values necessarily reflect the prevailing market liquidity and the liquidity premiums embedded within the market pricing methods that the Company relies upon.

Fair value movement on the assets supporting insurance contract liabilities is a major factor in the movement of insurance contract liabilities. Changes in the fair value of bonds designated or classified as fair value through profit or loss that support insurance and investment contract liabilities are largely offset by corresponding changes in the fair value of liabilities except when the bond has been deemed impaired.

The following is a description of the methodologies used to value instruments carried at fair value:

#### Bonds – Fair Value Through Profit or Loss and Available-for-Sale

Fair values for bonds classified and designated as fair value through profit or loss or available-for-sale are determined with reference to quoted market bid prices primarily provided by third-party independent pricing sources. Where prices are not quoted in an active market, fair values are determined by valuation models. The Company maximizes the use of observable inputs when measuring fair value. The Company obtains quoted prices in active markets, when available, for identical assets at the balance sheet date to measure bonds at fair value in its fair value through profit or loss and available-for-sale portfolios.

The Company estimates the fair value of bonds not traded in active markets by referring to actively traded securities with similar attributes, dealer quotations, matrix pricing methodology, discounted cash flow analyses and/or internal valuation models. This methodology considers such factors as the issuer's industry, the security's rating, term, coupon rate and position in the capital structure of the issuer, as well as, yield curves, credit curves, prepayment rates and other relevant factors. For bonds that are not traded in active markets, valuations are adjusted to reflect illiquidity, and such adjustments generally are based on available market evidence. In the absence of such evidence, management's best estimate is used.

#### 2. Basis of Presentation and Summary of Accounting Policies (cont'd)

#### Bonds and Mortgages – Loans and Receivables

For disclosure purposes only, fair values for bonds and mortgages classified as loans and receivables are determined by discounting expected future cash flows using current market rates for similar instruments. Valuation inputs typically include benchmark yields and risk-adjusted spreads based on current lending activities and market activity.

#### Equity Release Mortgages - Fair Value Through Profit or Loss and Available-for-Sale

There are no market observable prices for equity release mortgages; therefore an internal valuation model is used discounting expected future cash flows and includes consideration of the embedded no negative equity guarantee. Inputs to the model include market observable inputs such as benchmark yields and risk-adjusted spreads. Non market observable inputs include property growth and volatility rates, expected rates of voluntary redemptions, death, moving to long term care and interest cessation assumptions and the value of the no negative equity guarantee.

#### Stocks - Fair Value Through Profit or Loss and Available-for-Sale

Fair values for stocks traded on an active market are generally determined by the last bid price for the security from the exchange where it is principally traded. Fair values for stocks for which there is no active market is typically based upon alternative valuation techniques such as discounted cash flow analysis, review of price movement relative to the market and utilization of information provided by the underlying investment manager. The Company maximizes the use of observable inputs when measuring fair value. The Company obtains quoted prices in active markets, when available, for identical assets at the balance sheet date to measure stocks at fair value in its fair value through profit or loss and available-for-sale portfolios.

#### **Investment Properties**

Fair values for investment properties are determined using independent qualified appraisal services and include management adjustments for material changes in property cash flows, capital expenditures or general market conditions in the interim period between appraisals. The determination of the fair value of investment property requires the use of estimates including future cash flows (such as future leasing assumptions, rental rates, capital and operating expenditures) and discount, reversionary and overall capitalization rates applicable to the asset based on current market conditions. Investment property under construction is valued at fair value if such values can be reliably determined; otherwise they are recorded at cost.

#### Impairment

Investments are reviewed regularly on an individual basis to determine impairment status. The Company considers various factors in the impairment evaluation process, including, but not limited to, the financial condition of the issuer, specific adverse conditions affecting an industry or region, decline in fair value not related to interest rates, bankruptcy or defaults, and delinquency in payments of interest or principal.

Investments are deemed to be impaired when there is objective evidence that timely collection of future cash flows can no longer be reliably estimated. The fair value of an investment is not a definitive indicator of impairment, as it may be significantly influenced by other factors including the remaining term to maturity and liquidity of the asset; however, market price is taken into consideration when evaluating impairment.

For impaired mortgages and bonds classified as loans and receivables, provisions are established or write-offs made to adjust the carrying value to the net realizable amount. Wherever possible, the fair value of collateral underlying the loans or observable market price is used to establish the net realizable value. For impaired available-for-sale bonds recorded at fair value, the accumulated loss recorded in accumulated other comprehensive income is reclassified to net investment income. Impairments on available-for-sale debt instruments are reversed if there is objective evidence that a permanent recovery has occurred. All gains and losses on bonds classified or designated as fair value through profit or loss are recorded in net investment income, therefore, in the event of an impairment, the reduction will be recorded in net investment income.

#### **Securities Lending**

The Company engages in securities lending through its securities custodians as lending agents. Loaned securities are not derecognized, and continue to be reported within invested assets, as the Company retains substantial risks and rewards and economic benefits related to the loaned securities.

#### (b) Transaction Costs

Transaction costs are expensed as incurred for financial instruments classified as fair value through profit or loss. Transaction costs for financial assets classified as available-for-sale or loans and receivables are added to the value of the instrument at acquisition and taken into net earnings using the effective interest method. Transaction costs for financial liabilities classified as other than fair value through profit or loss are included in the value of the instrument issued and taken into net earnings using the effective interest method.

## (c) Cash and Cash Equivalents

Cash and cash equivalents comprise cash, current operating accounts, overnight bank and term deposits with maturities of three months or less held for the purpose of meeting short-term cash requirements. Net payments in transit and overdraft bank balances are included in other liabilities.

#### (d) Trading Account Assets

Trading account assets consist of investments in open ended investment companies and sponsored unit-trusts, which are carried at fair value based on the net asset value of these funds. Investments in these assets are included in other assets on the Consolidated Balance Sheets with realized and unrealized gains and losses reported in the Consolidated Statements of Earnings.

#### (e) Debentures and Other Debt Instruments and Capital Trust Securities

Debentures and other debt instruments and capital trust securities are initially recorded on the Consolidated Balance Sheets at fair value and subsequently carried at amortized cost using the effective interest method with amortization expense recorded in financing charges in the Consolidated Statements of Earnings. These liabilities are derecognized when the obligation is cancelled or redeemed.

#### (f) Other Assets and Other Liabilities

Other assets, which include prepaid expenses, deferred acquisition costs, finance leases receivable, right-of-use assets and other miscellaneous assets, are measured at cost or amortized cost. Other liabilities, which include deferred income reserves, bank overdraft, lease liabilities and other miscellaneous liabilities are measured at cost or amortized cost.

Provisions are recognized within other liabilities when the Company has a present obligation, either legal or constructive, resulting from a past event, and in management's judgment, it is probable that an outflow of economic resources will be required to settle the obligation and a reliable estimate can be made of the amount. The amount recognized for provisions are management's best estimate at the balance sheet date. The Company recognizes a provision for restructuring when a detailed formal plan for the restructuring has been established and that the plan has raised a valid expectation in those affected that the restructuring will occur.

Pension and other post-employment benefits also included within other assets and other liabilities are measured in accordance with note 2(x).

#### (g) Disposal Group Classified as Held for Sale

Disposal groups are classified as held for sale when the carrying amount will be recovered through a sale transaction rather than continuing use. The fair value of a disposal group is measured at the lower of its carrying amount and fair value less costs to sell. Individual assets and liabilities in a disposal group not subject to these measurement requirements include financial assets, investment properties and insurance contract liabilities. These assets and liabilities are measured in accordance with the relevant accounting policies described for those assets and liabilities included in this note before the disposal group as a whole is measured to the lower of its carrying amount and fair value less cost to sell. Any impairment loss for the disposal group is recognized as a reduction to the carrying amount for the portion of the disposal group under the measurement requirements for IFRS 5, *Non-Current Assets Held for Sale and Discontinued Operations*.

Disposal group assets and liabilities classified as held for sale are presented separately on the Company's Consolidated Balance Sheets. Gains and losses from disposal groups held for sale are presented separately in the Company's Consolidated Statements of Earnings.

#### (h) Derivative Financial Instruments

The Company uses derivative products as risk management instruments to hedge or manage asset, liability and capital positions, including fee and investment income. The Company's policy guidelines prohibit the use of derivative instruments for speculative trading purposes.

The Company includes disclosure of the maximum credit risk, future credit exposure, credit risk equivalent and risk weighted equivalent in note 28 as prescribed by the Office of the Superintendent of Financial Institutions (OSFI) in Canada.

All derivatives including those that are embedded in financial and non-financial contracts that are not closely related to the host contracts are recorded at fair value on the Consolidated Balance Sheets. The method of recognizing unrealized and realized fair value gains and losses depends on whether the derivatives are designated as hedging instruments. For derivatives that are not designated as hedging instruments, unrealized and realized gains and losses are recorded in net investment income in the Consolidated Statements of Earnings. For derivatives designated as hedging instruments, unrealized gains and losses are recorded in net investment income in the Consolidated Statements of the hedged item.

Derivatives are valued using market transactions and other market evidence whenever possible, including market based inputs to models, broker or dealer quotations or alternative pricing sources with reasonable levels of price transparency. When models are used, the selection of a particular model to value a derivative depends on the contractual terms of, and specific risks inherent in, the instrument, as well as the availability of pricing information in the market. The Company generally uses similar models to value similar instruments.

2. Basis of Presentation and Summary of Accounting Policies (cont'd)

Valuation models require a variety of inputs, including contractual terms, market prices and rates, yield curves, credit curves, measures of volatility, prepayment rates and correlations of such inputs.

To qualify for hedge accounting, the relationship between the hedged item and the hedging instrument must meet several strict conditions on documentation, probability of occurrence, hedge effectiveness and reliability of measurement. If these conditions are not met, the relationship does not qualify for hedge accounting treatment and both the hedged item and the hedging instrument are reported independently as if there was no hedging relationship.

Where a hedging relationship exists, the Company documents all relationships between hedging instruments and hedged items, as well as its risk management objectives and strategy for undertaking various hedge transactions. This process includes linking derivatives that are used in hedging transactions to specific assets and liabilities on the Consolidated Balance Sheets or to specific firm commitments or forecasted transactions. The Company also assesses, both at the hedge's inception and on an ongoing basis, whether derivatives that are used in hedging transactions are effective in offsetting changes in fair values or cash flows of hedged items. Hedge effectiveness is reviewed quarterly through correlation testing. Hedge accounting is discontinued when the hedging no longer qualifies for hedge accounting.

#### Derivatives not designated as hedges for accounting purposes

For derivative investments not designated as accounting hedges, changes in fair value are recorded in net investment income.

#### Fair value hedges

For fair value hedges, changes in fair value of both the hedging instrument and the hedged risk are recorded in net investment income and consequently any ineffective portion of the hedge is recorded immediately in net investment income.

The Company currently uses foreign exchange forward contracts designated as fair value hedges.

#### Cash flow hedges

For cash flow hedges, the effective portion of the changes in fair value of the hedging instrument is recorded in the same manner as the hedged item while the ineffective portion is recognized immediately in net investment income. Gains and losses that accumulate in other comprehensive income are recorded in net investment income in the same period the hedged item affects net earnings. Gains and losses on cash flow hedges are immediately reclassified from other comprehensive income to net investment income if and when it is probable that a forecasted transaction is no longer expected to occur.

The Company currently has no instruments designated as cash flow hedges.

#### Net investment hedges

For net investment hedges, the effective portion of changes in the fair value of the hedging instrument are recorded in other comprehensive income while the ineffective portion is recognized immediately in net investment income. The unrealized foreign exchange gains (losses) on the instruments are recorded within accumulated other comprehensive income and will be reclassified into net earnings when the Company disposes of the foreign operation.

The Company currently uses foreign exchange forward contracts designated as net investment hedges.

#### (i) Embedded Derivatives

An embedded derivative is a component of a host contract that modifies the cash flows of the host contract in a manner similar to a derivative, according to a specified interest rate, financial instrument price, foreign exchange rate, underlying index or other variable. Embedded derivatives are treated as separate contracts and are recorded at fair value if their economic characteristics and risks are not closely related to those of the host contract and the host contract is not itself recorded at fair value through the Consolidated Statements of Earnings. Embedded derivatives that meet the definition of an insurance contract are accounted for and measured as an insurance contract.

#### (j) Foreign Currency Translation

The Company operates with multiple functional currencies. The Company's consolidated financial statements are presented in Canadian dollars as this presentation is most meaningful to financial statement users. For those subsidiaries with different functional currencies, exchange rate differences arising from the translation of monetary items that form part of the net investment in the foreign operation are recorded in unrealized foreign exchange gains (losses) on translation of foreign operations in other comprehensive income.

For the purpose of presenting consolidated financial statements, assets and liabilities are translated into Canadian dollars at the rate of exchange prevailing at the balance sheet dates and all income and expense items are translated at an average of daily rates. Unrealized foreign currency translation gains and losses on translation of the Company's net investment in its foreign operations are presented separately as a component of other comprehensive income. Unrealized gains and losses will be recognized proportionately in net investment income in the Consolidated Statements of Earnings when there has been a disposal of the investment in the foreign operations.

Foreign currency translation gains and losses on foreign currency transactions of the Company are included in net investment income.

#### (k) Loans to Policyholders

Loans to policyholders are classified as loans and receivables and measured at amortized cost. Loans to policyholders are shown at their unpaid principal balance and are fully secured by the cash surrender values of the policies. Carrying value of loans to policyholders approximates their fair value.

#### (I) Reinsurance Contracts

The Company, in the normal course of business, is a user of reinsurance in order to limit the potential for losses arising from certain exposures and a provider of reinsurance. Assumed reinsurance refers to the acceptance of certain insurance risks by the Company underwritten by another company. Ceded reinsurance refers to the transfer of insurance risk, along with the respective premiums, to one or more reinsurers who will share the risks. To the extent that assuming reinsurers are unable to meet their obligations, the Company remains liable to its policyholders for the portion reinsured. Consequently, allowances are made for reinsurance contracts which are deemed uncollectible.

Reinsurance contracts are insurance contracts and undergo the classification as described within the Insurance and Investment Contract Liabilities section of this note. Assumed reinsurance premiums, commissions and claim settlements, as well as the reinsurance assets associated with insurance and investment contracts, are accounted for in accordance with the terms and conditions of the underlying reinsurance contract. Reinsurance assets are reviewed for impairment on a regular basis for any events that may trigger impairment. The Company considers various factors in the impairment evaluation process, including but not limited to, collectability of amounts due under the terms of the contract. The carrying amount of a reinsurance asset is adjusted through an allowance account with any impairment loss being recorded in the Consolidated Statements of Earnings.

Any gains or losses on buying reinsurance are recognized in the Consolidated Statements of Earnings immediately at the date of purchase in accordance with the Canadian Asset Liability Method.

Assets and liabilities related to reinsurance are reported on a gross basis on the Consolidated Balance Sheets. The amount of liabilities ceded to reinsurers is estimated in a manner consistent with the claim liability associated with reinsured risks.

#### (m) Funds Held by Ceding Insurers/Funds Held Under Reinsurance Contracts

On the asset side, funds held by ceding insurers are assets that would normally be paid to the Company but are withheld by the cedant to reduce potential credit risk. Under certain forms of reinsurance contracts it is customary for the cedant to retain amounts on a funds withheld basis supporting the insurance or investment contract liabilities ceded. For the funds withheld assets where the underlying asset portfolio is managed by the Company, the credit risk is retained by the Company. The funds withheld balance where the Company assumes the credit risk is measured at the fair value of the underlying asset portfolio with the change in fair value recorded in net investment income. See note 7 for funds held by ceding insurers that are managed by the Company. Other funds held by ceding insurers are general obligations of the cedant and serve as collateral for insurance contract liabilities assumed from cedants. Funds withheld assets on these contracts do not have fixed maturity dates, their release generally being dependent on the run-off of the corresponding insurance contract liabilities.

On the liability side, funds held under reinsurance contracts consist mainly of amounts retained by the Company from ceded business written on a funds withheld basis. The Company withholds assets related to ceded insurance contract liabilities in order to reduce credit risk.

#### (n) Business Combinations, Goodwill and Intangible Assets

Business combinations are accounted for using the acquisition method. The Company identifies and classifies, in accordance with the Company's accounting policies, all assets acquired and liabilities assumed as at the acquisition date. Goodwill represents the excess of purchase consideration over the fair value of net assets of the acquired subsidiaries of the Company. Following initial recognition, goodwill is measured at cost less accumulated impairment losses.

Intangible assets represent finite life and indefinite life intangible assets of acquired subsidiaries of the Company and software acquired or internally developed by the Company. Finite life intangible assets include the value of technology/software, certain customer contracts and distribution channels. These finite life intangible assets are amortized over their estimated useful lives, typically ranging between 3 and 30 years.

Indefinite life intangible assets include brands and trademarks, certain customer contracts and the shareholders' portion of acquired future participating account profits. Amounts are classified as indefinite life intangible assets when based on an analysis of all the relevant factors, there is no foreseeable limit to the period over which the asset is expected to generate net cash inflows for the Company. The identification of indefinite life intangible assets is made by reference to relevant factors such as product life cycles, potential obsolescence, industry stability and competitive position. Following initial recognition, indefinite life intangible assets are measured at cost less accumulated impairment losses.

2. Basis of Presentation and Summary of Accounting Policies (cont'd)

#### Impairment Testing

Goodwill and indefinite life intangible assets, including those resulting from an acquisition during the year, are tested for impairment annually or more frequently if events indicate that impairment may have occurred. Intangible assets that were previously impaired are reviewed at each reporting date for evidence of reversal. In the event that certain conditions have been met, the Company would be required to reverse the impairment loss or a portion thereof.

Goodwill has been allocated to cash generating unit groupings, representing the lowest level that the assets are monitored for internal reporting purposes. Goodwill is tested for impairment by comparing the carrying value of each cash generating unit grouping to its recoverable amount. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount.

Intangible assets have been allocated to cash generating units, representing the lowest level that the assets are monitored for internal reporting purposes.

Intangible assets with an indefinite useful life are reviewed annually to determine if there are indicators of impairment. If indicators of impairment have been identified, a test for impairment is performed and recognized as necessary. Impairment is assessed by comparing the carrying values of the assets to their recoverable amounts. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount.

The recoverable amount is the higher of the asset's fair value less costs of disposal and value-in-use.

Finite life intangible assets are reviewed annually to determine if there are indicators of impairment and assess whether the amortization periods and methods are appropriate. If indicators of impairment have been identified, a test for impairment is performed and then the amortization of these assets is adjusted or impairment is recognized as necessary.

#### (o) Revenue Recognition

Premiums for all types of insurance contracts, and contracts with limited mortality or morbidity risk, are generally recognized as revenue when due and collection is reasonably assured.

Interest income on bonds and mortgages is recognized and accrued using the effective interest method.

Dividend income is recognized when the right to receive payment is established. This is the ex-dividend date for listed stocks, and usually the notification date or date when the shareholders have approved the dividend for private equity instruments.

Investment property income includes rents earned from tenants under lease agreements and property tax and operating cost recoveries. Rental income leases with contractual rent increases and rent-free periods are recognized on a straight-line basis over the term of the lease.

Fee income includes fees earned from management of segregated fund assets, proprietary mutual fund assets, record-keeping, fees earned on administrative services only Group health contracts, commissions and fees earned from management services. Fee and other income is recognized on the transfer of services to customers for the amount that reflects the consideration expected to be received in exchange for those services promised.

The Company has sub-advisor arrangements where the Company retains the primary obligation with the client; as a result, fee income earned is reported on a gross basis with the corresponding sub-advisor expense recorded in operating and administrative expenses.

#### (p) Owner Occupied Properties and Fixed Assets

Property held for own use and fixed assets are carried at cost less accumulated depreciation, disposals and impairments. Depreciation is expensed to write-off the cost of assets, over their estimated useful lives, using the straight-line method, on the following bases:

Owner occupied properties	15 - 20 years
Furniture and fixtures	5 - 10 years
Other fixed assets	3 - 10 years

Depreciation methods, useful lives and residual values are reviewed at least annually and adjusted if necessary.

#### (q) Deferred Acquisition Costs

Included in other assets are deferred acquisition costs related to investment contracts and service contracts. These are recognized as assets if the costs are incremental and incurred due to the contract being issued and are primarily amortized on a straight-line basis over the term of the contract, not to exceed 20 years.

#### (r) Segregated Funds

Segregated fund assets and liabilities arise from contracts where all financial risks associated with the related assets are borne by policyholders and are presented separately on the Consolidated Balance Sheets. The assets and liabilities are set equal to the fair value of the underlying asset portfolio. Investment income and changes in fair value of the segregated fund assets are offset by a corresponding change in the segregated fund liabilities.

## (s) Insurance and Investment Contract Liabilities

#### **Contract Classification**

When significant insurance risk exists, the Company's products are classified at contract inception as insurance contracts, in accordance with IFRS 4, *Insurance Contracts* (IFRS 4). Significant insurance risk exists when the Company agrees to compensate policyholders or beneficiaries of the contract for specified uncertain future events that adversely affect the policyholder and whose amount and timing is unknown. Refer to note 13 for discussion of insurance risk.

In the absence of significant insurance risk, the contract is classified as an investment contract or service contract. Investment contracts with discretionary participating features are accounted for in accordance with IFRS 4 and investment contracts without discretionary participating features are accounted for in accordance with IAS 39, *Financial Instruments: Recognition & Measurement* (IAS 39). The Company has not classified any contracts as investment contracts with discretionary participating features.

Investment contracts may be reclassified as insurance contracts after inception if insurance risk becomes significant. A contract that is classified as an insurance contract at contract inception remains as such until all rights and obligations under the contract are extinguished or expire.

Investment contracts are contracts that carry financial risk, which is the risk of a possible future change in one or more of the following: interest rate, commodity price, foreign exchange rate, or credit rating. Refer to note 8 for discussion of Financial Instruments Risk Management.

#### Measurement

Insurance contract liabilities represent the amounts required, in addition to future premiums and investment income, to provide for future benefit payments, policyholder dividends, commission and policy administrative expenses for all insurance and annuity policies in force with the Company. The Appointed Actuaries of the Company's subsidiary companies are responsible for determining the amount of the liabilities to make appropriate provisions for the Company's obligations to policyholders. The Appointed Actuaries determine the liabilities for insurance contracts using generally accepted actuarial practices, according to the standards established by the Canadian Institute of Actuaries. The valuation uses the Canadian Asset Liability Method. This method involves the projection of future events in order to determine the amount of assets that must be set aside currently to provide for all future obligations and involves a significant amount of judgment.

In the computation of insurance contract liabilities, valuation assumptions have been made regarding rates of mortality/morbidity, investment returns, levels of operating expenses, rates of policy termination and rates of utilization of elective policy options or provisions. The valuation assumptions use best estimates of future experience together with a margin for adverse deviation. These margins are necessary to provide for possibilities of mis-estimation and/or future deterioration in the best estimate assumptions and provide reasonable assurance that insurance contract liabilities cover a range of possible outcomes. Margins are reviewed periodically for continued appropriateness.

Investment contract liabilities are measured at fair value determined using discounted cash flows utilizing the yield curves of financial instruments with similar cash flow characteristics.

#### (t) Deferred Income Reserves

Included in other liabilities are deferred income reserves relating to investment contracts. These are amortized on a straight-line basis to recognize the initial policy fees over the policy term, not to exceed 20 years.

#### (u) Participating Account

The shareholder portion of participating earnings represents, as restricted by law, a portion of net earnings before policyholder dividends of the participating account. The actual payment of the shareholder portion of participating earnings is legally determined as a percentage of policyholder dividends paid. The participating operations and the participating balance sheets are presented as combined or consolidated in the operations in the Company's financial statements.

The Canada Life participating account is comprised of two main subdivisions. The liabilities for participating policies issued or assumed by Canada Life prior to demutualization are held in closed block sub-accounts. These liabilities for guaranteed and other non-guaranteed benefits are determined using best estimate assumptions. If at any time the value of the assets allocated to these policies were, in the opinion of the Appointed Actuary, less than the assets required in the long term to support the liabilities of these policies and the future reasonable expectations of the policyholders, assets having a sufficient value to rectify the situation would be transferred first from the additional ancillary sub-accounts maintained in the participating account for this purpose and then, if the deficiency is expected to be permanent, from the shareholder account. Any such transfers from the shareholder account would be recorded as an expense to shareholder net earnings.

The second main subdivision comprises the open block sub-accounts containing all liabilities in respect of new participating policies issued on or after demutualization. On demutualization, \$50 of seed capital was transferred from shareholder surplus to the participating account. The seed capital amount, together with a reasonable rate of return, may be transferred to the shareholder account if the seed capital is no longer required to support the new participating policies. Transfers of seed capital to the shareholder account would be returns of capital and would be recorded as adjustments to shareholder surplus. A reasonable rate of return on seed capital will be recognized as income in the shareholder account and as an expense in the participating account when paid. To date all seed capital has been repaid except for \$20 (U.S. \$15).

2. Basis of Presentation and Summary of Accounting Policies (cont'd)

#### (v) Income Taxes

The income tax expense for the period represents the sum of current income tax and deferred income tax. Income tax is recognized as an expense or income in profit or loss except to the extent that it relates to items that are recognized outside profit or loss (whether in other comprehensive income or directly in equity), in which case the income tax is also recognized outside profit or loss.

#### **Current Income Tax**

Current income tax is based on taxable income for the year. Current income tax liabilities (assets) for the current and prior periods are measured at the amount expected to be paid to (recovered from) the taxation authorities using the tax rates that have been enacted or substantively enacted at the balance sheet date in each respective jurisdiction. Current income tax assets and current income tax liabilities are offset if a legally enforceable right exists to offset the recognized amounts and the entity intends either to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

A provision for tax treatment uncertainties which meet the probable threshold for recognition is measured using either the most likely amount or the expected value, depending upon which method provides the better prediction of the resolution of the uncertainty. The provision for tax uncertainties will be classified as current or deferred based on how a disallowance of the underlying uncertain tax treatment would impact the tax provision accrual as of the balance sheet date.

#### **Deferred Income Tax**

Deferred income tax is the tax expected to be payable or recoverable on differences arising between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable income and is accounted for using the balance sheet liability method. Deferred income tax liabilities are generally recognized for all taxable temporary differences and deferred income tax assets are recognized to the extent that it is probable that taxable profits will be available against which deductible temporary differences, unused tax losses and carryforwards can be utilized.

Recognition is based on the fact that it is probable that the entity will have taxable profits and/or tax planning opportunities available to allow the deferred income tax asset to be utilized. Changes in circumstances in future periods may adversely impact the assessment of the recoverability. The uncertainty of the recoverability is taken into account in establishing the deferred income tax assets. The Company's annual financial planning process provides a significant basis for the measurement of deferred income tax assets.

Deferred income tax assets and liabilities are measured at the tax rates expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the balance sheet date. Deferred income tax assets and deferred income tax liabilities are offset if a legally enforceable right exists to net current income tax assets against current income tax liabilities and the deferred income taxes relate to the same taxable entity and the same taxation authority.

The carrying amount of deferred income tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilized. Unrecognized deferred income tax assets are reassessed at each balance sheet date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred income tax asset to be recovered.

Deferred income tax liabilities are recognized for taxable temporary differences arising on investments in subsidiaries and associates, except where the group controls the timing of the reversal of the temporary difference and it is probable that the temporary differences will not reverse in the foreseeable future.

## (w) Policyholder Benefits

Policyholder benefits include benefits and claims on life insurance contracts, maturity payments, annuity payments and surrenders. Gross benefits and claims for life insurance contracts include the cost of all claims arising during the year and settlement of claims. Death claims and surrenders are recorded on the basis of notifications received. Maturities and annuity payments are recorded when due.

#### (x) Pension Plans and Other Post-Employment Benefits

The Company and its subsidiaries maintain contributory and non-contributory defined benefit pension plans for eligible employees and advisors. The Company and its subsidiaries also provide post-employment health, dental and life insurance benefits to eligible employees, advisors and their dependents.

The present value of the defined benefit obligations and the related current service cost is determined using the projected unit credit method (note 23). Pension plan assets are recorded at fair value.

For the Company and its subsidiaries defined benefit plans, service costs and net interest costs are recognized in the Consolidated Statements of Earnings. Service costs include current service cost, administration expenses, past service costs and the impact of curtailments and settlements. To determine the net interest costs (income) recognized in the Consolidated Statements of Earnings, the Company applies a discount rate to the net benefit liability (asset), where the discount rate is determined by reference to market yields at the beginning of the year on high quality corporate bonds.

For the Company and its subsidiaries defined benefit plans, re-measurements of the net defined benefit liability (asset) due to asset returns less (greater) than interest income, actuarial losses (gains) and changes in the asset ceiling are recognized in the Consolidated Statements of Comprehensive Income.

The Company and its subsidiaries also maintain defined contribution pension plans for eligible employees and advisors. For the Company and its subsidiaries defined contribution plans, the current service costs are recognized in the Consolidated Statements of Earnings.

## (y) Equity

Financial instruments issued by the Company are classified as share capital if they represent a residual interest in the assets of the Company. Preferred share capital is classified as equity if it is non-redeemable, or retractable only at the Company's option and any dividends are discretionary. Incremental costs that are directly attributable to the issue of share capital are recognized as a deduction from equity, net of income tax.

Contributed surplus represents the vesting expense on unexercised equity instruments under share-based payment plans.

Accumulated other comprehensive income (loss) represents the total of the unrealized foreign exchange gains (losses) on translation of foreign operations, the unrealized gains (losses) on available-for-sale assets, the unrealized gains (losses) on cash flow hedges, the remeasurements on defined benefit pension and other post-employment benefit plans net of tax and the revaluation surplus on transfer to investment properties, where applicable.

Non-controlling interests in subsidiaries represents the proportion of equity that is attributable to minority shareholders.

Participating account surplus represents the proportion of equity attributable to the participating account of the Company and its subsidiaries.

## (z) Share-Based Payments

Lifeco has a stock option plan that provides for the granting of options on common shares of Lifeco to certain officers and employees of Lifeco and its affiliates.

The Company follows the fair value based method of accounting for the valuation of compensation expense for shares and share options granted to employees under its stock option plans (note 22). This share-based payment expense is recognized in operating and administrative expenses in the Consolidated Statements of Earnings and as an increase to contributed surplus over the vesting period of the granted options.

The Company and certain of its affiliates have Deferred Share Unit Plans (DSU Plans) in which the Directors and certain employees of the Company participate. Units issued to Directors under the DSU Plans vest when granted. Units issued to certain employees under the DSU Plans primarily vest over a three year period. The Company recognizes an increase in operating and administrative expenses for the units granted under the DSU Plans. The Company recognizes a liability for units granted under the DSU Plans which is remeasured at each reporting period based on the market value of Lifeco's common shares.

Certain employees of the Company are entitled to participate in the Performance Share Unit Plan (PSU Plan). Units issued under the PSU Plan vest over a three year period. The Company uses the fair value method to recognize compensation expense for the units granted under the plan over the vesting period with a corresponding increase in the liability based on the market value of Lifeco's common shares.

The Company has an Employee Share Ownership Program (ESOP) where, subject to certain conditions being met, the Company will match contributions up to a maximum amount to purchase Lifeco common shares. The Company's contributions are expensed within operating and administrative expenses as incurred.

#### (aa) Leases

Where the Company is the lessee, a right-of-use asset and a lease liability are recognized on the Consolidated Balance Sheets as at the lease commencement date.

Right-of-use assets are initially measured based on the initial amount of lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentive received. Right-of-use assets are included within other assets with the exception of right-of-use assets which meet the definition of investment property which are presented within investment properties and subject to the Company's associated accounting policy. Right-of-use assets presented within other assets are depreciated to the earlier of the useful life of the right-of-use asset or the lease term using the straight-line method. Depreciation expense on right-of-use assets is included within operating and administrative expenses.

Lease liabilities are initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Company shall use the lessee's incremental borrowing rate. Generally, the Company uses the lessee's incremental borrowing rate as its discount rate. The lease liability is measured at amortized cost using the effective interest method and is included within other liabilities. Interest expense on lease liabilities is included within operating and administrative expenses.

2. Basis of Presentation and Summary of Accounting Policies (cont'd)

The Company has elected to apply a practical expedient not to recognize right-of-use assets and lease liabilities for short-term leases that have a lease term of 12 months or less and leases of low-value assets.

Where the Company is the lessor under an operating lease for its investment property, the assets subject to the lease arrangement are presented within the Consolidated Balance Sheets. Income from these leases is recognized in the Consolidated Statements of Earnings on a straight-line basis over the lease term.

Investments in a lease that transfers substantially all the risks and rewards of ownership to the lessee are classified as a finance lease. The Company is the lessor under a finance lease and the investment is recognized as a receivable at an amount equal to the net investment in the lease, which is represented as the present value of the minimum lease payments due from the lessee and is presented within the Consolidated Balance Sheets. Payments receivable. Income from the lessee are apportioned between the recognition of finance lease income and the reduction of the finance lease receivable. Income from the finance leases is recognized in the Consolidated Statements of Earnings at a constant periodic rate of return on the Company's net investment in the finance lease.

## (ab) Operating Segments

Operating segments have been identified based on internal reports that are regularly reviewed by the Company's Chief Executive Officer to allocate resources and assess performance of segments and for which discrete financial information is available. The Company's operating segments are the participating and shareholder operations of the Company. The business units within these segments are Canada, Europe, Capital and Risk Solutions, and Corporate. The Canada business unit comprises the Individual Customer and Group Customer business units. The Europe business unit comprises United Kingdom, Ireland, and Germany. Reinsurance is reported in the Capital and Risk Solutions business unit. The Corporate business unit represents activities and transactions that are not directly attributable to the measurement of the operating business units of the Company.

#### (ac) Future Accounting Policies

The Company actively monitors changes in IFRS, both proposed and released, by the IASB for potential impact on the Company. The following sets out significant standards that will be adopted on January 1, 2023:

#### IFRS 17 – Insurance Contracts (IFRS 17), and IFRS 9 – Financial Instruments (IFRS 9)

IFRS 17 will replace IFRS 4, effective January 1, 2023.

IFRS 17 sets out the requirements for the recognition, measurement, presentation and disclosures of insurance contracts a company issues, reinsurance contracts it holds, and investment contracts with discretionary participation features issued. Under IFRS 17, the Company will:

- Identify insurance contracts as arrangements where the Company accepts significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder or beneficiary of the contract for specified uncertain future events that adversely affect the policyholder and whose amount and timing is unknown.
- Separately account for specified embedded derivatives, distinct investment components, and distinct non-insurance goods and services from insurance contracts.
- Identify portfolios of insurance contracts, which comprises contracts that are subject to similar risks and managed together. Portfolios are further divided based on expected profitability at inception. At a minimum, each portfolio of insurance contracts issued shall be divided into the following groups:
  - Contracts that are onerous at initial recognition;
  - · Contracts that at initial recognition have no significant possibility of becoming onerous subsequently; and
  - · Any of the remaining contracts in the portfolio.
- Apply the three measurement models introduced by IFRS 17 as further described below:

#### **General Measurement Model (GMM)**

The Company applies this model to its medium to long-term insurance products, such as individual protection, payout annuities, and longevity swaps.

Under this model, the Company will measure insurance contract liabilities on the balance sheet as the total of:

- a) The fulfilment cash flows (FCF) the current estimates of amounts that a company expects to collect (e.g. premiums) and pay out (e.g. claims, benefits, expenses), including adjustments for the timing and the financial and non-financial risks of those amounts; and
- b) The contractual service margin (CSM) unearned profit for providing insurance coverage, which is subsequently recognized into profit or loss over time as the insurance services are provided.

At the end of each period, the Company will recalculate the FCF and CSM, with the CSM subject to adjustments for interest accretion and certain changes to FCF relating to future service.

#### Premium Allocation Approach (PAA)

The Company applies this model to its short-term insurance products, such as group life and health.

This simplified model can be used when the contract boundary is less than one year or the approach is expected to produce a similar liability amount as under the GMM. Under the PAA, the Company is exempted from calculating and explicitly accounting for the CSM. Instead the liability is set as the premiums received less acquisition expenses, premium revenue recognized, and amounts transferred to fund incurred claims.

#### Variable Fee Approach (VFA)

The Company applies this model to contracts with direct participating features such as participating insurance and segregated fund business with insurance guarantees, where an investment return is provided to the policyholder based on a defined pool of items (e.g. a portfolio of assets).

Similar to the GMM, the VFA initially measures the insurance contract liabilities as the FCF plus CSM. Subsequently, the Company will recalculate the FCF and CSM, with the latter reflecting changes in the Company's share of the pool of items (e.g. future fees and guarantee costs) and certain changes to FCF relating to future service.

A group of insurance contracts issued is considered onerous when the measurement leads to a negative CSM either at issue or when subsequently measured. In this case, the CSM is not allowed to decrease below zero and a loss component is tracked.

The measurement of reinsurance contracts held is similar to insurance contracts issued with the following key differences: the CSM can be positive or negative, and the VFA measurement model cannot be used.

On transition to IFRS 17, the Company will apply the full retrospective approach to all identified insurance contracts unless it is impracticable to do so. When impracticable, the fair value approach will be applied.

The fair value approach calculates the CSM or loss component of the liability for remaining coverage as the difference between the fair value of a group of insurance contracts at the date of transition and the FCF measured at that date.

In addition, IFRS 9 will replace IAS 39, effective January 1, 2023. The standard provides changes to financial instruments accounting for the following:

- Classification and measurement of financial instruments based on a business model approach for managing financial assets and the contractual cash flow characteristics of the financial asset. All financial assets are measured as Fair Value Through Profit or Loss (FVTPL), Fair Value Through Other Comprehensive Income (FVOCI), or amortized cost;
- Allowances for credit losses (ACL) are based on an Expected Credit Loss (ECL) model for all financial assets, except for financial assets classified or designated as FVTPL and equity securities designated as FVOCI. Under the ECL model, a loss allowance is recognized and maintained equal to 12 months of expected credit losses upon initial recognition. If credit risk subsequently increases significantly, or an asset becomes credit-impaired, the loss allowance is increased to cover full, lifetime expected credit losses. Changes in the required loss allowance will be recorded in net investment income in the Consolidated Statements of Earnings; and
- Hedge accounting that incorporates the risk management practices of an entity, which will not have a material impact to the Company.

The current disclosure for the measurement and classification of the Company's portfolio investments (note 6) provides most of the information required by IFRS 9.

The Company's date of initial application of IFRS 9 is January 1, 2023 and the Company anticipates electing the option of presenting comparative information about a financial asset as if the classification and measurement requirements of IFRS 9 had been applied to that financial asset in the comparative period, as permitted by the amendment to IFRS 17 published by the IASB in December 2021. IFRS 9 includes an accounting policy choice to retain the IAS 39 requirements for hedge accounting, which the Company is currently evaluating.

#### 2. Basis of Presentation and Summary of Accounting Policies (cont'd)

The expected quantitative impact of transitioning to IFRS 17 and IFRS 9 is illustrated in the opening balance sheet reconciliation table below.

Balance Sheet Condensed View	As Reported IFRS 4 IAS 39 Dec. 31, 2021	Asset / Liability Reclassification	IFRS 9	IFRS 17	Income Tax	Restated IFRS 17 & 9 Balance Sheet Jan. 1, 2022
Assets						
Bonds	\$ 101,329	\$ –	\$ 1,841	\$ –	\$ –	\$ 103,170
Mortgage loans	23,113	-	428	-	-	23,541
Stocks	13,252	16	-	-	-	13,268
Other assets impacted by IFRS 17 & 9	33,154	(15,814)	-	1,299	211	18,850
Other assets not impacted by IFRS 17 & 9	15,056	-	-	-	-	15,056
Investments on account of segregated fund policyholders	240,500	-	-	-	-	240,500
Total assets	\$ 426,404	\$ (15,798)	\$ 2,269	\$ 1,299	\$ 211	\$ 414,385
Liabilities						
Insurance contract liabilities	\$ 148,884	\$ (16,473)	\$ –	\$ 6,850	\$ –	\$ 139,261
Investment contract liabilities	1,646	2,874	-	-	_	4,520
Other liabilities impacted by IFRS 17 & 9	8,035	(2,267)	-	-	(304)	5,464
Other liabilities not impacted by IFRS 17 & 9	2,910	_	-	-	-	2,910
Investments and insurance contracts on account of						
segregated fund policyholders	240,500	(240,500)	-	-	_	-
Insurance contracts on account of segregated						
fund policyholders	-	50,831	-	-	_	50,831
Investment contracts on account of segregated						
fund policyholders	-	189,669	-	-	-	189,669
Total liabilities	401,975	(15,866)	-	6,850	(304)	392,655
Total equity	24,429	68	2,269	(5,551)	515	21,730
Total liabilities and equity	\$ 426,404	\$ (15,798)	\$ 2,269	\$ 1,299	\$ 211	\$ 414,385

The adoption of IFRS 17 and IFRS 9 is expected to result in an overall reduction of total assets of approximately \$12.0 billion, total liabilities of \$9.3 billion, and total equity of approximately \$2.7 billion to the transition balance sheet as at January 1, 2022.

Asset and liability reclassifications were primarily driven by changes to the groupings of certain assets and liabilities, reclassifications of certain insurance contract liabilities to investment contract liabilities, and presenting liabilities on account of segregated fund policyholders separately between insurance and investment contract liabilities. IFRS 9 adjustments primarily relate to a change in designation of certain loans and receivables held at amortized cost under IAS 39 to FVTPL under IFRS 9. IFRS 17 adjustments primarily relate to the establishment of the CSM partially offset by the removal of provisions no longer required under IFRS 17.

These impacts are based on the assessments undertaken to date. The exact financial impacts of the accounting changes of adopting IFRS 17 and IFRS 9 may be revised as further analysis is completed prior to presentation of financial information for periods including the date of initial application. The Company expects to be in a position to issue further guidance on the impact of adopting IFRS 17 and IFRS 9 in conjunction with the first quarterly report to shareholders for the financial year commencing January 1, 2023.

## Notes to Consolidated Financial Statements

Standard	Summary of Other Future Changes
IAS 1 – Presentation of Financial Statements	In February 2021, the IASB published Disclosure of Accounting Policies, amendments to IAS 1, <i>Presentation of Financial Statements</i> . The amendments clarify how an entity determines whether accounting policy information is material.
Statements	These amendments are effective for annual reporting periods beginning on or after January 1, 2023, with earlier application permitted. The Company does not anticipate a significant impact on its consolidated financial statements as a result of these amendments.
IAS 8 – Accounting Policies, Changes in Accounting Estimates and Errors	In February 2021, the IASB published Definition of Accounting Estimates, amendments to IAS 8, Accounting Policies, Changes in Accounting Estimates and Errors. The amendments clarify the difference between an accounting policy and an accounting estimate. These amendments are effective for annual reporting periods beginning on or after January 1, 2023, with earlier application permitted. The Company does not anticipate a significant impact on its consolidated financial statements as a result of these amendments.
IAS 12 – Income Taxes	In May 2021, the IASB published Deferred Tax Related to Assets and Liabilities from a Single Transaction, amendments to IAS 12, <i>Income Taxes</i> . The amendments clarify that for transactions in which both deductible and taxable temporary differences arise on initial recognition that result in deferred tax assets and liabilities of the same amount, deferred tax assets and liabilities are to be recognized. These amendments are effective for annual reporting periods beginning on or after January 1, 2023, with earlier application permitted. The Company does not anticipate a significant impact on its consolidated financial statements as a result of these amendments.
IFRS 16 – <i>Leases</i>	In September 2022, the IASB published Lease Liability in a Sale and Leaseback, amendments to IFRS 16, <i>Leases</i> . The amendments clarify that in a sale and leaseback transaction, the seller-lessee subsequent measurement of the lease liability arising from a leaseback does not recognize any amount of gain or loss related to the right of use it retains. These amendments are effective for annual reporting periods beginning on or after January 1, 2024 with earlier application permitted. The Company does not anticipate a significant impact on its consolidated financial statements as a result of these amendments.

## 3. Business Acquisition

## Acquisition of Ark Life Assurance Company

On November 1, 2021, Irish Life, an indirect wholly-owned subsidiary of the Company, completed the acquisition of Ark Life Assurance Company dac (Ark Life) from Phoenix Group Holdings plc for total cash consideration of \$332 ( $\in$ 230). Ark Life is closed to new business and manages a range of pensions, savings and protection policies for its customers in the Irish market.

During the fourth quarter of 2022, the Company completed its comprehensive evaluation of the fair value of the net assets acquired from Ark Life, and the purchase price allocation.

Initial goodwill presented in the Company's December 31, 2021 consolidated financial statements of \$21 (€15), was adjusted upon the completion of the purchase price allocation. An excess of the fair value of the net assets acquired over the purchase price of \$20 (€14) was recognized in the Consolidated Statements of Earnings as regular net investment income and is non-taxable. Adjustments were made to the provisional amounts disclosed in the Company's December 31, 2021 consolidated financial statements for the recognition and measurement of intangible assets and liabilities assumed. Intangible assets recognized include customer contracts of \$48 (€34), which have accumulated amortization of \$4 (€3) as at December 31, 2022.

Comparative information in the Company's consolidated financial statements has not been restated.

The Company determined the fair value of the intangible assets using valuation techniques that incorporate projections of discounted cash flows by applying judgments and estimates for forecasted revenues, renewal expenses, and discount rates.

The amounts assigned to the assets acquired, goodwill and liabilities assumed on November 1, 2021, reported as at December 31, 2022 are as follows:

#### Assets acquired and goodwill

Assets acquired and goodwin	
Cash and cash equivalents	\$ 17
Bonds	333
Intangible assets	48
Reinsurance assets	1,238
Premiums in the course of collection, accounts and interest receivable	89
Investments on account of segregated fund policyholders	2,844
Total assets acquired and goodwill	\$ 4,569
Liabilities assumed	
Insurance contract liabilities	\$ 1,257
Investment contract liabilities	43
Other liabilities	62
Deferred tax liabilities	11
Investment and insurance contracts on account of segregated fund policyholders	2,844

#### Total liabilities assumed

The following provides the change in the carrying value of goodwill from December 31, 2021 to December 31, 2022:

Goodwill previously reported at December 31, 2021	\$ 21
Recognition and measurement of intangible assets	(48)
Recognition of deferred tax liabilities on intangible assets and other measurement period adjustments	7
Excess of the fair value of the net assets acquired over the purchase price at December 31, 2022	\$ (20)

\$

4,217

During the fourth quarter of 2022, Ark Life Assurance Company dac changed its legal name to Irish Life Ark Dublin dac.

## 4. Restructuring

## **Canada Restructuring**

At December 31, 2022, the Company has a restructuring provision of \$14 (\$56 at December 31, 2021) remaining in other liabilities. The change in the restructuring provision for the Canada restructuring is set out below:

	2	022	2021		
Balance, beginning of year	\$	56	\$	86	
Amounts used		(42)		(30)	
Balance, end of year	\$	14	\$	56	

The Company expects to utilize a significant portion of these amounts during 2023.

## 5. Cash and Cash Equivalents

	2022	2021
Cash	\$ 2,250	\$ 1,931
Short-term deposits	1,511	1,340
Total	\$ 3,761	\$ 3,271

At December 31, 2022, cash and short-term deposits of \$323 were restricted for use by the Company (\$209 at December 31, 2021) in respect of cash held in trust for reinsurance agreements or with regulatory authorities, cash held under certain indemnity arrangements, client monies held by brokers and cash held in escrow.

## 6. Portfolio Investments

## (a) Carrying values and estimated fair values of portfolio investments are as follows:

		2022	:	2021				
	Carrying value	Fair value	Carrying value	Fair value				
Bonds								
Designated fair value through profit or loss <sup>1</sup>	\$ 61,0	13 \$ 61,013	\$ 75,352	\$ 75,352				
Classified fair value through profit or loss <sup>1</sup>		69 69	137	137				
Available-for-sale	9,0	23 9,023	9,492	9,492				
Loans and receivables	17,7	09 15,839	16,348	18,189				
	87,8	14 85,944	101,329	103,170				
Mortgage loans								
Residential								
Designated fair value through profit or loss <sup>1</sup>	3,1	25 3,125	2,609	2,609				
Available-for-sale	2	40 240	-	-				
Loans and receivables	7,7	28 7,171	7,309	7,550				
	11,0	93 10,536	9,918	10,159				
Commercial	12,9	19 11,685	13,195	13,681				
	24,0	12 22,221	23,113	23,840				
Stocks								
Designated fair value through profit or loss <sup>1</sup>	12,1	10 12,110	12,754	12,754				
Available-for-sale		18 18	16	16				
Available-for-sale, at cost <sup>2</sup>		8 8	8	8				
Equity method	5	27 499	474	526				
	12,6	63 12,635	13,252	13,304				
Investment properties	8,3	15 8,315	7,759	7,759				
Total	\$ 132,8	04 \$ 129,115	\$ 145,453	\$ 148,073				

1 Under IAS 39, a financial asset is designated as fair value through profit or loss on initial recognition if it eliminates or significantly reduces an accounting mismatch. Changes in the fair value of financial assets designated as fair value through profit or loss are generally offset by changes in insurance contract liabilities, since the measurement of insurance contract liabilities is determined with reference to the assets supporting the liabilities.

A financial asset is classified as fair value through profit or loss on initial recognition if it is part of a portfolio that is actively traded for the purpose of earning investment income.

2 Fair value cannot be reliably measured, therefore the investments are held at cost.

## (b) Carrying value of bonds and mortgages by term to maturity are as follows:

		2022							
		Term to maturity							
		1 year or less				Over 5 years			Total
Bonds <sup>1</sup>	\$	8,665	\$	20,114	\$	59,001	\$	87,780	
Mortgage loans <sup>2</sup>		1,622		9,641		12,738		24,001	
Total	\$	10,287	\$	29,755	\$	71,739	\$	111,781	
	2021								
		Term to maturity							
		1 year or less		ver 1 year o 5 years		Over 5 years		Total	
Bonds <sup>1</sup>	\$	8,144	\$	20,077	\$	73,102	\$	101,323	
Mortgage loans <sup>2</sup>		1,667		8,623		12,752		23,042	
Total	\$	9,811	\$	28,700	\$	85,854	\$	124,365	

1 Excludes the carrying value of impaired bonds as the ultimate timing of collectability is uncertain.

2 Excludes the carrying value of impaired mortgage loans as the ultimate timing of collectability is uncertain. Mortgage loans include equity release mortgages which do not have a fixed redemption date. The maturity profile of the portfolio has therefore been estimated based on previous redemption experience.

#### (c) Certain stocks where equity method earnings are computed are discussed below:

A significant amount of the Company's equity method investments relate to the Company's investment in an affiliated company, IGM, a member of the Power Corporation group of companies, over which it exerts significant influence but does not control. The Company's proportionate share of IGM's earnings is recorded in net investment income in the Consolidated Statements of Earnings. The Company owns 9,200,448 shares of IGM at December 31, 2022 (9,200,448 at December 31, 2021) representing a 3.87% ownership interest (3.85% at December 31, 2021). The Company uses the equity method to account for its investment in IGM as it exercises significant influence. Significant influence arises from several factors, including, but not limited to the following: common control of the Company and IGM by Power Corporation, shared representation on the Boards of Directors of the Company and IGM, interchange of managerial personnel, certain shared strategic alliances, significant intercompany transactions and service agreements that influence the financial and operating policies of both companies.

	2022		2021
Carrying value, beginning of year	\$	366	\$ 354
Equity method share of IGM net earnings		30	33
Dividends received		(21)	(21)
Carrying value, end of year	\$	375	\$ 366
Share of equity, end of year	\$	237	\$ 243
Fair value, end of year	\$	347	\$ 418

The Company and IGM both have a year-end date of December 31. The Company's year-end results are approved and reported before IGM publicly reports its financial result; therefore, the Company reports IGM's financial information by estimating the amount of earnings attributable to the Company, based on prior quarter information as well as other market expectations, to complete equity method accounting. The difference between actual and estimated results is reflected in the subsequent quarter and is not material to the Company's consolidated financial statements.

IGM's financial information as at December 31, 2022 can be obtained in its publicly available information.

#### (d) Included in portfolio investments are the following:

(i) Carrying amount of impaired investments

	20	22	2021		
Impaired amounts by classification					
Fair value through profit or loss	\$	5	\$	6	
Loans and receivables		40		71	
Total	\$	45	\$	77	

The carrying amount of impaired investments includes \$34 bonds and \$11 mortgage loans at December 31, 2022 (\$6 bonds and \$71 mortgage loans at December 31, 2021). The above carrying values for loans and receivables are net of allowances of \$16 at December 31, 2022 and \$28 at December 31, 2021.

(ii) The allowance for credit losses and changes in the allowance for credit losses related to investments classified as loans and receivables are as follows:

			2	022					2	021	
	Во	Mortgage Bonds loans Total					Boi	nds		rtgage bans	Total
Balance, beginning of year	\$	-	\$	28	\$	28	\$	-	\$	57	\$ 57
Net provision for credit losses – in year		-		24		24		-		30	30
Write-offs, net of recoveries		-		(36)		(36)		-		(59)	(59)
Balance, end of year	\$	-	\$	16	\$	16	\$	-	\$	28	\$ 28

The allowance for credit losses is supplemented by the provision for future credit losses included in insurance contract liabilities.

#### 6. Portfolio Investments (cont'd)

## (e) Net investment income comprises the following:

					2022				
	 Bonds	ortgage oans	5	Stocks		estment perties	(	Other	Total
Regular net investment income:									
Investment income earned	\$ 3,327	\$ 756	\$	358	\$	457	\$	436	\$ 5,334
Net realized gains (losses)									
Available-for-sale	(69)	-		-		-		-	(69)
Other classifications	2	11		-		-		-	13
Net allowances for credit losses on loans									
and receivables	-	(24)		-		-		-	(24)
Other income (expenses)	-	-		-		(153)		(203)	(356)
	3,260	743		358		304		233	4,898
Changes in fair value through profit or loss assets:									
Classified fair value through profit or loss	-	-		-		-		-	-
Designated fair value through profit or loss	(14,883)	(639)		(590)		-		143	(15,969)
Recorded at fair value through profit or loss	-	-		-		(42)		-	(42)
	(14,883)	(639)		(590)		(42)		143	(16,011)
Total	\$ (11,623)	\$ 104	\$	(232)	\$	262	\$	376	\$ (11,113)
					2021				
	 Bonds	ortgage loans	9	Stocks		estment operties		Other	Total
Regular net investment income:									
Investment income earned	\$ 2,915	\$ 744	\$	355	\$	422	\$	345	\$ 4,781
Net realized gains									
Available-for-sale	8	-		8		-		-	16
Other classifications	4	45		7		-		-	56
Net allowances for credit losses on loans									
and receivables	-	(30)		-		-		-	(30)
Other income (expenses)	 -	-		-		(145)		(176)	(321)
	2,927	759		370		277		169	4,502
Changes in fair value through profit or loss assets:									
Classified fair value through profit or loss	(102)	-		-		-		-	(102)
Designated fair value through profit or loss	(3,782)	(121)		2,110		-		40	(1,753)
Recorded at fair value through profit or loss	-	-		-		615		-	615
	 (3,884)	(121)		2,110		615		40	(1,240)
Total	\$ (957)	\$ 638	\$	2,480	\$	892	\$	209	\$ 3,262

Investment income earned comprises income from investments that are classified as available-for-sale, loans and receivables and investments classified or designated as fair value through profit or loss. Investment income from bonds and mortgages includes interest income and premium and discount amortization. Income from stocks includes dividends, distributions from private equity and equity income from the investment in IGM. Investment properties income includes rental income earned on investment properties, ground rent income earned on leased and sub-leased land, fee recoveries, lease cancellation income, and interest and other investment income earned on investment properties. Other income includes policyholder loan income, foreign exchange gains and losses, income earned from derivative financial instruments and other miscellaneous income.

## (f) Transferred Financial Assets

The Company engages in securities lending to generate additional income. The Company's securities custodians are used as lending agents. Collateral, which exceeds the fair value of the loaned securities, is deposited by the borrower with the Company's lending agent and maintained by the lending agent until the underlying security has been returned. The fair value of the loaned securities is monitored on a daily basis by the lending agent who obtains or refunds additional collateral as the fair value of the loaned securities fluctuates. In addition, the securities lending agent indemnifies the Company against borrower risk, meaning that the lending agent agrees contractually to replace securities not returned due to a borrower default. As at December 31, 2022, the Company had loaned securities (which are included in invested assets) with a fair value of \$9,369 (\$10,362 at December 31, 2021).

## 7. Funds Held by Ceding Insurers

At December 31, 2022, the Company had amounts on deposit of \$7,041 (\$7,555 at December 31, 2021) for funds held by ceding insurers on the Consolidated Balance Sheets. Income and expenses arising from the agreements are included in net investment income in the Consolidated Statements of Earnings.

The details of the funds on deposit for certain agreements where the Company has credit risk are as follows:

## (a) Carrying values and estimated fair values:

	2022				2021					
	Carrying value				Carrying value			Fair value		
Cash and cash equivalents	\$	155	\$	155	\$	158	\$	158		
Bonds		3,623		3,623		5,268		5,268		
Other assets		57		57		59		59		
Total	\$	3,835	\$	3,835	\$	5,485	\$	5,485		
Supporting:										
Reinsurance liabilities	\$	3,680	\$	3,680	\$	5,267	\$	5,267		
Surplus		155		155		218		218		
Total	\$	3,835	\$	3,835	\$	5,485	\$	5,485		

# (b) The following provides details of the carrying value of bonds included in the funds on deposit by issuer and industry sector:

	2022		2021
Bonds issued or guaranteed by:			
Treasuries	\$ 318	\$	659
Government related	778		1,037
Non-agency securitized	398		524
Financials	669		1,028
Communications	73		123
Consumer products	301		422
Energy	147		204
Industrials	206		253
Technology	46		75
Transportation	100		139
Utilities	587		804
Total	\$ 3,623	\$	5,268

## (c) Asset quality:

Bond Portfolio by Credit Rating

	2022	2021
AAA	\$ 298	\$ 402
AA	1,529	2,291
Α	1,421	2,013
BBB	339	510
BB and lower	36	52
Total	\$ 3,623	\$ 5,268

## 8. Financial Instruments Risk Management

The Company has policies relating to the identification, measurement, management, monitoring and reporting of risks associated with financial instruments. The key risks related to financial instruments are credit risk, liquidity risk and market risk (currency, interest rate and equity). The Risk Committee of the Board of Directors is responsible for the oversight of the Company's key risks.

The following sections describe how the Company manages each of these risks.

#### (a) Credit Risk

Credit risk is the risk of loss resulting from an obligor's potential inability or unwillingness to fully meet its contractual obligations.

The following policies and procedures are in place to manage this risk:

- Investment and risk policies aim to minimize undue concentration within issuers, connected companies, industries or individual geographies.
- Investment and risk limits specify minimum and maximum limits for each asset class.
- Identification of credit risk through an internal credit risk rating system which includes a detailed assessment of an obligor's creditworthiness. Internal credit risk ratings cannot be higher than the highest rating provided by certain independent ratings companies.
- Portfolios are monitored continuously, and reviewed regularly with the Risk Committee and the Investment Committee of the Board of Directors.
- Credit risk associated with derivative instruments is evaluated quarterly based on conditions that existed at the balance sheet date, using practices that are at least as conservative as those recommended by regulators. The Company manages derivative credit risk by including derivative exposure to aggregate credit exposures measured against rating based obligor limits and through collateral arrangements where possible.
- Counterparties providing reinsurance to the Company are reviewed for financial soundness as part of an ongoing monitoring process. The minimum financial strength of reinsurers is outlined in the Reinsurance Risk Management Policy. The Company seeks to minimize reinsurance credit risk by setting rating based limits on net ceded exposure by counterparty as well as seeking protection in the form of collateral or funds withheld arrangements where possible.
- · Investment guidelines also specify collateral requirements.
- (i) Maximum Exposure to Credit Risk

The following summarizes the Company's maximum exposure to credit risk related to financial instruments. The maximum credit exposure is the carrying value of the asset net of any allowances for losses.

	2022	2021
Cash and cash equivalents	\$ 3,761	\$ 3,271
Bonds		
Fair value through profit or loss	61,082	75,489
Available-for-sale	9,023	9,492
Loans and receivables	17,709	16,348
Mortgage loans	24,012	23,113
Loans to policyholders	3,660	3,480
Funds held by ceding insurers <sup>1</sup>	7,041	7,555
Reinsurance assets	6,877	8,794
Interest due and accrued	937	876
Accounts receivable	2,192	2,042
Premiums in course of collection	1,696	1,923
Trading account assets	195	146
Finance leases receivable	536	433
Other assets <sup>2</sup>	352	344
Derivative assets	1,120	582
Total	\$ 140,193	\$ 153,888

1 Includes \$3,835 (\$5,485 at December 31, 2021) of funds held by ceding insurers where the Company retains the credit risk of the assets supporting the liabilities ceded (note 7).

2 Includes items such as current income taxes receivable and miscellaneous other assets of the Company (note 12).

Credit risk is also mitigated by entering into collateral agreements. The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines are implemented regarding the acceptability of types of collateral and the valuation parameters. Management monitors the value of the collateral, requests additional collateral when needed and performs an impairment valuation when applicable. The Company has \$378 of collateral received from counterparties as at December 31, 2022 (\$65 at December 31, 2021) relating to derivative assets.

#### (ii) Concentration of Credit Risk

Concentrations of credit risk arise from exposures to a single obligor, a group of related obligors or groups of obligors that have similar credit risk characteristics and operate in the same geographic region or in similar industries. The characteristics are similar in that changes in economic or political environments may impact their ability to meet obligations as they come due.

The following provides details of the carrying value of bonds by issuer, industry sector and business unit:

	2022 Capital and							
	Canada	Europe	Risk Solutions	Corporate	Total			
Bonds issued or guaranteed by:								
Treasuries	\$ 169	\$ 7,539	\$ 3,222	\$ 42	\$ 10,972			
Government related	17,054	6,631	373	177	24,235			
Agency securitized	175	-	14	14	203			
Non-agency securitized	2,355	734	119	365	3,573			
Financials	3,625	4,520	959	191	9,295			
Communications	1,008	667	134	27	1,836			
Consumer products	4,352	1,743	965	209	7,269			
Energy	2,277	406	271	91	3,045			
Industrials	2,187	1,250	415	146	3,998			
Technology	848	392	294	11	1,545			
Transportation	3,503	638	122	35	4,298			
Utilities	9,506	3,131	474	366	13,477			
Total long-term bonds	47,059	27,651	7,362	1,674	83,746			
Short-term bonds	2,844	822	401	1	4,068			
Total	\$ 49,903	\$ 28,473	\$ 7,763	\$ 1,675	\$ 87,814			

						2021			
	Capital and Canada Europe Risk Solutions Corporate							<b>T</b> . 1	
		Canada		Europe	Risk	Solutions	Co	rporate	Total
Bonds issued or guaranteed by:									
Treasuries	\$	529	\$	10,334	\$	4,735	\$	50	\$ 15,648
Government related		19,501		8,694		349		199	28,743
Agency securitized		178		-		17		17	212
Non-agency securitized		2,215		1,149		158		381	3,903
Financials		3,794		5,748		920		191	10,653
Communications		1,104		1,032		109		27	2,272
Consumer products		4,029		2,412		733		209	7,383
Energy		2,602		482		315		84	3,483
Industrials		2,092		1,393		345		152	3,982
Technology		729		411		314		18	1,472
Transportation		3,674		897		135		56	4,762
Utilities		9,971		4,480		502		399	15,352
Total long-term bonds		50,418		37,032		8,632		1,783	97,865
Short-term bonds		2,618		644		197		5	3,464
Total	\$	53,036	\$	37,676	\$	8,829	\$	1,788	\$ 101,329

#### 8. Financial Instruments Risk Management (cont'd)

(iii)

The following provides details of the carrying value of mortgage loans by business unit:

				2	2022			
	 Canada	E	urope		ital and Solutions	Co	rporate	Total
Single family residential	\$ 1,856	\$	-	\$	_	\$	-	\$ 1,856
Multi-family residential	4,732		897		40		203	5,872
Equity release	1,392		1,705		268		-	3,365
Commercial	9,126		3,503		55		235	12,919
Total	\$ 17,106	\$	6,105	\$	363	\$	438	\$ 24,012
				2	2021			
	 Canada	[	Europe		ital and Solutions	Co	rporate	 Total
Single family residential	\$ 1,979	\$	_	\$	_	\$	_	\$ 1,979
Multi-family residential	4,297		792		38		203	5,330
Equity release	1,063		1,546		_		-	2,609
Commercial	9,364		3,553		50		228	13,195
Total	\$ 16,703	\$	5,891	\$	88	\$	431	\$ 23,113
Asset Quality								
Bond Portfolio by Credit Rating								
						:	2022	2021
AAA						\$	13.179	\$ 14,044

AAA	\$ 13,179	\$ 14,044
AA	25,398	31,350
A	30,088	35,701
BBB	18,739	19,837
BB and lower	410	397
Total	\$ 87,814	\$ 101,329

#### Derivative Portfolio by Credit Rating

	2022		2021	
Over-the-counter contracts (counterparty ratings):				
AA	\$ 522	\$	336	
A	585		245	
Exchange-traded	13		1	
Total	\$ 1,120	\$	582	

#### (iv) Loans Past Due, But Not Impaired

Loans that are past due but not considered impaired are loans for which scheduled payments have not been received, but management has reasonable assurance of collection of the full amount of principal and interest due. The following provides carrying values of the loans past due, but not impaired:

	2022	2021	
Less than 30 days	\$ 12	\$ 27	
30 - 90 days	1	3	
Greater than 90 days	1	7	
Total	\$ 14	\$ 37	
(v) The following outlines the future asset credit losses provided for in insurance contract liabilities. These amounts are in addition to the allowance for asset losses included with assets:

	2022	2021
Participating	\$ 1,301	\$ 1,344
Non-participating	995	1,257
Total	\$ 2,296	\$ 2,601

## (b) Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet all cash outflow obligations as they come due. The following policies and procedures are in place to manage this risk:

- The Company closely manages operating liquidity through cash flow matching of assets and liabilities and forecasting earned and required yields, to ensure consistency between policyholder requirements and the yield of assets. Approximately 59% (approximately 67% in 2021) of insurance and investment contract liabilities are non-cashable prior to maturity or claim or subject to fair value adjustments.
- Management closely monitors the solvency and capital positions of the Company and its principal subsidiaries opposite liquidity requirements. Additional liquidity is available through established lines of credit or via capital markets.

In the normal course of business the Company enters into contracts that give rise to commitments of future minimum payments that impact short-term and long-term liquidity. The following summarizes the principal repayment schedule for certain of the Company's financial liabilities.

					Pa	yments d	lue by peri	od				
	 Total	1	year	2 y	ears	3 )	/ears	4 y	ears	5 y	ears	)ver years
Debentures and other debt instruments	\$ 590	\$	-	\$	-	\$	-	\$	-	\$	-	\$ 590
Capital trust securities <sup>1</sup>	150		-		-		-		-		-	150
Purchase obligations	126		32		21		20		15		12	26
Pension contributions	193		193		-		-		-		-	-
Total	\$ 1,059	\$	225	\$	21	\$	20	\$	15	\$	12	\$ 766

1 Payments due have not been reduced to reflect that the Company held capital trust securities of \$37 principal amount (\$44 carrying value).

# (c) Market Risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in market factors which include three types: currency risk, interest rate (including related inflation) risk and equity risk.

#### **Caution Related to Risk Sensitivities**

These consolidated financial statements include estimates of sensitivities and risk exposure measures for certain risks, such as the sensitivity due to specific changes in interest rate levels projected and market prices as at the valuation date. Actual results can differ significantly from these estimates for a variety of reasons including:

- Assessment of the circumstances that led to the scenario may lead to changes in (re)investment approaches and interest rate scenarios considered,
- Changes in actuarial, investment return and future investment activity assumptions,
- · Actual experience differing from the assumptions,
- · Changes in business mix, effective income tax rates and other market factors,
- · Interactions among these factors and assumptions when more than one changes, and
- The general limitations of the Company's internal models.

For these reasons, the sensitivities should only be viewed as directional estimates of the underlying sensitivities for the respective factors based on the assumptions outlined above. Given the nature of these calculations, the Company cannot provide assurance that the actual impact on net earnings attributed to shareholders will be as indicated.

#### 8. Financial Instruments Risk Management (cont'd)

(i) Currency Risk

Currency risk relates to the Company operating and holding financial instruments in different currencies. For the assets backing insurance and investment contract liabilities that are not matched by currency, changes in foreign exchange rates can expose the Company to the risk of foreign exchange losses not offset by liability decreases. The Company has net investments in foreign operations. The Company's debt obligations are denominated in Canadian dollars and euros. In accordance with IFRS, foreign currency translation gains and losses from net investments in foreign operations, net of related hedging activities and tax effects, are recorded in accumulated other comprehensive income. Strengthening or weakening of the Canadian dollar spot rate compared to the U.S. dollar, British pound and euro spot rates impacts the Company's total equity. Correspondingly, the Company's book value per share and capital ratios monitored by rating agencies are also impacted.

The following policies and procedures are in place to mitigate the Company's exposure to currency risk:

- The Company uses financial measures such as constant currency calculations to monitor the effect of currency translation fluctuations.
- Investments are normally made in the same currency as the liabilities supported by those investments. Segmented Investment Guidelines include maximum tolerances for unhedged currency mismatch exposures.
- For assets backing liabilities not matched by currency, the Company would normally convert the assets back to the currency of the liability using foreign exchange contracts.
- A 10% weakening of the Canadian dollar against foreign currencies would be expected to increase non-participating insurance and investment contract liabilities and their supporting assets by approximately the same amount resulting in an immaterial change to net earnings. A 10% strengthening of the Canadian dollar against foreign currencies would be expected to decrease non-participating insurance and investment contract liabilities and their supporting assets by approximately the same amount resulting in an immaterial change in net earnings.
- (ii) Interest Rate Risk

Interest rate risk exists if asset and liability cash flows are not closely matched and interest rates change causing a difference in value between the asset and liability. The following policies and procedures are in place to mitigate the Company's exposure to interest rate risk:

- The Company utilizes a formal process for managing the matching of assets and liabilities. This involves grouping general fund assets and liabilities into segments. Assets in each segment are managed in relation to the liabilities in the segment.
- Interest rate risk is managed by investing in assets that are suitable for the products sold.
- Where these products have benefit or expense payments that are dependent on inflation (inflation-indexed annuities, pensions and disability claims) the Company generally invests in real return instruments to hedge its real dollar liability cash flows. Some protection against changes in the inflation index is achieved as any related change in the fair value of the assets will be largely offset by a similar change in the fair value of the liabilities.
- For products with fixed and highly predictable benefit payments, investments are made in fixed income assets or real estate whose cash flows closely match the liability product cash flows. Where assets are not available to match certain period cash flows, such as long-tail cash flows, a portion of these are invested in equities and the rest are duration matched. Hedging instruments are employed where necessary when there is a lack of suitable permanent investments to minimize loss exposure to interest rate changes. To the extent these cash flows are matched, protection against interest rate change is achieved and any change in the fair value of the assets will be offset by a similar change in the fair value of the liabilities.
- For products with less predictable timing of benefit payments, investments are made in fixed income assets with cash flows of a shorter duration than the anticipated timing of benefit payments, or equities as described below.
- The risk associated with the mismatch in portfolio duration and cash flow, asset prepayment exposure and the pace of asset acquisition are quantified and reviewed regularly.

Projected cash flows from the current assets and liabilities are used in the Canadian Asset Liability Method to determine insurance contract liabilities. Valuation assumptions have been made regarding rates of returns on supporting assets, fixed income, equity and inflation. The valuation assumptions use best estimates of future reinvestment rates and inflation assumptions with an assumed correlation together with margins for adverse deviation set in accordance with professional standards. These margins are necessary to provide for possibilities of misestimation and/or future deterioration in the best estimate assumptions and provide reasonable assurance that insurance contract liabilities cover a range of possible outcomes. Margins are reviewed periodically for continued appropriateness.

Projected cash flows from fixed income assets used in actuarial calculations are reduced to provide for potential asset default losses. The net effective yield rate reduction averaged 0.10% in 2022 (0.10% in 2021). The calculation for future credit losses on assets is based on the credit quality of the underlying asset portfolio.

Testing under a number of interest rate scenarios (including increasing, decreasing and fluctuating rates) is done to assess reinvestment risk because the Company's sensitivity to interest rate movements varies at different terms.

The total provision for interest rates is sufficient to cover a broader or more severe set of risks than the minimum arising from the current Canadian Institute of Actuaries prescribed scenarios. The range of interest rates covered by these provisions is set in consideration of long-term historical results and is monitored quarterly with a full review annually.

The impact to the value of liabilities from an immediate parallel 1% increase or 1% decrease in the interest rates would be largely offset by changes in the value of assets supporting the liabilities. Actual movements in interest rates may produce different impacts on the value of liabilities, net of changes in the value of assets supporting liabilities, depending on the extent of the change in interest rates in different geographies and at different durations. An immediate 1% increase in interest rates in Canada could lead to an increase in the value of liabilities, net of changes in the value of assets supporting liabilities, and a decrease in net earnings, but the impact would not be expected to be material.

The following table provides information on the impact to the value of liabilities net of changes in the value of assets supporting liabilities of an immediate parallel 1% increase or 1% decrease in the interest rates as well as a corresponding parallel shift in the ultimate reinvestment rates, as defined in the actuarial standards.

		20	22			20	21	
	1%	increase	1% c	lecrease <sup>1</sup>	1%	increase	1% (	decrease <sup>1</sup>
Change in interest rates								
Increase (decrease) in non-participating insurance								
and investment contract liabilities	\$	(92)	\$	386	\$	(219)	\$	678
Increase (decrease) in net earnings	\$	79	\$	(290)	\$	197	\$	(555)

1 For the 1% decrease, initial risk-free yields are floored at zero, wherever risk-free yields are not currently negative.

The earnings sensitivities illustrated in this section represent impacts under the Company's accounting policies as at December 31, 2022, including accounting for insurance contracts under IFRS 4 and financial instruments under IAS 39. These sensitivities may change on transition to IFRS 17 and IFRS 9.

#### (iii) Equity Risk

Equity risk is the uncertainty associated with the valuation of assets and liabilities arising from changes in equity markets and other pricing risk. To mitigate pricing risk, the Company has investment policy guidelines in place that provide for prudent investment in equity markets within clearly defined limits. The risks associated with segregated fund guarantees on lifetime Guaranteed Minimum Withdrawal Benefits have been mitigated through a hedging program using equity futures, currency forwards, and interest rate derivatives.

Some insurance and investment contract liabilities with long-tail cash-flows are supported by publicly traded common stocks and investments in other non-fixed income assets, primarily comprised of investment properties, real estate funds, private stocks, and equity release mortgages. The value of the liabilities may fluctuate with changes in the value of the supporting assets. The liabilities for other products such as segregated fund products with guarantees also fluctuate with equity values.

There may be additional market and liability impacts as a result of changes in the value of publicly traded common stocks and other non-fixed income assets that will cause the liabilities to fluctuate differently than the equity values. This means that there is a greater impact on net earnings from larger falls in equity values, relative to the change in equity values. Falls in equity values beyond those shown in the table below would have a greater impact on net earnings, relative to the change in equity values.

#### 8. Financial Instruments Risk Management (cont'd)

The following table provides information on the expected impacts of an immediate 10% or 20% increase or decrease in the value of publicly traded common stocks on insurance and investment contract liabilities and on the shareholder net earnings of the Company. The expected impacts take into account the expected changes in the value of assets supporting liabilities and hedge assets.

		20	22				20	)21		
	0% rease	0% ease		0% rease	20% crease	0% rease	0% rease		0% rease	20% ecrease
Change in publicly traded common stock values Increase (decrease) in non- participating insurance and										
investment contract liabilities Increase (decrease)	\$ (43)	\$ (31)	\$	31	\$ 171	\$ (26)	\$ (16)	\$	22	\$ 76
in net earnings	\$ 37	\$ 27	\$	(28)	\$ (139)	\$ 21	\$ 13	\$	(19)	\$ (66)

The following table provides information on the expected impacts of an immediate 5% or 10% increase or decrease in the value of other non-fixed income assets on insurance and investment contract liabilities and on the shareholder net earnings of the Company. The expected impacts take into account the expected changes in the value of assets supporting liabilities.

			20	22					20	21			
	10° incre		 % ease		5% rease		10% crease	0% rease	i% rease		i% rease		10% crease
Change in other non-fixed income asset values Increase (decrease) in non- participating insurance and investment contract liabilities Increase (decrease) in net earnings	\$ \$	(63) 52	\$ (32) 26	\$ \$	90 (70)	1	302 (236)	\$ (92) 79	\$ (46) 39	\$	38 (30)	\$ \$	144 (112)

The Canadian Institute of Actuaries Standards of Practice for the valuation of insurance contract liabilities establish limits on the investment return assumptions for publicly traded common stocks and other non-fixed income assets which are generally based on historical returns on market indices. The sensitivities shown in the tables above allow for the impact of changes in these limits following market falls.

The best estimate return assumptions for publicly traded common stocks and other non-fixed income assets are primarily based on long-term historical averages. The following provides information on the expected impacts of a 1% increase or 1% decrease in the best estimate assumptions:

		202	22			20	21	
	1%	increase	1%	decrease	1%	increase	1%	decrease
Change in best estimate return assumptions								
Increase (decrease) in non-participating insurance contract liabilities	\$	(676)	\$	806	\$	(715)	\$	829
Increase (decrease) in net earnings	\$	525	\$	(620)	\$	567	\$	(649)

The earnings sensitivities illustrated in this section represent impacts under the Company's accounting policies as at December 31, 2022, including accounting for insurance contracts under IFRS 4 and financial instruments under IAS 39. These sensitivities may change on transition to IFRS 17 and IFRS 9.

## (d) Enforceable Master Netting Arrangements or Similar Agreements

The Company enters into International Swaps and Derivative Association's (ISDA's) master agreements for transacting over-the-counter derivatives. The Company receives and pledges collateral according to the related ISDA's Credit Support Annexes. The ISDA's master agreements do not meet the criteria for offsetting on the Consolidated Balance Sheets because they create a right of set-off that is enforceable only in the event of default, insolvency, or bankruptcy.

For exchange-traded derivatives subject to derivative clearing agreements with the exchanges and clearinghouses, there is no provision for set-off at default. Initial margin is excluded from the table within this disclosure as it would become part of a pooled settlement process. The table sets out the potential effect on the Company's Consolidated Balance Sheets on financial instruments that have been shown in a gross position where right of set-off exists under certain circumstances that do not qualify for netting on the Consolidated Balance Sheets.

				20	22		
			Re	lated amou in the Bala			
	of ins pre	ss amount financial truments sented in e Balance Sheet	cour	setting nterparty sition 1	co re	nancial llateral ceived/ edged <sup>2</sup>	Net (posure
Financial instruments – assets							
Derivative financial instruments	\$	1,120	\$	(792)	\$	(308)	\$ 20
Total financial instruments – assets	\$	1,120	\$	(792)	\$	(308)	\$ 20
Financial instruments – liabilities							
Derivative financial instruments	\$	1,575	\$	(792)	\$	(513)	\$ 270
Total financial instruments – liabilities	\$	1,575	\$	(792)	\$	(513)	\$ 270

				20	21		
			F	elated amou in the Bala			
	of ins pre the	ss amount financial truments sented in e Balance Sheet	cou	fsetting nterparty sition <sup>1</sup>	co re	nancial llateral ceived/ edged <sup>2</sup>	Net
Financial instruments – assets							
Derivative financial instruments	\$	582	\$	(502)	\$	(52)	\$ 28
Total financial instruments – assets	\$	582	\$	(502)	\$	(52)	\$ 28
Financial instruments – liabilities							
Derivative financial instruments	\$	1,005	\$	(502)	\$	(279)	\$ 224
Total financial instruments – liabilities	\$	1,005	\$	(502)	\$	(279)	\$ 224

1 Includes counterparty amounts recognized on the Consolidated Balance Sheets where the Company has a potential offsetting position (as described above) but does not meet the criteria for offsetting on the balance sheet, excluding collateral.

2 Financial collateral presented above excludes overcollateralization and, for exchange-traded derivatives, initial margin. At December 31, 2022, total financial collateral, including initial margin and overcollateralization, received on derivative assets was \$378 (\$65 at December 31, 2021), and pledged on derivative liabilities was \$671 (\$465 at December 31, 2021).

# 9. Fair Value Measurement

The Company's assets and liabilities recorded at fair value have been categorized based upon the following fair value hierarchy:

Level 1: Fair value measurements utilize observable, quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access. Assets and liabilities utilizing Level 1 inputs include actively exchange-traded equity securities, exchange-traded futures, and mutual and segregated funds which have available prices in an active market with no redemption restrictions.

Level 2: Fair value measurements utilize inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include quoted prices for similar assets and liabilities in active markets, and inputs other than quoted prices that are observable for the asset or liability, such as interest rates and yield curves that are observable at commonly quoted intervals. The fair values for some Level 2 securities were obtained from a pricing service. The pricing service inputs include, but are not limited to, benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, offers and reference data. Level 2 assets and liabilities include those priced using a matrix which is based on credit quality and average life, government and agency securities, restricted stock, some private bonds, most investment-grade and high-yield corporate bonds, most asset-backed securities, most over-the-counter derivatives, and mortgage loans. Investment contracts that are measured at fair value through profit or loss are mostly included in the Level 2 category.

Level 3: Fair value measurements utilize one or more significant inputs that are not based on observable market inputs and include situations where there is little, if any, market activity for the asset or liability. The values of the majority of Level 3 securities were obtained from single broker quotes, internal pricing models, or external appraisers. Assets and liabilities utilizing Level 3 inputs generally include certain bonds, certain asset-backed securities, some private equities, investments in mutual and segregated funds where there are redemption restrictions, certain over-the-counter derivatives, investment properties and equity release mortgages.

The following presents the Company's assets and liabilities measured at fair value on a recurring basis by hierarchy level:

		20	022		
	Level 1	Level 2		Level 3	Total
Assets measured at fair value					
Cash and cash equivalents	\$ 3,761	\$ _	\$	_	\$ 3,761
Financial assets at fair value through profit or loss					
Bonds	_	60,956		126	61,082
Mortgage loans	-	-		3,125	3,125
Stocks	10,085	-		2,025	12,110
Total financial assets at fair value through profit or loss	10,085	60,956		5,276	76,317
Available-for-sale financial assets					
Bonds	_	9,023		_	9,023
Mortgage loans	-	-		240	240
Stocks	-	-		18	18
Total available-for-sale financial assets	-	9,023		258	9,281
Investment properties	-	-		8,315	8,315
Funds held by ceding insurers	155	3,623		-	3,778
Derivatives 1	13	1,107		-	1,120
Reinsurance assets	-	73		-	73
Other assets – trading account assets	195	-		-	195
Total assets measured at fair value	\$ 14,209	\$ 74,782	\$	13,849	\$ 102,840
Liabilities measured at fair value					
Derivatives <sup>2</sup>	\$ _	\$ 1,575	\$	-	\$ 1,575
Investment contract liabilities	-	1,568		-	1,568
Total liabilities measured at fair value	\$ -	\$ 3,143	\$	-	\$ 3,143

1 Excludes collateral received from counterparties of \$378.

2 Excludes collateral pledged to counterparties of \$532.

There were no transfers of the Company's assets and liabilities between Level 1 and Level 2 in the year.

# Notes to Consolidated Financial Statements

		20	)21		
	Level 1	Level 2		Level 3	Total
Assets measured at fair value					
Cash and cash equivalents	\$ 3,271	\$ _	\$	-	\$ 3,271
Financial assets at fair value through profit or loss					
Bonds	-	75,389		100	75,489
Mortgage loans	-	-		2,609	2,609
Stocks	 11,382	-		1,372	12,754
Total financial assets at fair value through profit or loss	11,382	75,389		4,081	90,852
Available-for-sale financial assets					
Bonds	_	9,492		_	9,492
Stocks	-	-		16	16
Total available-for-sale financial assets	 -	9,492		16	9,508
Investment properties	_	_		7,759	7,759
Funds held by ceding insurers	158	5,268		-	5,426
Derivatives <sup>1</sup>	1	581		-	582
Reinsurance assets	-	106		-	106
Other assets – trading account assets	 146	-		-	146
Total assets measured at fair value	\$ 14,958	\$ 90,836	\$	11,856	\$ 117,650
Liabilities measured at fair value					
Derivatives <sup>2</sup>	\$ 3	\$ 1,002	\$	_	\$ 1,005
Investment contract liabilities	 -	 1,646		-	1,646
Total liabilities measured at fair value	\$ 3	\$ 2,648	\$	-	\$ 2,651

1 Excludes collateral received from counterparties of \$65.

2 Excludes collateral pledged to counterparties of \$370.

There were no transfers of the Company's assets and liabilities between Level 1 and Level 2 in the year.

#### 9. Fair Value Measurement (cont'd)

The following presents additional information about assets and liabilities measured at fair value on a recurring basis which the Company classifies as Level 3 in the fair value hierarchy:

						2	022				
	Fair value through profit or loss bonds	t pro	ir value hrough fit or loss ortgage loans	t p	air value hrough profit or s stocks <sup>3</sup>	fo mo	ailable- r-sale rtgage oans	fo	ailable- or-sale tocks	vestment operties	Total Level 3 assets
Balance, beginning of year	\$ 100	\$	2,609	\$	1,372	\$	-	\$	16	\$ 7,759	\$ 11,856
Total gains (losses)											
Included in net earnings	(5)		(654)		174		-		-	(42)	(527)
Included in other comprehensive income 1	-		(70)		-		10		-	(42)	(102)
Purchases	51		-		570		-		3	710	1,334
Issues	-		1,401		-		230		-	-	1,631
Sales	(20)		-		(91)		-		(1)	(55)	(167)
Settlements	-		(161)		-		-		-	-	(161)
Other	-		-		-		-		-	(15)	(15)
Transfers into Level 3 <sup>2</sup>	-		-		-		-		-	-	-
Transfers out of Level 3 <sup>2</sup>	-		-		-		-		-	-	-
Balance, end of year	\$ 126	\$	3,125	\$	2,025	\$	240	\$	18	\$ 8,315	\$ 13,849
Total gains (losses) for the year included in net investment income	\$ (5)	\$	(654)	\$	174	\$	_	\$	_	\$ (42)	\$ (527)
Change in unrealized gains (losses) for the year included in earnings for assets held at December 31, 2022	\$ (5)	\$	(652)	\$	174	\$	_	\$	_	\$ (34)	\$ (517)

1 Amount of other comprehensive income for fair value through profit or loss bonds, mortgage loans and investment properties represents the unrealized gains (losses) on foreign exchange.

2 Transfers into Level 3 are due primarily to decreased observability of inputs in valuation methodologies or the placement of redemption restrictions on investments in mutual and segregated funds. Transfers out of Level 3 are due primarily to increased observability of inputs in valuation methodologies as evidenced by corroboration of market prices with multiple pricing vendors or the lifting of redemption restrictions on investments in mutual and segregated funds.

3 Includes investments in mutual and segregated funds where there are redemption restrictions. The fair value is based on observable, quoted prices.

						20	)21			
	th	r value rough ofit or s bonds	t pro	air value through ofit or loss nortgage loans	t p	air value hrough profit or s stocks <sup>3</sup>	for	ilable- -sale ocks	 vestment operties	Total Level 3 assets
Balance, beginning of year	\$	73	\$	2,020	\$	1,312	\$	8	\$ 6,267	\$ 9,680
Total gains (losses)										
Included in net earnings		4		(121)		125		-	615	623
Included in other comprehensive income <sup>1</sup>		(5)		(21)		-		4	(53)	(75)
Purchases		28		-		591		4	970	1,593
Issues		-		896		-		-	-	896
Sales		-		-		(199)		-	(40)	(239)
Settlements		-		(165)		-		-	-	(165)
Transfers into Level 3 <sup>2,4</sup>		-		-		-		-	-	-
Transfers out of Level 3 <sup>2,4</sup>		-		-		(457)		-	-	(457)
Balance, end of year	\$	100	\$	2,609	\$	1,372	\$	16	\$ 7,759	\$ 11,856
Total gains (losses) for the year included in net										
investment income	\$	4	\$	(121)	\$	125	\$	-	\$ 615	\$ 623
Change in unrealized gains (losses) for the year included										
in earnings for assets held at December 31, 2021	\$	4	\$	(115)	\$	122	\$	-	\$ 621	\$ 632

1 Amount of other comprehensive income for fair value through profit or loss bonds, mortgage loans and investment properties represents the unrealized gains (losses) on foreign exchange.

2 Transfers into Level 3 are due primarily to decreased observability of inputs in valuation methodologies or the placement of redemption restrictions on investments in mutual and segregated funds. Transfers out of Level 3 are due primarily to increased observability of inputs in valuation methodologies as evidenced by corroboration of market prices with multiple pricing vendors or the lifting of redemption restrictions on investments in mutual and segregated funds.

3 Includes investments in mutual and segregated funds where there are redemption restrictions. The fair value is based on observable, quoted prices.

4 On January 11, 2021, Canada Life lifted the temporary suspension on contributions to and transfers into its Canadian real estate investment funds, and on April 19, 2021, the temporary suspension on redemptions and transfers out was fully lifted, as confidence over the valuation of the underlying properties returned as a result of increased market activity. As a result of the lifting of these temporary suspensions, the Company's investment in these funds with a fair value of \$457 was transferred on April 19, 2021 from Level 3 to Level 1.

#### 9. Fair Value Measurement (cont'd)

The following sets out information about significant unobservable inputs used at year-end in measuring assets categorized as Level 3 in the fair value hierarchy:

Type of asset	Valuation approach	Significant unobservable input	Input value	Inter-relationship between key unobservable inputs and fair value measurement
Investment properties	Investment property valuations are generally determined using property valuation models based on expected capitalization rates and	Discount rate	Range of 3.9% – 14.0%	A decrease in the discount rate would result in an increase in fair value. An increase in the discount rate would result in a decrease in fair value.
	models that discount expected future net cash flows. The determination of the fair value of investment property requires the use of estimates such as future cash flows (such as future leasing	Reversionary rate	Range of 4.0% – 7.5%	A decrease in the reversionary rate would result in an increase in fair value. An increase in the reversionary rate would result in a decrease in fair value.
	assumptions, rental rates, capital and operating expenditures) and discount, reversionary and overall capitalization rates applicable to the asset based on current market rates.	Vacancy rate	Weighted average of 2.5%	A decrease in the expected vacancy rate would generally result in an increase in fair value. An increase in the expected vacancy rate would generally result in a decrease in fair value.
Mortgage loans – equity release mortgages (fair value through profit or loss and available-for- sale)	The valuation approach for equity release mortgages is to use an internal valuation model to determine the projected asset cash flows, including the stochastically calculated cost of the no negative-equity guarantee for each individual loan, to aggregate these across all loans and to discount those cash flows back to the valuation date. The projection is done monthly until expected redemption of the loan either voluntarily or on the death/entering into long term care of the loanholders.	Discount rate	Range of 4.3% – 6.9%	A decrease in the discount rate would result in an increase in fair value. An increase in the discount rate would result in a decrease in fair value.
Stocks	The determination of the fair value of stocks requires the use of estimates such as future cash flows, discount rates, projected earnings multiples, or recent transactions.	Discount rate	Various	A decrease in the discount rate would result in an increase in fair value. An increase in the discount rate would result in a decrease in fair value.

The following presents the Company's assets and liabilities disclosed at fair value on a recurring basis by hierarchy level:

					2	022				
	Le	evel 1	l 1 Level 2 Level 3			vel 3	Other assets/ liabilities not held at fair value			Total
Assets disclosed at fair value										
Loans and receivables financial assets										
Bonds	\$	-	\$	15,682	\$	69	\$	88	\$	15,839
Mortgage loans		-		18,856		-		-		18,856
Loans to policyholders		-		3,660		-		-		3,660
Total loans and receivables financial assets		_		38,198		69		88		38,355
Available-for-sale financial assets										
Stocks <sup>1</sup>		-		-		-		8		8
Other stocks <sup>2</sup>		347		-		-		152		499
Funds held by ceding insurers		-		-		-		57		57
Total assets disclosed at fair value	\$	347	\$	38,198	\$	69	\$	305	\$	38,919
Liabilities disclosed at fair value										
Debentures and other debt instruments	\$	-	\$	285	\$	-	\$	490	\$	775
Total liabilities disclosed at fair value	\$	-	\$	285	\$	-	\$	490	\$	775

1 Fair value of certain stocks available for sale cannot be reliably measured, therefore, these investments are recorded at cost.

2 Other stocks include the Company's investment in IGM.

# Notes to Consolidated Financial Statements

				2	021				
						liabi helo	lities not d at fair		
Le	evel 1		Level 2	Le	vel 3	\	alue		Total
\$	-	\$	18,059	\$	47	\$	83	\$	18,189
	_		21,231		-		-		21,231
	-		3,480		-		-		3,480
	_		42,770		47		83		42,900
	-		-		-		8		8
	418		-		-		108		526
	-		-		-		59		59
\$	418	\$	42,770	\$	47	\$	258	\$	43,493
\$	-	\$	340	\$	-	\$	488	\$	828
\$	-	\$	340	\$	-	\$	488	\$	828
	\$	418 - \$ 418 \$ -	\$ - \$ - - - 418 - \$ 418 \$ \$ \$ - \$	\$ - \$ 18,059 - 21,231 - 3,480 - 42,770  418 -  \$ 418 \$ 42,770 \$ \$ 418 \$ 42,770  \$ 340	Level 1 Level 2 Level 2 Level 2   \$ - \$ 18,059 \$   - 21,231 - 21,231   - 3,480 - -   - 42,770 - -   - - - -   418 - - -   \$ 418 \$ 42,770 \$   \$ 418 \$ 42,770 \$	\$ - \$ 18,059 \$ 47   - 21,231 - -   - 3,480 -   - 42,770 47   - - -   418 - -   - - -   \$ 418 \$   \$ - -   \$ 340 \$   - \$ 340 \$	Level 1 Level 2 Level 3 Other liabilities   \$ - \$ 18,059 \$ 47 \$   - 21,231 - - - - -   - 3,480 - - - - -   - 42,770 47 47 - - -   418 -	Level 1 Level 2 Level 3 Other assets/ itabilities not held at fair value   \$ - \$ 18,059 \$ 47 \$ 83   - 21,231 - - - -   - 3,480 - - -   - 42,770 47 83   - - - 8   418 - - 108   - - 59 5 418 \$   \$ 418 \$ 42,770 \$ 47 \$ 258   \$ 418 \$ 340 \$ - \$ 488	Level 1 Level 2 Level 3 Other assets/ liabilities not held at fair value   \$ - \$ 18,059 \$ 47 \$ 83 \$   - 21,231 - - - - - -   - 3,480 - - - - - -   - 42,770 47 83 - - 8   - - - - 8 - - -   - - - - 83 - - 83 -   - - - - - 83 -

1 Fair value of certain stocks available for sale cannot be reliably measured, therefore, these investments are recorded at cost.

2 Other stocks include the Company's investment in IGM.

# **10. Goodwill and Intangible Assets**

# (a) Goodwill

(i) The carrying value of goodwill, all in the shareholder account segment, and changes in the carrying value of goodwill are as follows:

	2022		2021
Cost			
Balance, beginning of year	\$	6,417	\$ 6,421
Business acquisitions and dispositions		17	46
Purchase price allocation adjustments		31	-
Allocated to intangible assets		(55)	-
Changes in foreign exchange rates		(3)	(50)
Balance, end of year	\$	6,407	\$ 6,417
Accumulated impairment			
Balance, beginning and end of year	\$	(35)	\$ (35)
Net carrying amount	\$	6,372	\$ 6,382

#### 10. Goodwill and Intangible Assets (cont'd)

(ii) Within the major geographies of the Company, goodwill has been assigned to cash generating unit groupings, representing the lowest level in which goodwill is monitored for internal reporting purposes. The Company does not allocate insignificant amounts of goodwill across multiple cash generating unit groupings. Goodwill is tested for impairment by comparing the carrying value of each cash generating unit grouping to which goodwill has been assigned to its recoverable amount as follows:

	2022		2021
Canada			
Group Customer	\$ 1,471	\$	1,468
Individual Customer	2,546		2,535
Europe	2,355		2,379
Total	\$ 6,372	\$	6,382

## (b) Intangible Assets

Intangible assets of \$2,450 (\$2,362 as at December 2021) include indefinite life and finite life intangible assets. The carrying value and changes in the carrying value of these intangible assets are as follows:

(i) Indefinite life intangible assets:

			20	22		2022								
	 		Customer contract related		holders' tion of ed future cipating nt profit		Total							
Cost														
Balance, beginning of year	\$ 520	\$	384	\$	354	\$	1,258							
Changes in foreign exchange rates	(3)		-		-		(3)							
Balance, end of year	\$ 517	\$	384	\$	354	\$	1,255							
Accumulated impairment														
Balance, beginning and end of year	\$ (34)	\$	-	\$	-	\$	(34)							
Net carrying amount	\$ 483	\$	384	\$	354	\$	1,221							
	2021													
	 inds and demarks	Customer contract related		Shareholders' portion of acquired future participating account profit			Total							
Cost														
Balance, beginning of year Changes in foreign exchange rates	\$ 535 (15)	\$	384 _	\$	354 _	\$	1,273 (15)							
Balance, end of year	\$ 520	\$	384	\$	354	\$	1,258							
Accumulated impairment														
Balance, beginning of year	\$ (37)	\$	-	\$	-	\$	(37)							
Changes in foreign exchange rates	 3		-		-		3							
Balance, end of year	\$ (34)	\$	-	\$	-	\$	(34)							
Net carrying amount	\$ 486	\$	384	\$	354	\$	1,224							

(ii) Indefinite life intangible assets have been assigned to cash generating unit groupings as follows:

	2022		2021
Canada			
Group Customer	\$ 35	4 \$	354
Individual Customer	64	9	649
Europe	21	8	221
Total	\$ 1,22	1\$	1,224

#### (iii) Finite life intangible assets:

		2022									
	c	related channels		Distribution channels		oftware		Total			
Amortization period range	7 –			0 years	rs 3 – 10 years						
Amortization method	Stra	Straight-line		ght-line	Stra	aight-line					
Cost											
Balance, beginning of year	\$	815	\$	107	\$	1,517	\$	2,439			
Additions		71		-		219		290			
Changes in foreign exchange rates		1		(2)		(2)		(3)			
Disposals		-		-		(30)		(30)			
Balance, end of year	\$	887	\$	105	\$	1,704	\$	2,696			
Accumulated amortization and impairment											
Balance, beginning of year	\$	(478)	\$	(66)	\$	(757)	\$	(1,301)			
Changes in foreign exchange rates		(4)		2		2		-			
Disposals		-		-		2		2			
Amortization		(42)		(4)		(122)		(168)			
Balance, end of year	\$	(524)	\$	(68)	\$	(875)	\$	(1,467)			
Net carrying amount	\$	363	\$	37	\$	829	\$	1,229			

During 2022, the Company recognized an impairment of \$25 on software assets in the United Kingdom which is presented within operating and administrative expenses in the Consolidated Statements of Earnings.

		2021										
	cc	istomer ontract elated		ribution annels	S	oftware		Total				
Amortization period range	7 – 1	30 years	3	0 years	3 –	10 years						
Amortization method	Stra	Straight-line		ght-line	Straight-line							
Cost												
Balance, beginning of year	\$	767	\$	111	\$	1,304	\$	2,182				
Additions		63		-		251		314				
Changes in foreign exchange rates		(15)		(4)		(22)		(41)				
Disposals		-		-		(16)		(16)				
Balance, end of year	\$	815	\$	107	\$	1,517	\$	2,439				
Accumulated amortization and impairment												
Balance, beginning of year	\$	(440)	\$	(65)	\$	(663)	\$	(1,168)				
Changes in foreign exchange rates		4		3		11		18				
Disposals		-		-		14		14				
Amortization		(42)		(4)		(119)		(165)				
Balance, end of year	\$	(478)	\$	(66)	\$	(757)	\$	(1,301)				
Net carrying amount	\$	337	\$	41	\$	760	\$	1,138				

The weighted average remaining amortization period of the customer contract related and distribution channels are 16 and 11 years respectively (16 and 12 years respectively at December 31, 2021).

10. Goodwill and Intangible Assets (cont'd)

## (c) Recoverable Amount

For the purposes of annual impairment testing, the Company allocates intangible assets to cash generating units and goodwill to cash generating unit groupings. Any potential impairment of indefinite life intangible assets is identified by comparing the recoverable amount of a cash generating unit to its carrying value. Any potential impairment of goodwill is identified by comparing the recoverable amount of a cash generating unit grouping to its carrying value.

Fair value is initially assessed with reference to valuation multiples of comparable publicly-traded financial institutions and precedent business acquisition transactions. The calculations utilize earnings and cash flow projections based on financial budgets approved by management. These valuation multiples may include price-to-earnings or price-to-book measures for life insurers and asset managers. This assessment may give regard to a variety of relevant considerations, including expected growth, risk and capital market conditions, among other factors. The valuation multiples used in assessing fair value represent Level 2 inputs.

In the fourth quarter of 2022, the Company conducted its annual impairment testing of intangible assets and goodwill based on September 30, 2022 asset balances. It was determined that the recoverable amounts of cash generating units for intangible assets and cash generating unit groupings for goodwill were in excess of their carrying values and there was no evidence of impairment.

Any reasonable changes in assumptions and estimates used in determining recoverable amounts of cash generating units or cash generating unit groupings is unlikely to cause carrying values to exceed recoverable amounts.

# **11. Owner Occupied Properties and Fixed Assets**

The carrying value of owner occupied properties and the changes in the carrying value of owner occupied properties are as follows:

	2022		2	2021
Carrying value, beginning of year	\$	668	\$	657
Less: accumulated depreciation/impairments		(116)		(102)
Net carrying value, beginning of year		552		555
Additions		14		21
Disposals		-		(1)
Impairments		(18)		-
Depreciation		(16)		(14)
Foreign exchange		-		(9)
Net carrying value, end of year	\$	532	\$	552

The net carrying value of fixed assets is \$257 at December 31, 2022 (\$288 at December 31, 2021).

There are no restrictions on the title of the owner occupied properties and fixed assets, nor are they pledged as security for debt.

# 12. Other Assets

	2022	2021
Deferred acquisition costs	\$ 526	\$ 522
Right-of-use assets	179	186
Finance leases receivable	536	433
Defined benefit pension plan assets (note 23)	463	363
Trading account assets	195	146
Prepaid expenses	94	84
Miscellaneous other assets	98	102
Total	\$ 2,091	\$ 1,836

Total other assets of \$421 (\$362 at December 31, 2021) are expected to be realized within 12 months from the reporting date. This amount excludes deferred acquisition costs, the changes in which are noted below.

# Notes to Consolidated Financial Statements

Deferred acquisition costs	2022		2	2021
Balance, beginning of year	\$	522	\$	550
Additions		69		78
Amortization		(43)		(45)
Changes in foreign exchange rates		1		(34)
Disposals		(23)		(27)
Balance, end of year	\$	526	\$	522

			2022				
Right-of-use assets	Pr	operty	Equi	ipment		Total	
Cost, beginning of year	\$	302	\$	10	\$	312	
Additions		31		2		33	
Modifications		(8)		(1)		(9)	
Changes in foreign exchange rates		1		-		1	
Cost, end of year	\$	326	\$	11	\$	337	
Accumulated depreciation, beginning of year	\$	(121)	\$	(5)	\$	(126)	
Depreciation		(37)		(2)		(39)	
Modifications		7		-		7	
Accumulated depreciation, end of year	\$	(151)	\$	(7)	\$	(158)	
Carrying amount, end of year	\$	175	\$	4	\$	179	

			2	021	
	Pr	operty	Equi	ipment	Total
Cost, beginning of year	\$	298	\$	6	\$ 304
Additions		15		5	20
Modifications		(10)		(1)	(11)
Changes in foreign exchange rates		(1)		-	(1)
Cost, end of year	\$	302	\$	10	\$ 312
Accumulated depreciation, beginning of year	\$	(83)	\$	(4)	\$ (87)
Depreciation		(41)		(1)	(42)
Modifications		4		-	4
Changes in foreign exchange rates		(1)		-	(1)
Accumulated depreciation, end of year	\$	(121)	\$	(5)	\$ (126)
Carrying amount, end of year	\$	181	\$	5	\$ 186

#### 12. Other Assets (cont'd)

#### Finance leases receivable

The Company has a finance lease on one property in Canada which has been leased for a 25-year term. The Company has nine finance leases on properties in Europe. These properties have been leased for terms ranging between 27 and 40 years.

The terms to maturity of the lease payments receivable are as follows:

	2	022	2	2021
One year or less	\$	34	\$	30
Over one year to two years		36		31
Over two years to three years		37		32
Over three years to four years		37		33
Over four years to five years		37		33
Over five years		879		717
Total undiscounted lease payments		1,060		876
Less: unearned finance lease income		524		443
Total finance leases receivable	\$	536	\$	433
Finance income on the net investment in the leases	\$	28	\$	27

# **13. Insurance and Investment Contract Liabilities**

## (a) Insurance and investment contract liabilities

			2022	
	Gross liability	Re	insurance assets	Net
nsurance contract liabilities	\$ 134,38	\$	6,804	\$ 127,585
nvestment contract liabilities	1,56		73	1,495
Total	\$ 135,95	\$	6,877	\$ 129,080
			2021	
	Gross liability	R	einsurance assets	Net
nsurance contract liabilities	\$ 148,884	\$	8,688	\$ 140,196
nvestment contract liabilities	1,64		106	1,540
	1,04			

# (b) Composition of insurance and investment contract liabilities and related supporting assets

(i) The composition of insurance and investment contract liabilities is as follows:

		2022	
	 Gross liability	nsurance assets	Net
Participating			
Canada	\$ 49,871	\$ (226)	\$ 50,097
Europe	128	-	128
Capital and Risk Solutions	761	-	761
Corporate	2,209	(3)	2,212
Non-Participating			
Canada	32,056	274	31,782
Europe	37,415	4,688	32,727
Capital and Risk Solutions	11,836	497	11,339
Corporate	1,681	1,647	34
Total	\$ 135,957	\$ 6,877	\$ 129,080

			2021		
			Reinsurance assets		Net
Participating					
Canada	\$ 50,0	49 9	5 (115)	\$	50,164
Europe	1	41	-		141
Capital and Risk Solutions	8	86	-		886
Corporate	2,3	39	(4)		2,343
Non-Participating					
Canada	34,7	80	207		34,573
Europe	47,2	15	6,197		41,018
Capital and Risk Solutions	13,1	46	571		12,575
Corporate	1,9	74	1,938		36
Total	\$ 150,5	30 9	8,794	\$	141,736

#### (ii) The composition of the assets supporting liabilities and equity is as follows:

					20	)22				
	 Bonds		Mortgage Ioans		Stocks		vestment operties	Other		Total
Carrying value										
Participating liabilities										
Canada	\$ 20,382	\$	11,710	\$	8,043	\$	4,519	\$	5,217	\$ 49,871
Europe	54		-		46		8		20	128
Capital and Risk Solutions	554		6		-		-		201	761
Corporate	1,522		431		-		-		256	2,209
Non-participating liabilities										
Canada	21,731		4,287		2,764		715		2,559	32,056
Europe	24,270		6,105		388		2,345		4,307	37,415
Capital and Risk Solutions	5,374		224		-		-		6,238	11,836
Corporate	16		-		-		-		1,665	1,681
Other	4,502		998		1,094		327		225,594	232,515
Total equity	9,409		251		328		401		15,121	25,510
Total carrying value	\$ 87,814	\$	24,012	\$	12,663	\$	8,315	\$	261,178	\$ 393,982
Fair value	\$ 85,944	\$	22,221	\$	12,635	\$	8,315	\$	261,178	\$ 390,293

#### 13. Insurance and Investment Contract Liabilities (cont'd)

				20	)21			
	 Bonds	Ν	Nortgage Ioans	Stocks		vestment roperties	Other	Total
Carrying value								
Participating liabilities								
Canada	\$ 21,370	\$	11,166	\$ 8,522	\$	4,013	\$ 4,978	\$ 50,049
Europe	66		-	67		8	-	141
Capital and Risk Solutions	666		8	-		-	212	886
Corporate	1,666		424	-		-	249	2,339
Non-participating liabilities								
Canada	23,620		4,661	3,116		579	2,804	34,780
Europe	33,208		5,891	391		2,743	4,982	47,215
Capital and Risk Solutions	6,393		80	-		-	6,673	13,146
Corporate	19		-	-		-	1,955	1,974
Other	4,835		738	852		157	244,863	251,445
Total equity	9,486		145	304		259	14,235	24,429
Total carrying value	\$ 101,329	\$	23,113	\$ 13,252	\$	7,759	\$ 280,951	\$ 426,404
Fair value	\$ 103,170	\$	23,840	\$ 13,304	\$	7,759	\$ 280,951	\$ 429,024

Cash flows of assets supporting insurance and investment contract liabilities are matched within reasonable limits. Changes in the fair values of these assets are largely offset by changes in the fair value of insurance and investment contract liabilities.

Changes in the fair values of assets backing capital and surplus, less related income taxes, would result in a corresponding change in surplus over time in accordance with investment accounting policies.

## (c) Change in insurance contract liabilities

The change in insurance contract liabilities during the year was the result of the following business activities and changes in actuarial estimates:

			2022	
		Part	icipating	
	 Gross liability	Net		
Balance, beginning of year	\$ 53,415	\$	(119)	\$ 53,534
Impact of new business	(60)		(4)	(56)
Normal change in force	(150)		32	(182)
Management action and changes in assumptions	(415)		(138)	(277)
Impact of foreign exchange rate changes	179		-	179
Balance, end of year	\$ 52,969	\$	(229)	\$ 53,198

			Non-p	articipating					
				Reinsurance assets Ne		Net		Total I	Net
Balance, beginning of year	\$	95,469	\$	8,807	\$	86,662		\$ 140	),196
Impact of new business		3,438		(374)		3,812		3	8,756
Normal change in force		(15,816)		(1,857)		(13,959)		(14	l,141)
Management action and changes in assumptions		264		433		(169)			(446)
Business movement from/to external parties		(29)		-		(29)			(29)
Impact of foreign exchange rate changes		(1,906)		24		(1,930)		(1	,751)
Balance, end of year	\$	81,420	\$	7,033	\$	74,387		\$ 127	7,585

			2021	
		Part	icipating	
	 Gross liability		nsurance assets	Net
Balance, beginning of year	\$ 49,616	\$	(203)	\$ 49,819
Impact of new business	(78)		-	(78)
Normal change in force	4,111		27	4,084
Management action and changes in assumptions	(223)		57	(280)
Impact of foreign exchange rate changes	(11)		-	(11)
Balance, end of year	\$ 53,415	\$	(119)	\$ 53,534

			Non-p	participating			
	Gross liability		Reinsurance assets		Net		Total Net
Balance, beginning of year	\$	94,717	\$	8,997	\$	85,720	\$ 135,539
Impact of new business		7,970		84		7,886	7,808
Normal change in force		(5,568)		(629)		(4,939)	(855)
Management action and changes in assumptions		(666)		(525)		(141)	(421)
Business movement from/to external parties		(613)		(37)		(576)	(576)
Ark Life acquisition (note 3)		1,257		1,238		19	19
Impact of foreign exchange rate changes		(1,628)		(321)		(1,307)	(1,318)
Balance, end of year	\$	95,469	\$	8,807	\$	86,662	\$ 140,196

Under IFRS 4, movement in the fair value of the supporting assets is a major factor in the movement of insurance contract liabilities. Changes in the fair value of assets are largely offset by corresponding changes in the fair value of liabilities. The change in the value of the insurance contract liabilities associated with the change in the value of the supporting assets is included in the normal change in force above.

In 2022, the major contributor to the decrease in net insurance contract liabilities was the normal change in force of \$14,141, primarily due to fair value adjustments due to increased interest rates. This was partially offset by increases due to new business of \$3,756.

Net non-participating insurance contract liabilities decreased by \$169 in 2022 due to management actions and changes in assumptions. The decrease was primarily due to updated longevity assumptions of \$322, modeling refinements of \$72, and updated expense and tax assumptions of \$48. This was partially offset by increases due to updated policyholder behaviour assumptions of \$289.

Net participating insurance contract liabilities decreased by \$277 in 2022 due to management actions and changes in assumptions.

Effective October 15, 2021, the Canadian Actuarial Standards Board published revised standards for the valuation of insurance contract liabilities. The revised standards include decreases to ultimate reinvestment rates, revised calibration criteria for stochastic risk-free interest rates and an increase to the maximum net credit spread on reinvestment over the long term.

In 2021, the major contributor to the increase in net insurance contract liabilities was the impact of new business of \$7,808. This was partially offset by decreases due to the impact foreign exchange rate changes of \$1,318, normal change in the in force business of \$855, and business movement to external parties of \$576.

Net non-participating insurance contract liabilities decreased by \$141 in 2021 due to management actions and changes in assumptions. The decrease was primarily due to updated economic and asset related assumptions, which includes the net impact of the new standards, of \$311, modeling refinements of \$36, and updated longevity assumptions of \$29. This was partially offset by increases due to updated policyholder behaviour assumptions of \$152, mortality updates of \$43, and updated morbidity assumptions of \$37.

Net participating insurance contract liabilities decreased by \$280 in 2021 due to management actions and changes in assumptions.

13. Insurance and Investment Contract Liabilities (cont'd)

## (d) Change in investment contract liabilities measured at fair value

	2022						2021					
	Gross liability				Net		Gross liability		Reinsurance assets			Net
Balance, beginning of year	\$	1,646	\$	106	\$	1,540	\$	1,671	\$	130	\$	1,541
Normal change in force business		75		38		37		15		38		(23)
Investment experience		(206)		(76)		(130)		(63)		(62)		(1)
Management action and changes in assumptions		1		-		1		-		-		-
Ark Life acquisition (note 3)		-		-		-		43		-		43
Impact of foreign exchange rate changes		52		5		47		(20)		-		(20)
Balance, end of year	\$	1,568	\$	73	\$	1,495	\$	1,646	\$	106	\$	1,540

The carrying value of investment contract liabilities approximates their fair value. The impact to investment experience in 2022 was due to fair value adjustments related to increased interest rates.

## (e) Gross premiums written and gross policyholder benefits

#### (i) Premium Income

	2022	2021
Direct premiums	\$ 22,581	\$ 22,311
Assumed reinsurance premiums	35,479	32,029
Total	\$ 58,060	\$ 54,340
Policyholder Benefits		
	2022	2021
Direct	\$ 14,734	\$ 15,131
Assumed reinsurance	33,877	28,270

\$

48,611

\$

43,401

Total

(ii)

# (f) Actuarial Assumptions

In the computation of insurance contract liabilities, valuation assumptions have been made regarding rates of mortality/morbidity, investment returns, levels of operating expenses, rates of policy termination and rates of utilization of elective policy options or provisions. The valuation assumptions use best estimates of future experience together with a margin for adverse deviation. These margins are necessary to provide for possibilities of misestimation and/or future deterioration in the best estimate assumptions and provide reasonable assurance that insurance contract liabilities cover a range of possible outcomes. Margins are reviewed periodically for continued appropriateness.

The methods for arriving at these valuation assumptions are outlined below:

#### Mortality

A life insurance mortality study is carried out annually for each major block of insurance business. The results of each study are used to update the Company's experience valuation mortality tables for that business. When there is insufficient data, use is made of the latest industry experience to derive an appropriate valuation mortality assumption. Improvement scales for life insurance and annuitant mortality are updated periodically based on population and industry studies, product specific considerations, as well as professional guidance. In addition, appropriate provisions have been made for future mortality deterioration on term insurance.

Annuitant mortality is also studied regularly and the results are used to modify established annuitant mortality tables.

## Morbidity

The Company uses industry developed experience tables modified to reflect emerging Company experience. Both claim incidence and termination are monitored regularly and emerging experience is factored into the current valuation.

#### Property and casualty reinsurance

Insurance contract liabilities for property and casualty reinsurance written by entities within the Capital and Risk Solutions business unit are determined using accepted actuarial practices for property and casualty insurers in Canada. The insurance contract liabilities are based on cession statements provided by ceding companies. In addition, insurance contract liabilities also include an amount for incurred but not reported losses which may differ significantly from the ultimate loss development. The estimates and underlying methodology are continually reviewed and updated, and adjustments to estimates are reflected in earnings. Capital and Risk Solutions analyzes the emergence of claims experience against expected assumptions for each reinsurance contract separately and at the portfolio level. If necessary, a more in-depth analysis is undertaken of the cedant experience.

#### **Investment returns**

The assets which correspond to the different liability categories are segmented. For each segment, projected cash flows from the current assets and liabilities are used in the Canadian Asset Liability Method to determine insurance contract liabilities. Cash flows from assets are reduced to provide for asset default losses. Testing under several interest rate and equity scenarios (including increasing and decreasing rates) is done to provide for reinvestment risk (note 8(c)).

#### Expenses

Contractual policy expenses (e.g. sales commissions) and tax expenses are reflected on a best estimate basis. Expense studies for indirect operating expenses are updated regularly to determine an appropriate estimate of future operating expenses for the liability type being valued. An inflation assumption is incorporated in the estimate of future operating expenses consistent with the interest rate scenarios projected under the Canadian Asset Liability Method as inflation is assumed to be correlated with new money interest rates.

#### **Policy termination**

Studies to determine rates of policy termination are updated regularly to form the basis of this estimate. Industry data is also available and is useful where the Company has no experience with specific types of policies or its exposure is limited. The Company's most significant exposures are in respect of the T-100 and Level Cost of Insurance Universal Life products in Canada and policy renewal rates at the end of term for renewable term policies in Canada and Capital and Risk Solutions. Industry experience has guided the Company's assumptions for these products as the Company's own experience is very limited.

#### Utilization of elective policy options

There are a wide range of elective options embedded in the policies issued by the Company. Examples include term renewals, conversion to whole life insurance (term insurance), settlement annuity purchase at guaranteed rates (deposit annuities) and guarantee re-sets (segregated fund maturity guarantees). The assumed rates of utilization are based on Company or industry experience when it exists and when not on judgment considering incentives to utilize the option. Generally, whenever it is clearly in the best interests of an informed policyholder to utilize an option, then it is assumed to be elected.

#### Policyholder dividends and adjustable policy features

Future policyholder dividends and other adjustable policy features are included in the determination of insurance contract liabilities with the assumption that policyholder dividends or adjustable benefits will change in the future in response to the relevant experience. The dividend and policy adjustments are determined consistent with policyholders' reasonable expectations, such expectations being influenced by the participating policyholder dividend policies and/or policyholder communications, marketing material and past practice. It is the Company's expectation that changes will occur in policyholder dividend scales or adjustable benefits for participating or adjustable business respectively, corresponding to changes in the best estimate assumptions, resulting in an immaterial net change in insurance contract liabilities. Where underlying guarantees may limit the ability to pass all of this experience back to the policyholder, the impact of this non-adjustability on shareholders' earnings is reflected in the changes in best estimate assumptions above.

#### 13. Insurance and Investment Contract Liabilities (cont'd)

## (g) Risk Management

#### (i) Insurance risk

Insurance risk is the risk that the insured event occurs and that there are large deviations between expected and actual actuarial assumptions including mortality, persistency, longevity, morbidity, expense variations and investment returns.

The Company is in the business of accepting risk associated with insurance contract liabilities. The objective of the Company is to mitigate its exposure to risk arising from these contracts through product design, product and geographical diversification, the implementation of the Company's underwriting strategy guidelines, and through the use of reinsurance arrangements.

The following provides information about the Company's insurance contract liabilities sensitivities to management's best estimate of the approximate impact as a result of changes in assumptions used to determine the Company's liability associated with these contracts.

	Increase (decrease) in net earnings					
	 2022		2021			
Mortality – 2% increase	\$ (227)	\$	(254)			
Annuitant mortality – 2% decrease	\$ (521)	\$	(720)			
Morbidity – 5% adverse change	\$ (253)	\$	(262)			
Investment returns						
Parallel shift in yield curve						
1% increase	\$ -	\$	-			
1% decrease	\$ -	\$	-			
Change in interest rates						
1% increase	\$ 79	\$	197			
1% decrease	\$ (290)	\$	(555)			
Change in publicly traded common stock values						
20% increase	\$ 37	\$	21			
10% increase	\$ 27	\$	13			
10% decrease	\$ (28)	\$	(19)			
20% decrease	\$ (139)	\$	(66)			
Change in other non-fixed income asset values						
10% increase	\$ 52	\$	79			
5% increase	\$ 26	\$	39			
5% decrease	\$ (70)	\$	(30)			
10% decrease	\$ (236)	\$	(112)			
Change in best estimate return assumptions for equities						
1% increase	\$ 525	\$	567			
1% decrease	\$ (620)	\$	(649)			
Expenses – 5% increase	\$ (113)	\$	(119)			
Policy termination and renewal – 10% adverse change	\$ (583)	\$	(729)			

The earnings sensitivities illustrated in the table above represent impacts under the Company's accounting policies as at December 31, 2022, including accounting for insurance contracts under IFRS 4 and financial instruments under IAS 39. These sensitivities may change on transition to IFRS 17 and IFRS 9.

Concentration risk may arise from geographic regions, accumulation of risks and market risk. The concentration of insurance risk before and after reinsurance by business unit is described below.

	2022								2021															
	 Gross liability	Reinsurance assets		Net		Net		Net		Net		Net		Net		Net		Net		Gross liability		Reinsurance assets		 Net
Canada	\$ 81,927	\$	48	\$	81,879	\$	84,829	\$	92	\$ 84,737														
Europe	37,543		4,688		32,855		47,356		6,197	41,159														
Capital and Risk Solutions	12,597		497		12,100		14,032		571	13,461														
Corporate	3,890		1,644		2,246		4,313		1,934	2,379														
Total	\$ 135,957	\$	6,877	\$	129,080	\$	150,530	\$	8,794	\$ 141,736														

#### (ii) Reinsurance risk

Maximum limits per insured life benefit amount (which vary by line of business) are established for life and health insurance and reinsurance is purchased for amounts in excess of those limits.

Reinsurance costs and recoveries as defined by the reinsurance agreement are reflected in the valuation with these costs and recoveries being appropriately calibrated to the direct assumptions.

Reinsurance contracts do not relieve the Company from its obligations to policyholders. Failure of reinsurers to honour their obligations could result in losses to the Company. The Company evaluates the financial condition of its reinsurers to minimize its exposure to significant losses from reinsurer insolvencies.

Certain of the reinsurance contracts are on a funds withheld basis where the Company retains the assets supporting the reinsured insurance contract liabilities, thus minimizing the exposure to significant losses from reinsurer insolvency on those contracts.

# 14. Segregated Funds and Other Structured Entities

The Company offers segregated fund products in Canada and Europe that are referred to as segregated funds and unit-linked funds in the respective region. These funds are contracts issued by insurers to segregated fund policyholders where the benefit is directly linked to the performance of the investments, the risks or rewards of the fair value movements and net investment income is realized by the segregated fund policyholders. The segregated fund policyholders are required to select the segregated funds that hold a range of underlying investments. While the Company has legal title to the investments, there is a contractual obligation to pass along the investment results to the segregated fund policyholder and the Company segregates these investments from those of the Company.

In Canada, the segregated fund assets are legally separated from the general assets of the Company under the terms of the policyholder agreement and cannot be used to settle obligations of the Company. In Europe, the assets of the funds are functionally and constructively segregated from those of the Company. As a result of the legal and constructive arrangements of these funds, the assets and liabilities of these funds are presented as line items within the Consolidated Balance Sheets titled investments on account of segregated fund policyholders and with an equal liability titled investment and insurance contracts on account of segregated fund policyholders.

In circumstances where the segregated funds are invested in structured entities and are deemed to control the entity, the Company has presented the non-controlling ownership interest within the segregated funds for the risk of policyholders as equal and offsetting amounts in the assets and liabilities. The amounts presented within are \$6,388 at December 31, 2022 (\$3,125 at December 31, 2021).

Within the Consolidated Statements of Earnings, all segregated fund policyholders' income, including fair value changes and net investment income, is credited to the segregated fund policyholders and reflected in the assets and liabilities on account of segregated fund policyholders within the Consolidated Balance Sheets. As these amounts do not directly impact the revenues and expenses of the Company, these amounts are not included separately in the Consolidated Statements of Earnings.

#### **Segregated Funds Guarantee Exposure**

The Company offers retail segregated fund products, and unitized with profits (UWP) products that provide for certain guarantees that are tied to the market values of the investment funds. While these products are similar to mutual funds, there is a key difference from mutual funds as the segregated funds have certain guarantee features that protect the segregated fund policyholder from market declines in the underlying investments. These guarantees are the Company's primary exposure on these funds. The Company accounts for these guarantees within insurance and investment contract liabilities within the consolidated financial statements. In addition to the Company's exposure on the guarantees, the fees earned by the Company on these products are impacted by the market value of these funds.

In Canada, the Company offers retail segregated fund products. These products provide guaranteed minimum death benefits (GMDB) and guaranteed minimum accumulation on maturity benefits.

In Europe, the Company offers UWP products in Germany and unit-linked products with investment guarantees in Ireland. These products are similar to segregated fund products but include minimum credited interest rates and pooling of policyholders' funds.

The Company also offers a guaranteed minimum withdrawal benefits (GMWB) product in Germany, and previously offered GMWB product in Canada and Ireland. Certain GMWB products offered by the Company offer levels of death and maturity guarantees. At December 31, 2022, the amount of GMWB product in-force in Canada, Ireland and Germany was \$2,009 (\$2,502 at December 31, 2021).

14. Segregated Funds and Other Structured Entities (cont'd)

The following presents further details of the investments, determined in accordance with the relevant statutory reporting requirements of each region of the Company's operations, on account of segregated fund policyholders:

# (a) Investments on account of segregated fund policyholders

	2022	2021
Cash and cash equivalents	\$ 12,607	\$ 12,101
Bonds	30,704	34,417
Mortgage loans	2,159	2,377
Stocks and units in unit trusts	117,863	134,541
Mutual funds	41,805	44,008
Investment properties	13,035	12,776
	218,173	240,220
Accrued income	393	311
Other liabilities	(3,331)	(3,156)
Non-controlling mutual funds interest	6,388	3,125
Total	\$ 221,623	\$ 240,500

# (b) Investment and insurance contracts on account of segregated fund policyholders

	2022	2021
Balance, beginning of year	\$ 240,500	\$ 216,050
Additions (deductions):		
Policyholder deposits	22,663	23,978
Net investment income	1,908	2,062
Net realized capital gains on investments	1,526	10,305
Net unrealized capital gains (losses) on investments	(27,851)	12,358
Unrealized gains (losses) due to changes in foreign exchange rates	(1,650)	(7,164)
Policyholder withdrawals	(18,663)	(21,568)
Business acquisition 1	-	2,844
Change in General Fund investment in Segregated Fund	(14)	(22)
Net transfer (to) from General Fund	(59)	22
Non-controlling mutual funds interest	3,263	1,635
Total	(18,877)	24,450
Balance, end of year	\$ 221,623	\$ 240,500

1 Investment and insurance contracts on account of segregated fund policyholders acquired through the acquisition of Ark Life (note 3).

# (c) Investment income on account of segregated fund policyholders

	2022	2021
Net investment income	\$ 1,908	\$ 2,062
Net realized capital gains on investments	1,526	10,305
Net unrealized capital gains (losses) on investments	(27,851)	12,358
Unrealized gains (losses) due to changes in foreign exchange rates	(1,650)	(7,164)
Total	(26,067)	17,561
Change in investment and insurance contracts liability on account of segregated fund policyholders	(26,067)	17,561
Net	\$ -	\$ -

# (d) Investments on account of segregated fund policyholders by fair value hierarchy level (note 9)

		2022		
	Level 1	Level 2	Level 3	Total
Investments on account of segregated fund policyholders <sup>1</sup>	\$ 150,231	\$ 60,433	\$ 14,112	\$ 224,776
1 Excludes other liabilities, net of other assets, of \$3,153.				
		2	2021	
	Level 1	Level 2	Level 3	Total
Investments on account of segregated fund policyholders <sup>1</sup>	\$ 161,465	\$ 68,088	\$ 13,822	\$ 243,375

1 Excludes other liabilities, net of other assets, of \$2,875.

During 2022, certain foreign stock holdings valued at \$2,301 have been transferred from Level 2 to Level 1 (\$2,137 were transferred from Level 2 to Level 1 at December 31, 2021) primarily based on the Company's change in use of inputs in addition to quoted prices in active markets for certain foreign stock holdings at year-end. Level 2 assets include those assets where fair value is not available from normal market pricing sources, where inputs are utilized in addition to quoted prices in active markets and where the Company does not have access to the underlying asset details within an investment fund.

As at December 31, 2022, \$3,928 (\$5,394 at December 31, 2021) of the segregated funds were invested in funds managed by related parties, IG Wealth Management and Mackenzie Investments, members of the Power Corporation group of companies (note 25).

The following presents additional information about the Company's investments on account of segregated fund policyholders for which the Company has utilized Level 3 inputs to determine fair value:

	2022		2021
Balance, beginning of year	\$	13,822	\$ 13,556
Total gains (losses) included in segregated fund investment income		(92)	415
Purchases		525	333
Sales		(200)	(482)
Transfers into Level 3		61	4
Transfers out of Level 3		(4)	(4)
Balance, end of year	\$	14,112	\$ 13,822

Transfers into Level 3 are due primarily to decreased observability of inputs in valuation methodologies. Transfers out of Level 3 are due primarily to increased observability of inputs in valuation methodologies as evidenced by corroboration of market prices with multiple pricing vendors.

In addition to the segregated funds, the Company has interests in a number of structured unconsolidated entities including mutual funds, openended investment companies, and unit trusts. These entities are created as investment strategies for its unit-holders based on the directive of each individual fund.

Some of these funds are sub-advised by related parties of the Company, who are paid sub-advisory fees at normal market rates for their services.

The Company earns management fees related to managing the segregated fund products. Management fees can be variable due to performance of factors – such as markets or industries – in which the fund invests. Fee income derived in connection with the management of investment funds generally increases or decreases in direct relationship with changes of assets under management which is affected by prevailing market conditions, and the inflow and outflow of client assets.

Factors that could cause assets under management and fees to decrease include declines in equity markets, changes in fixed income markets, changes in interest rates and defaults, redemptions and other withdrawals, political and other economic risks, changing investment trends and relative investment performance. The risk is that fees may vary but expenses and recovery of initial expenses are relatively fixed, and market conditions may cause a shift in asset mix potentially resulting in a change in revenue.

During 2022, fee and other income earned by the Company resulting from the Company's interests in segregated funds and other structured entities was \$2,960 (\$3,051 in 2021).

Included within other assets (note 12) at December 31, 2022 is \$195 (\$146 at December 31, 2021) of investments in stocks of sponsored unit trusts in Europe.

# **15. Debentures and Other Debt Instruments**

	2022				2021				
	Carryi	ng value	alue Fair value			ing value	Fair	r value	
6.74% Debentures due November 24, 2036, unsecured (note 25)	\$	200	\$	200	\$	200	\$	200	
6.40% Subordinated debentures due December 11, 2028, unsecured		100		108		100		125	
€200 subordinated loan, matures December 7, 2031, bearing an interest rate of 2.53% until first par call date of December 7, 2026, and, thereafter, at a rate equal to the five-year									
euro semi-annual mid-swap rate plus 1.85%, unsecured (note 25)		290		290		288		288	
Canada Life Capital Trust (CLCT)									
7.529% due June 30, 2052, unsecured, face value \$150		157		177		157		215	
Total	\$	747	\$	775	\$	745	\$	828	

## **Capital Trust Securities**

CLCT, a trust established by Canada Life, had issued \$150 of Canada Life Capital Securities - Series B (CLiCS - Series B), the proceeds of which were used by CLCT to purchase Canada Life senior debentures in the amount of \$150.

Distributions and interest on the capital trust securities are classified as financing charges in the Consolidated Statements of Earnings (note 16). The fair value for capital trust securities is determined by the bid-ask price. Refer to note 8 for financial instrument risk management disclosures. Subject to regulatory approval, CLCT may redeem the CLiCS - Series B, in whole or in part, at any time.

# **16. Financing Charges**

Financing charges consist of the following:						
	2	022	2021			
Interest on long-term debentures and other debt instruments	\$	26	\$	27		
Dividends on preferred shares classified as liabilities		63		63		
Interest on capital trust securities		11		11		
Other		9		9		
Total	\$	109	\$	110		

# 17. Other Liabilities

	2022		2021
Pension and other post-employment benefits (note 23)	\$	445	\$ 787
Lease liabilities		242	251
Bank overdraft		274	233
Deferred income reserves		293	314
Other		1,681	1,577
Total	\$	2,935	\$ 3,162

Total other liabilities of \$1,955 (\$1,810 at December 31, 2021) are expected to be realized within 12 months from the reporting date. This amount excludes deferred income reserves, the changes in which are noted below.

Deferred income reserves	:	2022		2021
Balance, beginning of year	\$	314	\$	345
Additions		63		70
Amortization		(63)		(71)
Changes in foreign exchange		(7)		(14)
Disposals		(14)		(16)
Balance, end of year	\$	293	\$	314

			)22			
Lease liabilities		Property		oment	Total	
Balance, beginning of year	\$	246	\$	5	\$	251
Additions		31		2		33
Modifications		(2)		-		(2)
Lease payments		(44)		(3)		(47)
Changes in foreign exchange rates		1		-		1
Interest		6		-		6
Balance, end of year	\$	238	\$	4	\$	242

		2021						
	Pro	Property		Equipment		Total		
Balance, beginning of year	\$	279	\$	2	\$	281		
Additions		15		5		20		
Modifications		(2)		-		(2)		
Lease payments		(51)		(2)		(53)		
Changes in foreign exchange rates		(2)		-		(2)		
Interest		7		-		7		
Balance, end of year	\$	246	\$	5	\$	251		

The following table presents the contractual undiscounted cash flows for lease obligations:

	2	022	2021
One year or less	\$	41	\$ 46
Over one year to two years		36	38
Over two years to three years		29	31
Over three years to four years		24	24
Over four years to five years		23	21
Over five years		143	150
Total undiscounted lease obligations	\$	296	\$ 310

# **18. Participating Account**

The participating operations and the participating balance sheets are presented as combined or consolidated in the operations in the Company's financial statements.

The shareholder portion of participating earnings represents, as restricted by law, a portion of net earnings before policyholder dividends of the participating account, \$90 in 2022 (\$59 in 2021). The actual payment of the shareholder portion of participating net earnings is legally determined as a percentage of policyholder dividends paid. \$85 of shareholder surplus (\$82 in 2021) that has been recognized but not paid is dependent on future payment of dividends to participating policyholders. The following provides additional information related to the operations and financial position of each entity.

## (a) Net earnings, participating account:

	2022	2021
Net earnings attributable to participating account before policyholder dividends	\$ 1,809	\$ 1,708
Policyholder dividends	(1,625)	(1,405)
Net earnings – participating account	\$ 184	\$ 303

## (b) Participating account surplus in subsidiaries:

	2022		2021
Participating account accumulated surplus	\$ 3,324	\$	3,140
Participating account accumulated other comprehensive income (loss)	(177)		(14)
Total	\$ 3,147	\$	3,126

## (c) Participating account - other comprehensive income (loss):

The other comprehensive income (loss) attributable to the participating account for the year ended December 31, 2022 was (163) ((35) for the year ended December 31, 2021).

# **19. Non-Controlling Interests**

Non-controlling interests in subsidiaries include non-controlling interests through Irish Life's controlling interest in Invesco Ltd. (Ireland) as well as through a subsidiary's controlling interest in certain Canadian advisor businesses.

The net earnings attributable to non-controlling interests in the Consolidated Statements of Earnings for the year ended December 31, 2022 was \$3 (\$3 for the year ended December 31, 2021). Non-controlling interests on the Consolidated Balance Sheets for December 31, 2022 was \$51 (\$26 at December 31, 2021).

# 20. Share Capital

Authorized

Unlimited Common Shares

Unlimited Preferred Shares

Issued and outstanding

	20	22		2021		
	Number		Carrying value Number			Carrying value
Classified as liabilities:						
Preferred shares						
Class A, Series 6, 6.25% Cumulative First Preferred Shares	40,000,000	\$	1,000	40,000,000	\$	1,000
Classified as equity:						
Preferred shares						
Class A, Series 1, Non-Cumulative	18,000	\$	-	18,000	\$	-
Common shares	2,407,384	\$	7,884	2,407,384	\$	7,884

# 21. Capital Management

## (a) Policies and Objectives

Managing capital is the continual process of establishing and maintaining the quantity and quality of capital appropriate for the Company and ensuring capital is deployed in a manner consistent with the expectations of the Company's stakeholders. For these purposes, the Board considers the key stakeholders to be the Company's shareholders, policyholders and holders of subordinated liabilities in addition to the relevant regulators in the various jurisdictions where the Company and its subsidiaries operate.

The Company manages its capital on both a consolidated basis as well as at the individual operating subsidiary level. The primary objectives of the Company's capital management strategy are:

- to maintain the capitalization of its regulated operating subsidiaries at a level that will exceed the relevant minimum regulatory capital requirements in the jurisdictions in which they operate;
- to maintain strong credit and financial strength ratings of the Company ensuring stable access to capital markets; and
- to provide an efficient capital structure to maximize shareholders' value in the context of the Company's operational risks and strategic plans.

The target level of capitalization for the Company and its subsidiaries is assessed by considering various factors such as the probability of falling below the minimum regulatory capital requirements in the relevant operating jurisdiction, the views expressed by various credit rating agencies that provide financial strength and other ratings to the Company, and the desire to hold sufficient capital to be able to honour all policyholder and other obligations of the Company with a high degree of confidence.

The Company has established policies and procedures designed to identify, measure and report all material risks. Management is responsible for establishing capital management procedures for implementing and monitoring the capital plan.

The capital planning process is the responsibility of the Company's Chief Financial Officer. The capital plan is approved by the Company's Board of Directors on an annual basis. The Board of Directors reviews and approves all capital transactions undertaken by management.

## (b) Regulatory Capital

In Canada, OSFI has established a regulatory capital adequacy measurement for life insurance companies incorporated under the Insurance Companies Act (Canada) and their subsidiaries.

The Life Insurance Capital Adequacy Test (LICAT) Ratio compares the regulatory capital resources of a company to its required capital, defined by OSFI, as the aggregate of all defined capital requirements. The total capital resources are provided by the sum of Available Capital, Surplus Allowance and Eligible Deposits.

The following provides a summary of the LICAT information and ratios for Canada Life:

	2022		2021
Tier 1 Capital	\$	13,201	\$ 12,584
Tier 2 Capital		4,644	4,417
Total Available Capital		17,845	17,001
Surplus Allowance & Eligible Deposits		10,531	13,225
Total Capital Resources	\$	28,376	\$ 30,226
Required Capital	\$	23,582	\$ 24,323
Total LICAT Ratio (OSFI Supervisory Target = 100%) <sup>1</sup>		120%	124%

#### 1 Total Ratio (%) = (Total Capital Resources / Required Capital)

For entities based in Europe, the local solvency capital regime is the Solvency II basis. At December 31, 2022 and December 31, 2021, all European regulated entities met the capital and solvency requirements as prescribed under Solvency II.

Other foreign operations and foreign subsidiaries of the Company are required to comply with local capital or solvency requirements in their respective jurisdictions. At December 31, 2022 and December 31, 2021, the Company maintained capital levels above the minimum local regulatory requirements in each of its foreign operations.

# 22. Share-Based Payments

(a) Lifeco has a stock option plan (the Plan) pursuant to which options to subscribe for common shares of Lifeco may be granted to certain officers and employees of Canada Life and its affiliates. Lifeco's Human Resources Committee (the Committee) administers the Plan and, subject to the specific provisions of the Plan, fixes the terms and conditions upon which options are granted. The exercise price of each option granted under the Plan is fixed by the Committee, but cannot under any circumstances be less than the weighted average trading price per Lifeco common share on the Toronto Stock Exchange for the five trading days preceding the date of the grant. Options granted prior to January 1, 2019 vest over a period of five years. Options granted on or after January 1, 2019 vest 50% three years after the grant date. Options have a maximum exercise period of ten years from the grant date. Termination of employment may, in certain circumstances, result in forfeiture of the options, unless otherwise determined by the Committee. In 2022, the maximum number of Lifeco common shares issuable under the Plan was 72,500,000.

During 2022, 2,311,300 options were granted (2,580,500 during 2021). The weighted average fair value of options granted during 2022 was \$3.57 per option (\$2.59 in 2021). The fair value of each option was estimated using the Black-Scholes option-pricing model with the following weighted average assumptions used for those options granted in 2022: dividend yield 5.07% (5.44% in 2021), expected volatility 18.13% (18.44% in 2021), risk-free interest rate 1.61% (1.19% in 2021), and expected life of eight years (eight in 2021).

The following summarizes the changes in options outstanding and the weighted average exercise price:

	202	2		2021	2021		
	Options	a	eighted verage cise price	Options	a	/eighted iverage rcise price	
Outstanding, beginning of year	13,449,727	\$	32.81	13,227,809	\$	32.64	
Granted	2,311,300		38.68	2,580,500		32.25	
Exercised	(1,119,628)		31.22	(2,215,402)		31.09	
Forfeited/expired	(115,080)		33.97	(143,180)		33.36	
Outstanding, end of year	14,526,319	\$	33.86	13,449,727	\$	32.81	
Options exercisable at end of year	6,862,149	\$	33.67	6,683,227	\$	33.64	

The weighted average share price at the date of exercise of stock options for the year ended December 31, 2022 was \$39.48 (\$36.06 in 2021). Compensation expense due to the Plan transactions accounted for as equity-settled share-based payments of \$6 after-tax in 2022 (\$4 after-tax in 2021) has been recognized in the Consolidated Statements of Earnings.

The following summarizes information on the ranges of exercise prices including weighted average remaining contractual life at December 31, 2022:

		Outstanding			Exercisable		
Exercise price ranges	Options	Weighted average remaining contractual life	Weighted average exercise price	Options	Weighted average exercise price	Expiry	
\$27.13 - \$36.87	698,340	0.31	30.38	698,340	30.38	2023	
\$30.28 – \$36.87	719,620	1.31	31.77	719,620	31.77	2024	
\$34.68 – \$36.87	1,197,699	2.19	35.68	1,197,699	35.68	2025	
\$30.28 - \$36.87	1,418,460	3.20	34.44	1,418,460	34.44	2026	
\$30.28 – \$36.87	1,007,400	4.20	36.30	1,007,400	36.30	2027	
\$30.28 – \$34.21	1,173,500	5.16	34.18	935,930	34.19	2028	
\$30.28 – \$32.50	1,771,500	6.16	30.34	884,700	30.34	2029	
\$32.22 - \$32.22	1,782,800	7.16	32.22	_	-	2030	
\$32.10 – \$38.75	2,445,700	8.16	32.26	_	-	2031	
\$31.59 – \$38.71	2,311,300	9.16	38.68	-	-	2032	

## Notes to Consolidated Financial Statements

(b) To promote greater alignment of interests between the Directors and the policyholders of the Company and shareholders of Lifeco, the Company and certain of its affiliates have mandatory DSU Plans and/or voluntary DSU Plans (the "Mandatory DSU Plans" and the "Voluntary DSU Plans" respectively) in which the Directors of the Company participate. Under the Mandatory DSU Plans, each Director who is a resident of Canada or the United States must receive 50% of their annual Board retainer in the form of Lifeco DSUs. Under the Voluntary DSU Plans, each Director may elect to receive the balance of their annual Board retainer and Board Committee fees entirely in the form of DSUs, entirely in cash, or equally in cash and DSUs. In both cases, the number of DSUs granted is determined by dividing the amount of remuneration payable to the Director by the weighted average trading price per Lifeco common share on the Toronto Stock Exchange (TSX) for the last five trading days of the preceding fiscal quarter. Directors receive additional DSUs for dividends payable on the common shares of Lifeco based on the value of a DSU at the dividend payment date. DSUs are redeemable when an individual ceases to be a Director, or as applicable, an officer or employee of the Company or any of its affiliates by a lump sum cash payment, based on the weighted average trading price per Lifeco common share on the Tox of the state of redemption. In 2022, \$4 in Directors' fees were used to acquire DSUs (\$4 in 2021). At December 31, 2022, the carrying value of the DSU liability is \$50 (\$52 in 2021) recorded within other liabilities.

Certain employees of the Company are entitled to receive DSUs. Under these DSU Plans, certain employees may elect to receive DSUs as settlement of their annual incentive plan or as settlement of PSUs issued under the Company's PSU Plan. In both cases these employees are granted DSUs equivalent to Lifeco's common shares. Employees receive additional DSUs in respect of dividends payable on the common shares based on the value of the DSUs at the time. DSUs are redeemable when an individual ceases to be an officer or employee of the Company or any of its affiliates, by a lump sum cash payment representing the value of the DSUs at that date. The Company uses the fair-value based method to account for the DSUs granted to employees under the plans. For the year ended December 31, 2022, the Company recognized compensation expense of \$1 (\$15 in 2021) for the DSU Plans recorded in operating and administrative expenses in the Consolidated Statements of Earnings. At December 31, 2022, the carrying value of the DSU liability is \$39 (\$38 in 2021) recorded within other liabilities in the Consolidated Balance Sheets.

- (C) Certain employees of the Company are entitled to receive PSUs. Under the PSU Plan, these employees are granted PSUs equivalent to Lifeco's common shares vesting over a three-year period. Employees receive additional PSUs in respect of dividends payable on the common shares of Lifeco based on the value of a PSU at that time. At the maturity date, employees receive cash representing the value of the PSU at this date. The Company uses the fair-value based method to account for the PSUs granted to employees under the plan. For the year ended December 31, 2022, the Company recognized compensation expense of \$37 (\$50 in 2021) for the PSU Plan recorded in operating and administrative expenses in the Consolidated Statements of Earnings. At December 31, 2022, the carrying value of the PSU liability is \$73 (\$79 in 2021) recorded within other liabilities.
- (d) The Company's Employee Share Ownership Plan (ESOP) is a voluntary plan where eligible employees can contribute up to 5% of their previous year's eligible earnings to purchase common shares of Lifeco. The Company matches 50% of the total employee contributions. The contributions from the Company vest immediately and are expensed. For the year ended December 31, 2022, the Company recognized compensation expense of \$13 (\$13 in 2021) for the ESOP recorded in operating and administrative expenses in the Consolidated Statements of Earnings.

# 23. Pension Plans and Other Post-Employment Benefits

#### **Characteristics, Funding and Risk**

The Company and its subsidiaries maintain contributory and non-contributory defined benefit pension plans for eligible employees and advisors. The Company and its subsidiaries also maintain defined contribution pension plans for eligible employees and advisors.

The defined benefit pension plans provide pensions based on length of service and final average pay; however, these plans are closed to new entrants. Many of the defined benefit pension plans also no longer provide future defined benefit accruals. The Company's defined benefit plan exposure is expected to reduce in future years. Where defined benefit pension accruals continue, active plan participants share in the cost by making contributions in respect of current service. Certain pension payments are indexed either on an ad hoc basis or a guaranteed basis. The determination of the defined benefit obligation reflects pension benefits in accordance with the terms of the plans. Assets supporting the funded pension plans are held in separate trusteed pension funds. Obligations for the wholly unfunded plans are included in other liabilities and are supported by general assets.

New hires and active plan participants in defined benefit plans closed to future defined benefit accruals are eligible for defined contribution pension benefits. The defined contribution pension plans provide pension benefits based on accumulated employee and employer contributions. Employer contributions to these plans are a set percentage of employees' annual income and may be subject to certain vesting requirements.

The Company and its subsidiaries also provide post-employment health, dental and life insurance benefits to eligible employees, advisors and their dependents. Retirees share in the cost of benefits through deductibles, co-insurance and caps on benefits. These plans are closed to new hires and were previously amended to limit which employees could become eligible to receive benefits. The amount of some of the post-employment benefits other than pensions depends on future cost escalation. These post-employment benefits are not pre-funded and the amount of the obligation for these benefits is included in other liabilities and is supported by general assets.

The Company and its subsidiaries have pension and benefit committees or a trusteed arrangement that provides oversight for the benefit plans. The benefit plans are monitored on an ongoing basis to assess the benefit, funding and investment policies, financial status, and funding requirements. Significant changes to the Company's or a subsidiary company's benefit plans require approval from that company's Board of Directors.

The funding policies of the Company and its subsidiaries for the funded pension plans require annual contributions equal to or greater than those required by the applicable regulations and plan provisions that govern the funding of the plans. Where funded plans have a net defined benefit pension plan asset, the Company determines if an economic benefit exists in the form of potential reductions in future contributions by the Company, from the payment of expenses from the plan and in the form of surplus refunds, where permitted by applicable regulation and plan provisions.

By their design, the defined benefit plans expose the Company to the typical risks faced by defined benefit plans such as investment performance, changes to the discount rates used to value the obligations, longevity of plan members, and future inflation. Pension and benefit risk is managed by regular monitoring of the plans, applicable regulations and other factors that could impact the expenses and cash flows of the Company.

The following reflects the financial position of the contributory and non-contributory defined benefit plans of the Company and its subsidiaries:

# (a) Plan Assets, Benefit Obligation and Funded Status

	De	fined benefit	pensio	n plans	Other	post-emplo	yment benefits	
		2022		2021		2022		2021
Change in fair value of plan assets								
Fair value of plan assets, beginning of year	\$	7,124	\$	7,012	\$	-	\$	-
Interest income		175		145		-		-
Actual return over (less than) interest income		(1,311)		459		-		-
Employer contributions		89		102		17		18
Employee contributions		21		18		-		-
Benefits paid		(289)		(273)		(17)		(18
Settlements		-		(142)		-		-
Administrative expenses		(4)		(4)		-		-
Foreign exchange rate changes		(46)		(193)		-		-
Fair value of plan assets, end of year	\$	5,759	\$	7,124	\$	-	\$	-
Change in defined benefit obligation								
Defined benefit obligation, beginning of year	\$	7,167	\$	7,711	\$	340	\$	375
Current service cost		72		91		-		-
Interest cost		175		161		10		g
Employee contributions		21		18		-		-
Benefits paid		(289)		(273)		(17)		(18
Curtailments and termination benefits		(2)		(1)		-		-
Settlements		-		(200)		-		-
Actuarial loss (gain) on financial assumption changes		(1,886)		(112)		(53)		(24
Actuarial loss (gain) on demographic assumption changes		(1)		(14)		(31)		-
Actuarial loss (gain) arising from member experience		3		(20)		(16)		(2
Foreign exchange rate changes		(62)		(194)		-		-
Defined benefit obligation, end of year	\$	5,198	\$	7,167	\$	233	\$	340
Asset (liability) recognized on the Consolidated Balance Sheets								
Funded status of plans – surplus (deficit)	\$	561	\$	(43)	\$	(233)	\$	(340
Unrecognized amount due to asset ceiling		(310)	•	(41)		-	-	
Asset (liability) recognized on the Consolidated Balance Sheets	\$	251	\$	(84)	\$	(233)	\$	(340
Recorded in:								
Other assets (note 12)	\$	463	\$	363	\$	_	\$	_
Other liabilities (note 17)	4	(212)	*	(447)	4	(233)	÷	(340
Asset (liability) recognized on the Consolidated Balance Sheets	\$	251	\$	(84)	\$	(233)	\$	(340
Analysis of defined benefit obligation								
Wholly or partly funded plans	\$	4,993	\$	6,904	\$	_	\$	_
Wholly unfunded plans	\$	205	\$	263	\$	233	\$	340
whony analaca plans	\$	205	ŗ	205	Ą	255	۾.	540

#### 23. Pension Plans and Other Post-Employment Benefits (cont'd)

Under IFRIC 14, *The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction*, the Company must assess whether each pension plan's asset has economic benefit to the Company through future contribution reductions, from the payment of expenses from the plan, or surplus refunds; in the event the Company is not entitled to a benefit, a limit or 'asset ceiling' is required on the balance. The following provides a breakdown of the changes in the asset ceiling:

	Defined benefit pension						
	20	)22	2	2021			
Change in asset ceiling							
Asset ceiling, beginning of year	\$	41	\$	29			
Interest on asset ceiling		1		1			
Change in asset ceiling		251		11			
Foreign exchange rate changes		17		-			
Asset ceiling, end of year	\$	310	\$	41			

## (b) Pension and Other Post-Employment Benefits Expense

The total pension and other post-employment benefit expense included in operating expenses and other comprehensive income are as follows:

	All pension plans			Other post-employmen			nt benefits	
	2022		2021		2022		2	021
Defined benefit current service cost		93	\$	109	\$	-	\$	-
Defined contribution current service cost		87		80		-		-
Employee contributions	(	(21)		(18)		-		-
Employer current service cost	1	59		171		-		-
Administrative expense		4		4		-		-
Curtailments		(2)		(1)		-		-
Settlements		-		(58)		-		-
Net interest cost		1		17		10		9
Expense – profit or loss	1	62		133		10		9
Actuarial (gain) loss recognized	(1,8	384)		(146)		(100)		(26)
Return on assets (greater) less than assumed	1,3	311		(459)		_		_
Change in the asset ceiling	2	251		11		-		-
Re-measurements – other comprehensive (income) loss	(3	322)		(594)		(100)		(26)
Total expense (income) including re-measurements	\$ (1	60)	\$	(461)	\$	(90)	\$	(17)

## (c) Asset Allocation by Major Category Weighted by Plan Assets

	Defined bene	fit pension plans
	2022	2021
Equity securities	35%	39%
Debt securities	52%	50%
Real estate	9%	8%
Cash and cash equivalents	4%	3%
Total	100%	100%

No plan assets are directly invested in the Company's or related parties' securities. Plan assets include investments in segregated funds and other funds managed by subsidiaries of the Company of \$5,608 at December 31, 2022 and \$6,978 at December 31, 2021, of which \$5,514 (\$6,900 at December 31, 2021) are included on the Consolidated Balance Sheets. Plan assets do not include any property occupied or other assets used by the Company.

# (d) Details of Defined Benefit Obligation

(i) Portion of Defined Benefit Obligation Subject to Future Salary Increases

	De	fined benefi	t pensio	n plans	Other post-employment benefits				
		2022		2021		2022		2021	
Benefit obligation without future salary increases	ut future salary increases \$ 4,766		\$	6,567	\$	233	\$	340	
Effect of assumed future salary increases		432		600		-		-	
Defined benefit obligation	\$	5,198	\$	7,167	\$	233	\$	340	

The other post-employment benefits are not subject to future salary increases.

(ii) Portion of Defined Benefit Obligation Without Future Pension Increases

	De	efined benefi	t pensio	n plans	Other	oenefits			
		2022		2021		2022		2021	
Benefit obligation without future pension increases	\$	4,524	\$	6,343	\$	233	\$	340	
Effect of assumed future pension increases		674		824		-		-	
Defined benefit obligation	\$	5,198	\$	7,167	\$	233	\$	340	

The other post-employment benefits are not subject to future pension increases.

#### (iii) Maturity Profile of Plan Membership

	Defined benefi	t pension plans	Other post-employment benefits		
	2022	2021	2022	2021	
Actives	39%	43%	7%	9%	
Deferred vesteds	15%	17%	n/a	n/a	
Retirees	46%	40%	93%	91%	
Total	100%	100%	100%	100%	
Weighted average duration of defined benefit obligation	15.0 years	18.1 years	9.9 years	11.9 years	

## (e) Cash Flow Information

	Other post- Pension employmen plans benefits			yment			
Expected employer contributions for 2023:							
Funded (wholly or partly) defined benefit plans	\$	62	\$	-	\$	62	
Unfunded plans		17		18		35	
Defined contribution plans		96		-		96	
Total	\$	175	\$	18	\$	193	

23. Pension Plans and Other Post-Employment Benefits (cont'd)

## (f) Actuarial Assumptions and Sensitivities

(i) Actuarial Assumptions

	Defined benefit p	Defined benefit pension plans		nent benefits
	2022	2021	2022	2021
To determine benefit cost:				
Discount rate – past service liabilities	2.5%	2.1%	3.1%	2.5%
Discount rate – future service liabilities	3.3%	2.8%	3.4%	2.8%
Rate of compensation increase	3.1%	3.0%	-	-
Future pension increases <sup>1</sup>	1.7%	1.2%	-	-
To determine defined benefit obligation:				
Discount rate – past service liabilities	4.9%	2.5%	5.3%	3.1%
Rate of compensation increase	3.8%	3.1%	-	-
Future pension increases <sup>1</sup>	2.3%	1.7%	-	-
Medical cost trend rates:				
Initial medical cost trend rate			4.7%	4.6%
Ultimate medical cost trend rate			4.0%	4.0%
Year ultimate trend rate is reached			2040	2040

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1 Represents the weighted average of plans subject to future pension increases.

(ii) Sample Life Expectancies Based on Mortality Assumptions

	Defined benefit	pension plans	Other post-employment benefits			
	2022	2021	2022	2021		
Sample life expectancies based on mortality assumption:						
Male						
Age 65 in fiscal year	23.0	22.9	22.8	22.7		
Age 65 for those age 35 in the fiscal year	24.8	24.8	24.2	24.2		
Female						
Age 65 in fiscal year	25.1	25.0	25.1	25.1		
Age 65 for those age 35 in the fiscal year	26.9	26.9	26.5	26.4		

The period of time over which benefits are assumed to be paid is based on best estimates of future mortality, including allowances for mortality improvements. This estimate is subject to considerable uncertainty, and judgment is required in establishing this assumption. As mortality assumptions are significant in measuring the defined benefit obligation, the mortality assumptions applied by the Company take into consideration such factors as age, gender and geographic location, in addition to an estimation of future improvements in longevity.

The mortality tables are reviewed at least annually, and assumptions are in accordance with accepted actuarial practice. Emerging plan experience is reviewed and considered in establishing the best estimate for future mortality.

The calculation of the defined benefit obligation is sensitive to the mortality assumptions. The effect of a one-year increase in life expectancy would be an increase in the defined benefit obligation of \$148 for the defined benefit pension plans and \$5 for other post-employment benefits.
(iii) Impact of Changes to Assumptions on D efined Benefit Obligation

	1% in	1% decrease					
2022			2021		2022		2021
\$	(675)	\$	(1,111)	\$	859	\$	1,461
	173		299		(156)		(269)
	340		578		(299)		(507)
	11		21		(10)		(18)
	(19)		(34)		23		40
	\$	2022 \$ (675) 173 340 11	2022 \$ (675) \$ 173 340 11	\$ (675) \$ (1,111) 173 299 340 578 11 21	2022     2021     2021       \$ (675)     \$ (1,111)     \$       173     299       340     578       11     21	2022         2021         2022           \$ (675)         \$ (1,111)         \$ 859           173         299         (156)           340         578         (299)           11         21         (10)	2022         2021         2022           \$ (675)         \$ (1,111)         \$ 859         \$           173         299         (156)         \$           340         578         (299)         100

To measure the impact of a change in an assumption, all other assumptions were held constant. It is expected that there would be interaction between at least some of the assumptions.

# 24. Accumulated Other Comprehensive Loss

									2	022							
	gains (losses) o		gains on hed net in in f	in foreign		Unrealized gains (losses) on available- for-sale assets				Revaluation surplus on transfer to investment properties		Total		on- rolling erests	cipating count	Shareholder	
Balance, beginning																	
of year	\$	269	\$	(8)	\$	28	\$	(364)	\$	10	\$	(65)	\$	-	\$ (14)	\$	(51)
Other comprehensive																	
income (loss)		12		(97)		(760)		422		-		(423)		1	(225)		(199)
Income tax		-		27		143		(113)		-		57		-	62		(5)
		12		(70)		(617)		309		-		(366)		1	(163)		(204)
Balance, end of year	\$	281	\$	(78)	\$	(589)	\$	(55)	\$	10	\$	(431)	\$	1	\$ (177)	\$	(255)

									2	021								
	fo exe gain: on tr of	ealized oreign change s (losses) anslation foreign erations	gain: on heo net in in	Unrealized gains (losses) In hedges of the net investment in foreign operations		Unrealized gains (losses) on available- for-sale assets		Re-measurements on defined benefit pension and other post- employment benefit plans		Revaluation surplus on transfer to investment properties		Total		on- rolling rests		ipating	Shar	eholder
Balance, beginning	¢	672	\$		¢	228	\$	(814)	¢	10	\$	96	ć	2	¢	21	¢	73
of year	\$	072	Þ	_	Þ	220	¢	(014)	Þ	10	Þ	90	Þ	Z	\$	21	¢	75
Other comprehensive																		
income (loss)		(403)		(11)		(247)		620		-		(41)		(2)		(47)		8
Income tax		-		3		47		(170)		-		(120)		-		12		(132)
		(403)		(8)		(200)		450		-		(161)		(2)		(35)		(124)
Balance, end of year	\$	269	\$	(8)	\$	28	\$	(364)	\$	10	\$	(65)	\$	-	\$	(14)	\$	(51)

# **25. Related Party Transactions**

Great-West Lifeco Inc. is the parent of the Company. As such, the Company is related to Great-West Lifeco Inc. and its other major operating subsidiaries including Empower Annuity Insurance Company of America (Empower, formerly known as Great-West Life & Annuity Insurance Company) and Putnam Investments, LLC. In addition, Great-West Lifeco Inc. is a member of the Power Corporation group of companies. Through this relationship, the Company is also related to the Power Corporation group of companies which includes IGM, a company in the financial services sector along with its subsidiaries IG Wealth Management, Mackenzie Financial and Investment Planning Council, and Groupe Bruxelles Lambert, a holding company based in Europe with substantial holdings in global industrial and services companies.

## (a) Principal subsidiaries

The consolidated financial statements of the Company include the operations of the following subsidiaries and their subsidiaries:

Company	Incorporated in	Primary business operation	% Held
GWL Realty Advisors Inc.	Canada	Real estate investment management	100.00%
Canada Life Limited	United Kingdom	Insurance and wealth management	100.00%
Irish Life Assurance p.l.c	Ireland	Insurance and wealth management	100.00%

### (b) Transactions with related parties included in the consolidated financial statements

### **Reinsurance Transactions**

A subsidiary of the Company has agreements with Empower, an affiliated company, to assume certain life business. In 2022, for the Consolidated Statements of Earnings, these transactions resulted in an increase in total net premiums of \$3,565 (\$2,350 in 2021) and total paid or credited to policyholders of \$3,555 (\$2,334 in 2021). The transactions were at market terms and conditions.

During 2005, Great-West Life & Annuity Insurance Company of South Carolina (GWSC), an affiliated company, assumed on a coinsurance basis with funds withheld, certain of Canada Life's U.S. term life reinsurance business. During 2007, an additional amount of U.S term life reinsurance business was retroceded by Canada Life to GWSC. In 2022, for the Consolidated Statements of Earnings, these transactions resulted in a reduction in total net premiums of \$82 (\$80 in 2021) and total paid or credited to policyholders of \$85 (\$109 in 2021). These transactions were at market terms and conditions.

### **Other Related Party Transactions**

In the normal course of business, the Company provided insurance benefits and other services to other companies within the Power Corporation group of companies. In all cases, transactions were at market terms and conditions.

During the year, the Company provided to and received from IGM and its subsidiaries, a member of the Power Corporation group of companies, certain administrative and information technology services. During 2021, the Company and IGM executed a termination agreement covering the transition of shared information technology services from the Company to alternate providers over a number of years. The Company also provided life insurance, annuity and disability insurance products under a distribution agreement with IGM. In addition, the Company provided distribution services to IGM. All transactions were provided at market terms and conditions.

The Company owns 9,200,448 shares representing a 3.87% ownership interest in IGM. The Company uses the equity method to account for its investment in IGM as it exercises significant influence. In 2022, the Company recognized \$30 for the equity method share of IGM net earnings and received dividends of \$21 from its investment in IGM (note 6).

During 2019, the Company redeemed \$1,000 of the \$2,000 3.75% debenture issued to Lifeco in 2013. Also redeemed were \$1,000 of the \$2,000 in preferred shares of a wholly-owned subsidiary of Lifeco. The Company has a legally enforceable right to settle the remaining amounts of these financial instruments on a net basis and the Company intends to exercise this right. Accordingly, the remaining amounts of the investment and debenture are offset in the consolidated financial statements of the Company.

During 2008, the Company issued \$2,000 of 7.127% debentures to Lifeco. The Company made a corresponding investment of \$2,000 in preferred shares of a wholly-owned subsidiary of Lifeco. The Company also issued \$1,200 of 5.75% debentures to Lifeco in 2003. The Company made a corresponding investment of \$1,200 in preferred shares of a wholly-owned subsidiary of Lifeco. The Company has legally enforceable rights to settle these financial instruments on a net basis, and the Company intends to exercise these rights. Accordingly, the investments and debentures are offset in the consolidated financial statements of the Company.

Segregated funds of the Company were invested in funds managed by IG Wealth Management and Mackenzie Investments. Mackenzie Investments also manages certain of the Company's portfolio investments. The Company also has interests in mutual funds, open-ended investment companies, unit trusts and private equity funds. Some of these funds are managed by related parties of the Company, who are paid management fees related to these services. During 2022, the Company made additional investments in funds managed by related parties. All transactions were provided at market terms and conditions (note 14).

The Company held debentures issued by IGM; the interest rates and maturity dates are as follows:

	2	022	2	2021
3.44%, matures January 26, 2027	\$	19	\$	21
6.65%, matures December 13, 2027		14		16
7.45%, matures May 9, 2031		11		13
7.00%, matures December 31, 2032		11		14
4.56%, matures January 25, 2047		18		24
4.115%, matures December 9, 2047		8		11
4.174%, matures July 13, 2048		4		6
Total	\$	85	\$	105

On December 22, 2020 the Company was issued from Great-West Lifeco U.S. LLC, an affiliated entity, a U.S. \$65 (\$88 at December 31, 2022), 5 year loan with an annual interest rate of 1.25%. During 2022, interest income of \$1 (\$1 in 2021) is included in the Consolidated Statements of Earnings.

On December 7, 2016 the Company issued to Lifeco a  $\notin$ 200 (%290 at December 31, 2022), 15 year loan with an annual interest rate of 2.53% until first par call date of December 7, 2026, and, thereafter at a rate equal to the five-year euro semi-annual mid-swap rate plus 1.85% (note 15). During 2022, interest expense of %7 (%8 in 2021) is included in the Consolidated Statements of Earnings.

The Company has 6.74% debentures due to Lifeco, its parent, which have an outstanding balance of \$200 (\$200 in 2021). Financing charges of \$13 is included in the Consolidated Statements of Earnings (\$13 in 2021).

### **Subsequent Event**

On January 13, 2023, the Company issued a \$2,000 5.30% debenture to Lifeco. The Company made a corresponding investment of \$2,000 in preferred shares of a wholly owned subsidiary of Lifeco. The Company has a legally enforceable right to settle these financial instruments on a net basis and the Company intends to exercise this right. Accordingly, the investment and debenture will be offset in the consolidated financial statements of the Company.

### (c) Key management compensation

Key management personnel constitute those individuals that have the authority and responsibility for planning, directing and controlling the activities of the Company, directly or indirectly, including any Director. The individuals that comprise the key management personnel are the Board of Directors as well as certain key management and officers.

The following describes all compensation paid to, awarded to, or earned by each of the key management personnel for services rendered in all capacities to the Company and its subsidiaries:

	2022	2021
Salary	\$ 17	\$ 16
Share-based awards	14	12
Option-based awards	7	6
Annual non-equity incentive plan compensation	9	8
Pension value	-	(1)
Total	\$ 47	\$ 41

# 26. Income Taxes

(ii)

### (a) Components of the income tax expense

(i) Income tax recognized in Consolidated Statements of Earnings

Current income tax				
		2022		
Total current income tax	\$	353	\$	132
Deferred income tax		2022		2021
Origination and reversal of temporary differences	\$	(181)	\$	116
Effect of changes in tax rates or imposition of new income taxes	4	24	Ŷ	22
Tax expense arising from unrecognized tax losses and tax credits		3		4
Total deferred income tax	\$	(154)	\$	142
Total income tax expense	\$	199	\$	274
Income tax recognized in other comprehensive income (note 24)				
		2022	2	2021
Current income tax expense (recovery)	\$	(157)	\$	(34)
Deferred income tax expense (recovery)		100		154
Total	\$	(57)	\$	120

# (b) The effective income tax rate reported in the Consolidated Statements of Earnings varies from the combined Canadian federal and provincial income tax rate of 27.50%<sup>1</sup> for the following items:

	202	202	21	
Earnings before income taxes	\$ 3,381		\$ 3,448	
Combined basic Canadian federal and provincial tax rate	930	27.50%	914	26.50%
Increase (decrease) in the income tax rate resulting from:				
Non-taxable investment income	(206)	(6.08)	(286)	(8.29)
Operations outside of Canada subject to a lower average foreign tax rate	(422)	(12.48)	(369)	(10.70)
Impact of rate changes on deferred income taxes	24	0.71	22	0.64
Other	(127)	(3.76)	(7)	(0.20)
Total income tax expense and effective income tax rate	\$ 199	5.89%	\$ 274	7.95%

1 A Canadian federal corporate income tax rate change, enacted in 2022 (effective after April 7, 2022), increased the statutory income tax rate from 26.50% to 28.0% (prorated to 27.50% in 2022).

In December 2021, the Organization for Economic Co-operation and Development (OECD) published model rules outlining a structure for a new global 15% minimum tax regime to be implemented by all participating countries at an agreed future date, currently expected to be 2024. Detailed commentary on the rules was released by the OECD during 2022. At this point, the countries where the Company currently operates have all indicated their participation; however, none have implemented legislation. A number of these countries currently operate at a lower tax rate than the proposed minimum, and when legislation is enacted the Company expects an increase in the effective tax rate. The Company is awaiting the legislation and detailed guidance to assess the full implications in the jurisdictions in which the Company operates.

# (c) Composition and changes in net deferred income tax liabilities are as follows:

							:	2022					
	inv	Insurance and investment ontract liabilities		Portfolio investments		Losses carried forward		Intangible assets		Tax redits	Other		Total
Balance, beginning of year	\$	(469)	\$	(504)	\$	384	\$	(291)	\$	144	\$	80	\$ (656)
Recognized in Statements of Earnings		(193)		213		129		(5)		(24)		34	154
Recognized in Statements of Comprehensive Income		_		13		_		_		_		(113)	(100)
Foreign exchange rate changes and other		8		(6)		24		(7)		_		6	25
Balance, end of year	\$	(654)	\$	(284)	\$	537	\$	(303)	\$	120	\$	7	\$ (577)
							:	2021					
	inv	rance and estment ct liabilities		ortfolio estments	Ci	osses arried rward		angible assets		Tax redits	(	Other	Total
Balance, beginning of year	\$	(423)	\$	(458)	\$	419	\$	(235)	\$	143	\$	200	\$ (354)
Recognized in Statements of Earnings		(29)		(60)		(31)		(46)		1		23	(142)

Balance, end of year	\$ (469)	\$ (504)	\$ 384	\$ (291)	\$ 144	\$ 80	\$ (656)
and other	 (17)	(2)	(5)	7	-	32	15
Foreign exchange rate changes							
Acquired in business acquisitions	-	(1)	1	(17)	-	(4)	(21)
Comprehensive Income	-	17	-	-	-	(171)	(154)
Recognized in Statements of							
UI Lainings	(29)	(00)	(51)	(40)		25	(142)

	:	2022	2021
Recorded on Consolidated Balance Sheets:			
Deferred tax assets	\$	315	\$ 266
Deferred tax liabilities		(892)	(922)
Total	\$	(577)	\$ (656)

A deferred income tax asset is recognized for deductible temporary differences and unused losses and carryforwards only to the extent that realization of the related income tax benefit through future taxable profits is probable.

Recognition is based on the fact that it is probable that the entity will have taxable profits and/or tax planning opportunities available to allow the deferred income tax asset to be utilized. Changes in circumstances in future periods may adversely impact the assessment of the recoverability. The uncertainty of the recoverability is taken into account in establishing the deferred income tax assets. The Company's annual financial planning process provides a significant basis for the measurement of deferred income tax assets.

Management assesses the recoverability of the deferred income tax assets carrying values based on future years' taxable income projections and believes the carrying values of the deferred income tax assets as of December 31, 2022 are recoverable.

At December 31, 2022, the Company has recognized a deferred tax asset of \$537 (\$384 in 2021) on tax loss carryforwards totaling \$2,550, of which \$89 expire between 2030 and 2041 while \$2,461 have no expiry date. The Company will realize this benefit in future years through a reduction in current income taxes payable.

The Company has not recognized a deferred tax asset of \$100 (\$40 in 2021) on tax loss carryforwards totaling \$505 (\$198 in 2021). Of this amount, \$112 expire between 2023 and 2038 while \$393 have no expiry date. In addition, the Company has not recognized a deferred tax asset of \$11 (\$20 in 2021) on other temporary differences of \$55 (\$94 in 2021) associated with investments in subsidiaries, branches, and associates.

A deferred income tax liability has not been recognized in respect of the temporary differences associated with investments in subsidiaries, branches and associates as the Company is able to control the timing of the reversal of the temporary differences, and it is probable that the temporary differences will not reverse in the foreseeable future.

# 27. Operating and Administrative Expenses

	2022	2021
Salaries and other employee benefits	\$ 2,155	\$ 2,165
General and administrative	978	884
Interest expense on leases	6	7
Depreciation of fixed assets	71	77
Depreciation of right-of-use assets	39	42
Total	\$ 3,249	\$ 3,175

# 28. Derivative Financial Instruments

In the normal course of managing exposure to fluctuations in interest and foreign exchange rates, and to market risks, the Company is an enduser of various derivative financial instruments. It is the Company's policy to transact in derivatives only with the most creditworthy financial intermediaries. Note 8 discloses the credit quality of the Company's exposure to counterparties. Credit risk equivalent amounts are presented net of eligible collateral received, including initial margin on exchange-traded derivatives, of \$378 as at December 31, 2022 (\$65 at December 31, 2021).

# (a) The following summarizes the Company's derivative portfolio and related credit exposure using the following definitions of risk as prescribed by OSFI:

Maximum Credit Risk	The total replacement cost of all derivative contracts with positive values.
Future Credit Exposure	The potential future credit exposure is calculated based on a formula prescribed by OSFI. The factors prescribed by OSFI for this calculation are based on derivative type and duration.
Credit Risk Equivalent	The sum of maximum credit risk and the potential future credit exposure less any collateral held.
Risk Weighted Equivalent	Represents the credit risk equivalent, weighted according to the creditworthiness of the counterparty, as prescribed by OSFI.

			2022			
	Notional amount	 aximum credit risk	Future credit kposure	Credit risk uivalent	wei	isk ghted valent
Interest rate contracts						
Swaps	\$ 4,534	\$ 96	\$ 47	\$ 102	\$	2
Futures – short	159	-	-	-		-
Options purchased	1	-	-	-		-
	4,694	96	47	102		2
Foreign exchange contracts						
Cross-currency swaps	19,733	956	1,233	1,879		39
Forward contracts	5,712	35	75	95		1
	25,445	991	1,308	1,974		40
Other derivative contracts						
Equity contracts	1,482	20	89	109		-
Futures – long	12	-	-	-		-
Futures – short	661	13	-	-		-
Equity options – purchased	1	-	-	-		-
Equity options – written	3	-	-	-		-
	2,159	33	89	109		-
Total	\$ 32,298	\$ 1,120	\$ 1,444	\$ 2,185	\$	42

# Notes to Consolidated Financial Statements

					2021			
		tional ount	C	ximum redit risk	Future credit kposure	Credit risk uivalent	wei	isk ghted valent
Interest rate contracts								
Swaps	\$	3,920	\$	194	\$ 44	\$ 235	\$	5
Futures – short		146		-	-	-		-
		4,066		194	44	235		5
Foreign exchange contracts								
Cross-currency swaps		16,635		285	1,002	1,257		24
Forward contracts		4,381		50	64	98		1
		21,016		335	1,066	1,355		25
Other derivative contracts								
Equity contracts		1,952		52	117	156		-
Futures – long		14		-	-	-		-
Futures – short		560		1	-	-		-
		2,526		53	117	156		-
Total	\$ 2	27,608	\$	582	\$ 1,227	\$ 1,746	\$	30

# (b) The following provides the notional amount, term to maturity and estimated fair value of the Company's derivative portfolio by category:

				2022		
		Notiona	l Amou	ınt		Total
	1 year or less	er 1 year 5 years		Over 5 years	Total	imated r value
Derivatives not designated as accounting hedges						
Interest rate contracts						
Swaps	\$ 549	\$ 1,251	\$	2,734	\$ 4,534	\$ (356)
Futures – short	159	-		-	159	_
Options purchased	1	-		-	1	-
	709	1,251		2,734	4,694	(356)
Foreign exchange contracts						
Cross-currency swaps	2,418	3,604		13,711	19,733	(23)
Forward contracts	3,146	-		-	3,146	(64
	5,564	3,604		13,711	22,879	(87)
Other derivative contracts						
Equity contracts	1,482	-		-	1,482	6
Futures – long	12	-		-	12	_
Futures – short	661	-		-	661	13
Equity options – purchased	1	-		-	1	-
Equity options – written	3	-		-	3	-
	2,159	-		-	2,159	19
Fair value hedges						
Foreign exchange forward contracts	83	-		-	83	(3
Net investment hedges						
Foreign exchange forward contracts	2,027	456		_	2,483	(28
Total	\$ 10,542	\$ 5,311	\$	16,445	\$ 32,298	\$ (455

#### 28. Derivative Financial Instruments (cont'd)

				2021		
		Notiona	l Amou	nt		Total
	1 year or less	er 1 year 5 years		Over 5 years	Total	timated ir value
Derivatives not designated as accounting hedges						
Interest rate contracts						
Swaps	\$ 486	\$ 760	\$	2,674	\$ 3,920	\$ 160
Options purchased	146	-		_	146	-
	 632	760		2,674	4,066	160
Foreign exchange contracts						
Cross-currency swaps	2,556	3,181		10,898	16,635	(650)
Forward contracts	2,376	-		-	2,376	(4)
	 4,932	3,181		10,898	19,011	(654)
Other derivative contracts						
Equity contracts	1,952	-		-	1,952	52
Futures – long	14	-		-	14	-
Futures – short	560	-		-	560	(3)
	 2,526	-		-	2,526	49
Fair value hedge						
Foreign exchange forward contracts	78	_		-	78	(1)
Net investment hedges						
Foreign exchange forward contracts	1,409	518		-	1,927	23
Total	\$ 9,577	\$ 4,459	\$	13,572	\$ 27,608	\$ (423)

Futures contracts included in the above are exchange traded contracts; all other contracts are over-the-counter.

## (c) The following provides details of the Company's derivative portfolio by type of instrument:

### **Interest Rate Contracts**

Interest rate swaps, futures and options are used as part of a portfolio of assets to manage interest rate risk associated with investment activities and insurance and investment contract liabilities. Interest-rate swap agreements require the periodic exchange of payments without the exchange of the notional principal amount on which payments are based. Call options grant the Company the right to enter into a swap with predetermined fixed-rate payments over a predetermined time period on the exercise date. Call options are used to hedge minimum rate guarantees.

### **Foreign Exchange Contracts**

Cross-currency swaps are used in combination with other investments to manage foreign currency risk associated with investment activities and insurance and investment contract liabilities. Under these swaps principal amounts and fixed or floating interest payments may be exchanged in different currencies. The Company also enters into certain foreign exchange forward contracts to hedge certain product liabilities.

### **Other Derivative Contracts**

Equity index swaps, futures and options are used to hedge certain product liabilities. Equity index swaps are also used as substitutes for cash instruments and are used to periodically hedge the market risk associated with certain fee income. Equity put options are used to manage potential credit risk impact of significant declines in certain equity markets.

# 29. Legal Provisions and Contingent Liabilities

The Company and its subsidiaries are from time-to-time subject to legal actions, including arbitrations and class actions. Provisions are established if, in management's judgment, it is probable a payment will be required and the amount of the payment can be reliably estimated. It is inherently difficult to predict the outcome of any of these proceedings with certainty, and it is possible that an adverse resolution could have a material adverse effect on the consolidated financial position of the Company. However, based on information presently known, it is not expected that any of the existing legal actions, either individually or in the aggregate, will have a material adverse effect on the consolidated financial position of the Company. Actual results could differ from management's best estimates.

# **30. Commitments**

### (a) Letters of Credit

Letters of credit are written commitments provided by a bank. The total amount of letter of credit facilities is U.S. \$1,835 of which U.S. \$1,419 were issued as of December 31, 2022.

The Capital and Risk Solutions business unit periodically uses letters of credit as collateral under certain reinsurance contracts for on balance sheet policy liabilities.

### (b) Investment Commitments

Commitments of investment transactions made in the normal course of operations in accordance with policies and guidelines that are to be disbursed upon fulfillment of certain contract conditions were \$3,635 as at December 31, 2022, with \$3,553 maturing within one year and \$82 maturing within two years.

### (c) Pledged Assets

In addition to the assets pledged by the Company disclosed elsewhere in the consolidated financial statements:

(i) The amount of assets included in the Company's balance sheet which have a security interest by way of pledging is \$1,467 (\$1,263 at December 31, 2021) in respect of reinsurance agreements.

In addition, under certain reinsurance contracts, bonds presented in portfolio investments are held in trust and escrow accounts. Assets are placed in these accounts pursuant to the requirements of certain legal and contractual obligations to support contract liabilities assumed.

(ii) The Company has pledged, in the normal course of business, \$53 (\$56 at December 31, 2021) of assets of the Company for the purpose of providing collateral for the counterparty.

# **31. Segmented Information**

The major operating segments of the Company are the participating and shareholder operations. Within these segments the major business units are: Canada, Europe, Capital and Risk Solutions and Corporate. These business units reflect the Company's management structure and internal financial reporting. Each of these segments operates in the financial services industry and the revenues from these business units are derived principally from life insurance, health insurance, retirement and investment services, and reinsurance businesses. Business activities and operations in the United States and those that are not associated with the specific business units are attributed to Corporate.

# (a) Consolidated Net Earnings

							2022					
				Sha	areholder				Par	ticipating		
	Cana	ıda	Europe		pital and Solutions	Co	rporate	Total		Total	c	Total ompany
Income												
Total net premiums	\$ 9	9,740	\$ 3,961	\$	31,632	\$	3,567	\$ 48,900	\$	5,422	\$	54,322
Net investment income												
Regular net investment												
income	1	,307	1,524		201		106	3,138		1,760		4,898
Changes in fair value												
through profit or loss	(4	1,275)	(7,055)		(1,676)		(15)	(13,021)		(2,990)		(16,011)
Total net investment income (loss)	(2	2,968)	(5,531)		(1,475)		91	(9,883)		(1,230)		(11,113)
Fee and other income	1	,957	1,334		5		29	3,325		-		3,325
	8	3,729	(236)		30,162		3,687	42,342		4,192		46,534
Benefits and expenses												
Paid or credited to policyholders	4	1,425	(3,188)		29,217		3,570	34,024		2,981		37,005
Other <sup>1</sup>	2	2,873	1,740		223		46	4,882		989		5,871
Financing charges		-	-		9		100	109		-		109
Amortization of finite life												
intangible assets		79	56		1		20	156		12		168
Earnings (loss) before income taxes	1	,352	1,156		712		(49)	3,171		210		3,381
Income taxes		243	66		20		(156)	173		26		199
Net earnings before non-												
controlling interests	1	,109	1,090		692		107	2,998		184		3,182
Attributable to non-controlling interests		-	3		-		-	3		-		3
Net earnings	1	,109	1,087		692		107	2,995		184		3,179
Net earnings – participating												
policyholder		-	-		-		-	-		184		184
Net earnings – common shareholder	\$ 1	,109	\$ 1,087	\$	692	\$	107	\$ 2,995	\$	_	\$	2,995

1 Includes commissions, operating and administrative expenses and premium taxes.

# Notes to Consolidated Financial Statements

							2021					
				Sh	areholder				Par	rticipating		
	(	Canada	Europe		apital and k Solutions	Co	rporate	Total		Total	C	Total ompany
Income												
Total net premiums Net investment income Regular net investment	\$	8,779	\$ 4,861	\$	29,438	\$	2,342	\$ 45,420	\$	5,189	\$	50,609
income Changes in fair value		1,231	1,316		211		55	2,813		1,689		4,502
through profit or loss		(816)	(1,390)		(295)		13	(2,488)		1,248		(1,240)
Total net investment income (loss)		415	(74)		(84)		68	325		2,937		3,262
Fee and other income		1,933	1,415		8		58	3,414		-		3,414
		11,127	6,202		29,362		2,468	49,159		8,126		57,285
Benefits and expenses												
Paid or credited to policyholders		6,743	3,186		28,604		2,349	40,882		6,912		47,794
Other <sup>1</sup>		2,783	1,736		195		102	4,816		952		5,768
Financing charges Amortization of finite life		-	-		9		101	110		-		110
intangible assets		78	55		-		19	152		13		165
Earnings (loss) before income taxes		1,523	1,225		554		(103)	3,199		249		3,448
Income taxes		263	154		(25)		(64)	328		(54)		274
Net earnings (loss) before non-controlling interests Attributable to non-controlling		1,260	1,071		579		(39)	2,871		303		3,174
interests		-	3		-		-	3		-		3
Net earnings (loss) Net earnings – participating		1,260	1,068		579		(39)	2,868		303		3,171
policyholder		-	 _		-		-	 -		303		303
Net earnings (loss) – common shareholder	\$	1,260	\$ 1,068	\$	579	\$	(39)	\$ 2,868	\$	_	\$	2,868

1 Includes commissions, operating and administrative expenses and premium taxes.

31. Segmented Information (cont'd)

# (b) Consolidated Total Assets

			2022	
	S	hareholder	ticipating account	Total
Assets				
Invested assets	\$	82,516	\$ 57,709	\$ 140,225
Goodwill and intangible assets		8,822	-	8,822
Other assets		21,224	2,088	23,312
Investments on account of segregated fund policyholders		221,623	-	221,623
Total	\$	334,185	\$ 59,797	\$ 393,982
			2021	
	S	ihareholder	rticipating account	Total
Assets				
Invested assets	\$	94,376	\$ 57,828	\$ 152,204
Goodwill and intangible assets		8,744	-	8,744
Other assets		24,111	845	24,956
Investments on account of segregated fund policyholders		240,500	-	240,500
Total	\$	367,731	\$ 58,673	\$ 426,404

# (c) Geographic Distribution of Total Income and Assets

	202	22		2	021	
	Income		Assets	Income		Assets
Canada	\$ 13,246	\$	193,853	\$ 19,272	\$	203,140
International	33,288		200,129	38,013		223,264
Total	\$ 46,534	\$	393,982	\$ 57,285	\$	426,404

# **Deloitte**.

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# **Independent Auditor's Report**

To the Policyholders and Shareholder of The Canada Life Assurance Company

## Opinion

We have audited the consolidated financial statements of The Canada Life Assurance Company (the "Company"), which comprise the consolidated balance sheets as at December 31, 2022 and 2021, and the consolidated statements of earnings, comprehensive income, changes in equity and cash flows for the years then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies (collectively referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2022 and 2021, and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards ("IFRS").

### **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards ("Canadian GAAS"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Other Information**

Management is responsible for the other information. The other information comprises:

• Management's Discussion and Analysis.

Our opinion on the financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon. In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

We obtained Management's Discussion and Analysis prior to the date of this auditor's report. If, based on the work we have performed on this other information, we conclude that there is a material misstatement of this other information, we are required to report that fact in this auditor's report. We have nothing to report in this regard.

# **Responsibilities of Management and Those Charged with Governance for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Canada Life Assurance Company February 8, 2023 Page 2

Those charged with governance are responsible for overseeing the Company's financial reporting process.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian GAAS will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian GAAS, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
  or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is
  sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
  misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve
  collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based
  on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that
  may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a
  material uncertainty exists, we are required to draw attention in our auditor's report to the related
  disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our
  conclusions are based on the audit evidence obtained up to the date of our auditor's report. However,
  future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business
  activities within the Company to express an opinion on the financial statements. We are responsible for
  the direction, supervision and performance of the group audit. We remain solely responsible for our audit
  opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

/s/ Deloitte LLP

Chartered Professional Accountants

Winnipeg, Manitoba

February 8, 2023

### To the Policyholders, Shareholder and Directors of The Canada Life Assurance Company

I have valued the policy liabilities and reinsurance assets of The Canada Life Assurance Company for its consolidated balance sheet at December 31, 2022 and their changes in the consolidated statement of earnings for the year then ended in accordance with accepted actuarial practice in Canada, including selection of appropriate assumptions and methods.

In my opinion, the amount of policy liabilities net of reinsurance assets makes appropriate provision for all policy obligations and the consolidated financial statements fairly present the results of the valuation.

tider hyper.

**Linda Kerrigan** Fellow, Canadian Institute of Actuaries

Toronto, Ontario February 8, 2023

# Participating Policyholder Dividend Policy

This Policyholder Dividend Policy, in conjunction with the Participating Account Management Policy, has been established by the Board of Directors and applies to all participating insurance policies issued or assumed by the Company. The Board of Directors may amend this policy from time to time at its discretion. The factors most likely to be considered in deciding whether to amend this policy include changes in applicable legal or regulatory requirements, professional guidelines, industry practices or significant business changes. The Appointed Actuary has overall accountability for the administration of this policy.

Earnings arise in the participating account when the experience in the participating account for factors such as investment income, mortality, lapses, expenses and taxes is collectively more favourable than the assumptions for these factors used when pricing the participating insurance policies. The Company may distribute a portion of the earnings at the discretion of the Board of Directors in accordance with this policy.

Participating insurance policies are eligible for periodic policyholder dividends. Policyholder dividends are not guaranteed. The amount of earnings to be distributed from the participating account as policyholder dividends is determined at least annually following a review of the actual experience and trends in experience.

For the open sub-accounts, the amount of earnings to be distributed is also influenced by considerations such as the need to retain earnings as surplus. Throughout the term of their policy, participating policyholders benefit from the financial strength and ongoing vitality of the Company. For policyholders in the open sub-accounts, this includes the benefit of participating account surplus. The earnings retained in the participating account surplus include items such as policyholders' contributions to surplus and the investment returns earned on assets allocated to the participating account surplus. Any contributions to surplus made by policyholders over the duration of their policy, remains part of the participating account surplus after the policy terminates. Further details on the operation of the participating account surplus is provided in the Participating Account Management Policy.

Experience can fluctuate from one period to the next, based on changes in the factors impacting participating account earnings, including volatility in the performance of investments and the resulting investment income as well as volatility in the experience for other factors. Fluctuations in experience in a given period may be smoothed into the dividend scale. The effect of such smoothing is to spread the impact of experience fluctuations into policyholder dividends over time, with the objective of achieving greater stability of dividends from one period to the next. The extent of smoothing to be used, if any, will depend on considerations such as the source and extent of the fluctuation in experience, expected trends in the future experience, and the potential impact on policyholder dividends.

Dividends may increase or decrease over time, depending on experience and expected trends in future experience. If actual experience and expected trends in future experience deteriorate over time, then dividends may reduce. Conversely, if actual experience and expected trends in future experience improve over time, then dividends may increase.

The amount distributed as policyholder dividends is divided among classes of policies by setting the policyholder dividend scale. These dividend classes are groupings of participating policies with certain product and policy attributes in common.

The Company follows the contribution principle when setting the policyholder dividend scale. This means the amount distributed as policyholder dividends is divided among dividend classes in proportion to the amount that those classes are considered to have contributed to the participating account earnings. A contribution to earnings will be made from a particular dividend class to the extent the experience for that particular class is different from the assumptions used when pricing that class of policies. When applying the contribution principle, attention is paid to achieving reasonable equity between dividend classes and between generations of policies within a dividend class, taking into account practical considerations and limits, legal and regulatory requirements, professional guidelines and industry practices. For certain policies, the policyholder dividend scale may be determined using methods designed to approximate the contribution to earnings of those policies.

The policyholder dividends are credited according to the terms of each policy. A change made by a policyholder to a policy after it is issued may, in some cases, result in a change to the policy's dividend class and thus a change to the amount of policyholder dividends credited thereafter.

In addition to periodic policyholder dividends, certain policies are eligible for additional dividends which may be payable when the policy matures or is terminated by the death of the life insured or by the surrender of the policy. The amount of any such dividends may take into consideration such elements as the type of policy, the length of time the policy has been in force and when the policy was issued.

The Company maintains separate sub-accounts for certain specific closed blocks of participating life insurance policies in many of the jurisdictions in which it operates. The closed block sub-accounts are within the Company's participating account and managed according to the operating rules established for the closed blocks. Each closed block sub-account is managed separately to distribute over time the full amount of its earnings to the participating policyholders of that closed block through policyholder dividends.

Prior to the declaration of policyholder dividends by the Board, the Appointed Actuary reports to the Board of Directors with an opinion on the fairness to participating policyholders of the proposed policyholder dividends and on their compliance with this policy, applicable legislative and regulatory requirements and applicable professional practice standards. Policy illustrations will reflect changes to the policyholder dividend scale as soon as practical.

### **Glossary:**

**The Company:** The Canada Life Assurance Company, a company resulting from the amalgamation of The Great-West Life Assurance Company, The Canada Life Assurance Company, London Life Insurance Company, London Insurance Group Inc. and Canada Life Financial Corporation effective January 1, 2020.

**Closed block sub-account and open sub-accounts:** If a mutual insurance company demutualizes (see 'Demutualization' below), participating policyholders are divided into two categories. Eligible policies which were purchased or assumed by the company before demutualization are accounted for in what is known as the 'closed block' or 'closed block sub-account'. Those purchased or assumed after demutualization are accounted for in what is known as the 'open sub-accounts'. The closed block sub-accounts are maintained in accordance with the closed block operating rules established by the Company for the closed blocks and approved by the Office of the Superintendent of Financial Institutions.

**Demutualization:** Demutualization is the process of a company changing from a mutual company owned by participating policy owners to a stock company owned by shareholders.

**Dividend classes:** Groupings of participating policies with certain product and policy attributes in common, which are used in determining how the amount to be distributed as policyholder dividends is divided among classes of policies when setting the policyholder dividend scale.

**Dividend scale:** The dividend scale outlines how the total amount available for distribution as dividends will be allocated to each individual policy in the form of policyholder dividends.

**Participating account earnings:** Earnings arise when the experience in the participating account for factors such as investment income, mortality, lapses, expenses and taxes is collectively more favourable than the assumptions for these factors used when pricing the participating insurance policies. The Company may distribute a portion of the earnings at the discretion of the Board of Directors in accordance with the Dividend Policy.

**Sub-accounts:** A participating account can be split into separate sub-accounts to better align the management of the accounts, including management of investments, to different parts of participating business.

## Participating Account Financial Disclosure

### **Canada Life Participating Disclosure**

(in millions of loca	al currency)	20	22		20	21	
Participating Account	Accounting Item	Open Fund		losed Fund	Open Fund		Closed Fund
Canada	Opening surplus and accumulated other comprehensive income (AOCI)	\$ 3,131		n/a	\$ 2,861		n/a
Canada Life	Net earnings (including OCI) before distributions	1,544		82	1,570		78
	Amounts transferred to shareholders under s. 461 of the ICA	(38)		-	(32)		-
\$	Other transfers or accruals under s. 462 of the ICA	(3)		-	(8)		-
	Net earnings (including OCI) before payment of policyholder dividends	1,503		82	1,530		78
	Policyholder dividends distributed during the year	(1,476)		(82)	(1,260)		(78)
	Closing surplus and accumulated other comprehensive income (AOCI)	\$ 3,158		n/a	\$ 3,131		n/a
	Total assets at year end	\$ 51,491	\$	2,852	\$ 49,589	\$	2,997
	Section 461 transfer as a % of total distributions	2.50%		n/a	2.50%		n/a

# Participating Account Financial Disclosure

(in millions of loca Participating		0	pen	22 C	losed	0	202 )pen	Closed
Account	Accounting Item		und		Fund		und	Fund
Canada	Opening surplus and accumulated other comprehensive income (AOCI)				n/a			n/a
Crown Life	Net earnings (including OCI) before distributions				4			4
	Amounts transferred to shareholders under s. 461 of the ICA				-			-
\$	Other transfers or accruals under s. 462 of the ICA				_			_
	Net earnings (including OCI) before payment of policyholder dividends				4			4
	Policyholder dividends distributed during the year				(4)			(4
	Closing surplus and accumulated other comprehensive income (AOCI)				n/a			n/a
	Total assets at year end			\$	904			\$ 1,036
	Section 461 transfer as a % of total distributions				n/a			n/a
Canada	Opening surplus and accumulated other comprehensive income (AOCI)				n/a			n/a
New York Life	Net earnings (including OCI) before distributions				35			38
	Amounts transferred to shareholders under s. 461 of the ICA				-			-
\$	Other transfers or accruals under s. 462 of the ICA				-			_
	Net earnings (including OCI) before payment of policyholder dividends				35			38
	Policyholder dividends distributed during the year				(35)			(38
	Closing surplus and accumulated other comprehensive income (AOCI)				n/a			n/a
	Total assets at year end			\$	1,380			\$ 1,565
	Section 461 transfer as a % of total distributions				n/a			n/a
nternational	Opening surplus and accumulated other comprehensive income (AOCI)				n/a			n/a
Hong Kong	Net earnings (including OCI) before distributions				9			8
5 5	Amounts transferred to shareholders under s. 461 of the ICA				-			-
US\$	Other transfers or accruals under s. 462 of the ICA				_			_
	Net earnings (including OCI) before payment of policyholder dividends				9			8
	Policyholder dividends distributed during the year				(9)			(8
	Closing surplus and accumulated other comprehensive income (AOCI)				n/a			n/a
	Total assets at year end			\$	527			\$ 655
	Section 461 transfer as a % of total distributions				n/a			n/a
International	Opening surplus and accumulated other comprehensive income (AOCI)				n/a			n/a
Macau	Net earnings (including OCI) before distributions				-			-
	Amounts transferred to shareholders under s. 461 of the ICA				-			-
US\$	Other transfers or accruals under s. 462 of the ICA				-			
	Net earnings (including OCI) before payment of policyholder dividends				-			-
	Policyholder dividends distributed during the year				-			
	Closing surplus and accumulated other comprehensive income (AOCI)				n/a			n/a
	Total assets at year end			\$	10			\$ 13
	Section 461 transfer as a % of total distributions				n/a			n/a
International	Opening surplus and accumulated other comprehensive income (AOCI)	\$	(9)			\$	(9)	
Pacific Rim	Net earnings (including OCI) before distributions		-				-	
US\$	Amounts transferred to shareholders under s. 461 of the ICA Other transfers or accruals under s. 462 of the ICA		_				-	
~~ <i>4</i>	Net earnings (including OCI) before payment of policyholder dividends		_					 
	Policyholder dividends distributed during the year		_				_	
	Closing surplus and accumulated other comprehensive income (AOCI)	\$	(9)			\$	(9)	 
	Total assets at year end	\$	19	_		\$	22	
	-							
	Section 461 transfer as a % of total distributions		2.50%				2.50%	

# Participating Account Financial Disclosure

(in millions of loca	l currency)	20	22		20	21	
Participating Account	Accounting Item	)pen Sund		Closed Fund	)pen <sup>:</sup> und		Closed Fund
United States	Opening surplus and accumulated other comprehensive income (AOCI)	\$ 1		n/a	\$ _		n/a
Canada Life	Net earnings (including OCI) before distributions	(1)		9	4		13
	Amounts transferred to shareholders under s. 461 of the ICA	-		-	-		-
US\$	Other transfers or accruals under s. 462 of the ICA	(1)		-	(1)		-
	Net earnings (including OCI) before payment of policyholder dividends	(2)		9	3		13
	Policyholder dividends distributed during the year	(1)		(9)	(2)		(13)
	Closing surplus and accumulated other comprehensive income (AOCI)	\$ (2)		n/a	\$ 1		n/a
	Total assets at year end	\$ 174	\$	1,078	\$ 193	\$	1,195
	Section 461 transfer as a % of total distributions	2.50%		n/a	2.50%		n/a
United States	Opening surplus and accumulated other comprehensive income (AOCI)	\$ 2			\$ 4		
Crown Life	Net earnings (including OCI) before distributions	2			(1)		
	Amounts transferred to shareholders under s. 461 of the ICA	-			-		
US\$	Other transfers or accruals under s. 462 of the ICA	-			-		
	Net earnings (including OCI) before payment of policyholder dividends	2			(1)		
	Policyholder dividends distributed during the year	(2)			(1)		
	Closing surplus and accumulated other comprehensive income (AOCI)	\$ 2			\$ 2		
	Total assets at year end	\$ 359			\$ 427		
	Section 461 transfer as a % of total distributions	2.50%			2.50%		

## Participating Account Management Policy

This Participating Account Management Policy has been established by the Board of Directors, in conjunction with the Participating Policyholder Dividend Policy, and may be amended by the Board from time to time at its discretion. The factors most likely to be considered in deciding whether to amend this policy include changes in applicable legal or regulatory requirements, professional guidelines, industry practices or significant business changes. The Appointed Actuary has overall accountability for the administration of this policy, having regard for relevant corporate policies.

The participating account is managed with regard to the Company's enterprise risk management framework through which the Board and management establish the Company's risk strategy, articulate and monitor adherence to risk appetite and risk limits and identify, measure, manage, monitor and report on risks.

As required by the Insurance Companies Act, the Company maintains accounts for its participating insurance policies separately from those maintained in respect of other policies. This facilitates the measurement of the earnings attributable to the participating account.

The participating account is maintained in respect of participating life insurance policies and small blocks of participating annuities and disability insurance policies that have been issued or assumed by the Company. The participating account is comprised of three main types of sub-accounts. The closed block sub-accounts for Canada Life, New York Life and Crown Life were established for participating insurance policies issued or assumed by the Company prior to demutualization and are comprised of the best-estimate liabilities associated with these policies. The ancillary sub-accounts are comprised of the liabilities associated with provisions for adverse deviation in respect of the policies contained in the closed block sub-accounts.

The open sub-accounts are maintained in respect of the participating insurance policies issued or assumed by the Company other than those within the closed block sub-accounts, and are comprised of the total liabilities associated with these policies, together with the participating account surplus. While some of these open sub-accounts have since been closed to new business after demutualization, the Canadian open sub-account remains open to new business. The Canadian open sub-account includes participating insurance policies issued or assumed in Canada and Bermuda.

The closed block sub-accounts are maintained in accordance with the closed block operating rules established by the Company for the closed blocks and approved by the Office of the Superintendent of Financial Institutions. The closed block operating rules govern the management of the various closed block sub-accounts, including investment income allocation, mortality costs, expense charges and taxes. The Appointed Actuary is required to provide the Superintendent and the relevant non-Canadian insurance regulators with reports and opinions about the operation of the closed block sub-accounts and ongoing compliance with the closed block operating rules as may be required.

Assets of the Company held within its general funds are allocated to the participating account and non-participating account segments for the purpose of allocating investment income to each account. Assets are allocated to each segment according to the investment guidelines established for the segments. These guidelines outline criteria for asset mix, liquidity, currency risk and interest rate risk. These guidelines are intended to recognize considerations such as the business objectives, liability characteristics, liquidity requirements, tax considerations and interest rate risk tolerance of each segment. Assets allocated to a segment may from time to time be reallocated to another segment within the same account or another account provided the assets exchanged comply with the investment policy of the respective segments. Any such exchanges are effected at fair value.

The Board of Directors reviews the investment strategy of each of the sub-accounts, and on an annual basis reviews and approves investment policies which govern investment activities for the participating accounts. The investment policies outline a number of principles for investing in assets, including risk tolerance and the approach to managing investment risk. Investment risk is managed through underwriting standards, exposure limits and specific guidelines governing asset classes and investment operations. The investment policies establish limits for the concentration of assets in single geographic areas, industries, companies and types of businesses as part of the risk management process. The Company may use derivative products for risk management purposes to hedge asset and liability positions.

The Company maintains one asset segment to support the liabilities of the open sub-account for policies issued in Canada and Bermuda, and of the Canada Life closed block sub-account and ancillary sub-accounts for policies issued in Canada. The assets supporting these liabilities are notionally divided based on investment needs and objectives into: (1) investments that are used to satisfy near term policy benefits (next 10 years) and (2) investments that are used to achieve longer term objectives of the participating account.

The investments used for the near term are primarily fixed income assets. The cashflows of these assets, together with the participating policy premiums are expected to provide for the policyholder benefits for the next 10 years. These benefits include dividends, death benefits, cash surrender values and other policy benefits such as waiver of premium.

The investments used to achieve the longer term objectives include a combination of 1 to 10 year fixed income assets, a total return bond pool, and a diversified pool of common stocks, private equity and real estate. As a result, the fixed income assets held to achieve the longer term objectives are expected to mature and be reinvested several times before being used to meet the policy benefits. The focus in managing these assets is to create value by reinvesting in a disciplined manner as investment spreads, interest rate levels and equity market conditions evolve and cycle. The performance of this part of the strategy is a key driver of changes in the dividend scale interest rate and this rate is an important contributor to changes in the dividend scale.

# Participating Account Management Policy

For all other sub-accounts (that is, the closed block sub-accounts for New York Life and Crown Life), the Company invests primarily in fixed income assets across a spread of terms. The target maturity profile of these fixed income investments is shorter than the expected policy cashflows. This strategy is intended to produce returns that exhibit stability while providing policyholders with some participation in changing fixed income market conditions.

Investment income is allocated to the participating account in accordance with the Company's investment income allocation policy. Generally, investment income results are allocated directly to a segment based on the assets allocated to the segment. Each year the Appointed Actuary reviews the method used for allocating investment income to the participating account and reports to the Board of Directors on its fairness and equitableness.

Expenses and taxes incurred by the Company are allocated to the participating account in accordance with the Company's expense allocation and tax allocation policies.

Expenses are allocated by the area incurring the expense to the appropriate line of business. As a general principle, expenses are allocated to a line of business in accordance with its business activities. In addition, from time to time the Company makes significant expenditures/investments outside of regular business activities which may include but are not limited to transactions such as acquisitions, restructurings, and capital expenditures (e.g. major IT systems), the intent and effect of which is to reduce future expenses. The governing principle for fair and equitable treatment of such expenditures/investments is that expenses will be allocated to the lines of business recognizing both the benefit derived by the line of business from that expenditure/investment and the contribution made by the line of business to that expenditure/investment.

For the open sub-accounts, in general, expenses that are exclusively related to participating business are allocated directly to the participating account. Expenses related to both participating and non-participating business are allocated based on business statistics when the expenses vary based on those statistics, based on managers' estimates supported by time studies or other assessments, or in proportion to the total expenses allocated using all of the methods previously mentioned. For unusual items, management will determine and report to the Appointed Actuary the resulting allocation of expenses to each line of business, including the basis and justification for it.

For the closed block sub-accounts, expenses are charged based on pre-determined formulas in accordance with the closed block operating rules.

Taxes are allocated to the participating account using the characteristics of the participating and non-participating accounts that are determinative of the relevant tax costs. In accordance with the closed block operating rules, no taxes on profits are allocated to the closed block sub-accounts since it is expected that closed block pre-tax profit will cumulatively be zero over the lifetime of the closed block.

Each year the Appointed Actuary reviews the method used for allocating expenses and taxes to the participating account and reports to the Board of Directors on its fairness and equitableness.

Throughout the term of their policy, participating policyholders benefit from the financial strength and ongoing vitality of the Company. For policyholders in the open sub-accounts, this includes the benefit of participating account surplus, which includes the combined contributions to surplus made by, or expected to be made by, past and present participating policyholders. After their policy terminates, contributions to surplus made by policyholders remain in the participating account surplus.

The participating account surplus associated with the open sub-accounts is managed within the Company's capital management and enterprise risk management framework and with regard to regulatory requirements. Surplus is required for a number of purposes including to help ensure the Company can meet its obligations to participating policyholders, help ensure financial strength and stability of the Company, finance new business growth and acquisitions which may benefit the participating account, provide for transitions during periods of major change, and to avoid undue fluctuations in dividends; subject to items such as practical considerations and limits, legal and regulatory requirements, and industry practices.

A portion of earnings in the open sub-accounts for each financial period is retained in the participating account surplus. The earnings retained in the participating account surplus include items such as policyholders' contributions to surplus and the investment returns earned on assets allocated to the participating account surplus. The participating account surplus position is reviewed annually, having regard for the specific circumstances of the participating account. Based on the review, policyholders' future contributions to surplus may be adjusted by increasing or decreasing the dividend scale.

As permitted by the Insurance Companies Act, the Company may distribute to the shareholders a percentage of the amount distributed to policyholders from the open sub-accounts in respect of a financial year. Prior to any such distribution, the Appointed Actuary will confirm to the Board of Directors that the proposed distribution is permitted under the terms of the Insurance Companies Act. The proportion distributed to the shareholders will not exceed the prescribed amount as determined under section 461 of the Insurance Companies Act. Any distribution made to the shareholders will be published in the Company's annual report.

Under the terms of the closed block operating rules, no distribution to the shareholders may be made from the closed block sub-accounts. In accordance with the demutualization agreement, the amount by which the assets exceed the liabilities in the ancillary sub-accounts is transferred to the shareholders each quarter.

# Participating Account Management Policy

### **Glossary:**

**The Company:** The Canada Life Assurance Company, a company resulting from the amalgamation of The Great-West Life Assurance Company, The Canada Life Assurance Company, London Life Insurance Company, London Insurance Group Inc. and Canada Life Financial Corporation effective January 1, 2020.

**Closed block sub-account and open sub-accounts:** If a mutual insurance company demutualizes (see 'Demutualization' below), participating policyholders are divided into two categories. Eligible policies which were purchased or assumed by the company before demutualization are accounted for in what is known as the 'closed block' or 'closed block sub-account'. Those purchased or assumed after demutualization are accounted for in what is known as the 'open sub-accounts'. The closed block sub-accounts are maintained in accordance with the closed block operating rules established by the Company for the closed blocks and approved by the Office of the Superintendent of Financial Institutions.

**Demutualization:** Demutualization is the process of a company changing from a mutual company owned by participating policy owners to a stock company owned by shareholders.

**Dividend classes:** Groupings of participating policies with certain product and policy attributes in common, which are used in determining how the amount to be distributed as policyholder dividends is divided among classes of policies when setting the policyholder dividend scale.

**Dividend scale:** The dividend scale outlines how the total amount available for distribution as dividends will be allocated to each individual policy in the form of policyholder dividends.

**Participating account earnings:** Earnings arise when the experience in the participating account for factors such as investment income, mortality, lapses, expenses and taxes is collectively more favourable than the assumptions for these factors used when pricing the participating insurance policies. The Company may distribute a portion of the earnings at the discretion of the Board of Directors in accordance with the Dividend Policy.

**Provisions for adverse deviation:** The valuation of liabilities involves estimates and assumptions about future events. Because of the risk that estimates will prove incorrect, liabilities include provisions for adverse deviation from the estimates of experience relating to future events.

**Total return bond pool:** A portfolio of fixed income assets which is actively traded. Assets are traded in response to factors such as changing market conditions and market opportunities.

**Segments:** The split of the assets of the Company held within its general funds for the purpose of determining asset allocation; each segment has investment guidelines established for the segment.

**Sub-accounts:** A participating account can be split into separate sub-accounts to better align the management of the accounts, including management of investments, to different parts of participating business.

**Undue fluctuations:** One of the uses that may be made of participating account surplus in the open sub-accounts is to help avoid undue fluctuations in dividends. The use of surplus for this purpose is limited to the occurrence of extreme events, and as such, is not a common occurrence.

The following is provided in accordance with the OSFI guideline requiring Sources of Earnings (SOE) disclosure. SOE is not an International Financial Reporting Standards (IFRS) measure. There is no standard SOE methodology. The calculation of SOE is dependent on and sensitive to the methodology, estimates and assumptions used.

SOE identifies various sources of IFRS net earnings. It provides an analysis of the difference between actual net income and expected net income based on assumptions made at the beginning of the reporting period. The terminology used in the discussion of sources of earnings is described below:

### **Expected Profit on In-Force Business**

This component represents the portion of the consolidated net income on business in-force at the start of the reporting period that was expected to be realized based on the achievement of the best-estimate assumptions. It includes releases of provisions for adverse deviations, expected net earnings on deposits, and expected net management fees.

### **Impact of New Business**

This component represents the point-of-sale impact on net income of writing new business during the reporting period. This is the difference between the premium received and the sum of the expenses incurred as a result of the sale and the new liabilities established at the point of sale.

### **Experience Gains and Losses**

This component represents gains and losses that are due to differences between the actual experience during the reporting period and the best-estimate assumptions at the start of the reporting period.

### **Management Actions and Changes in Assumptions**

This component represents the impact on net income resulting from management actions, changes in actuarial assumptions or methodology, changes in margins for adverse deviations, and correction of errors.

### Other

This component represents the amounts not included in any other line of the sources of earnings.

### **Earnings on Surplus**

This component represents the earnings on the Company's surplus funds.

Canada Life's sources of earnings are shown below for 2022 and 2021.

#### Sources of Earnings

(in Canadian \$ millions)

	Shareholder net earnings									
Canada		Europe		Capital and Risk Solutions		Corporate		Total		
\$	1,353	\$	857	\$	658	\$	(38)	\$	2,830	
	(26)		(78)		70		-		(34)	
	131		237		(97)		(19)		252	
	(106)		128		121		-		143	
	-		(20)		-		-		(20)	
	-		32		(40)		8		-	
	1,352		1,156		712		(49)		3,171	
	(243)		(66)		(20)		156		(173)	
	1,109		1,090		692		107		2,998	
	-		(3)		-		-		(3)	
	1,109		1,087		692		107		2,995	
	-		-		-		-		-	
\$	1,109	\$	1,087	\$	692	\$	107	\$	2,995	
		\$ 1,353 (26) 131 (106) - - 1,352 (243) 1,109 - 1,109 -	\$ 1,353 \$ (26) 131 (106) - - 1,352 (243) 1,109 - 1,109 - 1,109 -	Canada         Europe           \$ 1,353         \$ 857           (26)         (78)           131         237           (106)         128           -         (20)           -         32           1,352         1,156           (243)         (66)           1,109         1,090           -         (3)           1,109         1,087           -         -	Canada         Europe         Capital Sol           \$ 1,353         \$ 857         \$           (26)         (78)         \$           131         237         \$           (106)         128         \$           -         (20)         \$           -         32         \$           1,352         1,156         \$           (243)         (66)         \$           1,109         1,090         \$           -         (3)         \$	Canada         Europe         Capital and Risk Solutions           \$ 1,353         \$ 857         \$ 658           (26)         (78)         70           131         237         (97)           (106)         128         121           -         (20)         -           -         32         (40)           1,352         1,156         712           (243)         (66)         (20)           1,109         1,090         692           -         (3)         -           1,109         1,087         692           -         -         -         -	Canada         Europe         Capital and Risk Solutions         Con           \$ 1,353         \$ 857         \$ 658         \$           (26)         (78)         70         1           131         237         (97)         1           (106)         128         121         1           -         (20)         -         -           -         32         (40)         1           1,352         1,156         712         1           (243)         (66)         (20)         -           -         (3)         -         -           1,109         1,087         692         -           -         -         -         -	Canada         Europe         Capital and Risk Solutions         Corporate           \$ 1,353         \$ 857         \$ 658         \$ (38)           (26)         (78)         70         -           131         237         (97)         (19)           (106)         128         121         -           -         (20)         -         -           -         32         (40)         8           1,352         1,156         712         (49)           (243)         (66)         (20)         156           1,109         1,090         692         107           -         (3)         -         -           1,109         1,087         692         107           -         -         -         -         -	Canada         Europe         Capital and Risk Solutions         Corporate           \$ 1,353         \$ 857         \$ 658         \$ (38)         \$           (26)         (78)         70         -         -           131         237         (97)         (19)         -           (106)         128         121         -         -           -         (20)         -         -         -           -         32         (40)         8         -           1,352         1,156         712         (49)         -           (243)         (66)         (20)         156         -           1,109         1,090         692         107         -           -         (3)         -         -         -           1,109         1,087         692         107           -         -         -         -         -	

# Sources of Earnings

	Shareholder net earnings										
	Capital and Risk										
For the year ended December 31, 2021		Canada		Europe	So	olutions	Сог	rporate		Total	
Expected profit on in-force business	\$	1,322	\$	889	\$	672	\$	(14)	\$	2,869	
Impact of new business		(20)		(38)		90		-		32	
Experience gains and losses		279		150		(205)		(50)		174	
Management actions and changes in assumptions		(58)		212		(5)		-		149	
Other		-		(31)		-		-		(31)	
Earnings on surplus		-		43		2		(39)		6	
Net earnings before tax		1,523		1,225		554		(103)		3,199	
Taxes		(263)		(154)		25		64		(328)	
Net earnings before non-controlling interests		1,260		1,071		579		(39)		2,871	
Non-controlling interests		-		(3)		-		-		(3)	
Net earnings – shareholder		1,260		1,068		579		(39)		2,868	
Preferred share dividends		-		-		-		-		-	
Net earnings – common shareholder	\$	1,260	\$	1,068	\$	579	\$	(39)	\$	2,868	

### **Analysis of Results**

Expected profit on in-force business is the major driver of earnings and accounted for 89% of pre-tax earnings in 2022. The expected profit on inforce business of \$2,830 in 2022 was \$39 lower than 2021. The decrease year-over-year is primarily a result of negative currency impacts in Europe and lower provision releases in Capital and Risk Solutions.

The strain on new business of \$(34) in 2022 was \$66 higher than 2021 primarily due to higher new business expenses and lower sales in Europe, and lower gains on new sales in Capital and Risk Solutions than in prior year.

Experience gains of \$252 in 2022 were \$78 higher than 2021.

The gains in 2022 were primarily a result of positive investment experience, favourable annuitant mortality experience across all regions, favourable life mortality experience in Europe, and favourable morbidity experience in Canada. These were partially offset by unfavourable expense and feebased experience across all regions, unfavourable policyholder behaviour experience in Canada and Capital and Risk Solutions, property and casualty losses in Capital and Risk Solutions, and unfavourable life mortality experience in Canada.

The gains in 2021 were primarily a result of positive investment experience, favourable morbidity experience in Canada and Europe and favourable annuitant mortality experience across all regions. This was partially offset by unfavourable life mortality experience in Capital and Risk Solutions and Europe, unfavourable expense and fee-based experience across all regions, property and casualty losses in Capital and Risk Solutions and unfavourable policyholder behaviour experience in Canada.

Management actions and changes in assumptions contributed \$143 to pre-tax earnings in 2022 compared to \$149 in 2021. In 2022, favourable longevity assumption updates, modelling refinements, and updated expense and tax assumptions were partially offset by updates to policyholder behaviour assumptions.

Other of \$(20) in 2022 is due to transaction costs related to acquisitions in Europe.

Pre-tax earnings on surplus decreased by \$6 in 2022 compared to 2021.

# Subsidiaries of The Canada Life Assurance Company<sup>1</sup>

Name	Principal Office Address	Carrying Value <sup>2</sup> (in Canadian \$ millions)	Voting Share Ownership	
Canada Life Capital Corporation Inc.	Toronto, Ontario	\$ 10,118	100%	
Canada Life International Holdings Limited	Hamilton, Bermuda	5,455	100%	
The Canada Life Group (U.K.) Limited	Potters Bar, Hertfordshire, England	6,762	100%	
Canada Life Limited	Potters Bar, Hertfordshire, England	5,357	100%	
Irish Life Group Limited	Dublin, Ireland	3,088	100%	
Irish Life Assurance p.l.c.	Dublin, Ireland	2,020	100%	
Canada Life Irish Holding Company Limited	Dublin, Ireland	1,366	100%	
The Canada Life Insurance Company of Canada	Toronto, Ontario	1,171	100%	
Quadrus Investment Services Ltd.	London, Ontario	28	100%	
GWL Realty Advisors Inc.	Winnipeg, Manitoba	-	100%	

1 The table above depicts the major and certain other subsidiaries of the Company at December 31, 2022.

2 The carrying value represents the Company's equity in its subsidiaries.

### Five-Year Summary

(in Canadian \$ millions except per share amounts)

At December 31	2022	2021	2020	2019	2018
Total assets	\$ 393,982	\$ 426,404	\$ 396,290	\$ 370,664	\$ 346,606
Total assets under administration <sup>1</sup>	\$ 497,081	\$ 545,398	\$ 499,760	\$ 507,862	\$ 459,374
For the Year Ended December 31					
Premiums and deposits:					
Total net premiums	\$ 54,322	\$ 50,609	\$ 37,838	\$ 34,796	\$ 31,803
Self-funded premium equivalents (Administrative services only contracts)	4,756	3,469	2,964	3,295	3,068
Segregated funds deposits	22,663	23,978	20,038	22,264	21,133
Proprietary mutual funds and institutional deposits	16,284	16,104	19,254	20,841	12,234
Add back: U.S. Individual Life Insurance & Annuity Business –				704	
initial reinsurance ceded premiums	 -	-	-	701	
Total premiums and deposits <sup>1</sup>	\$ 98,025	\$ 94,160	\$ 80,094	\$ 81,897	\$ 68,238
Condensed Statements of Earnings					
Income					
Total net premiums	\$ 54,322	\$ 50,609	\$ 37,838	\$ 34,796	\$ 31,803
Net investment income					
Regular net investment income	4,898	4,502	4,759	4,474	4,633
Changes in fair value through profit or loss	(16,011)	(1,240)	4,839	5,672	(2,777)
Total net investment income (loss)	(11,113)	3,262	9,598	10,146	1,856
Fee and other income	3,325	3,414	3,133	3,324	3,217
Total income	46,534	57,285	50,569	48,266	36,876
Benefits and expenses					
Paid or credited to policyholders	37,005	47,794	41,816	39,896	28,218
Other <sup>2</sup>	5,980	5,878	5,588	5,421	5,276
Amortization of finite life intangible assets	168	165	155	139	121
Restructuring expenses	-	-	92	-	67
Earnings before income taxes	3,381	3,448	2,918	2,810	3,194
Income taxes	199	274	42	107	226
Net earnings before non-controlling interests	3,182	3,174	2,876	2,703	2,968
Attributable to non-controlling interests	3	3	2	-,1	_
Net earnings	3,179	3,171	2,874	2,702	2,968
Net earnings (loss) – participating account	184	303	67	10	(19)
Net earnings – common shareholder	\$ 2,995	\$ 	\$ 2,807	\$ 2,692	\$ 2,987
Book value per common share <sup>3</sup>	\$ 9,268	\$ 8,838	\$ 8,380	\$ 8,555	\$ 8,813

1 This metric is a non-GAAP financial measure, does not have standard meanings prescribed by GAAP and is not directly comparable to similar measures used by other companies. Additional information regarding this non-GAAP financial measure, including a reconciliation of such non-GAAP financial measure to a measure prescribed by GAAP, is incorporated by reference herein and can be found in the Non-GAAP Financial Measures section of the Company's 2022 Annual MD&A, available for review under the Company's profile on SEDAR at www.sedar.com.

2 Includes commissions, operating and administrative expenses, premium taxes and financing charges.

3 This measure is calculated by dividing the Company's common shareholder's equity by the number of common shares outstanding at the end of the period.

Directors and Senior Officers As of February 8, 2023

### **Board of Directors**

**R. Jeffrey Orr**<sup>3, 4, 5, 6</sup> Chair of the Board, Canada Life President and Chief Executive Officer, Power Corporation of Canada

Michael R. Amend<sup>2,7</sup> Chief Enterprise Technology Officer, Ford Motor Company

**Deborah J. Barrett, FCPA, FCA, ICD.D**<sup>1, 2, 5</sup> Corporate Director

Robin A. Bienfait <sup>1,7</sup> Chief Executive Officer, Emnovate

Heather E. Conway <sup>1, 4, 7</sup> Chair of the Board, Amex Bank of Canada

Marcel R. Coutu <sup>3, 4, 5</sup> Corporate Director

**André Desmarais, O.C., O.Q.**<sup>3,4,7</sup> Deputy Chairman, Power Corporation of Canada

**Olivier Desmarais**<sup>4,5</sup> Chairman and Chief Executive Officer, Power Sustainable Capital and Senior Vice-President, Power Corporation of Canada

## **Senior Officers**

Paul A. Mahon President and Chief Executive Officer

Arshil Jamal President and Group Head, Strategy, Investments, Reinsurance and Corporate Development

David M. Harney President and Chief Operating Officer, Europe

Jeffrey F. Macoun President and Chief Operating Officer, Canada

Brian R. Allison Executive Vice-President and Chief Investment Officer

**Graham R. Bird** Executive Vice-President and Chief Risk Officer **Paul Desmarais, Jr., O.C., O.Q.**<sup>3,5</sup> Chairman, Power Corporation of Canada

**Gary A. Doer, O.M.**<sup>4,7</sup> Senior Business Advisor, Dentons Canada LLP

David G. Fuller<sup>2,5</sup> Corporate Director

**Claude Généreux**<sup>4,5</sup> Executive Vice-President, Power Corporation of Canada

Paula B. Madoff <sup>5, 6</sup> Corporate Director

**Paul A. Mahon**<sup>6</sup> President and Chief Executive Officer, Canada Life

**Susan J. McArthur**<sup>3,4,5</sup> Co-Founder and Executive Chair, LockDocs Inc.

**T. Timothy Ryan**<sup>3, 4, 7</sup> Corporate Director

Sharon C. Geraghty Executive Vice-President and General Counsel

**Garry MacNicholas** Executive Vice-President and Chief Financial Officer

**Grace M. Palombo** Executive Vice-President and Chief Human Resources Officer

**Steven M. Rullo** Executive Vice-President and Global Chief Information Officer

Nancy D. Russell Senior Vice-President and Chief Internal Auditor

**David B. Simmonds** Senior Vice-President and Global Chief Communications and Sustainability Officer **Gregory D. Tretiak, FCPA, FCA**<sup>1,6,7</sup> Executive Vice-President and Chief Financial Officer, Power Corporation of Canada

Siim A. Vanaselja, FCPA, FCA<sup>1,7</sup> Corporate Director

Brian E. Walsh<sup>3,4,6</sup> Principal and Chief Strategist, Titan Advisors, LLC

#### Committees

- 1. Audit Committee Chair: Siim A. Vanaselja
- 2. Conduct Review Committee Chair: Deborah J. Barrett
- 3. Governance and Nominating Committee Chair: R. Jeffrey Orr
- 4. Human Resources Committee Chair: Claude Généreux
- 5. Investment Committee Chair: Paula B. Madoff
- 6. Reinsurance Committee Chair: Gregory D. Tretiak
- 7. Risk Committee Chair: Gregory D. Tretiak

Anne C. Sonnen Senior Vice-President and Chief Compliance Officer

Raman Srivastava Executive Vice-President and Global Chief Investment Officer

**Dervla M. Tomlin** Executive Vice-President and Chief Actuary

Jeremy W. Trickett Senior Vice-President and Chief Governance Officer

# **Company Information**

### The Canada Life Assurance Company Head Office

100 Osborne Street North Winnipeg, Manitoba, Canada R3C 1V3 Phone: 204-946-1190 Website: canadalife.com

Find out more about Canada Life's products and services and view our annual report online by visiting canadalife.com. Contact the Corporate Secretary's Office at corporate.secretary@canadalife.com to request a printed copy of this annual report.

The following is contact information for Canada Life's major offices. Please contact the appropriate office for inquires.

Canada	100 Osborne Street North
	Winnipeg, Manitoba Canada R3C 1V3
	Phone: 204-946-1190
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Constant and Disk Collections	
Capital and Risk Solutions	Canada Life Reinsurance
	330 University Avenue
	Toronto, Ontario Canada M5G 1R8
	Phone: 416-597-1456
	Website: canadalifere.com
Ireland	Irish Life Centre
	Lower Abbey Street
	Dublin 1, Ireland
	Phone: 353 1 704 2000
	Website: irishlife.ie
Germany	Canada Life Assurance Europe plc
	Höninger Weg 153a
	50969 Köln Germany
	Phone: +49 221 36756-0
	Website: canadalife.de
United Kingdom	Canada Life Limited
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